MCRPC

MILWAUKEE COUNTY RESEARCH PARK CORPORATION

Annual Report & Statistical Summary



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Cover Picture: The Mayfair Road park entrance was completely rebuilt in 2014 as part of the Wisconsin Department of Transportation Zoo Interchange reconstruction

AN OVERVIEW OF THE MILWAUKEE COUNTY RESEARCH PARK

HISTORY

In April of 1984, then County Executive William F. O'Donnell convened a Blue Ribbon Task Force to make recommendations for the disposition of a 175 acre parcel of excess County Institutions land. The Task Force concluded that a university-based research park was the highest and best use of the land. The basic objectives outlined for the research park as set forth in the Blue Ribbon Task Force Report dated September 23, 1985, page 19 are as follows:

- To develop a high quality research and technology park on County Grounds for the purpose of creating jobs, stimulating new enterprises, and to encourage balance and diversity in the regional economy.
- To be a center for encouraging entrepreneurship motivated by the opportunity to generate profit, offer employment, and stimulate ideas.
- To pursue innovation and development of research products for the benefit of the Milwaukee Regional Medical Center, area universities and technical schools, as well as area municipalities, the City of Wauwatosa, Milwaukee County, the Milwaukee Metropolitan region, and the State of Wisconsin.
- To support research facilities, pilot plants, and prototype production facilities that require a high degree of scientific input, together with related professional support activities, offices, and conference facilities as may be required.

ORGANIZATION AND FUNDING

In 1987 the Milwaukee County Board of Supervisors created the Milwaukee County Research Park Corporation (MCRPC) as a non-stock, not-for-profit, quasi-public, 501(c)6 corporation to manage the development of a research park. Proceeds from the sale or lease of land, tax disbursements, grants, and rent and fees from a business incubator have funded operations.

Infrastructure was funded through a development partnership between Milwaukee County, the City of Wauwatosa, and MCRPC. Funding was provided in part by tax incremental financing (TIF).

The cost of starting the park was approximately \$14,000,000. \$4,000,000 came from Milwaukee County in the form of "start-up" or "seed" capital. This money, some of it in the form of loans, was used to renovate the Technology Innovation Center, the research park's business incubator for start-up technology-based companies, staff salaries, and operating expenses such as rent, janitorial services, and accounting. Since 1998, no tax money has gone to the park. This money was paid back in full to the County by May 2000 with funds generated from tenant rent and land sale proceeds. In total as of December 2014, the research park has contributed over \$15,932,208 to the County,

including \$5,541,419 in rent to the County for the use of the incubator building and \$8,478,000 in land sale proceeds.

The City of Wauwatosa provided \$10,000,000 in TIF funding to the park that was used for streets, sidewalks, site preparation, public utilities, and storm water management infrastructure. The City made additional expenditures in the way of public improvements for specific development projects such as the GE Healthcare facility. The TIF expires in 2016, but the City expects to pay the bonds off earlier, as early as May 2015 according to some estimates. Currently the buildings in the park have an assessed valuation of over \$186,868,200 and the City collects over \$4,374,720 in annual real estate taxes. Once the City of Wauwatosa closes the Research Park TIF, approximately 25% of the annual property taxes with a value of about \$1,093,680 will go to Milwaukee County.

The corporation has a volunteer Board of Directors and a paid staff. The Board is made up of representatives from business, academia, and government. Except for the five members of the board who are county supervisors, the Milwaukee County Executive appoints the remaining 10 members, which include a representative of the City of Wauwatosa and the County Executive's personal representative. The board is structured in such a way that a majority of the members come from the private sector.

In October 2006, the Milwaukee County Research Park Occupants' Association, Inc. was created to manage the common areas of the park. The occupants' association has hired MCRPC to administer the operation and maintenance of the common areas.

MISSION

MCRPC will nurture technology-based companies, strengthen Milwaukee County's business base, create new employment opportunities, and facilitate technology commercialization. This objective will be accomplished by bringing together the substantial academic, intellectual, business and entrepreneurial resources of the metropolitan Milwaukee area in a physical environment conducive to such activities.

The fundamental means that MCRPC has used to accomplish its mission and the objectives of the Blue Ribbon Task Force has been to develop and sell land, acting as a "broker/developer" for Milwaukee County, by operating the Technology Innovation Center (TIC), the research park's business incubator for high-tech, start-up businesses, and providing certain value-added business and technical support to companies located in the park and incubator.

LOCATION

MCRPC is located in the City of Wauwatosa, the geographic center of the metropolitan Milwaukee area and all of southeastern Wisconsin. The site is convenient to two major expressways, Interstate I-94 and U. S. 45. Downtown Milwaukee is ten minutes from the Park and Mitchell International Airport can be reached in fifteen minutes. A large and diverse labor force is located within an area easily accessible by means of public and

private modes of transportation. Commercial districts, Mayfair Mall, hotels, restaurants, parks, and attractive residential neighborhoods are only blocks away.

The 175-acre Research Park lies within a larger, 1100-acre natural expanse called the Milwaukee County Grounds. The setting features permanent green space buffers, extensive wooded areas, activity trails, sidewalks, ponds and a natural waterway. The master plan called for a "campus like" environment that differentiates the Research Park from other real estate developments. Building sites that ranged in size from 1 to over 20 acres have been available for qualified users. Land is available for acquisition by means of purchase or long-term lease.

In early 2011, MCRPC released its lease-hold rights on 16 acres of land in the Northeast Quadrant of the County Grounds. This event allowed Milwaukee County to sell this parcel along with approximately 65 acres of additional land to the University of Wisconsin – Milwaukee Real Estate Foundation for the development of the UWM Innovation Campus associated with UWM's School of Engineering and Applied Science. The Innovation Campus will add significantly to the cluster of entrepreneurial activity already created by MCRPC and the Milwaukee Regional Medical Center. MCRPC received \$100,000 out of the County sale proceeds.

FOREIGN TRADE ZONE

Foreign Trade Zone No. 41 includes the Research Park. As such, foreign and domestic merchandise is considered to be international commerce. This offers numerous advantages to manufacturers, shippers, or anyone else interested in saving on U.S. Customs duties. Imports may enter and be held in the Zone without customs duties. Duty is paid only when those imports are shipped into U.S. Customs territory. Customs duties are not paid on merchandise exported from a Foreign Trade Zone.

UNIVERSITY PARTNERS

MCRPC is affiliated with four universities: Marquette University, the Medical College of Wisconsin, the Milwaukee School of Engineering and the University of Wisconsin-Milwaukee. Tenants of the Research Park have access to these universities and their faculties, students, laboratories, libraries and specialized equipment. Several Technology Innovation Center tenants have commercialized innovative technology developed in university laboratories. Additional resources are available from the Milwaukee Area Technical College (MATC), such as workforce development.

LAND DEVELOPMENT SUMMARY

The most recent census indicated that there were approximately 100 businesses in the park: 45 in the Technology Innovation Center and 55 in multi-tenant and single occupant buildings. These businesses employ approximately 4,350 people. With the exception of the TIC, all of the other buildings are owned and leased by private developers. Occupancy has been exceptional in the park, with the vacancy rate currently about 3 percent. Total land sold equals 97.1 acres (before WisDOT takings for the Zoo

Interchange), with 16.8 acres left to sell or lease (after WisDOT takings). This remaining land has a total value of well over \$3.7 million.

In 2014, MCRPC sold approximately 12.7 acres of land to Irgens Development Partners for \$2,128,986. Closing occurred on January 7, 2015.

The park contains 14 buildings with a total of 1,691,000 square feet. This includes the largest building in the park – **GE Healthcare's** 506,000 square foot clinical systems and corporate IT facility - and the 200 room **Crowne Plaza Hotel.**

IMPACT OF THE ZOO INTERCHANGE RECONSTRUCTION

Work on the Zoo Interchange reconstruction has had significant implications for the Milwaukee County Research Park. Not only have traffic patterns within and surrounding the park been impacted, but both entries at Research Drive/Mayfair Road and Innovation Drive/Watertown Plank Road have had to be completely re-built. The park staff worked with Vandewalle & Associates, the Milwaukee County Architecture & Engineering Division and other design and landscaping specialists to develop plans and cost estimates for the new entry features. Costs are being covered by proceeds from the Wisconsin Department of Transportation. Construction, beginning with the widening of Mayfair Road, started in 2013 and will continue through 2018. MCRPC has received \$861,748 from WisDOT to be used to rebuild the entrances and has entered into a Memorandum of Understanding with Milwaukee County to use the County's architectural and engineering staff to design, bid, supervise, and build the new entrance improvements. Work was substantially completed in September 2014.

In addition, steam service from the WE Electric power plant that served the TIC was abandoned west of U.S. Highway 45. MCRPC received \$421,850 from WisDOT to pay for new high-efficiency boilers, including a \$28,350 project management fee. MCRPC entered into a contract with Johnson Controls, Inc. (JCI) to install the new boilers. WisDOT required that the new boilers be operational no later than March 1, 2013, which date was met.

TECHNOLOGY INNOVATION CENTER

The Technology Innovation Center (TIC) is MCRPC's award winning, self-supporting 137,000-sq. ft. high-technology business incubator – one of the largest in the United States. Since opening its doors in March 1993, the TIC has attracted 152 firms (including 116 graduates) and helped create 1,085 new high paying jobs. Currently 45 companies with 257 employees occupy space in the building. Over two-thirds of these employees hold jobs created since the firms first entered the building. The majority of TIC companies are in information technologies (47%), followed by medical and biotechnology (22%). The remainder are in electronic equipment, industrial automation, engineering, composite materials, and other technologies (18%), a growing business sector in the TIC. The other 13% of occupants provide support services to tenants and other entrepreneurial entities in the region. The TIC has 11,200 sq. ft. of wet lab space equipped with appropriate fixtures, ventilation, and equipment. Over the years,

Technology Innovation Center tenants have enjoyed dedicated conference rooms, high band width and affordable access to the Internet, an in-house library, access to corporate and university affiliates of MCRPC, networking opportunities with other tenants, monthly business seminars, and additional business resources.

Several TIC companies have gained national and international recognition for their innovations. **Tushaus Computer Services, Inc.** was a member of the Inc. Magazine 500 list of the fastest growing privately held businesses in America. **Internet Connect, Inc.**, a regional Internet service provider specializing in connecting large corporate networks and institutions to the Internet, was acquired by **Time Warner Telecom, Inc.** The telecommunications infrastructure created by Internet Connect forms the core of Time Warner's nation-wide network. The **Institute for Viral Pathogenesis, Inc.** has been featured on the **ABC Evening News with Peter Jennings** because of the research it is doing on the human herpes virus (HHV) as a possible cause of multiple sclerosis.

Zystor Therapeutics, Inc. which relocated its laboratories from St. Louis, Missouri has developed a drug for the treatment of several rare diseases. The company was recently acquired by a large California pharmaceutical company. **GroupWare Technologies, Inc.** has developed an AIDS/HIV case management application called Provide that is being used worldwide. **Medical Advances, Inc.**, an enterprise built around seven radio frequency (RF) patents from the biophysics laboratories of the Medical College, is now part of **Phillips Electronics** the large Dutch multi-national corporation.

Agro Biosciences, Inc. has captured a large portion of the market for poultry probiotics, as a result of the ban on antibiotics in some animal feed that will occur in 2015. These products are being developed and produced in laboratories in the TIC.

TIC CAPITAL IMPROVEMENT PROGRAM

The building that houses the Technology Innovation Center was built in 1913 as the Muirdale Tuberculosis Sanitarium. Because of a track record of good management, the TIC has successfully managed its affairs so as to become "self-sufficient" as it relates to operating costs. However, without significant capital improvements the TIC building risks functional obsolescence, with them the TIC will be transformed into a sustainable green facility within the context of energy consumption, water use, wastewater output, and renewable energy production. The Technology Innovation Center's ability to keep up with the promise evident in its history and location will be dependent on an investment which must come from external sources.

Working with the cooperation of Milwaukee County's Facilities Management Division, Johnson Controls, Inc., and many other design, engineering and construction professionals and contractors, MCRPC has developed an exhaustive and comprehensive capital improvement program. The core of the TIC Capital Improvement Program is a complete upgrade of the mechanical systems of the TIC building. In addition to the new high-efficiency boilers installed with no cost to Milwaukee County or MCRPC, the upgrade includes an innovative variable refrigerant central air conditioning system, solar

hot water, photovoltaic roof arrays, new low water consumption plumbing fixtures, and replacement of all lighting with energy-efficient fixtures. All windows, doors, and entryways to the building will be replaced with low-emission, state-of-art products. Multiple studies have verified the benefits to productivity and the working environment of natural light and fresh air. All the new windows in the building will be operable and historically accurate. All of these and other improvements have been engineered and estimated and will be bid ready within 60 to 90 days after funding is procured.

In addition to new boilers, some progress has been made on other aspects of the TIC capital improvement program with funds provided internally, from land sales, and from Milwaukee County, such as new fire alarm system (to be completed in 2015-2016) and a new building access, intrusion alarm, and security camera systems completed in 2014.

The total budget for the TIC Capital Improvement Program is around \$8,000,000. It is estimated that approximately 180 jobs will be created by this "shovel-ready" project over a construction period of 12 to 18 months. Approximately 25% of the jobs will go to minority firms. Over the expected 50 year life span that the Capital Improvement Program will give the TIC it is expected that the building's entrepreneurs will create over 3,000 new high-paying jobs.

ORGANIZATIONAL RESTRUCTURING

In order to position itself to start fund raising from outside sources and to facilitate a desired move towards independence for Milwaukee County control, with the County's blessing, MCRPC started formulating plans to transition it's corporate structure from 501(c)6 status to a 501(c)3. A new entity, the Milwaukee Regional Innovation Center, Inc. has already been formed and received 501(c)3 designation from the IRS as an educational, scientific, and charitable organization. Substantial work on this project will be undertaken by the MCRPC board of directors in 2015, with subsequent County board approval later in the year.

MMSD GREEN INFRASTRUCTURE GRANT

MCRPC received a \$128,000 green infrastructure matching grant from the Milwaukee Metropolitan Sewerage District (MMSD) to install a 22-space pervious paving visitors parking lot in front of the Technology Innovation Center building and a rain garden that will drain a significant portion of the main parking lot. Construction began in September 2013 and was completed in June 2104.

RESEARCH DEVELOPMENT FUND

All of the occupants of the research park (defined as land owners or land lessees) contribute each year to the research development fund on a pro-rated basis. These contributions are then used to fund such things as technology scholarships for minority college students residing in Milwaukee County and attending area universities, support for the regional science fair, funding for entrepreneurial support organizations such as BizStarts Milwaukee, the Wisconsin Procurement Institute, and other similar activities.

BOARD OF DIRECTORS AS OF DECEMBER 31, 2014

David Dull, Chairman

President & CEO, Allis-Roller, LLC

Michael Mayo, Sr., Vice Chairman

Milwaukee County Board of Supervisors

Daniel F. McKeithan, Jr., Secretary

President, Tamarack Petroleum Company, Inc.

Kathleen Ehley, Treasurer

Mayor, City of Wauwatosa

Dan Bukiewicz

President, Milwaukee Building & Construction Trades Council

Marvin C. Bynum II

Attorney, Godfrey & Kahn, S.C.

Nate Cade

Attorney, Cade Law, LLC

David Cialdini

Milwaukee County Real Estate Agent

DeVona Wright Cottrell

Associate General Counsel, Robert W. Baird

David Gilbert, Sr.

President, UWM Real Estate Foundation, Inc.

Willie Johnson, Jr.

Milwaukee County Board of Supervisors

Patricia Jursik

Milwaukee County Board of Supervisors

Theodore Lipscomb

Milwaukee County Board of Supervisors

Dr. John Raymond, Sr., M.D.

President, Medical College of Wisconsin

James "Luigi" Schmitt

Milwaukee County Board of Supervisors

STAFF

William Ryan Drew (1)

Executive Director

Guy T. Mascari

Director of Development

Director, Technology Innovation Center

Kay Van Hecke

Office & Facilities Manager

Ollie Taylor

Building Custodian

Notes: (1) William Ryan Drew retired on June 1, 2015 and Guy Mascari was appointed Executive Director by the Board of Directors effective June 9, 2015

SUMMARY OF IMPORTANT BOARD AND COMMITTEE ACTIONS

<u>AUTHORIZATION RESOLUTION 2014-1: APPROVAL OF APPOINTMENT OF</u> THE EXECUTIVE COMMITTEE

On April 8, 2014, the following individuals were appointed as the five members of the Executive Committee: James Elliott (presiding officer of the Executive Committee and Corporation Board Chairman); Michael Mayo (being a Milwaukee County Board Supervisor); Kimberly Walker (being the Milwaukee County Executive's appointee); William Fox (being a Corporation Board Member and Chairman of the Finance Committee); and Joseph Phelan (being a Corporation Board Member and Treasurer).

AUTHORIZATION RESOLUTION 2014-2: APPROVAL OF APPOINTMENTS TO THE MILWAUKEE COUNTY RESEARCH PARK CORPORATION FINANCE COMMITTEE

On April 8, 2014, the following individuals were appointed to serve as the eight members of the Finance Committee until the 2015 annual meeting of the Corporation: William F. Fox, Michael Gonzalez, Supervisor Michael Mayo, Supervisor Willie Johnson, Daniel F. McKeithan, Joseph L. Phelan, James N. Elliott (ex-officio as Board Chairman), and Kimberly Walker (ex-officio as the County Executive's personal representative). In addition, William F. Fox was appointed to serve as the Chairman of the Finance Committee.

AUTHORIZATION RESOLUTION 2014-3: APPROVAL OF LABORATORY BUILD OUT IN THE TECHNOLOGY INNOVATION CENTER FOR AGRO BIOSCIENCES, INC.

On April 8, 2014, the Board of Directors approved the build-out of additional laboratory space in the Technology Innovation Center with the approximate cost of \$69,000, for Agro BioSciences, Inc. an existing tenant at the TIC using funds from the MCRPC Research Development Fund. The new laboratory will be in Room 171 and consists of approximately 738 square feet.

AUTHORIZATION RESOLUTION 2014-4: APPROVAL OF ACCESS DRIVE AGREEMENT REGARDING THE MILWAUKEE COUNTY CHILDREN'S COURT CENTER AND THE MILWAUKEE COUNTY RESEARCH PARK

On April 8, 2014, the Board of Directors authorized MCRPC to enter into an agreement with Milwaukee County regarding the construction of an access roadway across approximately 0.4985 acres of land, which land is part of the Milwaukee County Research Park, to a new parking lot at the County's Children's Court Center (the "CCC"), a.k.a. Vel Phillips Juvenile Center, since the County and MCRPC will benefit from the County developing the access road, and providing a permanent access for Research Park occupants and other members of the public across the access road and portions of the new CCC parking lot to access Watertown Plank Road, Lot 1, Lot 10, and Lot 21 (the M-10 Lot) of the park.

