

Description: Prepared For: RecTrac 100 User - Silver - EXHIBIT B

Milwaukee County Parks-Nature Center, Milwaukee, WI

Please See Detail Breakdown on Following Pages

Contact Name: Contact Email:	Suzanne Carter, Procurement Contracts Admin suzanne.carter@milwaukeecountywi.gov		one Number: (4 * Number:	14)223-8112	
Approved By:	Giles Willey, President (gilesw@vermontsystems.com)			/26/2017	
Description		Purchase Price	Annual Maint/Svs	Estimated Shipping*	Total Price
RecTrac - En	terprise Multi-User Software				
	-				
	ation Software	\$57,350.00	\$10,930.00		\$68,280.00
-	ss OpenEdge Software	\$11,470.00	\$2,186.00		\$13,656.00
•	g Services	\$0.00	\$53,400.00		\$53,400.00
VSI-Ado		\$3,000.00	\$750.00		\$3,750.00
Suppor	t Services - Training & Expenses	\$81,125.00	\$0.00	\$0.00	\$81,125.00
	Total RecTrac:	\$152,945.00	\$67,266.00	\$0.00	\$220,211.00
ID Systems -	Enterprise Multi-User Software				
Applica	ation Software	\$1,580.00	\$290.00	\$0.00	\$1,870.00
	ss OpenEdge Software	\$316.00	\$58.00	•	\$374.00
Key Fol		\$3,800.00	\$0.00		\$4,000.00
	Total ID Systems:	\$5,696.00	\$348.00	\$200.00	\$6,244.00
<u>WebTrac</u> - En	nterprise Edition				
Applica	tion Software	\$35,850.00	\$7,170.00	\$0.00	\$43,020.00
	ss OpenEdge Software	\$7,170.00	\$1,434.00		\$8,604.00
VSI-Ado		\$2,250.00	\$0.00		\$2,250.00
Suppor	t Services - Training & Expenses	\$7,405.00	\$0.00	\$0.00	\$7,405.00
	Total WebTrac:	\$52,675.00	\$8,604.00	\$0.00	\$61,279.00
PayTrac - Ent	terprise Multi-User Software				
Applica	ation Software	\$6,000.00	\$1,200.00	\$0.00	\$7,200.00
	Total PayTrac:	\$6,000.00	\$1,200.00	\$0.00	\$7,200.00
<u>Hardware</u> - (V	/SI Qualified)				
Printer	s Kitchen	\$1,960.00	\$0.00	\$148.00	\$2,108.00
Printers		\$27,360.00	\$0.00		\$30,400.00
Cash D		\$10,500.00	\$0.00		\$11,940.00
	e Readers	\$6,700.00	\$0.00		\$6,960.00
	ipe Readers	\$67,640.00	\$0.00	• • • • •	\$68,856.00
-	Cameras	\$2,415.00	\$0.00		\$2,751.00
•	Windows POS	\$39,666.00	\$0.00		\$40,491.00
	Total Hardware:	\$156,241.00	\$0.00	\$7,265.00	\$163,506.00



Proposal Summary Pricing VSI Quote Number: 63985

Please See Detail Breakdown on Following Pages

Prep Con Con	cription: pared For: tact Name: tact Email: roved By:	RecTrac 100 User - Silver - EXHIBIT B Milwaukee County Parks-Nature Center, Milwaukee, WI Suzanne Carter, Procurement Contracts Admin suzanne.carter@milwaukeecountywi.gov Giles Willey, President (gilesw@vermontsystems.com)	Fax	ne Number: Number: te Date:	(414)223-8112 06/26/2017	
Des	cription		Purchase Price	Annual Maint/Svs	Estimated Shipping*	Total Price
	VSITO	DTALS				
	Applic	ation Software	\$100,780.00	\$19,590.00	\$0.00	\$120,370.00
		s Kitchen	\$1,960.00	\$0.00		\$2,108.00
	Printer	S	\$27,360.00	\$0.00	\$3,040.00	\$30,400.00
	Progre	ss OpenEdge Software	\$18,956.00	\$3,678.00	\$0.00	\$22,634.00
	Cash D	Drawers	\$10,500.00	\$0.00) \$1,440.00	\$11,940.00
	Key Fo	bs	\$3,800.00	\$0.00	\$200.00	\$4,000.00
	Barcoc	le Readers	\$6,700.00	\$0.00	\$260.00	\$6,960.00
	Magstr	ipe Readers	\$67,640.00	\$0.00) \$1,216.00	\$68,856.00
	-	Cameras	\$2,415.00	\$0.00		\$2,751.00
		g Services	\$0.00	\$53,400.00		\$53,400.00
	VSI-Ad	ld-Ons	\$5,250.00	\$750.00) \$0.00	\$6,000.00

\$5,250.00 VSI-Add-Ons \$750.00 \$0.00 \$40,491.00 \$825.00 **Tablet Windows POS** \$39,666.00 \$0.00 Support Services - Training & Expenses \$88,530.00 \$0.00 \$88,530.00 \$0.00 **Grand Totals:** \$373,557.00 \$77,418.00 \$7,465.00 \$458,440.00 * NOTE: Shipping is FOB - Origin (Plus Tax Where Applicable / Includes Shipping FOB - Origin)



Description:

RecTrac 100 User - Silver - EXHIBIT B

RecTrac Enterprise Multi-User Software Recreation Tracking Software VSI Quote Number: 63985

Please Review Notes on Last Page Software Pricing Is Valid For 120 Days Hardware Pricing Is Subject to Change

