

Community Business Development Partners

MILWAUKEECOUNTY

Lamont Robinson, Director, DBE Liaison Officer, ACDBE Liaison Officer

INTER-OFFICE COMMUNICATION

DATE: February 2020

TO: Supervisor Theodore Lipscomb Sr., Chair, Milwaukee County Board of Supervisors

Supervisor Marcelia Nicholson, Chair, Economic and Community Development Committee Supervisor John Weishan, Jr., Chair, Transportation, Public Works and

Transit Committee

FROM: Lamont Robinson, Director, Community Business Development Partners

SUBJECT: May 2019 through December 2019 Participation

Report <u>DIRECTIVE</u>

At the request of the Transit, Public Works, and Transportation Committee and Committee on Economic and Community Development, the Community Business Development Partners Department (CBDP) provides a quarterly update on the Disadvantaged Business Enterprise (DBE)/ Targeted Business Enterprise (TBE) utilization.

PURPOSE

Determine the economic impact the procurement activity has on small businesses and communities within Milwaukee County; through goals settings of 17 percent professional services and 25 percent construction services. Specifically, the impact the Disadvantage Business Enterprise/Targeted Business Enterprise (DBE/TBE) program has on the local economy.

THE PROCESS

CBDP gathered contract information from Milwaukee County departments through various sources; such as but not limited to: DocuSign, hardcopies of contracts and 1684 forms. Contract information was gathered on all contracts regardless if the contract had participation or not, such as DBE/TBE subcontractor contract value, length of contract and other company information.

DATA SOURCES

Primary sources of data collection are DocuSign, Commitment to Contract forms and 1684 forms. It's important to note that not all contracts are routed through a single procurement process. CBDP recognizes that the information used does not represent the total procurement dollars Milwaukee County contract for. Therefore, this report is based on the best available information and it does not represent the totality of contracts.

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KEY FINDINGS

Milwaukee County Departments/Division Participation Summary for May 2019 through December 2019

For the reporting period May 2019 through December 2019, total contract dollars awarded were approximately \$153.5 million (**Table 1**).

Of the awarded contract dollars, roughly \$65.4 million was eligible for DBE/TBE contract participation. Contracts held by DBE/ TBE companies equated to nearly \$21.6 million or 32.94%.

Lamont Robinson Director, CBDP

CC: Chris Abele, Milwaukee County Executive

Raisa Koltun, Chief of Staff, County Executive Office

Teig Whaley-Smith, Director, Department of Administrative Services

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TABLE 1

May

| Total | \$ 8,182,345.93 | |
|------------------------|--------------------|---------|
| Waived | \$ 3,327,248.00 | |
| Participation Eligible | \$ 4,855,097.93 | |
| Participation Achieved | \$ 1,403,656.75 | 28.911% |

June

| Total | \$ 30,040,358.33 | |
|------------------------|---------------------|--------|
| Waived | \$ 2,348,184.50 | |
| Participation Eligible | \$ 27,692,173.83 | |
| Participation Achieved | \$ 6,770,132.11 | 24.45% |

July

| Total | \$ 22,088,720.95 | |
|------------------------|---------------------|--------|
| Waived | \$ 19,245,198.00 | |
| Participation Eligible | \$ 2,843,522.95 | |
| Participation Achieved | \$ 1,190,742.41 | 41.88% |

August

| Total | \$ 14,150,974.37 | |
|------------------------|---------------------|--------|
| Waived | \$ 10,390,426.78 | |
| Participation Eligible | \$ 3,760,547.59 | |
| Participation Achieved | \$ 1,347,056.87 | 35.82% |

September

| Total | \$ 22,865,523.76 | |
|------------------------|---------------------|--------|
| Waived | \$ 17,919,747.75 | |
| Participation Eligible | \$ 4,945,776.01 | |
| Participation Achieved | \$ 1,639,209.42 | 33.14% |

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October

| Total | \$ 12,571,859.66 | |
|------------------------|---------------------|--------|
| Waived | \$ 6,819,706.08 | |
| Participation Eligible | \$ 5,752,153.58 | |
| Participation Achieved | \$ 2,686,678.91 | 46.71% |

November

| Total | \$ 8,458,316.29 | |
|------------------------|--------------------|--------|
| Waived | \$ 3,391,683.56 | |
| Participation Eligible | \$ 5,066,632.73 | |
| Participation Achieved | \$ 1,099,657.23 | 21.70% |

December

| Total | \$ 35,177,919.77 | |
|------------------------|---------------------|--------|
| Waived | \$ 24,663,474.63 | |
| Participation Eligible | \$ 10,514,445.14 | |
| Participation Achieved | \$ 5,414,136.74 | 51.49% |