AUTHORIZATION RESOLUTION 2014-5: APPROVAL TO REQUEST REPAYMENT FROM MILWAUKEE COUNTY FOR THE COST OF A NEW CARD ACCESS, SECURITY MANAGEMENT, AND SECURITY CAMERA SYSTEM AT THE TECHNOLOGY INNOVATION CENTER

The Board of Directors, at its April 8, 2014 Board meeting, approved the preparation of a request for repayment from Milwaukee County for the cost of a new card assess, security management, and security camera system at the Technology Innovation Center in the amount of approximately \$71,000.

<u>AUTHORIZATION RESOLUTION 2014-6: RENOVATION OF PORTIONS OF THE</u> TECHNOLOGY INNOVATION CENTER

The Board of Directors, at its April 8, 2014 Board meeting, approved the renovation of portions of the TIC, provided the expenditures do not exceed \$20,489. All of the funds needed for the renovations, which consist of re-carpeting and repainting the 2nd and 3rd floors, have been taken from the \$51,089.00 in project management fees MCRPC will receive in 2014 from the Entrance Improvement Project. The balance of the Project management fees will be used to pay for projects already completed pursuant to authorization granted by Finance Committee Authorization Resolution 2013-3 dated January 8, 2013.

AUTHORIZATION RESOLUTION 2014-7: APPROVAL OF APPOINTMENT OF THE EXECUTIVE COMMITTEE (THE "EXECUTIVE COMMITTEE") BY UNANIMOUS CONSENT WITHOUT A BOARD MEETING

On June 25, 2014, the following individuals were appointed as the five members of the Executive Committee: David Dull (presiding officer of the Executive Committee and Corporation Board Chairman); Michael Mayo, Sr. (being Milwaukee County Board Supervisor and an official of Milwaukee County); Kimberly Walker (being the Milwaukee County Executive's appointee); Marvin Bynum II (being a Corporation Board Member and Chairman of the Finance Committee); and Kathleen Ehley (being a Corporation Board Member and Corporation Treasurer) by unanimous consent without a board meeting. This action was necessary because certain members of the previous Executive Committee appointed on April 8, 2014 were not re-appointed to the MCRPC Board of Directors by the County Executive.

AUTHORIZATION RESOLUTION 2014-8: APPROVAL OF APPOINTMENTS TO THE MILWAUKEE COUNTY RESEARCH PARK CORPORATION FINANCE COMMITTEE BY UNANIMOUS CONSENT WITHOUT A BOARD MEETING On June 25, 2014, by unanimous consent of the Board of Directors, the following

individuals were appointed to serve as the seven members of the Finance Committee until the 2015 annual meeting of the Corporation: Marvin Bynum II, Kathleen Ehley, Michael Gonzalez, Daniel McKeithan, James "Luigi" Schmitt, David Dull (ex-officio as Board Chairman), and Kimberly Walker (ex-officio as the County Executive's personal representative). In addition, Marvin Bynum II was appointed Chairman of the Finance Committee. This action was necessary because certain members of the previous Finance

Committee appointed on April 8, 2014 were not re-appointed to the MCRPC Board of Directors by the County Executive.

AUTHORIZATION RESOLUTION 2014-9: AUTHORIZATION OF SIGNATORIES ON THE MILWAUKEE COUNTY RESEARCH PARK CORPORATION CHECKING, MONEY MARKET AND INVESTMENT ACCOUNTS AND APPROVAL OF THE CHECK WRITING AND ACCOUNT MANAGEMENT POLICY

The Board of Directors, at its June 10, 2014 Board meeting, directed that all checks and fund withdrawals made payable in an amount that exceeds \$5,000 require two authorized signatures on the payment voucher sent to the accountants and approved certain individuals as authorized signatories on the accounts MCRPC maintains at Tri-City National Bank, Vanguard, and the State of Wisconsin's Local Government Investment Pool.

FINANCE COMMITTEE AUTHORIZATION RESOLUTION 2014-10: APPROVAL OF REBALANCING OF THE BOARD DESIGNATED INVESTMENT FUND BY UNANIMOUS CONSENT WITHOUT A COMMITTEE MEETING

At its meeting on July 8, 2014, the Milwaukee County Research Park Corporation Finance Committee (the "Committee") determined that the asset allocations of the BDIF as of June 30, 2014, were not in compliance with the Asset Allocation Guidelines of 70% Equity Investments/30% Fixed established by the Corporation and that the BDIF should be rebalanced. Furthermore, the Finance Committee members determined that this action shall be taken by Unanimous Consent without another Meeting

AUTHORIZATION RESOLUTION 2014-11: APPROVAL OF SALE OF LOTS 8 AND 9 AT THE MILWAUKEE COUNTY RESEARCH PARK TO MEADOWLAND RESEARCH, LLC, AN AFFILIATE OF IRGENS DEVELOPMENT PARTNERS

The Board of Directors, at its August 12, 2014 Board meeting, approved the sale of Lots 8 and 9 at the Milwaukee County Research Park, to Meadowland Research, LLC, an affiliate of Irgens Development Partners, or a permitted assignee, pursuant to the following and other terms and conditions: the purchase price shall be \$175,000 per acre multiplied by 8.2671, being the acreage of the lots, resulting in a sale price of \$1,446,742.50, that the total construction costs of the project shall be not less than \$11 million, and that a not less than a 100,000 square foot multi-story building shall be constructed.

AUTHORIZATION RESOLUTION 2014-12: APPROVAL OF SALE OF LOTS 8 AND 9 AT THE MILWAUKEE COUNTY RESEARCH PARK TO COMMERCIAL HORIZONS OR ITS ASSIGNS

The Board of Directors, at its August 12, 2014 Board meeting, approved the sale of Lots 8 and 9 at the Milwaukee County Research Park, to Commercial Horizons, or its permitted assignee as a secondary offer, expressly subject to the primary offer with Meadowland Research, LCC, subject to the following and other terms and conditions: the purchase price shall be \$175,000 per acre multiplied by 8.2671, being the acreage of the Lots resulting in a sale price of \$1,446,742.50.

AUTHORIZATION RESOLUTION 2014-13: APPROVAL OF SALE OF LOTS 12 AND 22 AT THE MILWAUKEE COUNTY RESEARCH PARK TO IRGENS PARTNERS, LLC

The Board of Directors, at its October 7, 2014 Board meeting, approved the sale of Lots 12 and 22 at the Milwaukee County Research Park to Irgens Partners, LLC, or its permitted assignee, pursuant to the following and other terms and conditions: the purchase price shall be \$175,000 per acre multiplied by 3.8428, being the acreage of the Lots resulting in a sale price of \$672,490.

AUTHORIZATION RESOLUTION 2014-14: AUTHORIZATION TO PURCHASE LOTS 1, 10 AND 21 AT THE MILWAUKEE COUNTY RESEARCH PARK FROM MILWAUKEE COUNTY

The Board of Directors, at its October 7, 2014 Board meeting, approved the purchase of Lots 1, 10 and 21 at the Milwaukee County Research Park, from Milwaukee County (the "County"), pursuant to the following and other terms and conditions: the purchase price payable to the County shall be in the amount of \$97,500 per acre for Lots 1 and 10 (representing an agreed to fair market value of \$150,000 per acre, and acknowledging that the County has historically been entitled to 65% of the net purchase price for land sales at the Research Park, pursuant to the Conveyance Agreement between the Corporation and the County). Thus, the total amount of the purchase for Lots 1 and 10 shall be \$307,281 (\$97,500 multiplied by the number of acres in Lots 1 and 10, being approximately 3.1516 acres). The sale of the Lots is consistent with their fair market value and the historic average for the sale of land at the Research Park of \$147,305 per acre. Lot 21, at approximately 1.4830 acres, is completely encumbered by the Utility and Use Easement with WE Energies ("WE"), which as encumbered, may not be used by any others. Thus, it is speculative at best to pay any material value for such encumbered land. In consideration of future development potential, albeit very speculative, the Corporation will agree to pay the County an additional \$10,000 for Lot 21, given this encumbrance and use by WE. Thus, the total purchase price of the Lots shall be \$317,281.

AUTHORIZATION RESOLUTION 2014-15: APPROVAL OF RENEGOTIATION OF TECHNOLOGY INNOVATION CENTER LEASE (THE "TIC LEASE") WITH MILWAUKEE COUNTY (THE "COUNTY"), WITH AN OPTION TO PURCHASE

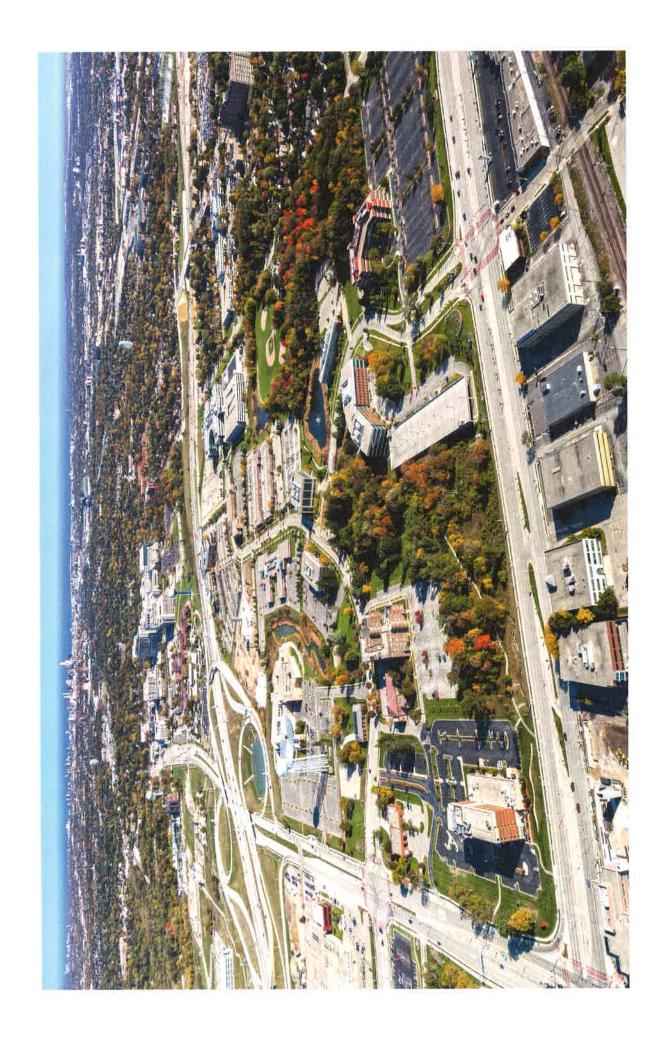
The Board of Directors, at its October 7, 2014 Board meeting, approved the renegotiation of the TIC Lease with the County, including an option to purchase on behalf of MCRPC, pursuant to the following and other terms and conditions: the Technology Innovation Center shall be leased to MCRPC by the County for \$1 per year. In addition, the Corporation would have the option to extend the TIC Lease term for three (3) additional one year periods (calendar years 2016, 2017 and 2018) on the same terms and conditions, with \$1 per Lease year payable to the County. In return, MCRPC shall assume responsibility for all maintenance currently performed at the TIC by the County and will retain all rents collected from sub-tenants at the TIC, and such rents would be used to pay for the operations of the TIC and other expenses. The TIC Lease would be amended to provide the Corporation with an option to purchase the TIC and underlying land subject

to the TIC Lease and Outlot 1 for \$1, to be exercised at any time during the term of the TIC Lease.

AUTHORIZATION RESOLUTION 2014-16: APPROVAL OF AMENDMENT (THIS "AMENDMENT") TO RESOLUTION 2014-15 APPROVING THE RENEGOTIATION OF TECHNOLOGY INNOVATION CENTER LEASE (THE "TIC LEASE") WITH MILWAUKEE COUNTY (THE "COUNTY"), WITH AN OPTION TO PURCHASE The Board of Directors at its December 2, 2014 Board meeting, approved an amendment to the terms and conditions of Authorization Resolution 2014-15, amending Board action and approval taken at its October 7, 2014 Board meeting, approving the renegotiation of the TIC Lease with the County, including an option to purchase on behalf of MCRPC, to provide that the option to purchase (referenced in Resolution 2014-15) shall be exercised, if at all, on or before a date twelve (12) months after the effective date of the TIC Lease amendment with Milwaukee County.

AUTHORIZATION RESOLUTION 2014-17: APPROVAL OF REQUEST BY EATON VANCE INVESTMENT MANAGERS AND INNOVATION PARTNERS, LLC FOR A VARIANCE FROM THE SETBACK REQUIREMENTS OF THE DESIGN STANDARDS FOR THE MILWAUKEE COUNTY RESEARCH PARK

The Board of Directors, at its December 2, 2014 meeting, determined that due to the widening of U. S. Highway 45 by the Wisconsin Department of Transportation and land takings associated with such widening, two properties located within the Research Park owned by (1) Bel Marquette I, LLC, managed by Eaton Vance Investment Management, and leased to GE Healthcare at 9900 Innovation Drive and (2) Innovation Partners, LLC and managed by Irgens, LLC at 10000 Innovation Drive will no longer be in compliance with the MCRPC Design Standards and that it is advantageous to grant a variance from the setback requirements of the Design Standards.



2014 STATISTICAL SUMMARY

| | Item | 2013 | 2013 |
|-----|--------------------------------------|---------------|---------------|
| | FINANCES (IN USD) | | |
| 1 | Value of Board Restricted Fund | 3,824,933.50 | 3,972,880.94 |
| 2. | Value of Research Development Fund | 335,976.47 | 174,914.16 |
| 3. | Total Revenue | 2,928,394.38 | 1,522,246.06 |
| 4. | Total Expenses | 2,008,700.89 | 1,556,883.53 |
| 5. | Surplus/(Deficit) from Operations | 919,693.49 | (34,637.47) |
| 6. | Board Restricted Fund Activity | 472,782.91 | 147,958.39 |
| 7, | Composite Surplus/(Deficit) | 1,392,476.40 | 113,320.89 |
| 8. | Occupants' Association Revenue | 93,883.02 | 83,296.00 |
| 9. | Occupants' Association Expenses | 93,883.02 | 83,296.00 |
| 10. | MCRPOA Surplus/(Deficit) | 0.00 | 0.00 |
| | LAND DEVELOPMENT ACTIVITY | | |
| 11. | Total Land Sale Revenue | 14,308,213.00 | 14,308,213.00 |
| 12. | Total Paid to Milwaukee County | 8,478,085.67 | 8,478,085.67 |
| 13. | Total TIC Rent Paid to Milw. County | 5,277,139.94 | 5,541,418.93 |
| 14. | Total Funds Provided to Milw. County | 13,755,225.61 | 14,019,504.60 |
| 15. | Total Park Developable Acreage (1) | 120.7984 | 120.7984 |
| 16. | Total Assessment | 191,424,500 | 186,868,200 |
| 17. | Annual Taxes Paid to Wauwatosa | 4,547,107 | 4,374,720 |
| 18. | Land Sold in Acres | 97.1332 | 97.1332 |
| 19. | Land Available in Acres (2)(3) | 15.8153 | 16.7994 |

| | Item | 2013 | |
|-----|--|------------|------------|
| 20. | Number of Commercial Buildings | 11 | 11 |
| 21. | Vacancy in Commercial Buildings (%) | 1.6 | 3.0 |
| 22. | Vacant Space in Sq. Ft. | 22,723 | 42,391 |
| 23. | Total Size of All Commercial Buildings | 1,421,779 | 1,421,779 |
| 24. | Total All Buildings (TIC, Hotel, M-10) | 14 | 14 |
| 25. | Total Space All Buildings | 1,691,318 | 1,691,318 |
| 26. | Number of Businesses in MCRP | 98 | 100 |
| 27. | Total Employment in MCRP | 4,440 | 4,350 |
| | TECHNOLOGY INNOVATION CENT | ER | |
| 28. | Total Expenditures that Benefit County | 15,544,472 | 15,932,208 |
| 29. | Total Tenants in TIC | 39 | 45 |
| 30. | Total Space Leased at End of Year (SF) | 53,465 | 67,005 |
| 31. | Total TIC Employment | 195 | 257 |
| 32. | Monthly Rent Revenue at End of Year | 53,918.05 | 67,452.00 |
| 33. | Average Rent Per Sq. Ft. | 12.10 | 12.08 |
| 34. | Building Occupancy (%) | 67.23 | 83.55 |
| 35. | Space Available in Sq. Ft. | 26,058 | 13,195 |
| 36. | Total Graduates | 113 | 116 |
| 37. | Total Companies Served | 152 | 161 |
| 38. | Total Jobs Created Since 3/15/93 | 1,059 | 1,085 |

⁽¹⁾ Before WisDOT takings.

⁽²⁾ After WisDOT takings.

⁽³⁾ For 2014, Lot 21 (the "M-10 Lot") is included.