30 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10	Prepared Contact N Contact E Approved	For:Milwaukee County Parks-Nature Center, Milwaukee, WIlame:Suzanne Carter, Procurement Contracts Adminmail:suzanne.carter@milwaukeecountywi.gov	Phone Number Fax Number: Quote Date:	(414)223-8112 06/26/2017	
1 Each Activity Registration (V-RT-EN-AR) \$3,750.00 <th><u>Qty Unit</u></th> <th>Description</th> <th></th> <th></th> <th></th>	<u>Qty Unit</u>	Description			
1 Each Activity Registration (V-RT-EN-AR) \$3,750.00 <td></td> <td></td> <td></td> <td></td> <td></td>					
1 Each Activity Registration (V-RT-EN-AR) \$3,750.00 <td></td> <td>Application Software</td> <td></td> <td></td> <td></td>		Application Software			
1 Each Facility Reservations (V-RT-EN-PK) \$3,750.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,750.00 \$3,00.00 \$3,750.00 \$3,750.00 \$3,750.00 \$3,750.00 \$3,00.00 \$3,00.00 \$3,750.00 \$3,750.00 \$3,750.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.00 \$3,00.	1 Each		\$3.750.00	\$3,750.00	\$750.00
1 Each Pass Management (VAT-EN-PM) \$3,750.00 \$3,750.00 \$3,750.00 \$350.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$50.00 \$50.00 \$550.00 \$550.00 \$550.00 \$550.00 \$550.00 \$57.80.00 \$50.90 \$51.99.00 \$50.00 \$50.00 \$50.00 \$51.99.00 \$51.99.00 \$51.99.00 \$51.99.00 \$51.99.00 \$51.99.00 \$51.99.00 \$51.99.00 \$51.99.00 \$51.99.00 \$51.99.00 \$51.99.00 \$51.99.00 \$51.99.00 <td< td=""><td></td><td></td><td></td><td></td><td>\$750.00</td></td<>					\$750.00
1 Each Equipment/Site Rentatis (V-RT-EN-RN) \$2,450.00 \$2,450.00 \$2,450.00 1 Each Equipment/Site Rentatis (V-RT-EN-RP) \$2,450.00 \$2,450.00 \$2,450.00 1 Each Each Each Trip Reservations (V-RT-EN-RP) \$2,450.00 \$2,450.00 \$2,450.00 1 Each Each Golf Tee-Times/Local Handicages (V-RT-EN-GT) \$3,750.00 \$3,750.00 \$30.00 1 Each Incident Processing and Reporting (V-RT-EN-AU) \$300.00 \$550.00 \$550.00 1 Each Additional Users Over 2 (concurrent) (V-RT-EN-AU) \$300.00 \$29,400.00 \$4,900.00 1 Each Additional Users Over 2 (concurrent) (V-RT-EN-AU) \$300.00 \$21,860.00 \$4,900.00 1 Each VSI Full Hosting Services \$11,470.00 \$11,470.00 \$2,186.00 1 Each VSI Full Hosting Services - Silver, First 5 Users, Monthly (V-HS-S1) \$660.00 \$57,800.00 \$7,800.00 2 Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S1) \$660.00 \$50.00 \$3,800.00 \$150.00 2 <td< td=""><td>1 Each</td><td></td><td>\$3,750.00</td><td></td><td>\$750.00 1</td></td<>	1 Each		\$3,750.00		\$750.00 1
1 Each Equipment/Site Rentatis (V-RT-EN-RN) \$2,450.00 \$2,450.00 \$2,450.00 1 Each Equipment/Site Rentatis (V-RT-EN-RP) \$2,450.00 \$2,450.00 \$2,450.00 1 Each Each Each Trip Reservations (V-RT-EN-RP) \$2,450.00 \$2,450.00 \$2,450.00 1 Each Each Golf Tee-Times/Local Handicages (V-RT-EN-GT) \$3,750.00 \$3,750.00 \$30.00 1 Each Incident Processing and Reporting (V-RT-EN-AU) \$300.00 \$550.00 \$550.00 1 Each Additional Users Over 2 (concurrent) (V-RT-EN-AU) \$300.00 \$29,400.00 \$4,900.00 1 Each Additional Users Over 2 (concurrent) (V-RT-EN-AU) \$300.00 \$21,860.00 \$4,900.00 1 Each VSI Full Hosting Services \$11,470.00 \$11,470.00 \$2,186.00 1 Each VSI Full Hosting Services - Silver, First 5 Users, Monthly (V-HS-S1) \$660.00 \$57,800.00 \$7,800.00 2 Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S1) \$660.00 \$50.00 \$3,800.00 \$150.00 2 <td< td=""><td>1 Each</td><td>Point-of-Sale/Inventory Control/Tickets (V-RT-EN-PS)</td><td>\$3,750.00</td><td>\$3,750.00</td><td>\$750.00 2</td></td<>	1 Each	Point-of-Sale/Inventory Control/Tickets (V-RT-EN-PS)	\$3,750.00	\$3,750.00	\$750.00 2
1 Each Golf Te=Times(Local Handicage (V-RT-EN-GT) S3,750.00 \$2,450.00 \$2,450.00 \$3,750.00 1 Each Incident Processing and Reporting (V-RT-MU-IC) \$30.00 \$50.00 \$50.00 1 Each Incident Processing and Reporting (V-RT-MU-IC) \$30.00 \$29,400.00 \$4,900.00 1 Each Systems Administration (V-RT-EN-AU) \$300.00 \$29,400.00 \$4,900.00 28 Each Additional Users Over 2 (concurrent) (V-RT-EN-AU) \$300.00 \$29,400.00 \$4,900.00 29 Each OpenEdge Enterprise Appl Server & RDBMS (T-PG-EN-OE) \$11,470.00 \$11,470.00 \$2,186.00 1 Each VSI Full Hosting Services Silver, First 5 Users, Monthly (V-HS-S1) \$650.00 \$7,800.00 \$7,800.00 25 Each VSI Full Hosting Services - Silver, First 5 Users, Monthly (V-HS-S2) \$40.00 \$3,600.00 \$3,600.00 \$7,800.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00 \$3,600.00	1 Each	League Scheduling (V-RT-EN-LS)	\$2,450.00	\$2,450.00	\$490.00
1 Each Incident Processing and Reporting (V-RT-EN-GT) Each Systems Administration (V-RT-EN-SA) \$3,750.00 \$0.00 \$3,750.00 \$0.00 \$3,750.00 \$0.00 \$3,000 1 Each Each Systems Administration (V-RT-EN-SA) \$550.00 \$550.00 \$550.00 \$549.00.00 1 Each Systems Administration (V-RT-EN-AU) \$300.00 \$29,400.00 \$4,900.00 1 Each Additional Users Over 2 (concurrent) (V-RT-EN-AU) \$300.00 \$29,400.00 \$4,900.00 1 Each OpenEdge Enterprise Appl Server & RDBMS (T-PG-EN-OE) \$11,470.00 \$11,470.00 \$2,186.00 e 1 Each VSI Full Hosting Services - Silver, First 5 Users, Monthly (V-HS-S1) \$650.00 \$650.00 \$7,200.00 e 2 VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,800.00 e \$45,600.00 e 2 Stach VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,000.00 s \$45,600.00 s 2 Stach VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,000.00 s \$1,500.00 s \$3,000.00 s \$1,500.00 s	1 Each		\$3,750.00	\$3,750.00	\$ 750.00 3
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Progress OpenEdge Software OpenEdge Enterprise Appl Server & RDBMS (T-PG-EN-OE) \$11,470.00 \$11,470.00 \$2,186.00 1 Each OpenEdge Enterprise Appl Server & RDBMS (T-PG-EN-OE) \$11,470.00 \$2,186.00 1 Each VSI Full Hosting Services - Silver, First 5 Users, Monthly (V-HS-S1) \$650.00 \$650.00 \$7,800.00 7 95 Each VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,800.00 \$75,800.00 8 1 Each Certificate of Insurance Annual - if standard not acceptable (T-KP-COI) \$0.00 \$50,000 \$150.00 1 Each Certificate of Insurance Annual - if standard not acceptable (T-KP-COI) \$0.00 \$1,500.00 \$3,000.00 1 Each Certificate of Insurance Annual - if standard not acceptable (T-KP-COI) \$1,500.00 \$3,000.00 \$300.00 1 Each Certificate of Insurance Annual - if standard not acceptable (T-KP-COI) \$1,000 \$1,500.00 \$300.00 \$300.00 \$300.00 \$300.00 \$300.00 \$300.00 \$300.00 \$300.00 \$300.00 \$10,250.00 \$0,00 \$300.00 \$0,00 \$10,25	98 Each	Additional Users Over 2 (concurrent) (V-RT-EN-AU)	\$300.00	\$29,400.00	\$4,900.00
1 Each OpenEdge Enterprise Appl Server & RDBMS (T-PG-EN-OE) \$11,470.00 \$11,470.00 \$2,186.00 Total Progress OpenEdge Software: \$11,470.00 \$2,186.00 \$2,186.00 Hosting Services Silver, First 5 Users, Monthly (V-HS-S1) \$650.00 \$650.00 \$7,800.00 77,800.00 \$7,800.00 \$45,600.00 \$653,400.00 95 Each VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,800.00 \$45,600.00 \$45,600.00 \$53,400.00 1 Each Certificate of Insurance Annual - if standard not acceptable (T-KP-COI) \$0.00 \$0.00 \$150.00 \$300.00 \$150.00 \$300.00 \$3		Total Applica	tion Software:	\$57,350.00	\$10,930.00
1 Each OpenEdge Enterprise Appl Server & RDBMS (T-PG-EN-OE) \$11,470.00 \$11,470.00 \$2,186.00 Total Progress OpenEdge Software: \$11,470.00 \$2,186.00 \$2,186.00 Hosting Services Silver, First 5 Users, Monthly (V-HS-S1) \$650.00 \$650.00 \$7,800.00 77,800.00 \$7,800.00 \$45,600.00 \$653,400.00 95 Each VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,800.00 \$45,600.00 \$45,600.00 \$53,400.00 1 Each Certificate of Insurance Annual - if standard not acceptable (T-KP-COI) \$0.00 \$0.00 \$150.00 \$300.00 \$150.00 \$300.00 \$3		Progress OpenEdge Software			
