

From the Director, Department of Parks, Recreation, and Culture, requesting authorization to execute a Software License, Maintenance, and Support Agreement with Vermont Systems, Inc., in the amount of \$595,000 with additional annual operating expenses of \$77,418 per year, and a 3 percent permitted increase per year for a term of 10 years, for parks recreation management software and a point-of-sale system, by recommending adoption of the following:

AN AMENDED RESOLUTION

WHEREAS, in September 2016, the Department of Parks, Recreation, and Culture (DPRC) issued a Request for Proposals (RFP) for parks recreation management software and a point-of-sale (POS) system, or a combination of hardware and software that manages sales transactions; and

WHEREAS, of the six respondents to that RFP, Vermont Systems, Inc. (VSI), submitted the highest-scoring proposal and was issued an intent to award; and

WHEREAS, VSI is a national leader in parks recreation management software and parks and recreation POS software, its largest customer is the United States military, and it had excellent references; and

WHEREAS, the contract will have a 10-year term provided, however, that DPRC may terminate the contract upon 120 days' prior notice for any reason; and

WHEREAS, the total cost of the VSI contract for POS implementation including equipment, licensing, hosting services, maintenance, and implementation support services is \$595,000; and

WHEREAS, the DPRC will also be subject to an annual operating cost of \$77,418 for annual hosting, maintenance, and support services and VSI is permitted to increase this amount by three percent annually upon prior written notice to DPRC; and

WHEREAS, as noted in the Statement of Work attached to the contract, DPRC plans to complete implementation of the software in 2018, and VSI will lead the implementation process with extensive programming and on-site training; and

WHEREAS, the Committee on Finance and Audit, at its meeting of July 20, 2017, recommended adoption of File No. 17-522 (vote 6-0) as amended; now, therefore,

BE IT RESOLVED, the Department of Parks, Recreation, and Culture is hereby authorized to enter a 10-year contract with Vermont Systems, Inc., for park recreation software and a point-of-sale system for a one time cost not to exceed \$595,000 and an annual on-going operating cost of \$77,418 with a possible three percent annual increase upon prior written notice; and

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48 BE IT FURTHER RESOLVED, of the project costs listed in the previous clause,
49 \$240,000 is authorized for 2017, and the remaining amounts are subject to
50 appropriation in 2018, and subsequent budgets.

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