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER APPROVED 2014 BUDGET

| ACCT# | ACCOUNT DESCRIPTION | YTD 9/30/13 | 2013 BUDGET | 2014 BUDGET | N |
|-------|-------------------------------------|--------------|----------------|-------------------|-----|
| | REVENUES | | | | |
| 6322 | Entrance Improvement Revenue | 10,380.00 | 0 | 0 | 1, |
| 6325 | Boiler Replacement Revenue | 156,760.00 | 0 | 0 | 1. |
| 6310 | Land Sale Revenue | 4,530.00 | 0 | 0 | 1. |
| | Development Fund Contribution | (103.54) | 55,700 | 55,700 | |
| 6330 | Miscellaneous Revenue | 4,580.58 | 6,200 | 6,200 | |
| 6335 | | 454,441.00 | 631,900 | 633,500 | 2. |
| 6401 | Rent Revenue | 11,270.00 | 16,600 | 15,000 | 2.0 |
| 6410 | Parking Revenue | 202.65 | 600 | 270 | |
| 6505 | Short Term Investment Revenue | | 27,300 | 23,900 | |
| 6901 | Fax/Copy/Internet & Misc. Rev. | 17,440.55 | | 23,900 | 1. |
| 6910 | DOT Designated Revenue | 413,712.00 | 0 | | 3. |
| 6950 | Transfer from Research Dev Fund | 12,732.59 | 30,000 | 60,000 146,700 | 4. |
| 6960 | Transfer from Board Restricted Fund | 94,657.50 | 126,210 | | 4. |
| | TOTAL REVENUES | 1,180,603.33 | 894,510 | 941,270 | |
| | EXPENDITURES | | | | |
| 7002 | Professional Salaries | 147,779.82 | 197,040 | 201,470 | |
| 7052 | Overtime | 0.00 | 540 | 540 | |
| 7102 | Health Insurance | 28,474.78 | 39,830 | 42,975 | 5 |
| 7103 | Short Term Disability (STD) | 2,174.40 | 3,600 | 2,600 | |
| 7105 | Pension | 23,684.24 | 29,550 | 30,300 | |
| 7112 | Medical Reimbursement | 1,688.91 | 4,500 | 4,500 | |
| 7201 | FICA | 11,203.87 | 14,700 | 15,129 | |
| 7202 | Unemployment Compensation | 2,897.98 | 2,700 | 4,960 | |
| 7203 | Workers Compensation | 4,474.18 | 7,385 | 7,290 | |
| 8001 | Management Services | 33,000.00 | 46,000 | 46,000 | |
| | _ | 13,843.60 | 2,000 | 3,000 | - |
| 8005 | Legal Fees | 19,200.00 | 29,550 | 29,550 | |
| 8008 | Accounting Fees | 9,000.00 | 8,900 | 9,000 | |
| 8009 | Audit/Tax Preparation | 1,365.00 | 1,600 | 1,600 | |
| 8015 | Benefit Administration | | 3,000 | 4,500 | |
| 8016 | Temporary Help/Consultant's Fee | 4,229.24 | | 3,750 | |
| 8106 | Supplies | 2,485.00 | 3,750 3,780 | 3,800 | |
| 8201 | Telephones | 2,854.55 | 125 | 250 | |
| 8301 | Postage | 222.75 | | 14,200 | |
| 8402 | Insurance | 10,357.21 | 13,550 | 2,500 | (|
| 8501 | Furniture & Equipment Purchase | 49.99 | 500 | | , |
| 8502 | Equipment Lease & Maintenance. | 4,372.68 | 8,500 | 8,500 | |
| 8602 | Subscriptions & Publications | 406.73 | 480 | 480 | |
| 8610 | Dues & Fees | 760.17 | 1,140 | 1,300 | - |
| 8707 | Travel | 163.63 | 1,000 | 2,400 | |
| 8805 | Conferences/Mtgs/Seminars | 0.00 | 800 | 1,800 | |
| 8850 | Public Relations/Marketing | 734.03 | 2,000 | 2,000 | |
| 8930 | Technology Scholarships | 0.00 | 20,000 | 20,000 | |
| 8940 | Technical Assistance | 5,008.10 | 10,000 | _ | |
| 8960 | Transfer to DOT Fund | 413,712.00 | 0 | | |
| 8990 | Transfer to Restricted Fund | (103.54) | 0.000 | | - |
| | ADMINISTRATION | 744,039.32 | 512,220 | 560,094 | |

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER APPROVED 2014 BUDGET

| ACCT# | ACCOUNT DESCRIPTION | YTD | 2013 BUDGET | 2014 BUDGET | |
|---------|-------------------------------------|--------------|-------------|-------------|--|
| 0.4.0.0 | L. LE MEDOL | 40.40 | 30 | 0 | |
| 9100 | Interest Expense-MEDC Loan | 12.43 | 248,879 | 234,295 | |
| 9101 | Rent to Milwaukee County | 174,363.58 | | 16,600 | |
| 9201 | Tenant Services/Internet Connection | 11,638.80 | 16,600 | 4,000 | |
| 9205 | Legal Fees - Tenant | 4,588.73 | 1,000 | 9,400 | |
| 9206 | Tenant Renovation | 5,559.59 | 7,600 | | |
| 9209 | Tenant Development | 0.00 | 1,050 | 1,200 | |
| 9210 | Building Maintenance/Repairs | 6,173.04 | 4,600 | 5,600 | |
| 9211 | Building Supplies | 4,416.12 | 5,800 | 5,800 | |
| 9212 | Building Services | 35,566.93 | 45,750 | 47,200 | |
| 9213 | Building Improvements | 22,348.14 | 6,200 | 7,200 | |
| 9216 | 1st Floor Laboratory-Phase II | 691.23 | 1,500 | 1,500 | |
| 9217 | Boiler Installation Expense | 156,760.00 | 0 | 0 | |
| 9220 | Grounds & Parking Lot Maintenance | 7,050.43 | 5,600 | 7,900 | |
| 9225 | MMSD Project Expenses | 7,724.49 | 0 | 0 | |
| 9230 | Laboratory Operations | 5,599.27 | 9,500 | 9,500 | |
| 9250 | Bad Debt Expense | 0.00 | 0 | | |
| | TECHNOLOGY INNOVATION CENTER | 442,492.78 | 354,109 | 350,195 | |
| 9305 | Legal Fees - Land Development | 1,569.30 | 1,000 | 1,500 | |
| 9306 | Legal Fees - Sales Agreements | 3,247.50 | 1,000 | 2,300 | |
| 9310 | Entrance Improvement Expense | 10,380.00 | 0 | 0 | |
| 9333 | Common Area - Maintenance | 13,475.37 | 20,530 | 20,530 | |
| 9334 | Unsold Land Maintenance | 6,201.36 | 5,650 | 6,650 | |
| 9336 | Survey Expense | 0.00 | 0 | 0 | |
| 9337 | Appraisal Expenses | 0.00 | 0 | 0 | |
| 9340 | Land Lease Expense | 1.00 | 1 | 1 | |
| 9360 | Design & Engineering | 1,925.00 | 0 | 0 | |
| | RESEARCH PARK DEVELOPMENT | 36,799.53 | 28,181 | 30,981 | |
| | TOTAL EXPENDITURES | 1,223,331.63 | 894,510 | 941,270 | |
| | SURPLUS / (DEFICIT) | (42,728.30) | 0 | 0 | |

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER NOTES TO APPROVED 2014 BUDGET

- 1. Entrance Improvement Project was scheduled to be completed in 2013. Boiler Replacement Project was completed in August 2013. Parts of the Entrance Improvement Project could be delayed until spring 2014. However, because of an offsetting expense account (No. 9310) there will be no impact to the 2014 Budget as regards surplus/deficit.
- 2. Rent revenue is based on the last 3 months (July, August, & September) actual rent revenue anticipating an improved and optimistic picture for 2014. A more conservative approach would be annualizing the YTD 2013 figure which would produce approximate rent revenue of \$605,000.
- Proposed projects include: \$30,000 for V-Glass, LLC; \$20,000 for technology scholarships; and \$10,000 for miscellaneous projects such as support for BizStarts Milwaukee and local science fairs. Some of the V-Glass funds may be spent in 2013. In addition, \$64,000 will be spent in 2013 to pay for the matching MCRPC portion of the MMSD Green Infrastructure Grant. Total two-year allocations will be approximately \$124,000.
- The 2014 allocation from the Board Designated Investment Fund based on the five percent (5%) spending rule is calculated as follows: 9/30/13 value of the Vanguard Funds (\$2,682,517.30) plus the 9/30/13 value of the State Investment Pool Designated (\$251,545.45) equals \$2,934,062.75 x 5% = \$146,703.14 rounded to \$146,700. See attached Investment Fund analysis.
- 5. There was actually a slight decrease in premiums. The increase was due to the addition of two more dependents.
- 6. This figure includes the partial replacement of computer systems that are over 5-years old.
- 7. The MEDC loan that was used to partially fund the laboratory build out for ZyStor Therapeutics was paid off as of 2/13/13.
- 8. Management has determined that a very effective marketing tool to attract and retain tenants is to maintain the Technology Innovation Center building, available tenant suites, and the grounds to a very high standard. In the past, available tenant suites were renovated (carpet, paint, etc.) as new tenants committed to space. For 2013 and 2014, available tenant suites are being renovated as prior tenants graduated, especially if the carpet was very worn and other improvements were necessary. This will impact the Tenant Renovation, Building Repairs, Building Improvement, and Grounds & Parking Lot Maintenance accounts. In addition, MCRPC is working with Milwaukee County to ensure that capital items get into the County budget in a timely manner and to develop a 5-year capital plan for the TIC building.

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER BOARD RESTRICTED FUND ALLOCATIONS

AS OF SEPTEMBER 30, 2013

| ITEM | VALUE | PERCENT | TARGET | TY CHANGE AS OF 9/30/13 |
|---------------------------------|--------------|---------|--------|----------------------------|
| | VALUE | PERCENT | IANGLI | 01 3/30/13 |
| Vanguard Stock Mutual Funds | 4 254 602 77 | FO 10/ | 70.0% | 21.5% |
| Total Stock Market Index | 1,251,602.77 | 58.1% | | |
| Mid-Cap Index Fund | 323,439.97 | 15.0% | 10.0% | 27.9% |
| Small-Cap Index Fund | 344,169.13 | 16.0% | 10.0% | 30.2% |
| Total International Stock Indx | 235,506.05 | 10.9% | 10.0% | 17.1% |
| Total Stock Funds | 2,154,717.92 | 100.0% | 100.0% | |
| Vanguard Bond Mutual Funds | | | | |
| Short-Term Bond Index Fund | 260,760.02 | 49.4% | 50.0% | 0.18% |
| Short-Term Investment Grade | 267,039.36 | 50.6% | 50.0% | 0.94% |
| Total Bond Funds | 527,799.38 | 100.0% | 100.0% | |
| Total Vanguard | 2,682,517.30 | 91.4% | | |
| State Investment Pool (6/30) | 251,545.45 | 8.6% | | |
| Total BRF Value | 2,934,062.75 | 100.0% | | |
| Total Equities | 2,154,717.92 | 73.4% | 70.0% | |
| Total Fixed Income | 779,344.83 | 26.6% | 30.0% | |
| Total BRF Value | 2,934,062.75 | 100.0% | 100.0% | |
| Trial Spending Rule Calculation | | | | |
| BRF Value | 2,934,062.75 | | | |
| Spending Rule | 5.0% | | | |
| Allocation to Budget | 146,703.14 | | | |
| Round to | 146,700.00 | | | |
| Fixed Income Yields | | | | |
| Short-Term Bond Index Fund | 0.88% | | | |
| Short-Term Investment Grade | 1.73% | | | |
| State Investment Pool | 0.06% | | | |
| Tri-City Money Market | 0.15% | | | |

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER BOARD DESIGNATED INVESTMENT FUND (BDIF) ALLOCATIONS

AS OF JUNE 30, 2014

| ITEM | VALUE | PERCENT | TARGET | 2013-14 YTY CHANGE AS OF 6/30/14 | 2014 YTD CHANGE AS OF 6/30/14 |
|---------------------------------|--------------|---------|--------|--|-------------------------------------|
| Vanguard Stock Mutual Funds | | | | | |
| Total Stock Market Index | 1,843,865.44 | 60.7% | 70.0% | 25.18% | 6.99% |
| Mid-Cap Index Fund | 432,170.42 | 14.2% | 10.0% | 26.23% | 7.93% |
| Small-Cap Index Fund | 451,151.54 | 14.8% | 10.0% | 26.51% | 6.46% |
| Total International Stock Indx | 312,366.05 | 10.3% | 10.0% | 22.46% | 5.89% |
| Total Stock Funds | 3,039,553.45 | 100.0% | 100.0% | | |
| Vanguard Bond Mutual Funds | | | | | |
| Short-Term Bond Index Fund | 364,989.87 | 49.3% | 50.0% | 1.69% | 0.98% |
| Short-Term Investment Grade | 375,568.64 | 50.7% | 50.0% | 3.29% | 1.71% |
| Total Bond Funds | 740,558.51 | 100.0% | 100.0% | | |
| Total Vanguard | 3,780,111.96 | 93.8% | | | |
| State Investment Pool (6/30) | 251,710.83 | 6.2% | | | |
| Total BDIF Value | 4,031,822.79 | 100.0% | | | |
| Total Equities | 3,039,553.45 | 75.4% | 70.0% | | |
| Total Fixed Income | 992,269.34 | 24.6% | 30.0% | | |
| Total BDIF Value | 4,031,822.79 | 100.0% | 100.0% | | |
| Trial Spending Rule Calculation | | | | | |
| BDIF Value | 4,031,822.79 | | | | |
| Spending Rule | 5.0% | | | | |
| Allocation to Budget | 201,591.14 | | | | |
| Round to | 201,590.00 | | | | |
| Fixed Income Yields | | | | | |
| Short-Term Bond Index Fund | 0.88% | | | | |
| Short-Term Investment Grade | 1.57% | | | | |
| State Investment Pool | 0.09% | | | | |
| Tri-City Money Market | 0.15% | | | | |

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER BOARD DESIGNATED INVESTMENT FUND (BDIF) ALLOCATIONS

AS OF JULY 17, 2014

| ITEM | VALUE | PERCENT | TARGET | ADJUSTED VALUE TO REBALANCE | CHANGE |
|---------------------------------|--------------|---------|--------|-----------------------------------|--------------|
| Vanguard Stock Mutual Funds | | | | | |
| Total Stock Market Index | 1,830,835.91 | 61.0% | 70.0% | 1,884,974.30 | 54,138.39 |
| Mid-Cap Index Fund | 425,936.06 | 14.2% | 10.0% | 269,282.04 | (156,654.02) |
| Small-Cap Index Fund | 435,234.22 | 14.5% | 10.0% | 269,282.04 | (165,952.18) |
| Total International Stock Indx | 310,006.14 | 10.3% | 10.0% | 269,282.04 | (40,724.10) |
| Total Stock Funds | 3,002,012.33 | 100.0% | 100.0% | 2,692,820.43 | (309,191.90) |
| Vanguard Bond Mutual Funds | | | | | |
| Short-Term Bond Index Fund | 364,643.25 | 49.3% | 50.0% | 364,643.25 | 0.00 |
| Short-Term Investment Grade | 375,219.92 | 50.7% | 50.0% | 375,219.92 | 0.00 |
| Total Bond Funds | 739,863.17 | 100.0% | 100.0% | 739,863.17 | 0.00 |
| Total Vanguard | 3,741,875.50 | 97.3% | | 3,432,683.60 | (309,191.90 |
| State Investment Pool (6/30) | 105,010.83 | 2.7% | | 414,202.73 | 309,191.90 |
| Total BDIF Value | 3,846,886.33 | 100.0% | | 3,846,886.33 | 0.00 |
| Total Equities | 3,002,012.33 | 78.0% | 70.0% | 2,692,820.43 | (309,191.90 |
| Total Fixed Income | 844,874.00 | 22.0% | 30.0% | 1,154,065.90 | 309,191.90 |
| Total BDIF Value | 3,846,886.33 | 100.0% | 100.0% | 3,846,886.33 | 0.00 |
| Trial Spending Rule Calculation | | | | | |
| BDIF Value | 3,846,886.33 | | | | |
| Spending Rule | 5.0% | | | | |
| Allocation to Budget | 192,344.32 | | | | |
| Round to | 192,300.00 | | | | |
| Fixed Income Yields | | | | | |
| Short-Term Bond Index Fund | 0.88% | | | | |
| Short-Term Investment Grade | 1.57% | | | | |
| State Investment Pool | 0.09% | | | | |
| Tri-City Money Market | 0.15% | | | | |

MILWAUKEE COUNTY RESEARCH PARK CORPORATION, INC.

FINANCIAL STATEMENTS

FOR THE ONE MONTH AND THE YEARS ENDED DECEMBER 31, 2014 AND 2013

with Accountant's Compilation Report



MILWAUKEE COUNTY RESEARCH PARK CORPORATION, INC.

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ACCOUNTANT'S COMPILATION REPORT

To the Board of Directors Milwaukee County Research Park Corporation, Inc. Milwaukee, Wisconsin

We have compiled the accompanying balance sheet of Milwaukee County Research Park Corporation, Inc. as of December 31, 2014, and the related statements of budget vs. actual for the one month and the years ended December 31, 2014 and 2013. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Milwaukee County Research Park Corporation, Inc.

RITZ HOI MAN LLP

Certified Public Accountants

Litz Holman LLP

March 10, 2015

Ritz Holman LLP Serving businesses, nonprofits, individuals and trusts.

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Milwaukee County Research Park Corporation Balance Sheet As of December 31, 2014

ASSETS

| Charling Springs | |
|---|--|
| Checking/Savings 1020 - Checking Tri City | 28,782.37 |
| 1025 - Checking Tri City - Entrance Improvement Fund | 61,763.06 |
| 1103 - RDF Money Market Account | 174,914.16 |
| 1149 - State Investment Pool | 14,743.98 |
| 1165 - Tenant Revolving Loan Acct - Tri City | 61,303.37 |
| 1175 - MetLife | 649.08 |
| | 342,156.02 |
| Total Checking/Savings | 342,130.02 |
| Accounts Receivable | |
| 1207 - Milwaukee County | 73,106.83 |
| 1210 - Receivable - Occupants' Association, Inc. | 2,594.00 |
| 1250 - Tenants/Land Lease | 12,241.73 |
| 1300 - RDF/Com. Area/Other | 49,101.99 |
| Total Accounts Receivable | 137,044.55 |
| | |
| Board Designated Investment Fund | 414,370.90 |
| 1150 - State Investment Pool - Designated | 3,558,510.04 |
| 1170 - Vanguard (Cost \$2,517,000) | 3,972,880.94 |
| Total Board Designated Investment Fund | 3,972,000.94 |
| Other Assets | |
| 1501 - Prepaid Land Lease | 77.00 |
| 1504 - Prepaid Llability Insurance | 2,932.16 |
| 1550 - Special Tenant Improvements | 27,383.77 |
| 1560 - Accumulated Amortization Special Tenant Improvements | (27,383.77) |
| Total Other Assets | 3,009.16 |
| TOTAL ASSETS | 4,455,090.67 |
| | |
| | |
| LIABILITIES AND FUND BALANCE | |
| | |
| Liabilities | |
| Liabilities Current Liabilities | 74,616.48 |
| Liabilities Current Liabilities 2010 - Accounts Payable | 74,616.48 2,989.61 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension | • |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes | 2,989.61 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue | 2,989.61 194.89 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants | 2,989.61 194.89 3,397.10 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue | 2,989.61 194.89 3,397.10 67,987.44 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities Total Liabilities | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities Total Liabilities Fund Balance | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities Total Liabilities Fund Balance Net Assets | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities Fund Balance Net Assets 3005 - Temporarily Restricted Net Assets RDF | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 202,882.58 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities Total Liabilities Fund Balance Net Assets 3005 - Temporarily Restricted Net Assets RDF 3900 - Unrestricted Net Assets | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 202,882.58 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities Total Liabilities Fund Balance Net Assets 3005 - Temporarily Restricted Net Assets RDF 3900 - Unrestricted Net Assets 3901 - Unrestricted Net Assets - Undesignated | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 202,882.58 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities Total Liabilities Fund Balance Net Assets 3005 - Temporarily Restricted Net Assets RDF 3900 - Unrestricted Net Assets 3901 - Unrestricted Net Assets - Undesignated 3902 - Unrestricted Net Assets - DOT Designated | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 202,882.58 224,016.15 3,853,107.99 3,061.92 112,852.06 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities Total Liabilities Fund Balance Net Assets 3005 - Temporarily Restricted Net Assets RDF 3900 - Unrestricted Net Assets 3901 - Unrestricted Net Assets - Undesignated 3902 - Unrestricted Net Assets - DOT Designated Total Net Assets | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 202,882.58 224,016.15 3,853,107.99 3,061.92 112,852.06 4,193,038.12 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities Total Liabilities Fund Balance Net Assets 3005 - Temporarily Restricted Net Assets RDF 3900 - Unrestricted Net Assets 3901 - Unrestricted Net Assets - Undesignated 3902 - Unrestricted Net Assets - DOT Designated Total Net Assets Net Income | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 202,882.58 224,016.15 3,853,107.99 3,061.92 112,852.06 4,193,038.12 59,169.97 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities Total Liabilities Fund Balance Net Assets 3005 - Temporarily Restricted Net Assets RDF 3900 - Unrestricted Net Assets 3901 - Unrestricted Net Assets - Undesignated 3902 - Unrestricted Net Assets - DOT Designated Total Net Assets | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 202,882.58 224,016.15 3,853,107.99 3,061.92 112,852.06 4,193,038.12 |
| Liabilities Current Liabilities 2010 - Accounts Payable 2020 - Accrued Pension 2140 - Accrued Sales Taxes 2400 - Deferred Rent Revenue 2401 - Security Deposits - Tenants 2510 - Accrued Vacation Total Current Liabilities Long Term Liabilities 2460 - State - Revolving Loan Funds Total Long Term Liabilities Total Liabilities Fund Balance Net Assets 3005 - Temporarily Restricted Net Assets RDF 3900 - Unrestricted Net Assets 3901 - Unrestricted Net Assets - Undesignated 3902 - Unrestricted Net Assets - DOT Designated Total Net Assets Net Income | 2,989.61 194.89 3,397.10 67,987.44 3,872.06 153,057.58 49,825.00 49,825.00 202,882.58 224,016.15 3,853,107.99 3,061.92 112,852.06 4,193,038.12 59,169.97 |