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1 Each VSI Full Hosting Services - Silver, First 5 Users, Monthly (V-HS-S1) \$650.00 \$650.00 \$7,800.00 ? 95 Each VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,800.00 \$45,600.00 s 1 Each VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,800.00 \$45,600.00 s 1 Each Certificate of Insurance Annual - if standard not acceptable (T-KP-COI) \$0.00 \$0.00 \$10.00 1 Each RecTrac General Ledger Interface (V-RT-IN-GL) \$1,500.00 \$1,500.00 \$300.00 \$300.00 1 Each Activity Registration Custom Brochure Interface (V-RT-IN-AR) \$1,500.00 \$1,500.00 \$300.00 25 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$777.00 \$19,250.00 \$0.00 26 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$777.00 \$19,250.00 \$0.00 \$0.00 <td></td> <td>Total Progress OpenE</td> <td>dge Software:</td> <td>\$11,470.00</td> <td>\$2,186.00</td>		Total Progress OpenE	dge Software:	\$11,470.00	\$2,186.00
1 Each VSI Full Hosting Services - Silver, First 5 Users, Monthly (V-HS-S1) \$650.00 \$650.00 \$7,800.00 ? 95 Each VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,800.00 \$45,600.00 s 1 Each VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,800.00 \$45,600.00 s 1 Each Certificate of Insurance Annual - if standard not acceptable (T-KP-COI) \$0.00 \$0.00 \$10.00 1 Each RecTrac General Ledger Interface (V-RT-IN-GL) \$1,500.00 \$1,500.00 \$300.00 \$300.00 1 Each Activity Registration Custom Brochure Interface (V-RT-IN-AR) \$1,500.00 \$1,500.00 \$300.00 25 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$777.00 \$19,250.00 \$0.00 26 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$777.00 \$19,250.00 \$0.00 \$0.00 <td></td> <td>Heating Convision</td> <td></td> <td></td> <td></td>		Heating Convision			
95 Each VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,800.00 \$45,600.00 s Total Hosting Services: \$4,450.00 \$53,400.00 VSI Full Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$3,800.00 \$53,400.00 Total Hosting Services: \$4,450.00 \$53,400.00 VSI Fuld Hosting Services - Silver, 95 Add Users, Monthly (V-HS-S2) \$40.00 \$0.00 \$50.00 \$53,400.00 I Each Certificate of Insurance Annual - if standard not acceptable (T-KP-COI) \$0.00 \$1,500.00 \$300.00			* 252.22	*	A- - - - - - - - - -
Total Hosting Services: \$4,450.00 \$53,400.00 VSI-Add-Ons - <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
VSI-Add-Ons 1 Each 2 Activity Registration Custom Brochure Interface (V-RT-IN-AR) \$1,500.00 \$1,500.00 \$1,500.00 \$3,000.00 \$25 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$770.00 5 Day(s) Installation/Training, Municipal, On-Site/Oay - RecTrac (X-S-TNG-01) \$770.00 5 Day(s) Installation/Training, Municipal, On-Site/Oay - RecTrac (X-S-TNG-01) \$770.00 5 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 5 Day(s) Travel Time - Golf Courses (X-S-TNG-09) 5 Day(s) Travel Time - Golf Courses (X-S-TNG-09) 6 Each Travel Time - Site Surve	55 Each		φ+0.00	ψ0,000.00	φ+0,000.00 8
1 Each Certificate of Insurance Annual - if standard not acceptable (T-KP-COI) \$0.00 \$0.00 \$150.00 1 Each RecTrac General Ledger Interface (V-RT-IN-GL) \$1,500.00 \$1,500.00 \$300.00 s 1 Each Activity Registration Custom Brochure Interface (V-RT-IN-AR) \$1,500.00 \$1,500.00 \$300.00 s 1 Each Activity Registration Custom Brochure Interface (V-RT-IN-AR) \$1,500.00 \$300.00 \$300.00 Total VSI-Add-Ons: \$3,000.00 \$300.00 Support Services - Training & Expenses 25 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$7770.00 \$3,850.00 \$0.00 25 Day(s) Travel Time - Golf Courses (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 30 Say(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 30 Each Travel Time - RecTrac (X-S-TNG-09) \$330.00 \$1,98000 <		Total Hos	ting Services:	\$4,450.00	\$53,400.00
1 Each 1 RecTrac General Ledger Interface (V-RT-IN-GL) Activity Registration Custom Brochure Interface (V-RT-IN-AR) \$1,500.00 \$1,500.00 \$300.00 \$1,500.00 1 Each RecTrac General Ledger Interface (V-RT-IN-AR) \$1,500.00 \$300.00 \$300.00 1 Each Activity Registration Custom Brochure Interface (V-RT-IN-AR) \$1,500.00 \$1,500.00 \$300.00 1 Each Support Services - Training & Expenses \$300.00 \$1,500.00 \$300.00 25 Day(s) Installation/Training, Municipal, On-Site / Golf Operations (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 5 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 \$3,850.00 \$0.00 5 Day(s) Travel Time - Golf Courses (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 1 Day(s) Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$1,875.00 \$0.00 6 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP)		VSI-Add-Ons			
1 Each 1 RecTrac General Ledger Interface (V-RT-IN-GL) Activity Registration Custom Brochure Interface (V-RT-IN-AR) \$1,500.00 \$1,500.00 \$300.00 \$1,500.00 1 Each RecTrac General Ledger Interface (V-RT-IN-AR) \$1,500.00 \$300.00 \$300.00 1 Each Activity Registration Custom Brochure Interface (V-RT-IN-AR) \$1,500.00 \$1,500.00 \$300.00 1 Each Support Services - Training & Expenses \$300.00 \$1,500.00 \$300.00 25 Day(s) Installation/Training, Municipal, On-Site / Golf Operations (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 5 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 \$3,850.00 \$0.00 5 Day(s) Travel Time - Golf Courses (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 1 Day(s) Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$1,875.00 \$0.00 6 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP)	1 Each	Certificate of Insurance Annual - if standard not acceptable (T-KP-COI)	\$0.00	\$0.00	\$150.00
Total VSI-Add-Ons: \$3,000.00 \$750.00 Support Services - Training & Expenses 5 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training, Municipal, On-Site / Day - RecTrac (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 5 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 \$3,850.00 \$0.00 5 Day(s) Installation/Training - Site Survey (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 5 Day(s) Travel Time - Golf Courses (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$3375.00 \$1,875.00 \$0.00 6 Each Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$9,900.00 \$0.00 30 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 \$9,900.00 \$0.00 29 <td>1 Each</td> <td></td> <td>\$1,500.00</td> <td>\$1,500.00</td> <td>\$300.00 9</td>	1 Each		\$1,500.00	\$1,500.00	\$300.00 9
Support Services - Training & Expenses 25 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training, Municipal, On-Site / Golf Operations (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 5 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 \$3,850.00 \$0.00 5 Day(s) Travel Time - Golf Courses (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 5 Day(s) Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$1,980.00 \$0.00 6 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10 29 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 \$9,570.00 \$0.00 10 5 Each Tr	1 Each	Activity Registration Custom Brochure Interface (V-RT-IN-AR)	\$1,500.00	\$1,500.00	\$300.00
25 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training, Municipal, On-Site - Golf Operations (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training, Municipal, On-Site - Golf Operations (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 5 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 \$3,850.00 \$0.00 5 Day(s) Travel Time - Golf Courses (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 1 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$3375.00 \$1,875.00 \$0.00 6 Each Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$1,980.00 \$0.00 10 30 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10 29 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 <td></td> <td>Total</td> <td>VSI-Add-Ons:</td> <td>\$3,000.00</td> <td>\$750.00</td>		Total	VSI-Add-Ons:	\$3,000.00	\$750.00
