

From the Director, Office of Emergency Management, requesting retroactive authorization to execute a Service Agreement with Deer District, LLC (ArenaCo), to provide licensed paramedic-level emergency medical services staff to patrons, employees, and vendors during events at the Fiserv Forum arena for the period effective August 1, 2018, through October 31, 2023; to be reimbursed by ArenaCo at cost, plus a 20 percent administration fee, generating an estimated \$1.1 million in revenue over the five-year term, by recommending adoption of the following:

### **A RESOLUTION**

WHEREAS, the Office of Emergency Management (OEM) has been the coordinator and provider of emergency medical services during sporting and entertainment events since the BMO Harris Bradley Center (BMOHBC) opened its doors in 1988; and

WHEREAS, the closing of the BMOHBC and the subsequent opening of the Fiserv Forum arena provides an opportunity to continue the emergency medical services provided by OEM to the arena's patrons; and

WHEREAS, under this agreement between OEM and Deer District, LLC (ArenaCo), OEM will provide licensed paramedic-level emergency medical services staff to provide non-emergent and emergency medical services to patrons, employees and vendors of the Fiserv Forum during certain events to include, but not limited to, National Basketball Association games, National Collegiate Athletic Association games, and any other entertainment events as determined by ArenaCo; and

WHEREAS, the term of this agreement begins August 1, 2018, through October 31, 2023; and

WHEREAS, the initial term of this agreement is three-months; and

WHEREAS, once this agreement is reviewed and approved by this committee and the Milwaukee County Board of Supervisors, the three-month term shall immediately terminate, and the agreement shall run for a five-year period from the date of approval; and

WHEREAS, services provided by OEM under this agreement will be reimbursed by ArenaCo at cost plus a 20 percent administration fee; and

WHEREAS, it is estimated that this agreement will generate approximately \$1.1 million in revenue over the five-year term; and

WHEREAS, it is estimated that the revenue generated by the agreement will be offset by the costs incurred in providing the service; and

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48 WHEREAS, the Committee on Finance and Audit, at its meeting of October 29,  
49 2018, recommended adoption of File No. 18-756 (vote 6-0); now, therefore,  
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51 BE IT RESOLVED, the Director, Office of Emergency Management, is authorized  
52 to execute a Service Agreement with Deer District, LLC (ArenaCo), to provide licensed  
53 paramedic-level emergency medical services staff to patrons, employees, and vendors  
54 during events at the Fiserv Forum arena for the period effective August 1, 2018, through  
55 October 31, 2023; to be reimbursed by ArenaCo at cost, plus a 20 percent  
56 administration fee, generating an estimated \$1.1 million in revenue over the five-year  
57 term.  
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