Milwaukee County Research Park Corporation Budget vs. Actual

For the One Month and Year ended December 31, 2014 And the Year ended December 31, 2013

| | Monthly | YTD | Prior YTD | Current |
|---|------------|--------------|--------------|------------|
| | Activity | Activity | Activity | Budget |
| Ordinary Revenue/Expense | | | | |
| Revenue | | | | |
| 6310 - Land Sale Revenue | 5,000.00 | 10,000.00 | 1,014,280.00 | 0.00 |
| 6322 - Entrance Improvement Revenue | 0.00 | 370,687.79 | 429,297.15 | 0.00 |
| 6325 - Boiler Replacement Revenue | 0.00 | 0.00 | 156,760.00 | 0.00 |
| 6330 - Development Fund Contribution | 54,869.27 | 54,869.27 | 55,534.48 | 55,700.00 |
| 6335 - Miscellaneous Revenue | 2,900.09 | 9,466.23 | 7,594.81 | 6,200.00 |
| 6401 - Rent Revenue | 67,068.92 | 720,818.72 | 619,487.72 | 633,500.00 |
| 6410 - Parking Revenue | 1,770.00 | 17,220.00 | 15,330.00 | 15,000.00 |
| 6505 - Short Term Investment Income | 30.94 | 452.72 | 340.58 | 270.00 |
| 6901 - Fax/Copy/Internet & Misc Revenue | 2,613.65 | 24,614.35 | 22,951.90 | 23,900.00 |
| 6910 - DOT Designated Revenue | 0.00 | 0.00 | 413,712.00 | 0.00 |
| 6950 - Transfer from Research Dev Fund | 12,830.08 | 167,416.98 | 66,895.74 | 60,000.00 |
| | 12,225.00 | 146,700.00 | 126,210.00 | 146,700.00 |
| 6960 - Transfer from Designated Fund | | | | |
| Total Revenue | 159,307.95 | 1,522,246.06 | 2,928,394.38 | 941,270.00 |
| Formania | | | | |
| Expense | | | | |
| ADMINISTRATION | | 201 026 06 | 100 074 20 | 201 470 00 |
| 7002 - Professional Salaries | 17,156.06 | 201,936.86 | 196,874.36 | 201,470.00 |
| 7052 - Overtime | 0.00 | 0.00 | 0.00 | 540.00 |
| 7102 - Health Insurance | 1,079.76 | 37,992.28 | 38,759.65 | 42,975.00 |
| 7103 - Short Term Disability | 482.22 | 2,820.37 | 2,844.88 | 2,600.00 |
| 7105 - Pension | 2,989.61 | 30,712.25 | 31,094.84 | 30,300.00 |
| 7112 - Medical Reimbursement | 999.12 | 7,107.22 | 1,780.58 | 4,500.00 |
| 7201 - FICA | 1,455.60 | 15,465.23 | 14,917.87 | 15,129.00 |
| 7202 - Unemployment Compensation | 0.00 | 3,927.01 | 2,897.98 | 4,960.00 |
| 7203 - Workers Compensation | 567.31 | 5,942.23 | 6,296.86 | 7,290.00 |
| 8001 - Management Services | 13,400.00 | 41,950.00 | 47,850.00 | 46,000.00 |
| 8005 - Legal Fees | 23,804.90 | 51,719.70 | 14,712.95 | 3,000.00 |
| 8008 - Accounting Fees | 6,350.00 | 30,850.00 | 30,400.00 | 29,550.00 |
| 8009 - Audit/Tax Preparation | 0.00 | 9,300.00 | 9,000.00 | 9,000.00 |
| 8015 - Benefit Administration | 400.00 | 1,599.99 | 1,765.00 | 1,600.00 |
| 8016 - Temporary Help/Consultant's Fee | 0.00 | 43,107.00 | 6,789.24 | 4,500.00 |
| 8106 - Supplies | 432.60 | 3,767.77 | 2,852.18 | 3,750.00 |
| 8201 - Telephone | 425.56 | 3,990.88 | 3,811.16 | 3,800.00 |
| 8301 - Postage | 0.00 | 100.00 | 272.75 | 250.00 |
| 8402 - Insurance | 917.34 | 15,945.16 | 13,864.89 | 14,200.00 |
| 8501 - Furniture & Equipment Purchase | 0.00 | 6,779.44 | 2,719.99 | 2,500.00 |
| 8502 - Equipment Lease & Maintenance | 318.92 | 8,449.33 | 6,502.07 | 8,500.00 |
| 8602 - Subscriptions & Publications | 57.98 | 607.07 | 600.80 | 480.00 |
| 8610 - Dues & Fees | 674.71 | 1,575.70 | 874.07 | 1,300.00 |
| 8707 - Travel | 191.24 | 749.08 | 492.71 | 2,400.00 |
| 8805 - Conferences/Mtgs/Seminars | 12.92 | 302.92 | 0.00 | 1,800.00 |
| 8850 - Public Relations/Marketing | 160.00 | 1,845.58 | 734.03 | 2,000.00 |
| 8930 - Technology Scholarships | 0.00 | 0.00 | 0.00 | 20,000.00 |
| 8940 - Technical Assistance | 560.08 | 28,829.80 | 6,910.95 | 40,000.00 |
| 8960 - Transfer to DOT Fund | 0.00 | 0.00 | 413,712.00 | 0,00 |
| 8990 - Transfer to Restricted Fund | 54,895.50 | 55,224.74 | 55,648.27 | 55,700.00 |
| TOTAL ADMINISTRATION | 127,331.43 | 612,597.61 | 914,980.08 | 560,094.00 |

Milwaukee County Research Park Corporation Budget vs. Actual

For the One Month and Year ended December 31, 2014 And the Year ended December 31, 2013

| | | , | | |
|--|---|---|--|---|
| | Monthly | YTD | Prior YTD | Current |
| | Activity | Activity | Activity | Budget |
| | | | | |
| TECHNOLOGY INNOVATION CENTER | | | | |
| 9100 - Interest Expense - MEDC Loan | 0.00 | 0.00 | 12.43 | 0.00 |
| 9101 - Rent to Milwaukee County | 23,584.67 | 264,278.99 | 234,872.41 | 234,295.00 |
| 9201 - Tenant Internet Connection | 1,002.60 | 12,176.75 | 15,606.44 | 16,600.00 |
| 9205 - Legal Fees - Тепапt | 0.00 | 0.00 | 4,838.73 | 4,000.00 |
| 9206 - Tenant Renovation | 0.00 | 14,517.11 | 9,199.59 | 9,400.00 |
| 9209 - Tenant Development | 0.00 | 733.83 | 0.00 | 1,200.00 |
| 9210 - Building Maintenance/Repairs | 0.00 | 7,466.04 | 7,420.12 | 5,600.00 |
| 9211 - Building Supplies | 195.86 | 6,510.63 | 5,637.02 | 5,800.00 |
| 9212 - Building Services | 3,681.54 | 49,010.29 | 45,860.78 | 47,200.00 |
| 9213 - Building Improvements | 0.00 | 56,253.69 | 26,236.61 | 7,200.00 |
| 9216 - 1st FL. Laboratory - Phase II | 0.00 | 67,203.22 | 2,915.13 | 1,500.00 |
| 9217 - Boiler Installation Expense | 0.00 | 0.00 | 156,760.00 | 0.00 |
| 9220 - Grounds & Parking Lot Maintenance | 0.00 | 7,751.01 | 8,860.26 | 7,900.00 |
| 9225 - MMSD Project Expenses | 0.00 | 6,996.01 | 59,984.79 | 0.00 |
| 9230 - Laboratory Operations | 11,475.48 | 29,116.95 | 10,748.31 | 9,500.00 |
| 9235 - Security System Expense | 0.00 | 285.00 | 0.00 | 0.00 |
| 9250 - Bad Debt Expense | 0.00 | 0.00 | 24,282.13 | 0.00 |
| TOTAL TECHNOLOGY INNOVATION CENTER | 39,940.15 | 522,299.52 | 613,234.75 | 350,195.00 |
| LAND DEVELOPMENT 9305 - Legal Fees - Land Development 9306 - Legal Fees - Sales Agreements 9310 - Entrance Improvement Expense 9333 - Common Area Maintenance 9334 - Unsold Land Maintenance | 1,796.25 43,997.95 0.00 0.00 0.00 | 19,064.93 57,439.57 319,598.79 13,032.85 5,537.40 | 1,569.30 21,450.82 429,297.15 18,154.63 7,508.16 | 1,500.00 2,300.00 0.00 20,530.00 6,650.00 |
| 9336 - Survey Expense | 396.00 | 3,471.25 | 0.00 | 0.00 |
| 9337 - Appraisal Expense | 0.00 | 2,000.00 | 0.00 | 0.00 |
| 9340 - Land Lease Expense | 0.00 | 1.00 | 1.00 | 1.00 |
| 9360 - Design & Engineering | 1,420.61 | 1,840.61 | 2,505.00 | 0.00 |
| TOTAL LAND DEVELOPMENT | 47,610.81 | 421,986.40 | 480,486.06 | 30,981.00 |
| Total Expense | 214,882.39 | 1,556,883.53 | 2,008,700.89 | 941,270.00 |
| Surplus/(Deficit) from Operations | (55,574.44) | (34,637.47) | 919,693.49 | 0.00 |
| Other Revenue/Expense BOARD RESTRICTED FUND ACTIVITY | | | | |
| 9401 - Long Term Investment Income | 24,347.65 | 192,316.56 | 53,701.80 | 0.00 |
| 9450 - Unrealized Gains/Losses | 102,621.76 | 102,341.80 | 545,291.11 | 0.00 |
| 9495 - Transfer from Designated Fund | (12,225.00) | (146,700.00) | (126,210.00) | 0.00 |
| TOTAL BOARD RESTRICTED FUND ACTIVITY | 114,744.41 | 147,958.36 | 472,782.91 | 0.00 |
| TOTAL BOARD RESTRICTED FORD ACTIVITY | 227,774,72 | 247,7555150 | | |
| Net Other Revenue (Loss) | 114,744.41 | 147,958.36 | 472,782.91 | 0.00 |
| Surplus/(Deficit) | 59,169.97 | 113,320.89 | 1,392,476.40 | 0.00 |
| | | | | |

Milwaukee County Research Park Corporation Budget vs. Actual - YTD For the Year Ended December 31, 2014

| | YTD | YTD | Varianc | e |
|---|-----------------------|-----------------------|------------------------|--------------|
| | Activity | Budget | \$ | % |
| | | | | |
| Ordinary Revenue/Expense | | | | |
| Revenue | | | | |
| 6310 - Land Sale Revenue | 10,000.00 | 0.00 | 10,000.00 | 0% |
| 6322 - Entrance Improvement Revenue | 370,687,79 | 0.00 | 370,687.79 | 0% |
| 6330 - Development Fund Contribution | 54,869.27 | 55,700.00 | (830.73) | 99% |
| 6335 - Miscellaneous Revenue | 9,466.23 | 6,200.00 | 3,266.23 | 153% |
| 6401 - Rent Revenue | 720,818.72 | 633,500.00 | 87,318.72 | 114% |
| 6410 - Parking Revenue | 17,220.00 | 15,000.00 | 2,220.00 | 115% |
| 6505 - Short Term Investment Income | 452.72 | 270.00 | 182.72 | 168% |
| 6901 - Fax/Copy/Internet & Misc. Revenue | 24,614.35 | 23,900.00 | 714.35 | 103% |
| 6950 - Transfer from Research Dev Fund | 167,416.98 | 60,000.00 | 107,416.98 | 279% |
| 6960 - Transfer from Designated Fund | 146,700.00 | 146,700.00 | 0.00 | 100% |
| Total Revenue | 1,522,246.06 | 941,270.00 | 580,976.06 | 162% |
| Expense | | | | |
| · | | | | |
| ADMINISTRATION | | | | |
| 7002 - Professional Salaries | 201,936.86 | 201,470.00 | 466.86 | 100% |
| 7052 - Overtime Wages | 0.00 | 540.00 | (540.00) | 0% |
| 7102 - Health Insurance | 37,992.28 | 42,975.00 | (4,982.72) | 88% |
| 7103 - Short Term Disability | 2,820.37 | 2,600.00 | 220.37 | 108% |
| 7105 - Pension | 30,712.25 | 30,300.00 | 412.25 | 101% 158% |
| 7112 - Medical Reimbursement | 7,107.22 | 4,500.00 | 2,607.22 336.23 | 102% |
| 7201 - FICA | 15,465.23 | 15,129.00 4,960.00 | (1,032.99) | 79% |
| 7202 - Unemployment Compensation | 3,927.01 | 7,290.00 | (1,347.77) | 82% |
| 7203 - Workers Compensation | 5,942.23 41,950.00 | 46,000.00 | (4,050.00) | 91% |
| 8001 - Management Services 8005 - Legal Fees | 51,719.70 | 3,000.00 | 48,719.70 | 1724% |
| 8008 - Accounting Fees | 30,850.00 | 29,550.00 | 1,300.00 | 104% |
| 8009 - Accounting rees 8009 - Audit/Tax Preparation | 9,300.00 | 9,000.00 | 300.00 | 103% |
| 8015 - Benefit Administration | 1,599.99 | 1,600.00 | (0.01) | 100% |
| 8016 - Temporary Help/Consultant's Fee | 43,107.00 | 4,500.00 | 38,607.00 | 958% |
| 8106 - Supplies | 3,767.77 | 3,750.00 | 17.77 | 100% |
| 8201 - Telephone | 3,990.88 | 3,800.00 | 190.88 | 105% |
| 8301 - Postage | 100.00 | 250.00 | (150.00) | 40% |
| 8402 - Insurance | 15,945.16 | 14,200.00 | 1,745.16 | 112% |
| 8501 - Furniture & Equipment Purchase | 6,779.44 | 2,500.00 | 4,279.44 | 271% |
| 8502 - Equipment Lease & Maintenance | 8,449.33 | 8,500.00 | (50.67) | 99% |
| 8602 - Subscriptions & Publications | 607.07 | 480.00 | 127.07 | 126% |
| 8610 - Dues & Fees | 1,575.70 | 1,300.00 | 275.70 | 121% 31% |
| 8707 - Travel | 749.08 | 2,400.00 | (1,650.92) | 31% 17% |
| 8805 - Conferences/Mtgs./Seminars | 302.92 | 1,800.00 2,000.00 | (1,497.08) (154.42) | 92% |
| 8850 - Public Relations/Marketing | 1,845.58 0.00 | 20,000.00 | (20,000.00) | 0% |
| 8930 - Technology Scholarships 8940 - Technical Assistance | 28,829.80 | 40,000.00 | (11,170.20) | 72% |
| 8990 - Transfer to Restricted Fund | 55,224.74 | 55,700.00 | (475.26) | 99% |
| TOTAL ADMINISTRATION | 612,597.61 | 560,094.00 | 52,503.61 | 109% |
| I O I WE WOLITHIS LIVELIAN | 012,007.01 | 17 TOTAL | , | |