25 Day(s) Installation/Training, Municipal, On-Site/Day - RecTrac (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training, Municipal, On-Site - Golf Operations (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 25 Day(s) Installation/Training, Municipal, On-Site - Golf Operations (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 5 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 \$3,850.00 \$0.00 5 Day(s) Travel Time - Golf Courses (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 1 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$3375.00 \$1,875.00 \$0.00 6 Each Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$1,980.00 \$0.00 10 30 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10 29 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 <td></td> <td>Support Services - Training & Expenses</td> <td></td> <td></td> <td></td>		Support Services - Training & Expenses			
25 Day(s) Installation/Training, Municipal, On-Site - Golf Operations (X-S-TNG-01) \$770.00 \$19,250.00 \$0.00 5 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 \$3,850.00 \$0.00 5 Day(s) Installation/Training - Site Survey (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 1 Day(s) Travel Time - Golf Courses (X-S-TNG-09) \$375.00 \$375.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 6 Each Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$1,980.00 \$0.00 30 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10 29 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 \$9,570.00 \$0.00 10 5 Each Expense Airfare (estimated-pay actual only) - RecTrac (X-X-AIR) \$1,200.00 \$6,000.00 \$0.00 \$0.00 \$0.00 \$0.00	25 Dout		\$770.00	\$10.250.00	¢0.00
5 Day(s) Installation/Training - Site Survey (X-S-TNG-01) \$770.00 \$3,850.00 \$0.00 5 Day(s) Travel Time - Golf Courses (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 1 Day(s) Travel Time - Site Survey (X-S-TNG-09) \$375.00 \$375.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$375.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 6 Each Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$1,980.00 \$0.00 10 30 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10 29 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 \$9,570.00 \$0.00 10 5 Each Expense Airfare (estimated-pay actual only) - RecTrac (X-X-AIR) \$1,200.00 \$6,000.00 \$0.00 1 Each Expense Airfare (estimated-pay actual only) - Site Survey (X-X-AIR) \$1,200.00 \$6,000.00 \$0.00 \$0.00 \$0.00 \$0.00	• •				
5 Day(s) Travel Time - Golf Courses (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 1 Day(s) Travel Time - Site Survey (X-S-TNG-09) \$375.00 \$375.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$375.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 6 Each Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$1,980.00 \$0.00 10 30 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10 30 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10 29 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 \$9,570.00 \$0.00 10 5 Each Expense Airfare (estimated-pay actual only) - RecTrac (X-X-AIR) \$1,200.00 \$6,000.00 \$0.00 1 Each Expense Airfare (estimated-pay actual only) - Site Survey (X-X-AIR) \$1,200.00 \$6,000.00 \$0.00 5 Each Expense Airfare (estimated-pay ac	• •				
1 Day(s) Travel Time - Site Survey (X-S-TNG-09) \$375.00 \$375.00 \$0.00 5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 6 Each Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$1,980.00 \$0.00 10 30 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10 29 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 \$9,570.00 \$0.00 10 5 Each Expense Airfare (estimated-pay actual only) - RecTrac (X-X-AIR) \$1,200.00 \$6,000.00 \$0.00 1 Each Expense Airfare (estimated-pay actual only) - Site Survey (X-X-AIR) \$1,200.00 \$0.00 \$0.00 5 Each Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR) \$1,200.00 \$0.00 \$0.00 5 Each Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR) \$1,200.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 </td <td></td> <td>, , , , , , , , , , , , , , , , , , ,</td> <td></td> <td></td> <td></td>		, , , , , , , , , , , , , , , , , , ,			
5 Day(s) Travel Time - RecTrac (X-S-TNG-09) \$375.00 \$1,875.00 \$0.00 6 Each Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$1,980.00 \$0.00 10 30 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10 29 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 \$9,570.00 \$0.00 10 5 Each Expense Airfare (estimated-pay actual only) - RecTrac (X-X-AIR) \$1,200.00 \$6,000.00 \$0.00 1 Each Expense Airfare (estimated-pay actual only) - Site Survey (X-X-AIR) \$1,200.00 \$1,200.00 \$0.00 5 Each Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR) \$1,200.00 \$0.00 \$0.00 5 Each Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR) \$1,200.00 \$0.00 \$0.00		, , , ,			
6 Each Travel Expenses - per day (estimated) - Site Survey (X-X-EXP) \$330.00 \$1,980.00 \$0.00 10 30 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10 29 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 \$9,570.00 \$0.00 10 5 Each Expense Airfare (estimated-pay actual only) - RecTrac (X-X-AIR) \$1,200.00 \$6,000.00 \$0.00 1 Each Expense Airfare (estimated-pay actual only) - Site Survey (X-X-AIR) \$1,200.00 \$0.00 5 Each Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR) \$1,200.00 \$0.00 5 Each Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR) \$1,200.00 \$0.00					
30 Each Travel Expenses - per day (estimated) - Golf Courses (X-X-EXP) \$330.00 \$9,900.00 \$0.00 10 29 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 \$9,570.00 \$0.00 10 5 Each Expense Airfare (estimated-pay actual only) - RecTrac (X-X-AIR) \$1,200.00 \$6,000.00 \$0.00 1 Each Expense Airfare (estimated-pay actual only) - Site Survey (X-X-AIR) \$1,200.00 \$1,200.00 \$0.00 5 Each Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR) \$1,200.00 \$0.00 \$0.00 5 Each Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR) \$1,200.00 \$0.00 \$0.00					\$0.00 10
29 Each Travel Expenses - per day (estimated) - RecTrac (X-X-EXP) \$330.00 \$9,570.00 \$0.00 10 5 Each Expense Airfare (estimated-pay actual only) - RecTrac (X-X-AIR) \$1,200.00 \$6,000.00 \$0.00 1 Each Expense Airfare (estimated-pay actual only) - Site Survey (X-X-AIR) \$1,200.00 \$1,200.00 \$0.00 5 Each Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR) \$1,200.00 \$0.00 \$0.00 5 Each Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR) \$1,200.00 \$0.00 \$0.00					\$0.00 10
1EachExpense Airfare (estimated-pay actual only) - Site Survey (X-X-AIR)\$1,200.00\$1,200.00\$0.005EachExpense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR)\$1,200.00\$6,000.00\$0.00					\$0.00 10
5 Each Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR) \$1,200.00 \$6,000.00 \$0.00	5 Each	Expense Airfare (estimated-pay actual only) - RecTrac (X-X-AIR)	\$1,200.00	\$6,000.00	\$0.00
	1 Each	Expense Airfare (estimated-pay actual only) - Site Survey (X-X-AIR)	\$1,200.00	\$1,200.00	\$0.00
Total Support Services - Training & Expenses:\$81,125.00\$0.00	5 Each	Expense Airfare (estimated-pay actual only) - Golf Courses (X-X-AIR)	\$1,200.00	\$6,000.00	\$0.00
		Total Support Services - Training	g & Expenses:	\$81,125.00	\$0.00



