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## Rachel A. Yates

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River Hills, WI 53217  
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### Work Experience

#### Presbytery Executive

Presbytery of Milwaukee

January 2018 to present Milwaukee, WI

- Support at regional level 41 Presbyterian congregations in Southeast Wisconsin.
- Manage budget, personnel, and programmatic operations. Responsible for strategic implementation of Presbytery vision, including communications and community relations.
- Serve as judicatory representative to interfaith and ecumenical organizations in Wisconsin and nationally.

#### Associate Director for Program

Presbyterian World Mission

Presbyterian Mission Agency

January 2016 to August 2018 Louisville, KY

- Managed day-to-day programmatic operations and supervise coordinators for international mission.
- Supported 125 mission co-workers in 70 countries worldwide (including Haiti, India, Egypt, South Sudan, Ethiopia, Zambia, Malawi, and Madagascar). Rewrote Personnel Manual and policies.
- Helped oversee multi-million dollar budget, including international grants to global partners, for mission programs. Collaborated with the team to develop budgets and keep track of expenditures and revenues from endowments, donations, and shared mission giving related to program.
- Coordinated communications for Presbyterian World Mission on monthly newsletter, Facebook, brochures, resource materials, blog, and Mission Crossroads magazine. (See e.g., [www.presbyterianmission.org/ministries/world-mission/mission-matters/mission-matters-archive/](http://www.presbyterianmission.org/ministries/world-mission/mission-matters/mission-matters-archive/) Mission Matters articles from October 2016 – April 2017).

#### Church Support Associate

Presbyterian Mission Agency

April 2013 to January 2016 Denver, CO

- Interpreted work of Presbyterian World Mission to congregations and mid-councils throughout the Western U.S. (Synods of Rocky Mountains, Southern Calif. & Hawaii, Alaska-Northwest, Southwest, Pacific) for the purpose of raising mission co-worker and Young

Adult Volunteer program support.

- Exercised initiative to contact congregations and presbyteries to arrange meetings, determine interest and needs, and solicit support.
- Regularly presented at presbytery meetings and met with congregational mission committees, mission pastors, and other decision-makers.
- Increased congregational giving in my region by more than 15% each year.
- Utilized cycle of funds development, including identification, cultivation, solicitation, and stewardship. Provided training and resources to mission workers, so they could appropriately solicit support as part of their interpretation.
- Organized mission training workshops for multiple presbyteries.
- Worked independently from home office. Organized all domestic and international travel and planning for visits.

#### **Attorney**

Holland & Hart LLP

1990-April 2013 Denver, CO

- Trial attorney and partner for Rocky Mountain-based law firm. Served two terms as Administrative Partner of office, supervising all employees and overseeing budget and business development efforts.
- Developed innovative space law practice, which required networking and promotion in a new field. Led to the opportunity to serve as a legal expert on the U.S. State Department delegation to the United Nations in Vienna, to negotiate space law protocols with other country representatives, across diverse cultures and languages.
- Had responsibility for managing large and small cases to advocate for clients, seeking creative solutions, and pursuing opportunities for compromise and settlement. Maintained client confidentiality.

#### **Church Experience**

Ordained ruling elder in the Presbyterian Church (U.S.A).

Served multiple terms on home congregation's Session and multiple terms as Clerk of Session.

Led congregation's Faith in Action Team [mission committee].

Served two terms on Denver Presbytery Council. Moderated and co-moderated Denver Presbytery Mission & Ministry workgroup.

Acted as pulpit supply throughout the Milwaukee Presbytery & Denver Presbytery and regularly preached as part of Church Support Associate role.

#### **Education**

Boston University School of Law (J.D. cum laude 1990)

Stanford University (A.B. with honors in Religious Studies)

International Space University, Strasbourg, France (2003)

#### **Personality Profiles**

StrengthsFinders: responsibility, strategic, achiever, self-assured, belief

Enneagram: Reformer (Type I) and Achiever (Type III)