Milwaukee County Research Park Corporation Budget vs. Actual - YTD For the Year Ended December 31, 2014

| | YTD | YTD YTD | | Varlance | | |
|--|--------------|------------|-------------|----------|--|--|
| | Activity | Budget | \$ | % | | |
| TECHNOLOGY INNOVATION CENTER | | | | | | |
| 9101 - Rent to Milwaukee County | 264,278.99 | 234,295.00 | 29,983.99 | 113% | | |
| 9201 - Tenant Internet Connection | 12,176.75 | 16,600.00 | (4,423.25) | 73% | | |
| 9205 - Legal Fees - Tenant | 0.00 | 4,000.00 | (4,000.00) | 0% | | |
| 9206 - Tenant Renovation | 14,517.11 | 9,400.00 | 5,117.11 | 154% | | |
| 9209 - Tenant Development | 733.83 | 1,200.00 | (466.17) | 61% | | |
| 9210 - Building Maintenance/Repairs | 7,466.04 | 5,600.00 | 1,866.04 | 133% | | |
| 9211 - Building Supplies | 6,510.63 | 5,800.00 | 710.63 | 112% | | |
| 9212 - Building Services | 49,010.29 | 47,200.00 | 1,810.29 | 104% | | |
| 9213 - Building Improvements | 56,253.69 | 7,200.00 | 49,053.69 | 781% | | |
| 9216 - 1st FL. Laboratory - Phase II | 67,203.22 | 1,500.00 | 65,703.22 | 4480% | | |
| 9220 - Grounds & Parking Lot Maintenance | 7,751.01 | 7,900.00 | (148.99) | 98% | | |
| 9225 - MMSD Project Expenses | 6,996.01 | 0.00 | 6,996.01 | 0% | | |
| 9230 - Laboratory Operations | 29,116.95 | 9,500.00 | 19,616.95 | 306% | | |
| 9235 -Security System Expense | 285.00 | 0.00 | 285.00 | 0% | | |
| TOTAL TECHNOLOGY INNOVATION CENTER | 522,299.52 | 350,195.00 | 172,104.52 | 149% | | |
| | | | | | | |
| LAND DEVELOPMENT | | | | | | |
| 9305 - Legal Fees - Land Development | 19,064.93 | 1,500.00 | 17,564.93 | 1271% | | |
| 9306 - Legal Fees - Sales Agreements | 57,439.57 | 2,300.00 | 55,139.57 | 2497% | | |
| 9310 - Entrance Improvement Expense | 319,598.79 | 0.00 | 319,598.79 | 0% | | |
| 9333 - Common Area Maintenance | 13,032.85 | 20,530.00 | (7,497.15) | 63% | | |
| 9334 - Unsold Land Maintenance | 5,537.40 | 6,650.00 | (1,112.60) | 83% | | |
| 9336 - Survey Expense | 3,471.25 | 0.00 | 3,471.25 | 0% | | |
| 9337 - Appraisal Expense | 2,000.00 | 0.00 | 2,000.00 | 0% | | |
| 9340 - Land Lease Expense | 1.00 | 1.00 | 0.00 | 100% | | |
| 9360 - Design & Engineering | 1,840.61 | 0.00 | 1,840.61 | 0% | | |
| TOTAL LAND DEVELOPMENT | 421,986.40 | 30,981.00 | 391,005.40 | 1362% | | |
| Total Expense | 1,556,883.53 | 941,270.00 | 615,613.53 | 165% | | |
| Surplus/(Deficit) from Operations | (34,637.47) | 0.00 | (34,637.47) | | | |
| Other Revenue/Expense | | | | | | |
| BOARD RESTRICTED FUND ACTIVITY | | | | | | |
| 9401 - Long Term Investment Income | 192,316.56 | 0.00 | | | | |
| 9450 - Unrealized Gains/Losses | 102,341.80 | 0.00 | | | | |
| 9495 - Transfer from Designated Fund | (146,700.00) | 0.00 | | | | |
| TOTAL BOARD RESTRICTED FUND ACTIVITY | 147,958.36 | 0.00 | • | | | |
| Net Other Revenue (Loss) | 147,958.36 | 0.00 | | | | |
| Surplus/(Deficit) | 113,320.89 | 0,00 | - | | | |

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER APPROVED 2015 BUDGET

| ACCT# | ACCOUNT DESCRIPTION | YTD 07/31/14 | 2014 BUDGET | 2015 BUDGET | N |
|--------------|---|--------------|------------------|-------------------------|----|
| | REVENUES | | | | |
| 6322 | Entrance Improvement Revenue | 85,722.84 | 0 | 25,000 | 1. |
| 6310 | Land Sale Revenue | 0.00 | 0 | 0 | |
| 6330 | Development Fund Contribution | 0.00 | 55,700 | 61,900 | 2. |
| 6335 | Miscellaneous Revenue | 4,495.54 | 6,200 | 6,200 | |
| 6401 | Rent Revenue | 403,545.46 | 633,500 | 720,000 | 3. |
| 6410 | Parking Revenue | 9,700.00 | 15,000 | 16,600 | 3. |
| | Short Term Investment Revenue | 293.52 | 270 | 500 | ٥. |
| 6505 | Fax/Copy/Internet & Misc. Rev. | 13,491.90 | 23,900 | 16,730 | |
| 6901 | Transfer from Research Dev Fund | 92,896.07 | 60,000 | 60,000 | 4. |
| 6950 6960 | Transfer from Board Restricted Fund | 85,575.00 | 146,700 | 153,800 | 5. |
| 0900 | | 695,720.33 | 941,270 | 1,060,730 | ٥. |
| | TOTAL REVENUES | 095,720.55 | 941,270 | 1,000,730 | |
| | EXPENDITURES | | | | |
| 7002 | Professional Salaries | 117,721.60 | 201,470 | 206,200 | |
| 7022 | Additional Compensation | 0.00 | 0 | 43,030 | 6. |
| 7052 | Overtime | 0.00 | 540 | 570 | |
| 7102 | Health Insurance | 25,764.67 | 42,975 | 0 | 6. |
| 7103 | Dental, Life, and Short Term Disability | 1,614.82 | 2,600 | 6,420 | |
| 7105 | Pension | 17,641.68 | 30,300 | 37,385 | 6. |
| 7112 | Medical Reimbursement | 5,566.13 | 4,500 | 0 | 6. |
| 7201 | FICA | 8,925.46 | 15,129 | 15,569 | |
| 7202 | Unemployment Compensation | 3,927.01 | 4,960 | 6,730 | |
| 7203 | Workers Compensation | 3,105.68 | 7,290 | 7,290 | |
| 8001 | Management Services | 18,950.00 | 46,000 | | 6. |
| 8005 | Legal Fees - General Corporate | 18,085.15 | 3,000 | 5,000 | |
| 8006 | Legal Fees - Special Projects | 0.00 | 0 | 15,000 | |
| 8008 | Accounting Fees | 14,700.00 | 29,550 | 29,550 | |
| 8009 | Audit/Tax Preparation | 9,300.00 | 9,000 | 9,300 | |
| 8015 | Benefit Administration | 533.33 | 1,600 | 1,600 | |
| 8016 | Temporary Help/Consultant's Fee | 210.00 | 4,500 | 4,500 | |
| 8106 | Supplies | 1,599.36 | 3,750 | 3,750 | |
| 8201 | Telephones | 2,253.36 | 3,800 | 3,800 | |
| 8301 | Postage | 50.00 | 250 | 250 | |
| 8402 | Insurance | 10,687.34 | 14,200 | 14,500 | |
| 8501 | Furniture & Equipment Purchase | 6,664.34 | 2,500 | 2,500 | |
| 8502 | Equipment Lease & Maintenance. | 5,680.99 | 8,500 | 4,800 | |
| | Computer & Information Technology | 0.00 | 0,000 | 3,700 | 7 |
| 8552 | Subscriptions & Publications | 315.03 | 480 | 540 | |
| 8602 | Dues & Fees | 900.99 | 1,300 | | |
| 8610 | | 492.43 | 2,400 | | |
| 8707 | Travel | 290.00 | 1,800 | | |
| 8805 | Conferences/Mtgs/Seminars | | | | |
| 8850 | Public Relations/Marketing | 141.33 | 2,000 | | |
| 8930 | Technology Scholarships | 0.00 | 20,000 | | 4 |
| 8940 | Technical Assistance | 25,796.90 | 40,000 55,700 | | 4 |
| 8990 | Transfer to Restricted Fund | 229.95 | | Assessment construction | |
| | ADMINISTRATION | 301,147.55 | 560,094 | 603,159 | |

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER APPROVED 2015 BUDGET

| ACCT# | ACCOUNT DESCRIPTION | YTD | 2014 BUDGET | 2015 BUDGET | N |
|-------|-------------------------------------|------------------------|-------------|-------------|------------|
| 0404 | D. H. Milanda County | 140 641 04 | 234,295 | 266,300 | |
| 9101 | Rent to Milwaukee County | 148,641.24 6,949.91 | 16,600 | | 8 |
| 9201 | Tenant Services/Internet Connection | 0.00 | 4,000 | | .0 |
| 9205 | Legal Fees - Tenant | 4,590.00 | 9,400 | | |
| 9206 | Tenant Renovation | 4,590.00 | 1,200 | | |
| 9209 | Tenant Development | | | | ç |
| 9210 | Building Maintenance/Repairs | 5,252.24 | 5,600 | | ç |
| 9211 | Building Supplies | 3,302.78 | 5,800 | | ٤ |
| 9212 | Building Services | 28,550.91 | 47,200 | | 40 |
| 9213 | Building Improvements | 37,295.44 | 7,200 | | 10. 11. |
| 9216 | 1st Floor Laboratory Improvements | 67,203.22 | 1,500 | | 1 |
| 9220 | Grounds & Parking Lot Maintenance | 4,745.38 | 7,900 | | |
| 9230 | Laboratory Operations | 3,061.09 | 9,500 | | |
| 9235 | Security System Expense | 265.00 | 0 | | 1 |
| | TECHNOLOGY INNOVATION CENTER | 309,857.21 | 350,195 | 401,050 | |
| 9305 | Legal Fees - Land Development | 12,692.33 | 1,500 | 12,500 | |
| 9306 | Legal Fees - Sales Agreements | 1,668.27 | 2,300 | 5,000 | |
| 9310 | Entrance Improvement Expense | 34,633.84 | 0 | 25,000 | |
| 9333 | Common Area - Maintenance | 8,595.75 | 20,530 | 6,470 | |
| 9334 | Unsold Land Maintenance | 2,719.20 | 6,650 | 4,550 | |
| 9337 | Appraisal Expenses | 2,000.00 | C | | |
| 9340 | Land Lease Expense | 1.00 | 1 | 1: | |
| 9360 | Design & Engineering | 420.00 | C | 1,000 | |
| | RESEARCH PARK DEVELOPMENT | 62,730.39 | 30,981 | 56,521 | |
| | TOTAL EXPENDITURES | 673,735.15 | 941,270 | 1,060,730 | |
| | SURPLUS / (DEFICIT) | 21,985.18 | C | 0 | |

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER NOTES TO APPROVED 2015 BUDGET

- 1. Entrance Improvement Project is scheduled to be completed in 2014. After all expenses are paid for the primary project there will be some money left out of the funds provided by WisDOT. Several areas still need attention and staff will work with landscape professionals to make improvements. This item is budget neutral since funds will be transferred from the DOT designated account on the balance sheet.
- 2. Due to the sale of land to Irgens Development Partners, more land will be subject to the \$750 per acre contribution to the Research Development Fund. Also as a consequence, MCRPC cost for common area and unsold land maintenance will decrease.
- Rent is based on an average of \$60,000 per month in rent revenue which is consistent with current occupancy. Parking revenue also shows a small increase due to more employees in the building.
- 4. Proposed projects include: \$20,000 for technology scholarships; \$10,000 for miscellaneous projects such as in-kind support for V-Glass and Wisconsin Procurement Institute: local science fairs; and \$30,000 for future TIC planning.
- 5. The 2015 allocation from the Board Designated Investment Fund (BDIF) is based on a reduced four percent (4%) spending rule and is calculated as follows: 9/30/14 value of the BDIF of \$3,844,866.15 x 4% = \$153,794.65 rounded to \$153,800.00. See attached BDIF summary as of 9/30/14.
- 6. The health insurance renewal date is December 1, 2014. Renewal of current policy would result in a 93% increase in premiums. Solution to avoid this is to break up the group and put 2 employees and 1 spouse over 65 on Medicare Part B & D with supplement and purchase individual Bronze policies for remaining employee and spouse and 3 dependents. MCRPC would reimburse employees for adjusted out of pocket costs in the form of additional compensation. Employee contribution to healthcare would increase. This represents less than a 19% annual increase is costs to cover employee benefits. Dental, Life and Short Term Disability would remain as a group benefit. Medical reimbursement would be eliminated but would be somewhat offset by the additional retirement contribution on the additional compensation. Health insurance reimbursement to the management consultant would be added to account 8001.
- 7. A new account was created to differentiate between hardware leasing and maintenance and IT support such as software, trouble shooting, and network configuration.
- 8. The price of bandwidth continues to go down. MCRPC just renewed a contact with TW Telecom.
- 9. Increased costs due to increased occupancy, renovation of the 5th floor and purchase of new air conditioners.
- 10. YTD 2014 included new carpeting and painting of 2nd and 3rd floors. Slight increase anticipated for 2015.
- 11. YTD 2014 included build out of Lab 171 for Agro BioScience.
- 12. The new security system was installed by MCRPC, with reimbursement expected from Milwaukee County. Non-warranty maintenance will be paid by MCRPC.

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER BOARD DESIGNATED INVESTMENT FUND (BDIF) ALLOCATIONS

AS OF SEPTEMBER 30, 2014

| ITEM | VALUE | PERCENT | TARGET | 2013-14 YTY CHANGE AS OF 9/30/14 | 2014 YTD CHANGE AS OF 9/30/14 |
|---------------------------------|--------------|---------|--------|--|-------------------------------------|
| Vanguard Stock Mutual Funds | | | | | |
| Total Stock Market Index | 1,897,168.16 | 70.5% | 70.0% | 24.71% | 6.95% |
| Mid-Cap Index Fund | 271,886.19 | 10.1% | 10.0% | 25.13% | 6.68% |
| Small-Cap Index Fund | 265,869.10 | 9.9% | 10.0% | 22.26% | 0.61% |
| Total International Stock Indx | 256,568.02 | 9.5% | 10.0% | 18.41% | 0.01% |
| Total Stock Funds | 2,691,491.47 | 100.0% | 100.0% | | |
| Vanguard Bond Mutual Funds | | | | | |
| Short-Term Bond Index Fund | 364,354.13 | 49.3% | 50.0% | 1.81% | 0.91% |
| Short-Term Investment Grade | 374,737.98 | 50.7% | 50.0% | 3.12% | 1.57% |
| Total Bond Funds | 739,092.11 | 100.0% | 100.0% | | |
| Total Vanguard | 3,430,583.58 | 89.2% | | | |
| State Investment Pool (9/30) | 414,282.57 | 10.8% | | | |
| Total BDIF Value | 3,844,866.15 | 100.0% | | | |
| Total Equities | 2,691,491.47 | 70.0% | 70.0% | | |
| Total Fixed Income | 1,153,374.68 | 30.0% | 30.0% | | |
| Total BDIF Value | 3,844,866.15 | 100.0% | 100.0% | | |
| Trial Spending Rule Calculation | | | | | |
| BDIF Value | 3,844,866.15 | | | | |
| Spending Rule | 4.0% | | | | |
| Allocation to Budget | 153,794.65 | | | | |
| Round to | 153,800.00 | | | | |
| Fixed Income Yields | | | | | |
| Short-Term Bond Index Fund | 1.00% | | | | |
| Short-Term Investment Grade | 1.50% | | | | |
| State Investment Pool | 0.08% | | | | |
| Tri-City Money Market | 0.15% | | | | |



BOARD OF DIRECTORS AND OFFICERS OF THE MILWAUKEE COUNTY RESEARCH PARK OCCUPANTS' ASSOCIATION, INC.

AS OF DECEMBER 31, 2014

President: Jaclynn C. Walsh

Irgens Partners, Inc.

10700 Research Drive, Suite One Wauwatosa, Wisconsin 53226

Phone: 414-443-0700 Fax: 414-443-1400

E-mail: jwalsh@irgensllc.com

Vice President: William P. Luterbach

Luterbach Construction Company, Inc.

2880 South 171st Street

New Berlin, Wisconsin 53151-3590

Phone: (262) 782-1990 Fax: (262)-782-4542

E-mail: bluterbach@luterbachcompanies.com

Secretary: Nancy Benton

Irgens Partners, Inc.

10700 Research Drive, Suite One Wauwatosa, Wisconsin 53226

Phone: 414-443-0700 Fax: 414-443-1400

E-mail: nbenton@irgensllc.com

Treasurer: Guy T. Mascari

Milwaukee County Research Park Corporation

10437 Innovation Drive, Suite 123 Wauwautosa, Wisconsin 53226

Phone: 414-778-1400 Fax: 414-778-1178 E-mail: gtm@mcrpc.org

Member: Mathew Tharaniyil

Bloom Companies, LLC

10501 Research Drive, Suite 100 Wauwatosa, Wisconsin 53226

Phone: 414-292-4504 Fax: 414-771-4490

E-mail: mtharaniyil@bloomcos.com

MILWAUKEE COUNTY RESEARCH PARK OCCUPANTS' ASSOCIATION, INC. APPROVED 2014 C.A.M. BUDGET

| ACCT# | ACCOUNT DESCRIPTION | YTD 09/30/13 | 2013 BUDGET | 2014 BUDGET | 1 |
|--------------|--|--------------|-------------|-------------|---|
| | REVENUES | | | | |
| 6100 | Common Area Reimbursement | 75,154.50 | 100,206.00 | 89,533.00 | - |
| 6200 | Miscellaneous Revenue | 0.00 | 0.00 | 0.00 | |
| | TOTAL REVENUES | 75,154.50 | 100,206.00 | 89,533.00 | |
| | EXPENDITURES | | | | |
| 7100 | Insurance - Casualty & Liability | 0.00 | 120.00 | 150.00 | |
| 7200 | Insurance - D & O | 1,082.97 | 1,450.00 | 1,500.00 | |
| 7310 | Professional Fees - Legal | 0.00 | 1,000.00 | 0.00 | |
| 7320 | Professional Fees - Accounting | 2,700.00 | 4,000.00 | 4,000.00 | |
| 7330 | Professional Fees - Design & Engineering | 0.00 | 0.00 | 0.00 | |
| 7400 | Management Fee | 3,757.50 | 5,010.00 | 5,000.00 | |
| 7500 | Miscellaneous Dues and Fees | 0.00 | | 100.00 | |
| 7600 | Supplies | 0.00 | 200.00 | 200.00 | |
| 7700 | Taxes | 0.00 | 0.00 | 0.00 | |
| | ADMINISTRATION | 7,540.47 | 11,880.00 | 10,950.00 | |
| 8100 | Snow Removal | 2,338.48 | 4,300.00 | 4,300.00 | |
| 8210 | Grounds Care - Entries and Planting Beds | 10,056.00 | 16,600.00 | 24,000.00 | |
| 8220 | Grounds Care - Woodland Areas & Ponds | 10,056.00 | | 18,000.00 | |
| 8230 | Grounds Care - Grass Cutting | 4,668.90 | | | |
| 8310 | Utilities - Water | 292.64 | | 1,800.00 | |
| 8320 | Utilities - Electricity | 90.85 | 4,700.00 | 4,700.00 | |
| 8400 | Migratory Bird Management | 5,395.00 | 8,300.00 | 8,300.00 | |
| 8500 | Sprinkler System Maintenance | 233.95 | | | |
| 8600 | Signs, Lighting, & Banners | 0.00 | | | |
| 8700 | Pond Fountains/Aerators | 203.54 | | | |
| 8810 | Repairs - Ponds & Storm Water Mgt. | 1,237.29 | | | |
| 8820 | Repairs - Winter Damage & Tree Removal | 5,744.00 | | | |
| 8830 | Repairs - Activity Trails | 1,126.40 | | | |
| 8910 | Planting Bed & Wetland Restoration | 1,415.04 | | | |
| 8920 | New Plantings (Trees, Shrubs, etc.) | 0.00 | | | |
| 3020 | MAINTENANCE | 42,858.09 | | | |
| | TOTAL EXPENDITURES | 50,398.56 | 100,039.00 | 89,533.00 | |
| SUI | RPLUS/(DEFICIT) BEFORE AMORTIZATION | 24,755.94 | 167.00 | 0.00 | |
| 0400 | A continuity of Dries Vest/a) Communication | 166.98 | 3 167.00 | 0.00 | |
| 9100 9200 | Amortization of Prior Year(s) Carry-over Allocation to Reserve Fund | 0.00 | | | |
| 9200 | TOTAL FOR AMORTIZATION/RESERVE | | | | • |
| | SURPLUS / (DEFICIT) | 24,588.96 | 6 0.00 | 0.00 | |

NOTES

- 1. This is a per acre assessment of \$800.00 times the total net acreage of 111.9165.
- 2. The \$5,000.00 management fee is paid to the Milwaukee County Research Park Corporporation.
- 3. New entry feature will be completed Spring 2014. Normal maintenance will resume.
- 4. Removal of dangerous overhangs, dead trees, and sustainable tree trimming.
- 5. Asphalt repairs and sealing.