Description:

RecTrac 100 User - Silver - EXHIBIT B

Please Review Notes on Last Page Software Pricing Is Valid For 120 Days

Hardware Pricing Is Subject to Change

Prepared For: Contact Name Contact Email: Approved By:	Suzanne Carter, Procurement Contracts Admin	Phone Number: Fax Number: Quote Date:	(414)223-8112 06/26/2017	
<u>Qty Unit</u>	Description	Unit E Price	Extended Price	Annual Maint/Svs
	Other Available Products of Interest			
	Additional Training, Municipal, On-Site/Day Price: \$770.00			

Total Software, Hardware and Support Services	\$152,945.00	\$67,266.00
Grand Total - RecTrac:	\$220,211.00	
* NOTE: Shipping is FOB - Origin	(Plus Tax Where Applicable / Includes	Shipping FOB - Origin)

If the County accepts the blanket additional insured VSI has built into our business insurance policy covering all of our contracts as additional insured, this would remove the yearly \$100 fee. \$50/year covers the County's requirement for the workman's comp waiver of subrogation. Increased limit requirements would add further fees. Acceptance of VSI's standard coverage would eliminate fees.

If the County requires additional training the on-site rate is \$770/day plus travel expenses and the remote WebEx rate is \$150/hour.



ID Systems Enterprise Multi-User Software Pass Management Photo/Plastic Photo ID Card System VSI Quote Number: 63985

Please Review Notes on Last Page Software Pricing Is Valid For 120 Days Hardware Pricing Is Subject to Change

Pre Cor Cor	scription: pared For ntact Name ntact Emai proved By:	 Suzanne Carter, Procurement Contracts Admin suzanne.carter@milwaukeecountywi.gov 	Fax	Number:	(414)223-8112 06/26/2017	
<u>Qty</u>	Unit	Description	Unit Price	Extended Price	Estimated Shipping*	Annual Maint/Svs
1	Each	Application Software Pass Mgmt ID Integration - Photo ID Card/Biometric (V-RT-EN-PMI)	\$1,580.00	\$1,580.00	\$0.00	\$290.00
		Total Appli	cation Software:	\$1,580.00	\$0.00	\$290.00
1	Each	Progress OpenEdge Software OpenEdge Enterprise Appl Server & RDBMS (T-PG-EN-OE)	\$316.00	\$316.00	\$0.00	\$58.00 6
		Total Progress Ope	nEdge Software:	\$316.00	\$0.00	\$58.00
20000	Each	Key Fobs Key Fob, Teslin, Preprinted, 4/1, Qty 10000 (S-KF-ID-T1P-14-10K)	\$0.19 Total Key Fobs:	\$3,800.00 \$3,800.00	\$200.00 \$200.00	\$0.00 11 \$0.00
		Total Saftware, Hardware and (Summert Services	¢E 606 00	\$200.00	\$348.00
		Total Software, Hardware and S Grand Total - * NOTE: Shipping is FOB - Origin		\$5,696.00 (Plus Tax Whe	\$200.00 \$6,244 re Applicable / Includes Sh	4.00



