

Ballpark Commons Transaction Update

File 17-366 "The Rock Sports Complex Cancellation and New Lease for Ski Hill in Village of Greendale"

May 16, 2017







- 1. Overview of the Lease, proposed changes and what happens next
- 2. Overview of the proposed sale
- 3. What happens to County Highway K







- 1. Cancel existing Maintenance and Operations Services Agreement
- 2. Enter into a new Agreement for the Greendale Ski Hill in land zoned as Parks
- Remove Crystal Ridge Dr. and Old Loomis Rd. (aka County Highway K) from the County Highway Truck System map
- 4. Enter into an Option to Purchase for the land not zoned as Parks in the City of Franklin







Existing Lease

- "Sports Park Maintenance and Operations Services Agreement" an exclusive license to occupy, use, manage, and market the sports complex
- 15 year term with one option to extend for another 10 years
- All construction and operating expenses are the responsibility of the Operator
- Lease payment is \$25,000 plus a percentage of net revenue





Existing Lease

- County owns the infrastructure at the end of the Lease
- Ongoing obligation for County to move environmental infrastructure and maintain landfill
- Community benefit requirements operation of the ski hill, targeted firm participation, youth outreach





Existing Lease

- Initial discussions between the Operator and the County focused on how to accommodate the Ballpark Commons development within the current Lease structure
- Ultimately, the existing agreement is not structured to accommodate this kind of development
- County does not want to own the infrastructure
- County has no dedicated funding to maintain environmental obligations
- County does not have funds to improve Crystal Ridge Dr.





New Lease – Greendale Ski Hill





New Lease - Terms

- Use mountain biking, cross county and downhill skiing, outdoor haunted hikes, a zipline, and for no other purposes except recreational uses that may be approved by County, pursuant to County Board approval
- Duration as long as Operator is under a continuing obligation to monitor, maintain and replace landfill infrastructure on the Ski Hill property as part of the operation of the adjacent landfill.
- Noise and Light must adhere to municipal ordinances
- Stormwater management Operator must prevent stormwater runoff into watershed



Overview of Proposed Sale





Proposed Sale

- Only non-parkland
- Subject to approval of County Board and Certification process
- Structured as an Option to Purchase subject to certain conditions