Total May 2019-December 2019

| May-December 2019 | | |
|------------------------|----------------------|--------|
| Total | \$ 153,536,019.06 | |
| Waived | \$ 88,105,669.30 | |
| Participation Eligible | \$ 65,430,349.76 | |
| Participation Achieved | \$ 21,551,270.43 | 32.94% |

DBE/TBE Participation for May 2019 through December 2019

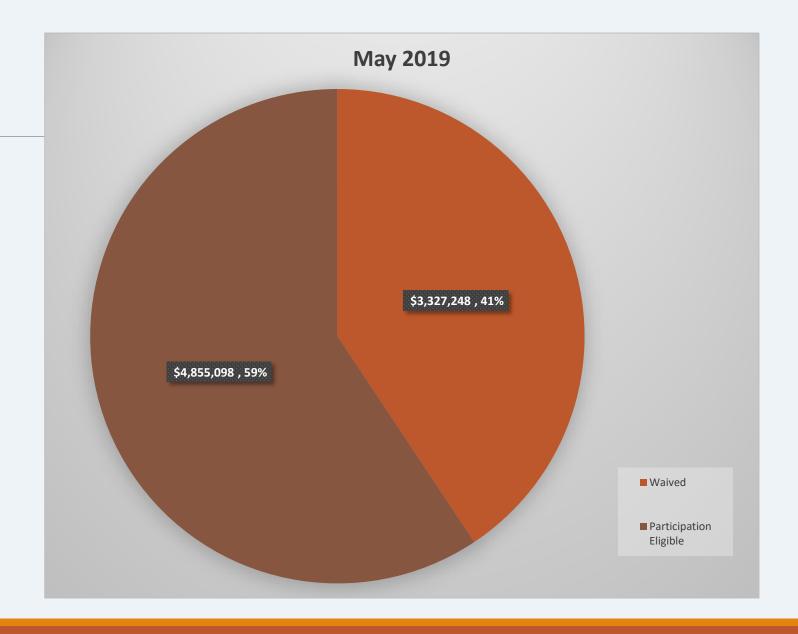
MILWAUKEE COUNTY CBDP DIVISION

MARCH 2020

May 2019

Estimated Committed Total Contract Dollars Awarded \$8,182,346

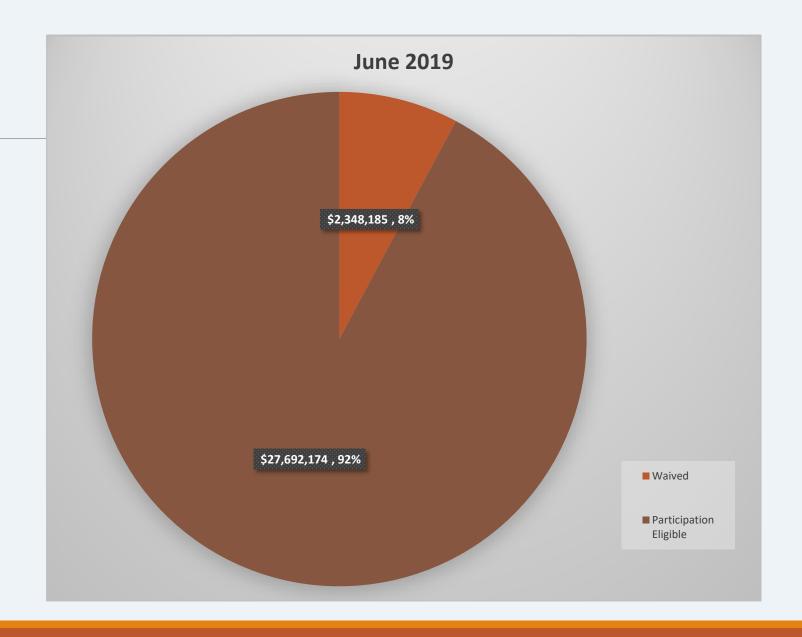
Estimated participation on eligible contracts totaled \$1,403,657 or 28.91%