Description:

RecTrac 100 User - Silver - EXHIBIT B

WebTrac Enterprise Edition Real-Time Internet Software VSI Quote Number: 63985 Please Review Notes on Last Page Software Pricing Is Valid For 120 Days Hardware Pricing Is Subject to Change

Prepared For Contact Nam	ne: Suzanne Carter, Procurement Contracts Admin	Phone Number	: (414)223-8112	
Contact Ema Approved By		Fax Number: Quote Date:	06/26/2017	
		Unit	Extended	Annual
Qty Unit	Description	Price	Price	Maint/Svs
	Application Software			
1 Each	WebTrac Internet Software for 40-65 RecTrac Users (V-WT-EN-IS-40)	\$7,250.00	\$7,250.00	\$1,450.00 12
1 Each	WebTrac Activity Registration (V-WT-EN-AR)	\$2,450.00	\$2,450.00	\$490.00 13
1 Each	WebTrac Facility Reservations (V-WT-EN-FR)	\$2,450.00	\$2,450.00	\$490.00 13
1 Each	WebTrac Pass Registration/Renewal (V-WT-EN-PM)	\$2,450.00	\$2,450.00	\$490.00 13
1 Each	WebTrac Point of Sale/Tickets (V-WT-EN-PS)	\$2,450.00	\$2,450.00	\$490.00
1 Each	WebTrac League Scheduling (V-WT-EN-LS)	\$2,250.00	\$2,250.00	\$450.00 13
1 Each	WebTrac Equipment/Site Rentals (V-WT-EN-RN)	\$2,450.00	\$2,450.00	\$490.00 13
1 Each	WebTrac Trip Reservations (V-WT-EN-TR)	\$2,250.00	\$2,250.00	\$450.00 13
1 Each	WebTrac Golf Tee-Time Reservations (V-WT-EN-GT)	\$2,450.00	\$2,450.00	\$490.00 13
1 Each	Mobile RecTrac (V-WT-EN-MRT)	\$3,450.00	\$3,450.00	\$690.00 14
1 Each	Mobile WebTrac (V-WT-EN-MWT)	\$3,450.00	\$3,450.00	\$690.00 14 \$690.00 15
1 Each	WebTrac/RecTrac Agents (V-WT-EN-AU)	\$2,500.00	\$2,500.00	\$500.00 15 \$500.00 16
I Lacii	Web had/Rechac Agents (V-WI-LN-AD)	φ2,300.00	φ2,500.00	\$300.00 lb
	Total Applica	ation Software:	\$35,850.00	\$7,170.00
	Progress OpenEdge Software			
1 Each	OpenEdge Application Server Software (T-PG-EN-WB)	\$7,170.00	\$7,170.00	\$1,434.00 6
	openiedge Application Cerver Contrare (1110 En WD)	\$1,110.00	ψ1,110.00	ψ1,404.00 0
	Total Progress Open	Edge Software:	\$7,170.00	\$1,434.00
		-		
	<u>VSI-Add-Ons</u>			
1 Each	WebTrac First Style Sheet Service Intital & Major (V-WT-IN-SS-1)	\$750.00	\$750.00	\$0.00 17
1 Each	Premium Splash Page Options (V-WT-CP-SPP)	\$1,500.00	\$1,500.00	\$0.00 18
			• · · · · · · ·	• • • • •
	Tota	I VSI-Add-Ons:	\$2,250.00	\$0.00
	Support Services - Training & Expenses			
5 Dov(c)	Installation/Training, Municipal, On-Site/Day (X-S-TNG-01)	\$770.00	\$3,850.00	\$0.00
5 Day(s)				
1 Day(s) 6 Each	Travel Time (X-S-TNG-09) Travel Expenses - per day (estimated) (X-X-EXP)	\$375.00 \$330.00	\$375.00 \$1,980.00	\$0.00 \$0.00 10
1 Each	Expense Airfare (estimated-pay actual only) (X-X-AIR)	\$1,200.00	\$1,200.00	\$0.00
	Total Support Services - Trainir	ng & Expenses:	\$7,405.00	\$0.00
	Total Software, Hardware and Su	upport Services	\$52,675.00	\$8,604.00
	Orend Tatal	WahTroot	¢c4 0	70.00
	Grand Total		\$61,2	
	* NOTE: Shipping is FOB - Origin	(Plus Ta	ax Where Applicable / Includes	Shipping FOB - Origin)



Please Review Notes on Last Page Software Pricing Is Valid For 120 Days Hardware Pricing Is Subject to Change

Description: Prepared Fo Contact Nam Contact Emai Approved By:	e: Suzanne Carter, Procurement Contracts Admin il: suzanne.carter@milwaukeecountywi.gov	Phor Fax	ne Number: Number: ae Date:	(414)223-8112 06/26/2017	
<u>Qty Unit</u>	Description	Unit Price	Extended Price	Estimated Shipping*	Annual Maint/Svs
1 Each	Application Software VSI Enterprise ERI Credit Card Interface (V-PT-EN-ERI)	\$6,000.00	\$6,000.00	\$0.00	\$1,200.00 19
	Total A	pplication Software:	\$6,000.00	\$0.00	\$1,200.00
	Total Software, Hardware a	nd Support Services	\$6,000.00	\$0.00	\$1,200.00
	Grand T * NOTE: Shipping is FOB - Origin	otal - PayTrac:	(Plus Tax Wh	\$7,20 ere Applicable / Includes SI	



RecTrac 100 User - Silver - EXHIBIT B

Description:

Hardware (VSI Qualified) VSI Quote Number: 63985 Please Review Notes on Last Page Software Pricing Is Valid For 120 Days Hardware Pricing Is Subject to Change