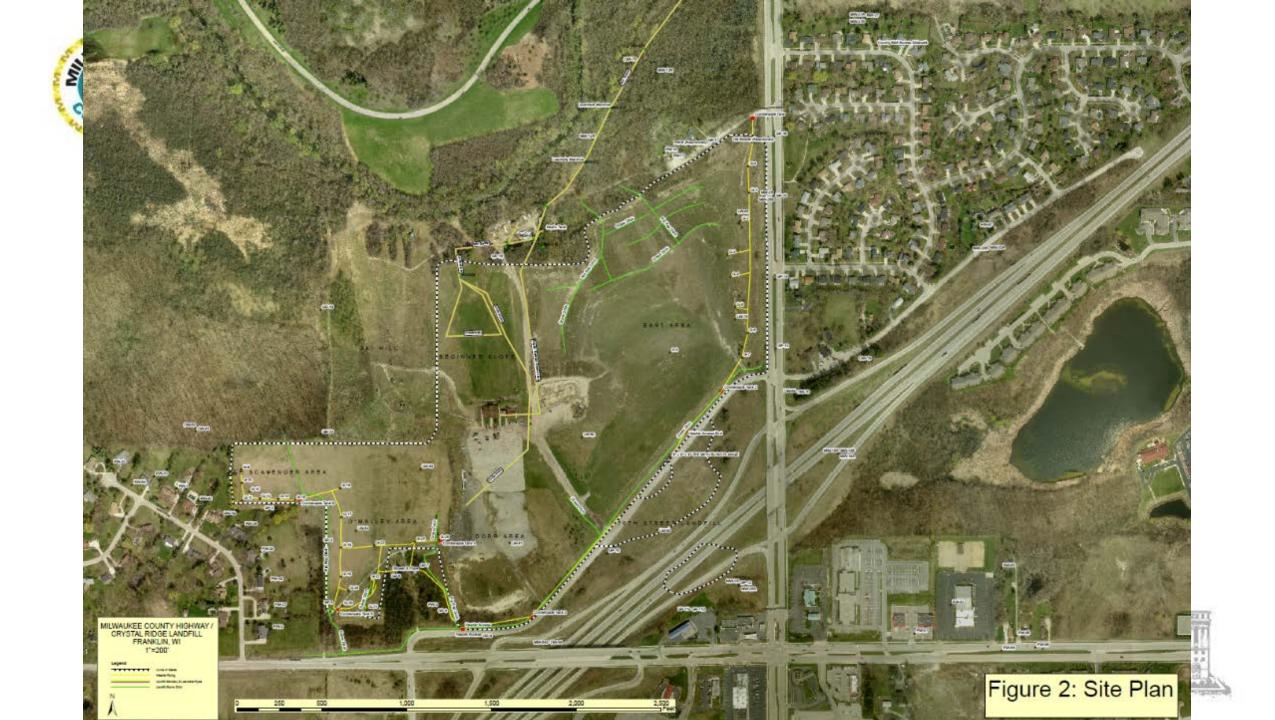




Proposed Sale - Conditions

- DNR oversight and approval authority is transferred to Operator
 - Obligation to maintain the landfill cap to DNR standards
 - Obligation to monitor and manage methane gas collection to DNR standards
 - Obligation to monitor water quality to DNR standards
 - All other known or unknown obligations that DNR may enforce
- Methane gas collection system must be operated and maintained
- Property would be sold for the appraised value of \$840,000, Operator would be given a credit of the annual cost to operate the system (\$167,000 per year)







Proposed Sale - Conditions

- The current methane collection system must be fully improved (\$3,700,000) with costs shared between the TID and County
- A replacement and maintenance reserve fund must be created to ensure that the methane collection system has a dedicated funding source
 - County would pay approximately \$20,000/year into that reserve fund
 - Operator would pay \$127,000/year into that reserve fund
 - Estimated life cycle of the infrastructure is 20 years, in 20 years \$3,700,000 inflates to \$4,909,000
- Operator is liable for environmental risks going forward, including insurance requirements and indemnification of the public





Proposed Sale - Conditions

- Community benefits attached to the sale -
- Oak Leaf Trail will be improved through the TID (\$170,000), public access guaranteed through an easement
- Targeted Business Participation (DBE, SBE, etc.)
 - 25% construction
 - 17% professional services





Old Loomis Rd. Crystal Ridge Dr. County Highway K





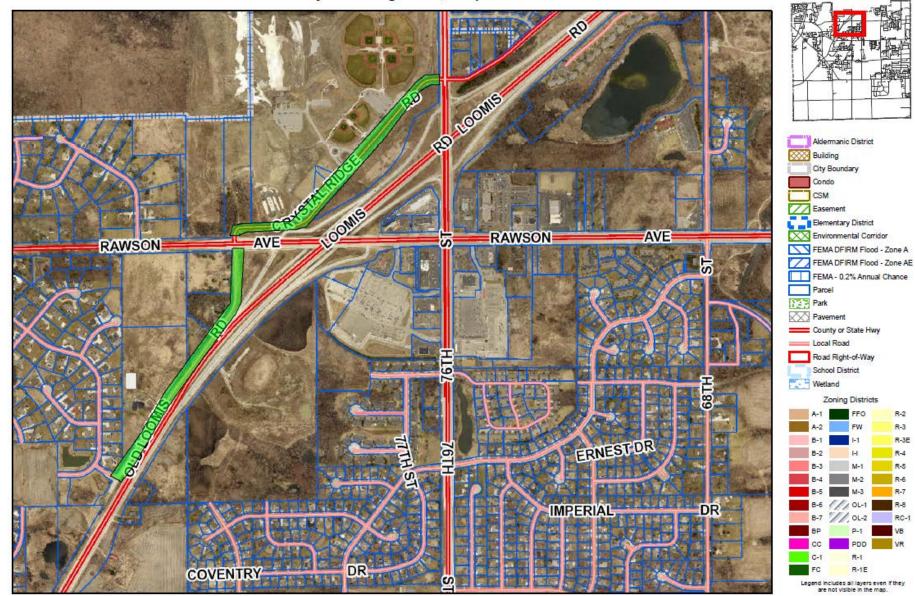
County Highway K

- County Trunk Highway system pre-dates modern developments and new municipal street and traffic patterns
- County maintains and improves trunk highways, in this case both the Parks Department and MCDOT
- For a County trunk highway to be removed from County jurisdiction, it must be "removed from the map"
- Local municipality must first request this (Franklin Resolution 2017-7260 on 4/18/17) and County Board accepts the request

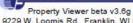




Milwaukee County Road Segments, Ballpark Commons







City of Franklin

9229 W. Loomis Rd. Franklin, WI 53132 www.franklinwi.gov (C) City of Franklin, Wi

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County Highway K

- Old Loomis Rd Stonehedge/Warwick Way to Rawson
 - Vacated from County
- Crystal Ridge Dr Rawson to S. 76th St
 - Vacated from County
- Old Loomis Rd S. 76th St to Hollow Ln
 - Jurisdictional transfer when an agreement can be reached between Franklin, Greendale and County







Next steps