MILWAUKEE COUNTY RESEARCH PARK CORPORATION OCCUPANTS' ASSOCIATION, INC.

FINANCIAL STATEMENTS

FOR THE THREE MONTHS AND THE YEARS ENDED DECEMBER 31, 2014 AND 2013

with Accountant's Compilation Report



MILWAUKEE COUNTY RESEARCH PARK CORPORATION OCCUPANTS' ASSOCIATION, INC.

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ACCOUNTANT'S COMPILATION REPORT

To the Board of Directors

Milwaukee County Research Park Occupants' Association, Inc.

Milwaukee, Wisconsin

We have compiled the accompanying balance sheets of Milwaukee County Research Park Occupants' Association, Inc. (a corporation) as of December 31, 2014 and 2013, and the related statements of budget vs. actual for the three months ended December 31, 2014 and the years ended December 31, 2014 and 2013. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Milwaukee County Research Park Occupants' Association, Inc.

RITZ HOLMAN LLP

Certified Public Accountants

February 14, 2015 February 20, 2015

Ritz Holman LLP
Serving businesses, nonprofits, individuals and trusts.

Two Plaza East, Suite 550 330 East Kilbourn Avenue t 414 271 1451 f 414 271 7464

Milwaukee, WI 53202

ritzholman.com

MILWAUKEE COUNTY RESEARCH PARK OCCUPANTS' ASSOCIATION, INC.

Balance Sheets As of December 31, 2014 and 2013

| | Dec 31, 2014 | Dec 31, 2013 |
|--|----------------|----------------|
| ASSETS | | |
| Current Assets | | |
| Checking/Savings | 9,851 | 11,408 |
| 1010 · Checking Account | 9,851 | 11,408 |
| Total Checking/Savings | 9,001 | 11,400 |
| Accounts Receivable | (5.400) | /C 222\ |
| 1200 · Common Area Fees Recelvable | (5,499) | (6,323) |
| Total Accounts Receivable | (5,499) | (6,323) |
| Other Current Assets | 4.407 | % 4F0 |
| 1350 · Prepaid Expense | 1,137 | 1,152 |
| Total Other Current Assets | 1,137 | 1,152 |
| Total Current Assets | 5,489 | 6,237 |
| TOTAL ASSETS | 5,489 | 6,237 |
| LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable 2000 · Accounts Payable Total Accounts Payable | 2,989 2,989 | 6,237 6,237 |
| Other Current Liabilities | 2.500 | |
| 2300 · Due to MCRPC - Management Fees | 2,500 2,500 | |
| Total Other Current Liabilities | 2,500 | |
| Total Current Liabilities | 5,489 | 6,237 |
| Total Liabilities | 5,489 | 6,237 |
| Equity | | |
| Net Income | V | r r <u></u> r |
| Total Equity | | - |
| TOTAL LIABILITIES AND EQUITY | 5,489 | 6,237 |

MILWAUKEE COUNTY RESEARCH PARK OCCUPANTS' ASSOCIATION, INC.

Budget vs. Actual

For the Three Months Ended December 31, 2014 and the Years Ended December 31, 2014 and 2013

| | Oct - Dec 14 | 2014 YTD | 2013 YTD | 2014 Budget |
|--|--------------|----------------|----------|-------------|
| B | | | | |
| Revenue 6100 · Common Area Relmbursement | 22,383 | 89,533 | 100,206 | 89,533 |
| 6101 · Common Area Reimbursement | (6,237) | (6,237) | (6,323) | |
| Total Revenue | 16,146 | 83,296 | 93,883 | 89,533 |
| Total Revenue | 10,1110 | 33,233 | 00,000 | |
| Expense | | | | |
| Administration | | | | |
| 7100 · Insurance-Casualty & Liability | 47 | 47 | 47 | 150 |
| 7200 · Insurance-D & O | 513 | 1,642 | 1,428 | 1,500 |
| 7320 · Professional Fees - Accounting | 1,200 | 3,750 | 4,350 | 4,000 |
| 7330 · Design & Engineering | • | • | 144 | A\$0. |
| 7400 · Management Fee | 1,250 | 5,000 | 5,010 | 5,000 |
| 7500 · Miscellaneous Dues & Fees | 2 | 5 | 10 | 100 |
| 7600 · Supplies | 141 | 141 | ٠, | 200 |
| Total Administration | 3,151 | 10,581 | 10,989 | 10,950 |
| Maintenance | | | | |
| 8100 · Snow Removal | 140 | 2,050 | 3,148 | 4,300 |
| 8200 · Ground Care | | • | | |
| 8210 · Entries & Planting Beds | 10,373 | 22,601 | 14,311 | 24,000 |
| 8220 · Woodland Areas, Stream & Ponds | 6,805 | 15,185 | 13,408 | 18,000 |
| 8230 · Grass Cutting | 1,609 | 6,436 | 6,225 | 6,600 |
| Total 8200 · Ground Care | 18,787 | 44,223 | 33,944 | 48,600 |
| | 2.700 | 4,349 | 437 | 1,800 |
| 8310 · Utilities - Water | 2,708 | 4,349 4,750 | 4,498 | 4,700 |
| 8320 · Utilities - Electric | 4,532 | 8,300 | 8,300 | 8,300 |
| 8400 · Migratory Bird Management | 4,980 | | 384 | 1,400 |
| 8500 · Sprinkler System Maintenance | 318 | 909 | 515 | 500 |
| 8600 · Signs, Lighting & Banners | 4 500 | | 1,703 | 1,683 |
| 8700 · Pond Fountains, Aerators | 1,500 | 3,794 | 1,703 | 1,000 |
| 8800 · Repairs | | :#: | 1,237 | |
| 8810 · Ponds & Storm Water Management | 150 | 4,340 | 20,186 | 5,000 |
| 8820 · Winter Damage | | 4,540 | 6,959 | 2,300 |
| 8830 · Activity Trails | | 4,340 | 28,383 | 7,300 |
| Total 8800 · Repairs | | 4,540 | 20,000 | ,,000 |
| 8910 · Planting Bed Restoration | * | - | 1,415 | |
| Total Maintenance | 32,964 | 72,715 | 82,727 | 78,583 |
| Total Expense | 36,115 | 83,296 | 93,716 | 89,533 |
| Surplus/(Deficit) Before Amortization | (19,969) | * | 167 | 15% |
| Other Expense | , , , | | | |
| 9100 · Amortization of Prior Year(s) Deficit | : •: | - | 167 | |
| Total Other Expense | | | 167 | 7. |
| Total Other Expense | | | | |
| Surplus/(Deficit) | (19,969) | | | |
| an branta and d | | | | |

MILWAUKEE COUNTY RESEARCH PARK OCCUPANTS' ASSOCIATION, INC. APPROVED 2015 C.A.M. BUDGET

| ACCT# | ACCOUNT DESCRIPTION | YTD 09/30/14 | 2014 BUDGET | 2015 BUDGET | |
|-------|--|--------------|-------------|-------------|---|
| | REVENUES | | | | |
| 6100 | Common Area Reimbursement | 67,149.75 | 89,533.00 | 92,730.00 | 1 |
| 6200 | Miscellaneous Revenue | 0.00 | 0.00 | 0.00 | |
| | TOTAL REVENUES | 67,149.75 | 89,533.00 | 92,730.00 | |
| | EXPENDITURES | | | | |
| 7100 | Insurance - Casualty & Liability | 0.00 | 150.00 | 150.00 | |
| 7200 | Insurance - D & O | 1,129.75 | 1,500.00 | 1,300.00 | |
| 7310 | Professional Fees - Legal | 0.00 | 0.00 | 0.00 | |
| 7320 | Professional Fees - Accounting | 2,550.00 | 4,000.00 | 4,500.00 | |
| 7330 | Professional Fees - Design & Engineering | 0.00 | 0.00 | 100.00 | |
| 7400 | Management Fee | 3,757.00 | 5,000.00 | 5,000.00 | |
| 7500 | Miscellaneous Dues and Fees | 0.00 | 100.00 | 100.00 | |
| 7600 | Supplies | 0.00 | 200.00 | 100.00 | |
| 7700 | Taxes | 0.00 | 0.00 | 0.00 | |
| | ADMINISTRATION | 7,436.75 | 10,950.00 | 11,250.00 | |
| 8100 | Snow Removal | 1,910.00 | 4,300.00 | 4,300.00 | |
| 8210 | Grounds Care - Entries and Planting Beds | 12,228.32 | 24,000.00 | 24,000.00 | |
| 8220 | Grounds Care - Woodland Areas & Ponds | 8,380.00 | 18,000.00 | 18,000.00 | |
| 8230 | Grounds Care - Grass Cutting | 4,827.30 | 6,600.00 | 6,600.00 | |
| 8310 | Utilities - Water | 1,641.56 | 1,800.00 | 3,200.00 | |
| 8320 | Utilities - Electricity | 217.90 | 4,700.00 | 4,700.00 | |
| 8400 | Migratory Bird Management | 3,320.00 | 8,300.00 | 8,300.00 | |
| 8500 | Sprinkler System Maintenance | 591.72 | 1,400.00 | 1,400.00 | |
| 8600 | Signs, Lighting, & Banners | 0.00 | 500.00 | 600.00 | |
| 8700 | Pond Fountains/Aerators | 2,294.58 | 1,683.00 | 2,300.00 | |
| 8810 | Repairs - Ponds & Storm Water Mgt. | 0.00 | 0.00 | 4,000.00 | |
| 8820 | Repairs - Winter Damage & Tree Removal | 4,340.00 | 5,000.00 | 2,500.00 | |
| 8830 | Repairs - Activity Trails | 0.00 | 2,300.00 | 1,580.00 | |
| 8910 | Planting Bed & Wetland Restoration | 0.00 | | | |
| 8920 | New Plantings (Trees, Shrubs, etc.) | 0.00 | | | |
| | MAINTENANCE | 39,751.38 | 78,583.00 | 81,480.00 | |
| | TOTAL EXPENDITURES | 47,188.13 | 89,533.00 | 92,730.00 | |
| | SURPLUS/(DEFICIT) | 19,961.62 | 2. 0.00 | 0.00 | |

NOTES

- 1. This is a per acre assessment of \$840.00 times the total net acreage of 110.3926.
- 2. The \$5,000.00 management fee is paid to the Milwaukee County Research Park Corporation.
- 3. New entries were substantially completed in July 2014. Normal maintenance has resumed.
- 4. Removal of invasive plants in detention ponds. Minor erosion repairs.
- 5. Removal of dangerous overhangs, dead trees, and sustainable tree trimming.
- 6. Asphalt repairs and sealing.

P:\LAND\CountySettlement\SaleSummary\As of 12-31-14

MILWAUKEE COUNTY RESEARCH PARK SUMMARY OF LAND SALE TRANSACTIONS, TIC RENT, AND PAYMENTS TO MILWAUKEE COUNTY

AS OF 12/31/14

| Closing Date | Lot | Name of Buyer or Lessee | Net Acres | Net Acres Purchase Price | Milwaukee County | Amount to Debt | Debt Balance | Milwaukee County |
|-----------------|----------|---|-------------|---|---------------------|-------------------|--------------|---------------------|
| 10/26/94 | n/a | PrimeCare Health Plan | 14.8375 | 1,706,312.50 | 1,491,037.47 | | | |
| 10/15/96 | 2 | Boldt Development | 4.4420 | 555,250.00 | 302,000.00 | | | |
| 11/18/97 | 9 | Boldt Development | 3.5817 | 447,712.50 | 110,105.35 | | | |
| 12/31/98 | | Debt Balance Established | | | | | 1,200,000.00 | |
| 2/19/99 | 16 | Alterra Health Care Corp. | 14.2914 | 1,857,700.00 | 424,255.00 | 424,255.00 | 775,745.00 | |
| 4/22/99 | 3&7 | Irgens Development Partners | 7.3212 | 915,150.00 | 541,031.73 | 541,031.73 | 234,713.27 | |
| 2/1/00 | 18 | James Development Corp. | 4.0786 | 489,432.00 | 318,130.80 | 234,713.27 | 0.00 | 83,417.53 |
| 3/31/00 | 2 | Innovation Point, LLC | 3.6111 | 451,387.50 | 293,401.88 | | | 293,401.88 |
| 2/8/00 | | Return of Alterra Escrow | | | 66,622.30 | | | 66,622.30 |
| 5/24/00 | 4 | Irgens Development Partners | 3.6265 | 507,710.00 | 328,029.00 | | | 328,029.00 |
| 7/15/04 | 15&17 | City of Wauwatosa | 18.7557 | 2,344,462.50 | 1,447,032.23 | | | 1,447,032.23 |
| 7/15/04 | 8A | Innovation Partners, LLC | 2.2524 | 292,812.00 | 180,727.31 | | | 180,727.31 |
| 8/30/06 | 14 | May Investments, LLC | 3.6882 | 516,348.00 | 326,328.33 | | | 326,328.33 |
| 9/20/06 | Ξ | KL Hotel, LLC | 8.3723 | 2,900,000.00 | 1,806,034.97 | | | 1,806,034.97 |
| 4/30/07 | 13 | Mayfair Woods, LLC | 8.2746 | 1,323,936.00 | 843,349.30 | | | 843,349.30 |
| | | Total Due to Land Sales ⁽¹⁾⁽²⁾ | 97.1332 | 14,308,213.00 | 8,478,085.67 | 1,200,000.00 | | 5,374,942.85 |
| 12/31/12 | | 3 | th 12/31/14 | | 5,541,418.93 | | | 5,541,418.93 |
| | | Total from MCRPC to County | | | 14,019,504.60 | | | 10,916,361.78 |
| | | | 101 | notation of Technical Poly Deal Estate Foundation | Stad Involved | to Foundation | | |
| (1) Exclude | S pioces | (1) Excludes proceeds from the sales to wisconsili Department of transportation and owners of | Daillion C | יים | 1,00 | | | |

SUMMARY OF LAND TAKINGS BY THE WISCONSIN DEPARTMENT OF TRANSPORTATION AND THEIR IMPACT ON THE MILWAUKEE COUNTY RESEARCH PARK AS OF DECEMBER 31, 2014

In late 2012 the Wisconsin Department of Transportation ("WisDOT") acquired several parcels of land at the Milwaukee County Research Park owned by Milwaukee County under lease to MCRPC; Inland American Wauwatosa Research, LLC (United Health Care Lot); Mayfair Woods, LLC (Lot 13); and KL Hotel (Lot 11). WisDOT acquired two more parcels on or about July 30, 2013 from MCRPC (Parcel 11, the Park and Ride Lot) and Innovation Partners (Parcel 12, Lot 16 or 10000 [10K] Innovation Drive). Then, on or about July 9, 2014 WisDOT acquired two more parcels from Innovation Partners (Parcel 112, Lot 16) and Bel Marquette I (GE) (Parcel 65, Lots 15 & 17). The following chart describes the impact of the WisDOT takings on the various parcels of land and when adjustments (the nearest subsequent quarter) were made to Common Area Maintenance pro-rations.

IMPACT OF WISDOT TAKINGS ON LOT SIZES

| WDOT Parcel No. | Description | Size in Acres |
|--|--|------------------------|
| Takings that impactor January 1, 2013. | ed common area maintenance (C.A.N | Л.) pro-rations as of |
| 38 | Inland American/UHC | 0.9440 |
| 39 | Mayfair Woods (Lot 13) | 0.6100 |
| 46 | KL Hotel (Lot 11) | 0.8260 |
| 53 | Lot 10 | 0.0780 |
| | SUB TOTAL | 2.4580 |
| Takings not part of (| C.A.M., but will impact legal descript | ion of MCRP |
| 45 | Out Lot 1 | 0.4500 |
| 50 | Fire Station | 0.2620 |
| | SUB TOTAL | 0.7120 |
| Takings that impact | ed common area maintenance (C.A.I | VI.) pro-rations as of |
| 11 | Park & Ride Lot (Lots 8 & 9) | 6.3460 |
| 12 | Innovation Partners (Lot 16) | 0.1350 |
| | SUB TOTAL | 6.4810 |
| Takings that impact October 1, 2014. | ed common area maintenance (C.A.I | M.) pro-rations as of |
| 65 | GE Healthcare (Lots 15 & 17) | 0.3060 |
| 112 | Innovation Partners (Lot 16) | 0.7190 |
| | SUB-TOTAL | 1.0250 |
| | TOTAL DECREASE IN SIZE | 10.6760 |

MILWAUKEE COUNTY RESEARCH PARK CORPORATION SUMMARY OF LAND SALE TRANSACTIONS AND BUILDING COMPLETION DATES FOR USE IN COMMON AREA MAINTENANCE AND RESEARCH DEVELOPMENT FUND PAYMENTS

AS OF DECEMBER 1, 2014

| Olasina Data | Building | Lot | Name of Occupant (Owner or Lessee) | Approx. Net Acres | Pro Rata Share | Votes |
|--------------|-----------|-------|---|----------------------|-------------------|-------|
| Closing Date | Completed | Lot | | | | |
| 3/24/92 | n/a | 1 | Milwaukee County Research Park ⁽¹⁾ | 1.5682 | 1.42% | 1_ |
| 3/24/92 | n/a | 8 | Milwaukee County Research Park ⁽²⁾ | 7.1260 | 6.46% | 1 |
| 3/24/92 | n/a | 9 | Milwaukee County Research Park ⁽²⁾ | 1.1411 | 1.03% | 0 |
| 3/24/92 | n/a | 10 | Milwaukee County Research Park | 1.5826 | 1.43% | 1 |
| 3/24/92 | n/a | 12 | Milwaukee County Research Park ⁽³⁾ | 2.0607 | 1.87% | 1 |
| 3/24/92 | n/a | 22 | Milwaukee County Research Park ⁽³⁾ | 1.8378 | 1.66% | 0 |
| | | | Land Available for Sale | 15.3164 | 13.87% | 4 |
| 10/26/94 | 10/13/95 | n/a | Inland American Tosa Research, LLC | 13.8935 | 12.59% | 3 |
| 10/15/96 | 5/9/96 | 5 | Wood Lake, LLC | 4.4420 | 4.02% | 1 |
| 11/27/96 | 11/27/96 | 21 | Wisconsin Electric Power | 1.4830 | 1.34% | 1 |
| 11/18/97 | 6/11/98 | 6 | Wood Lake, LLC | 3.5817 | 3.24% | 1 |
| 2/19/99 | 1/6/00 | 16 | Innovation Partners, LLC | 13.4964 | 12.23% | 3 |
| 4/22/99 | 11/4/99 | 3&7 | Wood Lake III, LLC | 7.3212 | 6.63% | 1 |
| 2/1/00 | 9/15/00 | 18 | James Development Corporation | 4.0786 | 3.69% | 1 |
| 3/31/00 | 2/15/01 | 2 | 10400 Innovation, LLC | 3.6111 | 3.27% | 1 |
| 5/24/00 | 7/20/01 | 4 | Oakwood, LLC | 3.6265 | 3.29% | 1 |
| 7/15/04 | 1/6/06 | 15&17 | Bel Marquette I, LLC | 20.6431 | 18.70% | 6 |
| 8/30/06 | 10/24/07 | 14 | May Investments, LLC | 3.6882 | 3.34% | 1 |
| 9/20/06 | 2/27/08 | 11 | KL Hotel, LLC | 7.5463 | 6.84% | 1 |
| 4/30/07 | 1/25/08 | 13 | Mayfair Woods, LLC | 7.6646 | 6.94% | 1 |
| | | | Total | 110.3926 | 100.00% | 26 |

Net acres shown above shall be used for the Research Development Fund contribution of \$750.00 per acre for 2014 to be invoiced as of December 1, 2014, except for Inland America Wauwatosa and Woodlake I and II who made one-time multi year payments.