Pre Con Con	pared For pared For atact Name atact Emai proved By:	e: Suzanne Carter, Procurement Contracts Admin suzanne.carter@milwaukeecountywi.gov	Fax	ne Number: Number: te Date:	(414)223-8112 06/26/2017	
Qty	Unit	Description	Unit Price	Extended Price	Estimated Shipping*	Annual Maint/Svs
		Printers Kitchen	* (50.00	* 4 * **	\$ 22.22	\$ 2.22
4 4	Each Case	Epson U220B Wireless 802.11, Grey, Auto Cutter (H-PRT-EP-03-WL) Epson U220/230 Bond Paper 50 Rolls/Case (S-PRT-EP-PAP)	\$450.00 \$40.00	\$1,800.00 \$160.00		\$0.00 20 \$0.00 21
		Total Pri	nters Kitchen:	\$1,960.00	\$148.00	\$0.00
		Printers				
76	Each	Star TSP143UII, 40 col Thermal, USB, Cutter (H-PRT-ST-05-U-B)	\$265.00	\$20,140.00	\$988.00	\$0.00 22
76	Each	Drawer 1 Cable for Epson & Star Printer (H-DRW-MM-X-CB1-EPST)	\$10.00	\$760.00		\$0.00
76	Each	Thermal Receipt Paper, 1 Ply, 50 Rolls/Case (S-PRT-IT-THB-01)	\$85.00	\$6,460.00	\$1,824.00	\$0.00 23
			Total Printers:	\$27,360.00	\$3,040.00	\$0.00
		Cash Drawers				
60	Each	MMF Advantage 17.4Wx18.7D Dumb Drw Paint Front Blk (H-DRW-MM-11	-D-BK)\$175.00	\$10,500.00	\$1,440.00	\$0.00
		Total	Cash Drawers:	\$10,500.00	\$1,440.00	\$0.00
		Barcode Readers				
20	Each	MK7580 Custom Configuration for VSI software (H-BCR-HY-11-X-C)	\$0.00	\$0.00	\$0.00	\$0.00 24
20	Each	Honeywell MK7580G 1D/2D Genesis Imager, USB Cable (H-BCR-HY-10)	\$335.00	\$6,700.00		\$0.00 25
		Total Bar	code Readers:	\$6,700.00	\$260.00	\$0.00
		Magstripe Readers				
76	Each	Credit Card EMV (Chip & Pin) Device (H-PIN-99)	\$890.00	\$67,640.00	\$1,216.00	\$0.00 26
		Total Mags	tripe Readers:	\$67,640.00	\$1,216.00	\$0.00
		Digital Cameras				
21	Each	Microsoft LifeCam Studio Camera, Auto Focus, 1080p (H-PID-MS-01)	\$85.00	\$1.785.00	\$231.00	\$0.00 27
21	Each	Adjustable Tripod Stand, LifeCam Camera (H-PID-MS-01-ST)	\$30.00	\$630.00		\$0.00
		Total Di	gital Cameras:	\$2,415.00	\$336.00	\$0.00
		Tablet Windows POS				
33	Each	Quest Tablet 10" Windows 10 IOT, MSR, Chg Crdl (H-TAB-TD-Q-00)	\$1,175.00	\$38,775.00	\$495.00	\$0.00 28
33	Each	MS USB Wired Keyboard (H-COM-SD-11-X-KB)	\$15.00	\$495.00		\$0.00
33	Each	MS USB Optical Mouse (H-COM-SD-11-X-MS)	\$12.00	\$396.00		\$0.00
		Total Tablet V	Vindows POS:	\$39,666.00	\$825.00	\$0.00
		Total Software, Hardware and Su	oport Services	\$156,241.00	\$7,265.00	\$0.00
		Grand Total -	Hardware:		\$163,50	6.00
		* NOTE: Shipping is FOB - Origin		(Plus Tax Whe	ere Applicable / Includes St	

The Drawer 1 Cable is needed to tie the new Star TSP143 printer to the existing APG dumb drawers.



Please See Detail Breakdown on Following Pages

Description: F Prepared For: M Contact Name: S Contact Email: s Approved By: C

RecTrac 100 User - Silver - EXHIBIT B Milwaukee County Parks-Nature Center, Milwaukee, WI Suzanne Carter, Procurement Contracts Admin suzanne.carter@milwaukeecountywi.gov Giles Willey, President (gilesw@vermontsystems.com)

Phone Number: (4 Fax Number: Quote Date: 06

(414)223-8112 06/26/2017

- 1 Standard PMP software enables (optional) capture of photo image during registration and display of photo during Visit Check-In. You can also add the PMP ID software interface to print multi-color plastic photo ID cards.
- 2 In order to use the graphical touch screen option in other modules, you must also license the POS Inventory module.
- 3 In order to use the graphical touch screen option (Graphical Site Rentals) in other modules, you must also license the POS Inventory module.
- 4 In order to license the Golf POS/Tee-Time/Handicap module at this price, you must also license the Pass Mgmt & POS/Inventory modules that are available for use by all RecTrac users.
- 5 The Enterprise System is quoted for those organizations with 40+ concurrent users. The pricing for the actual number of licensed concurrent users is found on the RecTrac quote page under the Application Software section. Two concurrent users are included with the purchase of the first RecTrac module. Additional concurrent users are priced as Additional Users Over 2 (concurrent).
- 6 VSI uses Progress OpenEdge software to develop and deploy its' software applications, and also embeds the required Progress OpenEdge Enterprise or Workgroup RDBMS (Relational Database Management Software) with its' applications.
- 7 The base Hosting Services Fee does NOT include the VSI application software and Progress software annual maintenance fees.

Prior to selecting the hosting option, we require customer to test/verify connectivity from all locations to ensure satisfactory performance. Please contact VSI Sales for additional information and scheduling, 877-883-8757 - Option #2 or email sales@vermontsystems.com.

8 The Additional User Hosting Services Fee does NOT include the VSI application software and Progress software annual maintenance fees.

Prior to selecting the hosting option, we require customer to test/verify connectivity from all locations to ensure satisfactory performance. Please contact VSI Sales for additional information and scheduling, 877-883-8757 - Option #2 or email sales@vermontsystems.com.

- 9 You can select any of the over 100 standard GL interfaces and AP interfaces at this price. If a custom interface is needed, VSI will provide a quote, after reviewing the requirements. The implementation procedures for all interfaces are as follows: The VSI trainer will select (default) the appropriate vendor interface in RecTrac/GolfTrac and show customer how to generate the batch export file that contains the summary or detailed transactions for the day (or any date range). At this point, it is the customer's responsibility to contact the financial software vendor to arrange for assistance to import the batch file for posting to the cash receipts or general ledger system.
- 10 The included expenses are ESTIMATED for airfare, lodging, meals, parking, tolls, and rental vehicle (for non-flying trips, car rental can be more due to tolls and gasoline usage). Actual expenses are billed after each trip. For states with Cashless Tolls, there may be a delay in billing these charges as we sometimes don't get these bills from the car rental companies until weeks after a trip is complete.
- 4/1 = 4 color logo on front, 1 color barcode on back
 Pricing is determined by the quantity ordered, number of colors and one side or two sided pre-printing. Please note that this quote is an estimate and actual print costs may vary somewhat due to over runs, etc.
 Delivery be sure to allow 4 to 6 weeks after the you have approved the proof copy of the keyfob.



