



## UPLIFT MKE QUARTERLY NARRATIVE REPORT

**Grantee Name:** *Employ Milwaukee*

**Report Quarter Ending:** *1/01/17*

**Date of Submission:** *3/31/17*

### Summary of Outreach Activities for the Quarter

Employ Milwaukee and its partners continue to reach out to individuals to help them find employment and connect to training opportunities where appropriate. Through the use of the coordination council, our target partners and EM Community Relations we have been able to increase our reach to individuals living in the targeted zip codes.

### Summary of Employer Engagement Activities

#### Customized recruitments

Also from July 1, 2016 to present, Employ Milwaukee has conducted twenty (13) customized recruitment and pre-screening activities. Job seekers were recruited from programs funded by Employ Milwaukee and from workforce partners (e.g. Department of Workforce Development) and sub-contractors (e.g. Maximus, UMOS, etc.). Candidates meeting an employer's minimum candidate requirement criteria on the job order through a candidate search in Job Center of Wisconsin (JCW) and Efforts-To-Outcomes (ETO) are invited to participate in Customized Recruitment events. Candidates are pre-registered and required to attend an Information Session and participate in a Pre-screening process coordinated by the Business Service team. Candidates are provided with an overview of the employment sector/industry and associated Career Pathways for occupations while employers provide an overview of their company's history, culture and job details. Job seekers are interviewed by Employ Milwaukee immediately following the Information Session. Resumes and pre-screening scorecards are reviewed by staff and those qualified are sent to the business for further review and determined whether they are going to continue with their hiring process. Those candidates who do not have their resume forwarded to the employer are given feedback and further information on job search and training/education resources.

#### Placements and Employers

For this program year (July 1, 2016 – June 30, 2017), Employ Milwaukee has verified 2,347 placements, as of May 12, 2017, with a goal of 3,000 by June 30, 2017. We are constantly contacting employers and job seekers to gather up-to-date placement information. However, here are a few of the employers that recently hired from our customized recruitment and/or trainings: Potawatomi, Marriot, Mojofuco, DRS, Diamond Precision, Argon Industries, Stainless Foundry, Brady Corp, Briggs & Stratton, Fortis Health Care, and Delta Dental.

#### Process Improvements

Business Service staff received candidate search and notification training in early 2017 and utilized candidate notification capabilities within JCW. By utilizing the functionality of JCW, Employ Milwaukee dramatically increased the number of job seekers attending pre-screening sessions in preparation for Employer Hiring events



Sector	Companies	Dates	Registered / Pre-screened	Attended	Employers
Manufacturing	Hellerman-Tyton	7/28/2016	31	17	1
Manufacturing	Medovations	11/7/2016	10	5	1
Finance	Assurant	11/15/2016	NA	55	12
Manufacturing	Industrial sewing	12/14/2016	50	15	6
Manufacturing	Rockwell	2/22/2017	29	6	1
Finance & Cust.Service	Multi-employer	2/23/2017	142	90	10
Hospitality	Multi-employer	3/17/2017	123	77	6
Hospitality	Westin	4/4/2017	15	NA	1
Manufacturing	Diamond Precision	4/12/2017	15	NA	1
Health Care	Multi-employer	4/27/2017	107	85	6
Hospitality	Shiftgig	5/16/2017	NA	13	1
Manufacturing	Stainless Foundry	5/17/2017	NA	43	1
Fin/IT/Cust. Service	Multi-employer	5/18/2017	93	71	12
<b>TOTALS</b>			<b>615</b>	<b>477</b>	<b>59</b>

Additionally, Employ Milwaukee continues to refine and develop the utilization of performance scorecards to better track program performance.

### Cross-jurisdictional Success

Recognizing that the Milwaukee labor-shed extends beyond County boundaries, Employ Milwaukee is working to strengthen regional relationships with economic and workforce development partners. Representatives from the WOW Workforce Development Board now attend all Industry Advisory Board Meetings and M7 continues its strong engagement with Employ Milwaukee, particularly as it relates to manufacturing, youth apprenticeship, and career based learning experiences. Additionally, the Business Services team recently joined the Chambers of Commerce in West Allis/West Milwaukee, Wauwatosa, Oak Creek, Franklin, and Greenfield. Employers served outside of the City of Milwaukee include:

Payne & Dolan, Waukesha  
 Weldall Manufacturing, Waukesha  
 Dave Jones, Wauwatosa

Quad Graphics, West Allis  
 Pieper Power, New Berlin  
 Skygen, Menomonee Falls

V & L Tool, Waukesha  
 Choice Construction, New Berlin  
 Fiserv, Brookfield

## Employ Milwaukee - Milwaukee County UpLift Quarterly Summary

	Q1 2017	Q2 2017	Q3 2017	Q4 2017	TOTAL 2017
Participants from Tier 1	43				43
Participants from Tier 2	2				2
Total Participants	45				45
Payment to Employ from EDF	\$88,000				\$88,000
Avg. Days Employed at End of Quarter	157				157
Avg. Starting Salary	\$11.95				\$11.95