June 2019

Estimated Committed Total Contract Dollars Awarded \$30,040,358

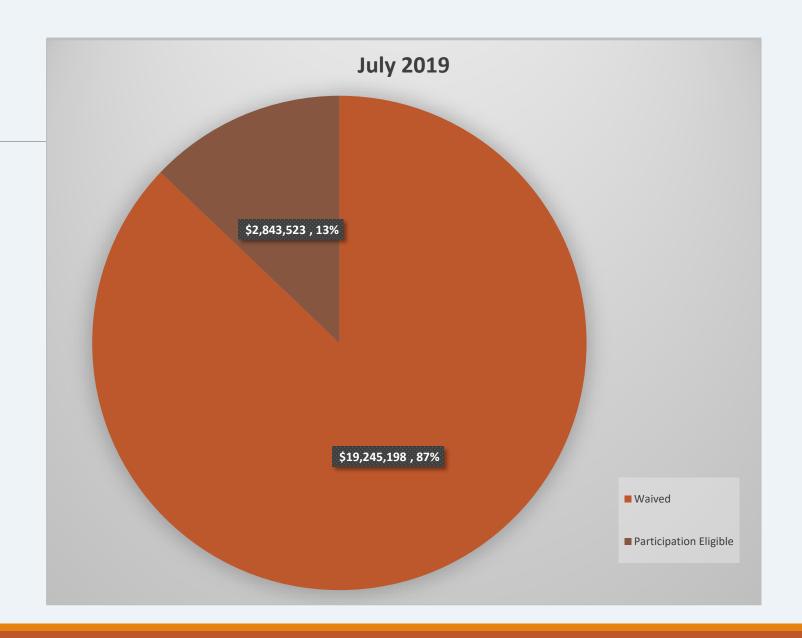
Estimated participation on eligible contracts totaled \$6,770,132 or 24.45%



July 2019

Estimated Committed Total Contract Dollars Awarded \$22,088,721

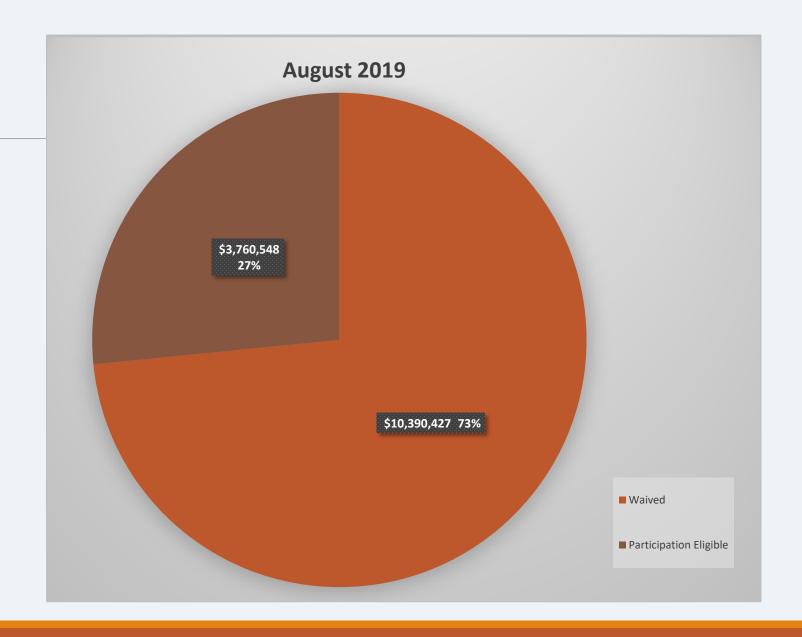
Estimated participation on eligible contracts totaled \$1,190,742 or 41.88%



August 2019

Estimated Committed Total Contract Dollars Awarded \$14,150,974

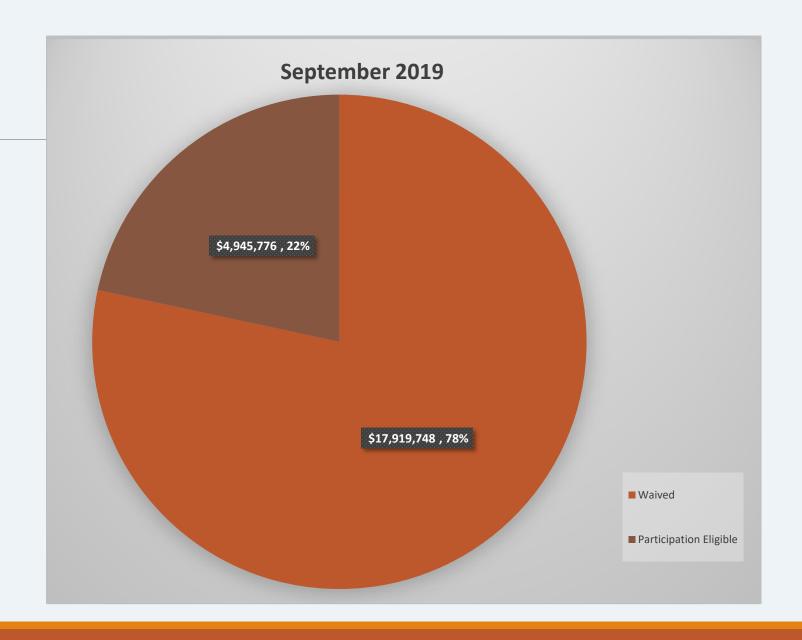
Estimated participation on eligible contracts totaled \$1,347,057 or 35.82%



