

**COUNTY OF MILWAUKEE**  
INTEROFFICE COMMUNICATION

DATE: 9.19.2018

TO: Supervisor Theodore Lipscomb, Sr., Chairman, County Board of Supervisors

FROM: Christine Westrich, Director, Office of Emergency Management

SUBJECT: The Director of the Office of Emergency Management (OEM) requests authorization to execute an agreement with the Deer District LLC (ArenaCo) for the provision of emergency medical services during events at the Fiserv Forum arena.

**REQUEST**

The Director of the Office of Emergency Management (OEM) requests authorization to execute an agreement with Deer District LLC (ArenaCo) for the provision of emergency medical services during events at the Fiserv Forum arena.

**BACKGROUND**

OEM has been the coordinator and provider of medical services during sporting and entertainment events since the BMO Harris Bradley Center opened its doors in 1988. The closing of the BMO Harris Bradley Center and the subsequent opening of the Fiserv Forum provides an opportunity to continue the medical services provided by OEM to the arena's patrons.

Under this agreement between OEM and Deer District LLC (ArenaCo), OEM will provide licensed paramedic level emergency medical services staff to provide non-emergent and emergency medical services to patrons, employees and vendors of the Center during certain events to include, but not limited to, NBA games, NCAA games, and any other entertainment events as determined by Deer District LLC (ArenaCo).

The term of this agreement runs from August 1, 2018, until October 31, 2023. The initial term of this agreement is three (3) months. It is the expectation of the parties that OEM will submit this agreement on its same terms and conditions to the County Board of Supervisors for review in the 2018 October cycle. If reviewed and approved by the committee and full County Board, the 3-month term shall immediately terminate, and the agreement shall run for a 5-year period from the date of approval.

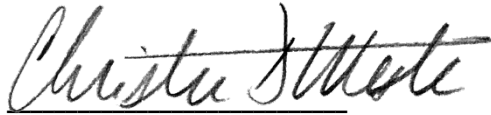
**RECOMMENDATION**

It is recommended to approve the Director of the Office of Emergency Management's request to execute an agreement with the Deer District LLC (ArenaCo) for the provision of

emergency medical services during events at the Fiserv Forum arena.

FISCAL IMPACT

Services provided by OEM under this agreement will be reimbursed by Deer District LLC (ArenaCo) at cost plus a 20% administration fee. It is estimated that this agreement will generate approximately \$1.1 million in revenue over the 5-year term and that the revenue generated by the agreement will be offset by the costs incurred in providing the service.



Christine Westrich  
Director, Office of Emergency Management

Attachments: RESOLUTION  
FISCAL NOTE  
DEER DISTRICT LLC AGREEMENT  
FORM 1684

CC: Chris Abele, County Executive  
Supervisor Luigi Schmitt, Chair, Committee on Finance & Audit  
Finance & Audit Committee Members  
Raisa Koltun, Chief of Staff, Office of the County Executive  
Kelly Bablitch, Chief of Staff, County Board of Supervisors  
Joseph Lamers, Director, Department of Administrative Services-Performance,  
Strategy and Budget (DAS-PSB)  
Erik Viel, Emergency Medical Services Division Director (interim), Office of  
Emergency Management  
Josh Scott, Fiscal and Management Analyst, Department of Administrative Services-  
Performance, Strategy and Budget (DAS-PSB)  
Steve Cady, Research & Policy Director, Office of the Comptroller  
Janelle Jensen, Committee Clerk, Finance & Audit Committee