- (1) Adjusted by deleting 0.4986 acres due to use as access road to Children's Court Center.
- (2) Sale pending with closing expected before year-end. Adjustment will be for 2015 upon closing.
- (3) Sale pending with closing expected before year-end. Adjustment will be for 2015 upon closing.

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MILWAUKEE COUNTY RESEARCH PARK BUILDING SUMMARY AND 2014 ASSESSMENTS

AS OF 12/31/14

| | CLOSING DATE | BUILDING COMPLETED | LOT | BUILDING NAME | GROSS SQ. FT. | LAND | IMPV. | TOTAL | EFMV | ANNUAL |
|--------------|-----------------|------------------------------------|-------|--|------------------|------------|-------------|-------------|-------------|-----------|
| . | 10/26/1994 | 10/13/1995 | n/a | United Healthcare | 130,470 | 5,556,000 | 12,444,000 | 18,000,000 | 18,251,800 | 421,122 |
| 2 | 10/15/1996 | 5/9/1997 | 5 | Woodlake I | 43,700 | 1,975,200 | 3,065,800 | 5,041,000 | 5,111,500 | 117,988 |
| ω, | 11/27/1996 | 1913 | 21 | M-10 (Exempt) | 8,050 | 0 | 0 | 0 | 0 | 0 |
| 4 | 11/18/1997 | 6/11/1998 | 9 | Woodlake II | 43,700 | 1,549,200 | 3,491,800 | 5,041,000 | 5,111,600 | 118,008 |
| 5 | 4/22/1999 | 11/4/1999 | 16 | Woodlake III | 69,830 | 3,224,000 | 5,815,400 | 9,039,400 | 9,165,900 | 211,518 |
| 60 | 2/19/1999 | 1/6/2000 | 3&7 | MCW Research Park Center | 229,400 | 5,688,000 | 20,498,800 | 26,186,800 | 26,553,200 | 612,814 |
| 7 | 2/1/2000 | 9/15/2000 | 18 | James Development Corp. | 54,260 | 1,631,600 | 4,822,100 | 6,453,700 | 6,544,000 | 151,034 |
| ωi | 3/31/2000 | 2/15/2001 | 2 | Innovation Point | 55,800 | 1,566,800 | 6,100,900 | 7,667,700 | 7,775,000 | 179,431 |
| 6 | 5/24/2000 | 7/20/2001 | 4 | Oakwood Center | 87,320 | 3,120,800 | 6,084,400 | 9,205,200 | 9,334,000 | 215,396 |
| 10. | 7/15/2004 | 1/6/2006 | 15&17 | 15&17 GE Healthcare | 506,000 | 3,665,500 | 53,451,100 | 57,116,600 | 57,915,100 | 1,336,629 |
| 7 | 8/30/2006 | 10/24/2007 | 4 | Bloom Center | 30,556 | 1,476,000 | 2,488,200 | 3,964,200 | 4,019,700 | 92,738 |
| 12. | 9/20/2006 | 2/27/2008 | 7 | Crowne Plaza Hotel | 124,239 | 6,640,800 | 9,037,000 | 15,677,800 | 15,897,200 | 368,667 |
| 13. | 4/30/2007 | 1/25/2008 | 13 | Mayfair Woods | 170,743 | 4,088,000 | 19,386,800 | 23,474,800 | 23,803,300 | 549,375 |
| | | Sub-Total | | New Buildings | 1,554,068 | 40,181,900 | 146,686,300 | 186,868,200 | 189,482,300 | 4,374,720 |
| 14. | n/a | 1913-1936 | 20 | Technology Innovation Center | 137,250 | 0 | 0 | 0 | 0 | 0 |
| | | Total | | All Buildings | 1,691,318 | 40,181,900 | 146,686,300 | 186,868,200 | 189,482,300 | 4,374,720 |
| | | 7 30 | 100 | S SO = (cited thomsesses) cult. | %00 | | | | | |
| | Assessmenu | Surriate of rail iv | מועבו | Assessment Estimate of rail Market value (Assessment rails) - 50.02.70 | | | | | | |
| | Net Tax Rate | Net Tax Rate per \$1,000 = \$23.39 | 33 | | | | | | | |

P:\FACILITY\Annual Reports\2014\Lot Sizes 2014

APPROXIMATE LOTS SIZES AND ASKING PRICE MILWAUKEE COUNTY RESEARCH PARK

AS OF DECEMBER 31, 2014

| | Gross Area | Approximate Net Area | Land Lost to WisDOT & M.C. | Adjusted Net Area | Status | Price Per Acre ⁽⁴⁾ | Sale Price |
|-----------------|------------|-------------------------|----------------------------|----------------------|----------------------------|-------------------------------|--------------|
| | 2.0668 | 2.0668 | 0.4986 | 1.5682 | Available ⁽³⁾ | 175,000 | 274,435.00 |
| | 3.9200 | 3.6111 | | 3.6111 | Sold - Weas | | |
| 2 & / | 8.0600 | 7.3212 | | 7.3212 | Sold - Irgens | | |
| 4 | 7.8019 | 3.6265 | | 3.6265 | Sold - Irgens | | |
| 5 | 4.9383 | 4.4420 | | 4.4420 | Sold - Irgens | | |
| 9 | 3.8725 | 3.5817 | | 3.5817 | Sold - Irgens | | |
| 00 | 7.5778 | 7.5778 | 0.4518 | 7.1260 | Sale Pending | 175,000 | 1,247,050.00 |
| | 7.0339 | 7.0339 | 5.8928 | 1.1411 | Sale Pending | 175,000 | 199,692.50 |
| 19 | 1.6609 | 1.6609 | 0.0783 | 1.5826 | Available (1)(3) | 400,000 | 633,040.00 |
| 1 | 8.3723 | 8.3723 | 0.8260 | 7.5463 | Sold - Hotel | | |
| 12 & 22 | 5.4597 | 3.8428 | | 3.8985 | Sale Pending | 175,000 | 682,237.50 |
| | 10.8272 | 8.2746 | 0.6100 | 7.6646 | Sold - Irgens | | |
| | 3.6882 | 3.6882 | | 3.6882 | Sold - Bloom | | |
| 17 | 23.4695 | 20.9491 | 0.3060 | 20.6431 | Sold - GE | | |
| | 14.3504 | 14.3504 | 0.8540 | 13.4964 | Sold - MCW | | |
| | 4.0786 | 4.0786 | | 4.0786 | Sold - Luterbach | | |
| | 14.8375 | 14.8375 | 0.9440 | 13.8935 | Sold - Prime Care | | |
| | 1.4830 | 1.4830 | | 1.4830 | Leased - WE ⁽²⁾ | TBD | |
| Roundina (3) | | | 0.0014 | | | | |
| | 133.4985 | 120.7984 | 10.4629 | 110.3926 | | | 3,036,455.00 |
| Total Available | | | | 15.3164 | | | |

(1) This Lot may be made available for commercial "at-market" use subject to approval by the MCRPC Board of Directors.

(2) This site contains the 8,050 sq. ft. M-10 building owned by WE Energies. Lot 10 may be combined with Lot 21 and the M-10 building.

(3) Rounding adjustment made by MCRP Land Surveyor. Land taken from Lot 1 to provide access road to the Children's Court Center. subject to the issuance of a planned RFP. Note: MCRPC purchased the M-10 building on September 4, 2015.

(4) All prices are subject to a current appraisal at the time of sale. An appraisal dated July 17, 2015 substantially increased the value of lots 10 and 21 due to completion of the WDOT work on Watertown Plank Road and current activity in Wauwatosa. New value per acre is \$1,045,440.

MILWAUKEE COUNTY RESEARCH PARK LAND ACQUISITION INFORMATION

Land is available for acquisition in the Milwaukee County Research Park (MCRP) by means of purchase or long-term lease. The MCRP Board of Directors has the authority to sell all of the land within the Research Park without going to the Milwaukee County Board of Supervisors for approval. The rent payable and the term of a lease are negotiable and shall be based on the sale price of the land as described below. The purchase price is subject to a current appraisal at the time of acquisition. Lots 12 and 22 contain land that has been set-aside for a nature conservancy, activity trails, or storm water management. The purchase price of these lots will be adjusted to reflect net useable area. The gross acreage may be used in certain cases for building and parking lot coverage ratios. Prices below, except for Lot 10, are for office and technology uses. The price for Lot 10 is for an at-market commercial use. Lot 8 and Lot 9 shall be combined at sale to make one parcel. Lots 12 and 22 may be combined at sale or sold individually at the sole discretion of the MCRP Board of Directors. The building on Lot 21, commonly called the M-10 Building, is owned by WE Energies and may be available in the future for a commercial development, possibly in combination with Lot 10. Lot sizes take into consideration certain land takings by the Wisconsin Department of Transportation on March 19, 2013, July 30, 2013, and July 7, 2014. The Research Park is zoned by the City of Wauwatosa as a Research Park Planned Development District. Information is effective as of November 1, 2014. MCRP reserves the right to make changes to information contained herein at any time without notice, including with respect to lot number, gross acres, net acres, price/acre, and total price.

| Lot | Gross Acres | Net Acres | Price/Acre ⁽³⁾ | Total Price |
|--------------------------|-------------|-----------|---------------------------|----------------|
| 1 | 1.5682 | 1.5682 | \$175,000 | \$274,435.00 |
| 8 ⁽¹⁾ | 7.1260 | 7.1260 | \$175,000 | \$1,247,050.00 |
| 9 ⁽¹⁾ | 1.1411 | 1.1411 | \$175,000 | \$199,692.50 |
| 10 | 1.5826 | 1.5826 | \$400,000 | \$633,040.00 |
| 12 ⁽¹⁾ | 3.2479 | 2.0607 | \$175,000 | \$360,622.50 |
| 22 ⁽¹⁾ | 2.7263 | 1.8378 | \$175,000 | \$321,615.00 |
| Sub-Total | 17.3921 | 15.3164 | | \$3,036,455.00 |
| 21 (M-10) ⁽²⁾ | 1.4830 | 1.4830 | \$400,000 | \$593,200.00 |
| Total | 18.8751 | 16.7994 | | \$3,629,655.00 |

- (1) Sale Pending.
- (2) Land Only
- (3) Price per acre for lots 10 & 21 increased to \$1,045,440 based on an appraisal dated July 17, 2015 For further information contact:

Guy Mascari

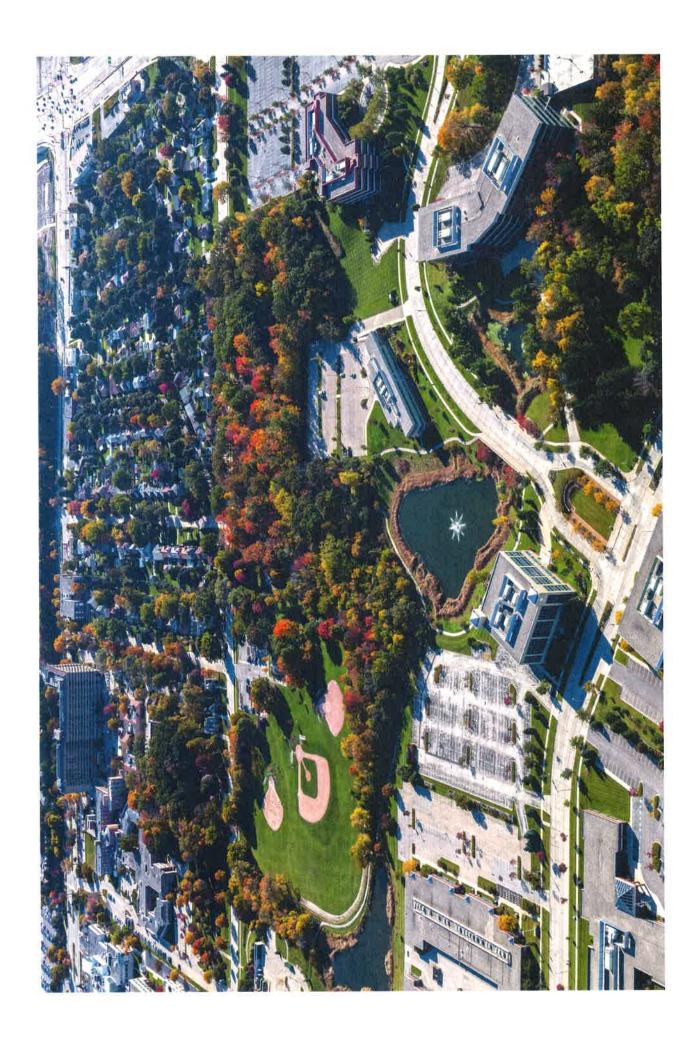
414-778-1400 (O)

414-416-6874 (C)

gtm@mcrpc.org

MILWAUKEE COUNTY RESEARCH PARK REPORT ON VACANCY IN RESEARCH PARK BUILDINGS

| | BUILDING | ADDRESS | LOT | TOTAL SIZE (SQ. FT.) | VACANCY 11/01/12 | VACANCY 11/01/13 | VACANCY 10/1/14 | CURRENT |
|----------|-------------------------------------|--|-----------|-------------------------|---------------------|---------------------|--------------------|---------|
| <u> </u> | United Healthcare | 10701 Research Drive | N/A | 130,470 | 0 | 0 | 0 | %0.0 |
| 2 | Wood Lake I | 10201 Innovation Drive | 2 | 43,700 | 5,594 | 5,944 | 626 | 2.2% |
| က် | Wood Lake II | 10101 Innovation Drive | 9 | 43,700 | 0 | 0 | 15,360 | 35.1% |
| 4 | Wood Lake III | 10200 Innovation Drive | 3&7 | 69,830 | 3,549 | 0 | 9,807 | 14.0% |
| Ŋ. | MCW Research Park Center | 10000 Innovation Drive | 16 | 229,400 | 6,674 | 5,124 | 1,904 | %8.0 |
| 6 | James Development | 10001 Innovation Drive | 18 | 54,260 | 5,500 | 0 | 0 | %0.0 |
| 7. | Innovation Point | 10400 Innovation Drive | 2 | 55,800 | 0 | 7,864 | 7,864 | 14.1% |
| ω. | Oakwood Center (1) | 10301 Innovation Drive | 4 | 87,320 | 0 | 0 | 0 | %0.0 |
| 6 | GE Healthcare | 9900 Innovation Drive | 15&17 | 506,000 | 0 | 0 | 0 | %0.0 |
| 9 | Bloom Center | 10501 Research Drive | 4 | 30,556 | 3,500 | 3,791 | 3,600 | 11.8% |
| Ξ | Mayfair Woods | 10700 Research Drive | 13 | 170,743 | 2,115 | 0 | 2,877 | 1.7% |
| | Sub-Total | | | 1,421,779 | 26,932 | 22,723 | 42,391 | 3.0% |
| 12. | Technology Innovation Center | 10437 Innovation Drive | 20 | 137,250 | N/A | N/A | N/A | N/A |
| 13. | Crowne Plaza Hotel | 10499 Innovation Drive | 17 | 124,239 | N/A | N/A | N/A | N/A |
| 4. | M-10 Building | 10457 Watertown Plank Road | 21 | 8,050 | N/A | N/A | N/A | N/A |
| | Total | | | 1,691,318 | | | | |
| | | | | | - | | | |
| | (1) Building available for sub-leas | (1) Building available for sub-lease by Children's Hospital. Adding this space would bring vacancy up top 9.1% | ııs space | would bring vac | ancy up top 9. I | 7/0 | | |



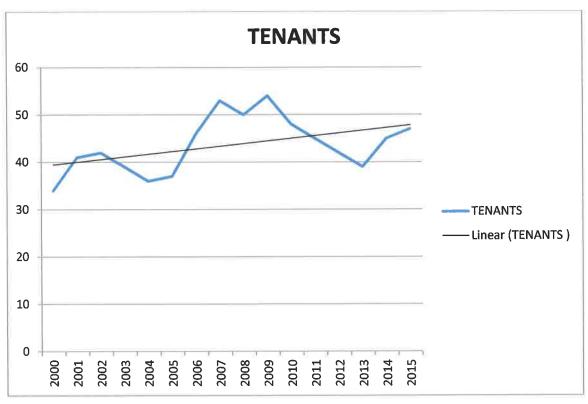
MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER SUMMARY OF FUNDS PROVIDED TO MILWAUKEE COUNTY AND BUILDING IMPROVEMENTS TO COUNTY OWNED FACILITY

