

County of Milwaukee
Interoffice Communication

DATE: August 28, 2017

TO: Sup. Theodore Lipscomb, Sr., Chair, Milwaukee County Board of Supervisors
Sup. Peggy A. West, Chair, Committee on Finance and Audit

FROM: Holly Davis, Director, Milwaukee County Department on Aging

RE: From Director, Milwaukee County Department on Aging, requesting authorization to enter into non-professional service contracts with D & S Food Services, Inc. and Aramark Correctional Services, LLC for the period January 1, 2018 through December 31, 2020 to provide Senior Meals Program food services for Milwaukee County's Senior Meals Program (congregate meals and home delivered meals) serving eligible seniors age 60 or older

I respectfully request that the attached resolution be scheduled for consideration by the Committee on Finance and Audit at its meeting on September 21, 2017. The resolution authorizes the Director, Department on Aging, to enter into three-year, non-professional service contracts with recommended vendors for the period January 1, 2018 through December 31, 2020.

Issue

The Milwaukee County Senior Meal Program began in 1972 and is administered through the Milwaukee County Department on Aging (MCDA). The nutrition program is funded with federal Older Americans Act funds, participant contributions, and other resources. The purpose of the program is to sustain the independence and well-being of seniors by preventing costly health problems related to nutrition and social isolation. Nutrition is part of a comprehensive network of aging services provided by MCDA for an increasing population of older people. In 2016, the home delivered meals program served 1,778 unduplicated clients, while the congregate meals program served 3,687.

MCDA issued a Request for Proposals (RFP) for Senior Meals Program Catering on June 9, 2017, with a bid submission date of July 14, 2017. The RFP geographically divided the county into two service areas called Zone One and Zone Two, each containing about one-half of existing congregate meals sites and one-half of the home delivered meals dispatch sites. An applicant could submit proposals for one or both zones. Five companies attended the pre-proposal meeting (including nutrition site visits) on June 21, 2017. Four companies submitted proposals.

The RFP review panel, consisting of representatives from MCDA, Goodwill Industries of Southeastern Wisconsin, Inc., SET Ministry, Inc., and Interfaith Older Adult Programs, Inc., reviewed and scored each proposal. The review panel toured kitchens of the finalists on August

10, including taste testing a meal requested by the MCDA nutritionist. After the review process concluded and scores were tallied, Aramark Correctional Services, LLC was selected to serve Zone One, with D & S Food Services, Inc. selected to serve Zone Two.

Aramark Correctional Services, LLC

Aramark Correctional Services, LLC is a national company with headquarters in Philadelphia, Pennsylvania. They have had a long-standing partnership with Milwaukee County of more than fifteen years. During that time, the County's relationship with Aramark has expanded from managing food service at the House of Corrections and Jail to providing commissary service to those facilities and providing food service at the juvenile center and the Behavioral Health Center. Aramark will use its production center at the House of Corrections to produce the meals under the contract. The facility is a state-of-the-art facility with full cook/chill capability. It also has a complete bakery with capability of producing multiple items, including fresh baked bread. Most baked goods will be produced at the facility to maximize quality.

Aramark currently partners with Brown County's and LaCrosse County's senior meal catering programs with a proven record of successfully delivering high quality meals that result in a high degree of satisfaction among program participants.

A three-year, nonprofessional services contract, with an option for two additional one-year contracts, serving Zone One is recommended. The proposed contract amount is approximately \$1,263,791 per year, including labor, food, and other commodities.

D & S Food Services, Inc.

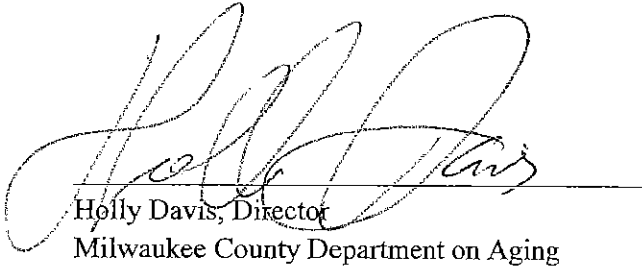
D & S Food Services, Inc. is a locally owned company headquartered in Menomonee Falls, Wisconsin providing food services and food services contract management since 1958. The company has approximately 225 employees at that location. D & S has been a successful partner with the MCDA Senior Meal Program (SMP) for fourteen years and has a proven track record of successfully delivering high quality meals that produce a high degree of satisfaction among participating seniors.

A three-year, nonprofessional services contract, with an option for two additional one-year contracts, serving Zone Two is recommended. The proposed contract amount is approximately \$1,409,265 per year, including labor, food, and other commodities.

Recommendation

It is recommended that the Milwaukee County Board of Supervisors authorize the Director, Department on Aging, to (1) enter into a three-year non-professional service contract with Aramark Correctional Services, LLC, for the period January 1, 2018 through December 31, 2020,

of approximately \$1,253,791 per year, with two optional one-year renewal terms, and (2) enter into a three-year non-professional service contract with D & S Food Services, Inc., for the period January 1, 2018 through December 31, 2020, of approximately \$1,409,265 per year, with two optional one-year renewal terms.



Holly Davis, Director
Milwaukee County Department on Aging

Attachments:

Contract with Aramark Correctional Services, LLC
Contract with D&S Food Services, Inc.

- c: Chris Abele, County Executive
Raisa Koltun, Chief of Staff, County Executive's Office
Supreme Moore Omokunde, Chair, Health and Human Needs Committee
Sequanna Taylor, Vice Chair, Health and Human Needs Committee
Sheldon A. Wasserman, Vice Chair, Finance and Audit Committee
Kelly Bablitch, Chief of Staff, County Board of Supervisors
Beth Monrail Zatarski, Senior Dining Program Director
Roderick Hines, Aramark Correctional Services, LLC
Judy Schieffer, D&S Food Services, Inc.