September 2019

Estimated Committed Total Contract Dollars Awarded \$22,865,524

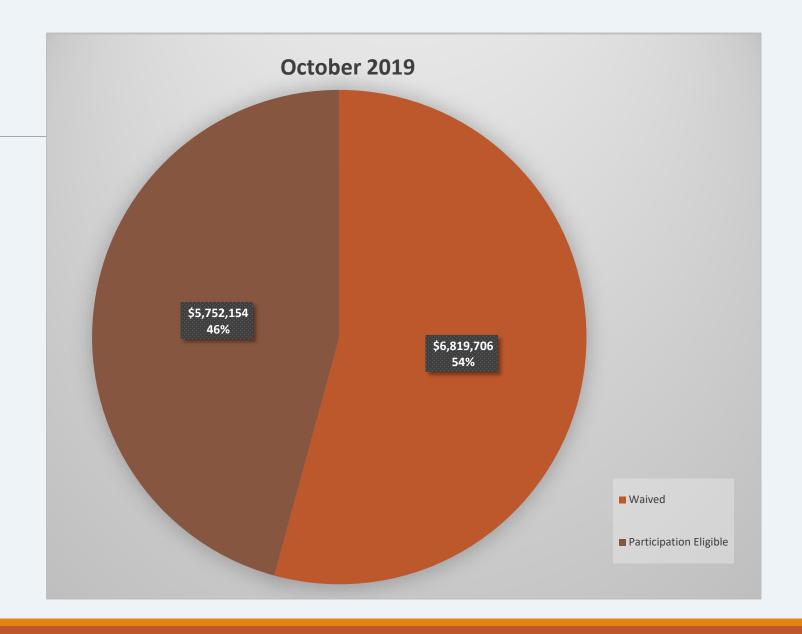
Estimated participation on eligible contracts totaled \$1,639,209 or 33.14%



October 2019

Estimated Committed Total Contract Dollars Awarded \$12,571,860

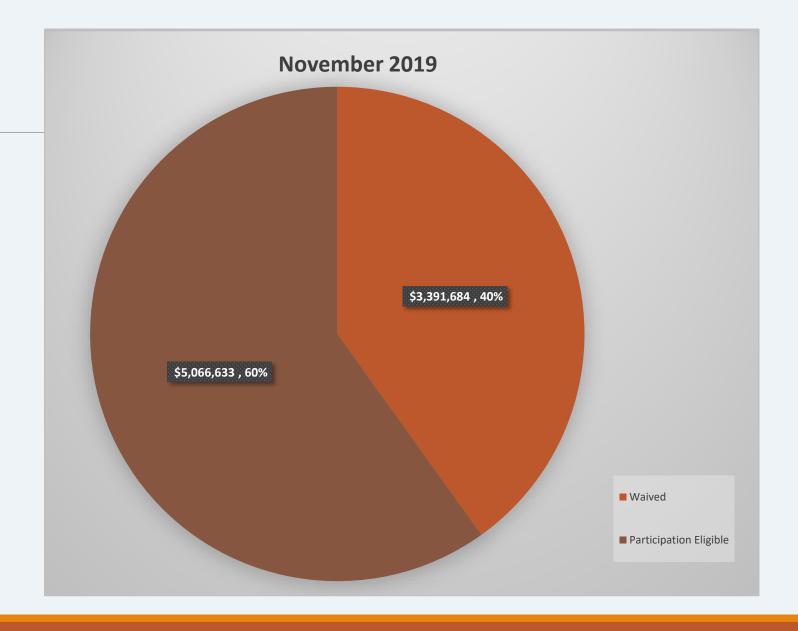
Estimated participation on eligible contracts totaled \$2,686,679 or 46.71%



November 2019

Estimated Committed Total Contract Dollars Awarded \$8,458,316

Estimated participation on eligible contracts totaled \$1,099,657 or 21.70%



December 2019

Estimated Committed Total Contract Dollars Awarded \$35,177,920

Estimated participation on eligible contracts totaled \$5,414,137 or 51.49%