Please See Detail Breakdown on Following Pages

Description: **Prepared For:** Contact Name: Contact Email: Approved By: RecTrac 100 User - Silver - EXHIBIT B Milwaukee County Parks-Nature Center, Milwaukee, WI Suzanne Carter, Procurement Contracts Admin suzanne.carter@milwaukeecountywi.gov Giles Willey, President (gilesw@vermontsystems.com)

Phone Number: Fax Number: Quote Date: (414)223-8112 06/26/2017

- 12 WebTrac enables your customers to process RecTrac transactions real-time using a browser via the internet. The WebTrac module does NOT include hosting services. If your IT department or your off-premise web host does not allow any updates to its web server, then VSI can offer this web hosting service for a nominal monthly fee. VSI will discuss the requirements to add the WebTrac software application with your IT department or your off-premise web hosting vendor to determine whether or not to quote the VSI web hosting fee. VSI bills the web only hosting fee on an annual basis. After the first year, this amount is added to your annual maintenance invoice.
- 13 WebTrac modules require respective RecTrac licensed modules in order to process web transactions.
- 14 Mobile RecTrac provides access to select staff functions using a smart phone mobile browser. The Mobile RecTrac browser is device/operating system independent. Functions such as Visit Check-In, League Scores Postings, Roster Print, Tee Sheets, and Household Inquiries are a few of the functions that are available to the staff using a smart phone. All current and future Mobile RecTrac staff related functions developed for all RecTrac modules by VSI are included in this one-time license fee, providing that the annual maintenance and support fees are paid.

Mobile Hardware Options:

1. Honeywell Captuvo SL22 iPOD Sled, SL42 iPHONE Sled, SL62 iPAD Mini Sled

There are several models available for the iPOD, iPHONE, iPAD Mini including one with magstripe reader only, one with bar code imager only, and one with both bar code imager and magstripe reader. Options for both include holsters, wrist lanyards, and battery packs. VSI is a Honeywell dealer and offers the Captuvo at prices ranging from \$270 to \$720 each. The iPOD, iPHONE, iPAD Mini are fully integrated with the SL22, SL42, SL62 Sleds. Each Sled also requires the DryRain browser software at \$99 that is required to enable the units to communicate with RecTrac.

2. Motorola CS3050-SR10007WW with 1D Bluetooth bar code scanner - customers can purchase this unit from VSI or from another source. This unit can be linked to most smart phone devices that support Bluetooth connections.

- 15 Mobile WebTrac provides patron access to select functions on a smart phone mobile browser. Since Mobile RecTrac is browser based, it is device/OS independent. Functions such as booking a tee time, enrolling in a class, viewing a calendar of events, making a payment, and displaying their pass barcode are a few of the operations that patrons will be able to access on their phone. All patron related functions that are developed for Mobile WebTrac will be available under this one license fee. In otherwords, Mobile WebTrac encompasses all of the functions that have been developed across all WebTrac modules.
- 16 WebTrac Agents needed are provided to process WebTrac online transactions. Each Agent can service approximately 10-20 simultaneous requests, so VSI will configure the number required for optimum performance.
- 17 VSI will customize the WebTrac stylesheet to match the appearance of your web site as closely as possible. After you have finalized your WebTrac page specifications, you will be asked to sign an approval form. VSI will provide the stylesheet programming services and then ask you to verify that the results match your specs. If you ask for additional changes following the completion of the initial styling then each major change request is priced at \$750.00. Minor & Seasonal change requests are priced at \$375.00 each.
- 18 The Premium Splash Page Option offers a choice of any one of 5 Premium Splash pages, and they are available on the VSI website for your review. You decide which option is best for your organization.

The \$1500 fee includes VSI support to assist you to implement the template on your site. This typically takes 2-4 hours. Any time over 4 hours due to change requests will be charged at \$100/hour. Any design changes to the standard templates that require custom programming will be charged at \$140/hour.

- 19 The VSI ERI (External Redirect Interface) fee applies to any of the credit card vendor options.
- 20 TM-U220B Dot Matrix Kitchen Order/Receipt Printer, Wireless 802.11A/B/G/N (RO4), Dark Gray, Auto Cutter, Power Supply, Wall Mountable, 2-Year Depot Warranty.



Proposal Summary Pricing VSI Quote Number: 63985

Please See Detail Breakdown on Following Pages

Description: **Prepared For:** Contact Name: Contact Email: Approved By: RecTrac 100 User - Silver - EXHIBIT B Milwaukee County Parks-Nature Center, Milwaukee, WI Suzanne Carter, Procurement Contracts Admin suzanne.carter@milwaukeecountywi.gov Giles Willey, President (gilesw@vermontsystems.com)

Phone Number: Fax Number: Quote Date: (414)223-8112 06/26/2017

- 21 Epson TM-U220/U230 Bond 1 Ply Paper, 50 Rolls per Case, 3" x 165' each.
- 22 Includes power supply, power cord, auto cutter and cable. Wall mountable.
- 23 Thermal Receipt Paper, 1 Ply, 50 Roll/Case for Star, Epson, & Ithaca receipt printers.
- 24 Custom Configuration for VSI application software, so plug and play out of the box.
- 25 Honeywell MK7580G-2 Genesis Bar Code Imager USB Kit, 1D/2D, PDF17, Gray, Type A 3M Cable (9.5' CbI-500-300-S00)), Power Supply, EasyID Software, Documentation, and VSI Custom Configuration. USB keyboard emulation is standard with optional Serial or Parallel emulation. Standard keyboard emulation used to connect reader to dedicated computer. This scanner can be used for RecTrac Background Visit Check-in by configuring it for Serial Emulation using the same USB cable. This enable the computer to be used for other functions, while it is also being used to scan visitor ID cards.
- 26 The specific credit card EMV (Chip and Pin) device delivered depends on the PayTrac solution you select. This line item is used as a placeholder for budgeting purposes. The different devices range in price from \$500-\$750.
- 27 Microsoft LifeCam Studio, HD 8MP Res, True 1080p Sensor, Auto Focus, USB, Operating Temperature 21DF 104DF with Humidity <5% - 80% Non-condensing. Using in hot, humid areas can damage the camera.
- 28 Quest Tablet 10" True Flat Capacitive Touch Screen, LCD Resolution 1920x1200, Windows 10 IOT Enterprise 32bit, Intel Quad Core Baytrail 1.33Ghz Processor, 4GB DDR3 Memory, 32GB SSD, HD Graphics, LAN Wireless a/b/g/n, 2.4/5Ghz, Bluetooth 4.0 + LE, NFC 1, Camera, Charging Dock, USB Connector Dock, MSR, Battery, Power Supply, Charging Cradle, Hand Strap, USB Adapter Cable. Options include EMV Smart Card Reader, 1D/2D Bar Code Reader, Premium Charging Dock w/LAN, Serial, 4USB, & VSG Ports, 5 Bay Charger. Dimensions 10.6"x6.9"x1.4", Weight 2.1lbs. Standard 1-Year Warranty, Optional 2 & 3-Year Warranty, and 2 & 3 -Year No Fault Warranty.