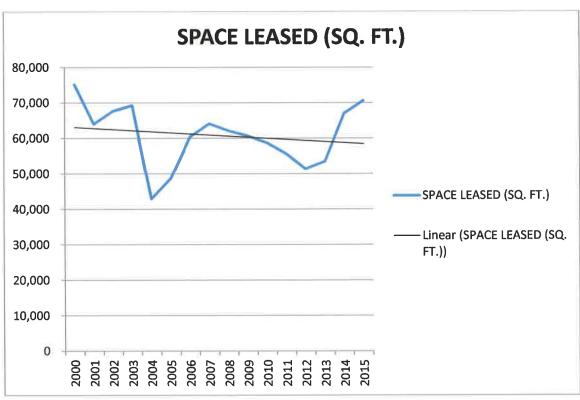
| Total land sale proceeds through 12/31/14: | \$8,478,086 |
|---|--------------|
| | |
| Total TIC rent payments to Milwaukee County through 12/31/14: | 5,541,419 |
| Total funds provided: | \$14,019,505 |
| SUMMARY OF BUILDING IMPROVEMENTS TO THE | |
| TECHNOLOGY INNOVATION CENTER | |
| Fourth Floor Renovation 1998: | |
| MCRPC Contribution: | \$340,000 |
| Tenant Contribution: | 140,000 |
| Total Cost | \$480,000 |
| Fifth Floor Renovation 2000: | 273,000 |
| First Floor Laboratory Space 2004 - 2005: | 410,000 |
| First Floor Office & Corridor Renovation 2004 -2005: | 56,000 |
| Room 164 Laboratory 2007 | 59,900 |
| Paint Basement & Miscellaneous Building Improvements 2008 | 33,032 |
| Misc. Building Improvements 2009 through 2013 | 82,594 |
| New High-efficiency boilers paid BY WisDOT 2013 | 394,720 |
| Room 171 Laboratory 2014 | 67,203 |
| New Carpet and Paint for the 2nd and 3rd Floors 2014 | 50,308 |
| Miscellaneous Building Improvements 2014 | <u>5,946</u> |
| Total of Recent Building Improvements | \$1,912,703 |
| TOTAL OF ALL EXPENDITURES THAT BENEFIT MILWAUKEE COUNTY | \$15,932,208 |

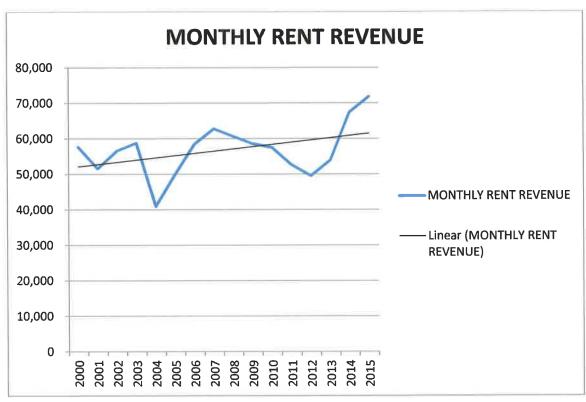
MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER SUMMARY OF LEASING ACTIVITY 2000-2015

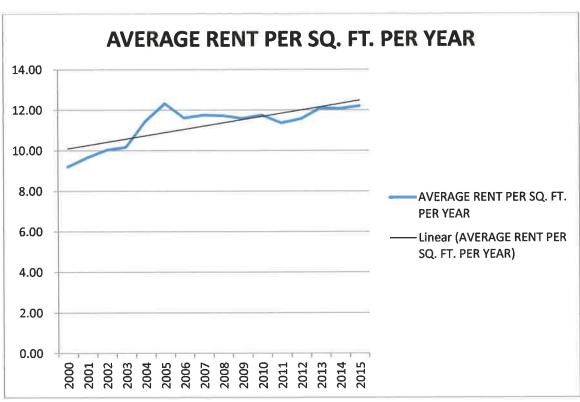
| YEAR | TENANTS (1) | SPACE LEASED (SQ. FT.) ⁽¹⁾ | MONTHLY RENT REVENUE ⁽¹⁾ | AVERAGE RENT PER SQ. FT. PER YEAR | YEARLY TOTAL TIC REVENUE ⁽⁶⁾ | RENT TO MILWAUKEE COUNTY ⁽⁷⁾ |
|---------------------|-------------|---------------------------------------|---|---|---|---|
| 2000 | 34 | 75,152 | 57,643 | 9.20 | 708,779 | 340,064 |
| 2001 ⁽²⁾ | 41 | 64,026 | 51,559 | 9.66 | 649,823 | 301,809 |
| 2002 | 42 | 67,648 | 56,571 | 10.04 | 715,793 | 314,864 |
| 2003 | 39 | 69,284 | 58,764 | 10.18 | 775,875 | 324,500 |
| 2004 | 36 | 42,947 | 40,974 | 11.45 | 736,788 | 309,410 |
| 2005 ⁽³⁾ | 37 | 48,684 | 49,988 | 12.32 | 607,676 | 225,644 |
| 2006 | 46 | 60,415 | 58,462 | 11.61 | 705,458 | 255,097 |
| 2007 | 53 | 64,110 | 62,800 | 11.75 | 804,376 | 293,696 |
| 2008 ⁽⁴⁾ | 50 | 62,099 | 60,685 | 11.73 | 811,446 | 294,316 |
| 2009 | 54 | 60,683 | 58,600 | 11.59 | 768,149 | 284,259 |
| 2010 | 48 | 58,708 | 57,519 | 11.76 | 753,450 | 276,288 |
| 2011 | 45 | 55,559 | 52,642 | 11.37 | 690,128 | 255,497 |
| 2012 | 42 | 51,355 | 49,519 | 11.57 | 691,604 | 252,830 |
| 2013 | 39 | 53,465 | 53,918 | 12.10 | 657,770 | 234,872 |
| 2014 | 45 | 67,005 | 67,452 | 12.08 | 762,653 | 264,279 |
| 2015 ⁽⁵⁾ | 47 | 70,591 | 71,819 | 12.21 | 884,238 | 142,911 |
| TOTAL | | | | | 11,724,006 | 4,370,336 |
| YRLY AVE. | . 44 | 60,733 | 56,807 | 11.29 | 732,750 | 282,078 |

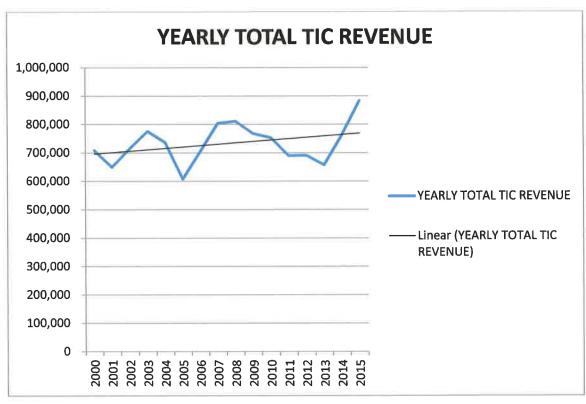
- (1) Snap-shot as of December 31 of each year.
- (2) Tushaus Computer graduated and moved to building in the Research Park.
- (3) Three largest tenants graduated. Built-out north laboratory wing for Zystor Therapeutics.
- (4) Start of the Great Recession.
- (5) Projected from data gathered through August 31, 2015
- (6) Includes parking, Internet re-sale, vending machines, copier, fax, etc.
- (7) As of July 1, 2015, MCRPC ceased paying rent to Milwaukee County. Instead pays all operating costs.

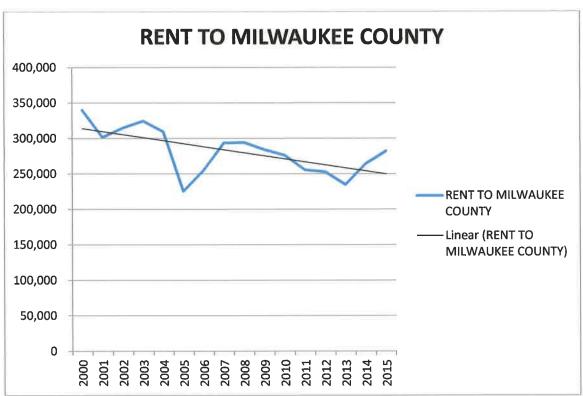










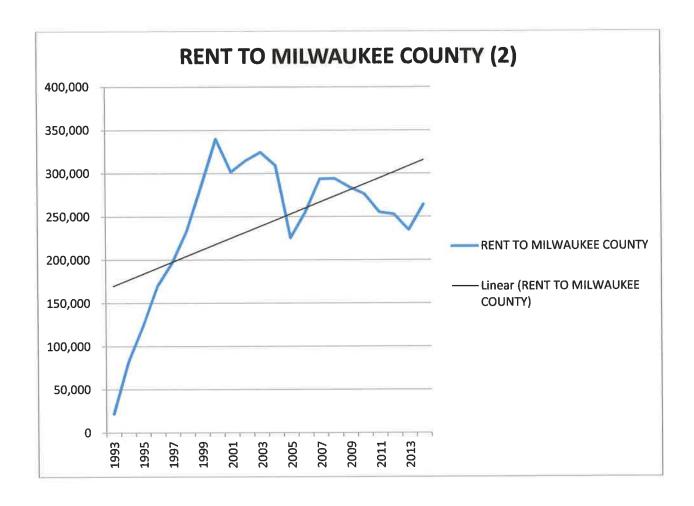


MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER SUMMARY OF LEASING ACTIVITY 1993 -2015

AS OF AUGUST 31, 2015

| YEAR | TENANTS (1) | SPACE LEASED (SQ. FT.) ⁽¹⁾ | MONTHLY RENT REVENUE ⁽¹⁾ | AVERAGE RENT PER SQ. FT. PER YEAR | YEARLY TOTAL TIC REVENUE ⁽⁶⁾ | RENT TO MILWAUKEE COUNTY |
|---------------------|-------------|---------------------------------------|-------------------------------------|---|---|--------------------------------|
| 1993 | х | х | х | x | 50,215 | 22,095 |
| 1994 | х | х | × | x | 185,821 | 81,761 |
| 1995 | х | x | х | x | 277,572 | 123,347 |
| 1996 | x | X | x | х | 370,664 | 169,848 |
| 1997 | х | x | x | x | 441,103 | 196,650 |
| 1998 | Х | x | x | x | 447,570 | 233,448 |
| 1999 | х | x | x | x | 612,597 | 285,975 |
| 2000 | 34 | 75,152 | 57,643 | 9.20 | 708,779 | 340,064 |
| 2001 ⁽²⁾ | 41 | 64,026 | 51,559 | 9.66 | 649,823 | 301,809 |
| 2002 | 42 | 67,648 | 56,571 | 10.04 | 715,793 | 314,864 |
| 2003 | 39 | 69,284 | 58,764 | 10.18 | 775,875 | 324,500 |
| 2004 | 36 | 42,947 | 40,974 | 11.45 | 736,788 | 309,410 |
| 2005 ⁽³⁾ | 37 | 48,684 | 49,988 | 12.32 | 607,676 | 225,644 |
| 2006 | 46 | 60,415 | 58,462 | 11.61 | 705,458 | 255,097 |
| 2007 | 53 | 64,110 | 62,800 | 11.75 | 804,376 | 293,696 |
| 2008 ⁽⁴⁾ | 50 | 62,099 | 60,685 | 11.73 | 811,446 | 294,316 |
| 2009 | 54 | 60,683 | 58,600 | 11.59 | 768,149 | 284,259 |
| 2010 | 48 | 58,708 | 57,519 | 11.76 | 753,450 | 276,288 |
| 2011 | 45 | 55,559 | 52,642 | 11.37 | 690,128 | 255,497 |
| 2012 | 42 | 51,355 | 49,519 | 11.57 | 691,604 | 252,830 |
| 2013 | 39 | 53,465 | 53,918 | 12.10 | 657,770 | 234,872 |
| 2014 | 45 | 67,005 | 67,452 | 12.08 | 762,653 | 264,279 |
| 2015 ⁽⁵⁾ | 47 | 70,591 | 71,819 | 12.21 | 884,238 | 142,911 |

- (1) Snap-shot as of December 31 of each year.
- (2) Tushaus Computer graduated and moved to building in the Research Park.
- (3) Three largest tenants graduated. Built-out north laboratory wing for Zystor Therapeutics.
- (4) Start of the Great Recession.
- (5) Projected from data through August 31, 2015.
- (6) Includes parking, Internet re-sale, vending machines, copier, fax, etc.
- (7) Totals for period 2000 to 2015.



Rent to Milwaukee County Since 1993

Total Rent Paid as of June 30, 2015 = \$5,684,329

As of July 1, 2015 MCRPC ceased paying rent to Milwaukee County. Instead it pays all operating costs.

| | TENANT | PRINCIPAL | SUITE | BUSINESS | INTERNET |
|----------|---------------------------------------|-----------------------|-------|--|---------------------------|
| + | ABL Technologies, LLC | Angela Widhany | 202 | Development of electrophysiology tools for the high growth cardiac ablation market that will provide a new mapping system for physicians treating heart arrhythmia | ablcardiac.com |
| 2. | Agro BioScience, Inc. | Tom Rehberger, Ph.D. | 100 | Research to identify bacteria that increase the bioavailability ellagic acid | www.agro-biosciences.com |
| 6 | Attalus Communications, LLC | Peter Walker | 220 | Design, installation, and support for all-in-one communications systems | www.attaluscom.com |
| 4 | Bungee Craft Corporation | Edward Hartfield | 548 | Computer systems integration and information technology solutions | bungeecraft.com |
| 5. | Claudia Egan Law Offices, LLC | Claudia Egan | 314 | Law office focusing on computer and technology law issues, particularly electronic medical records, system security and hardware and software acquisition | www.czeganlaw.com |
| Ó | Cytometix, Inc. | Lane Brostrom | 303 | Development of an intravenous pain therapeutic agent that performs like morphine | www.cytometix.com |
| 7 | Dermavation, S.C. | Anjoo Gharia | 226 | Enroll subjects in FDA approved Investigational New Drug research programs | www.dermavation.org |
| ωi | Ellie, LLC | Miladin Kostovic | 325 | Research and development of fluorescence polarization (FP) assays | www.ellielab.com |
| 6 | Gammex, Inc. | Karen Reimer | B41 | Manufacturing and distribution of quality control devices | www.gammex.com |
| 10. | GE Healthcare (Destination Wisconsin) | Mark Langer | 312 | Planning sessions, team operating mechanisms and systems design work for a new business concept for GE Healthcare Diagnostic Cardiology | www.gehealthcare.com |
| <u>+</u> | Global Capital Group, LLC | Keenan Grenell, Ph.D. | 550 | Global business intelligence trans-disciplinary consulting | globalcapitalgroupllc.com |
| 12. | Groupware Technologies, Inc. | Bret Ballinger | 306 | Lotus Notes based applications. "Provide Care Management" software | www.grouptech.com |
| 13. | Guild Software, LLC | John Bergman | 465 | On-line simulation software and multi-player games | www.guildsoftware.com |
| | | | | | |

| | INTERNET | INTERNET www.illuminationoptics.com | INTERNET www.illuminationoptics.com www.cpaonline.com | INTERNET www.illuminationoptics.com www.cpaonline.com | www.illuminationoptics.com www.cpaonline.com www.inspatial.com | www.illuminationoptics.com www.cpaonline.com www.inspatial.com store.hp.com | www.illuminationoptics.com www.cpaonline.com www.inspatial.com store.hp.com jamespetersonsonsinc.com crowneplazamilwaukee.com | www.illuminationoptics.com www.cpaonline.com store.hp.com jamespetersonsonsinc.com crowneplazamilwaukee.com www.lansare.com | www.illuminationoptics.com www.cpaonline.com store.hp.com crowneplazamilwaukee.com www.lansare.com lasercenterofwisconsin.com | www.illuminationoptics.com www.cpaonline.com store.hp.com crowneplazamilwaukee.com www.lansare.com lasercenterofwisconsin.com | www.illuminationoptics.com www.cpaonline.com store.hp.com amespetersonsonsinc.com crowneplazamilwaukee.com www.lansare.com www.lockstepsolutions.com www.lockstepsolutions.com | www.illuminationoptics.com www.inspatial.com store.hp.com crowneplazamilwaukee.com www.lansare.com www.lockstepsolutions.com www.lockstepsolutions.com www.loganautomation.com | www.illuminationoptics.com www.illuminationoptics.com store.hp.com crowneplazamilwaukee.com crowneplazamilwaukee.com lasercenterofwisconsin.com www.lansare.com www.lockstepsolutions.com www.loganautomation.com www.manage-point.com |
|-----------|--|--|---|--|---|---|---|---|---|---|---|--|--|
| | | | | | | | | laserce | | | | | |
| BUSINESS | Design and prototyping of LED lighting systems for portable illumination devices, aircraft & yacht lighting, special effects lighting, and high-end architectural lighting | Internet content design and the development of web communities | Ambulance dispatch and GPS technology-based tracking software | Sale of Hewlett-Packard's commercial line-up of PCs, printers, notebooks, workstations, thin clients, displays and related accessories for corporate clients | Field office for road construction contractor rebuilding Watertown Plank Road | Storage of furniture, equipment, and other items for the Crowne Plaza Hotel | On-demand software applications and related IT services for life insurance companies | Medical records and general storage | Strategic IT planning, application development, and Six-Sigma methodology | Process control solutions for industrial manufacturing facilities | "Business to business" on-site and off-site technology support | Woman-owned software consulting company providing web development services, staff | augmentation, training services, and offshore software development |
| SUITE | B7 | 450 | 220 | 222 | 117 | B62 | 131 | B52 | 205 | 204 | 212 | 115 | |
| PRINCIPAL | David Venhaus | Michael Budiac | Tim Beck | Jim De Guzman | Jim Peterson | Michael Newmann | Paul Nowak | Kelly Gunnelson | Pravin Raikar | Joel Knutson | David M. Steger | Rashi Arora | |
| TENANT | Illumination Optics, Inc. | Inphinet Interactive Solutions, Inc. | Inspatial, LLC | James De Guzman d.b.a. Hewlett Packard | James Peterson Sons, Inc. | KL Hotel, LLC | Lansare Corporation | Laser Center of Wisconsin, LLC | Lockstep Solutions, LLC | Logan Automation, LLC | ManagePoint, LLC | MADO IT Connestion | |
| | 4. | 15. | 16. 1 | 17. | 8. | 9. | 20. | 21. | 22. | 23. | 24. | 25. | |

| INTERNET | county.milwaukee.gov | www.mcrpc.org | www.molespec.com | www.ma-rs.org | www.norc.org | www.productive.com | americaneliquidstore.com | www.serliosoft.com | www.shiningbrow.net | www.sievenetworks.com | smartmeasurement.com | www.solitontech.com | www.tailored.com |
|-----------|--|--|--|---|--|--|---|--|---|--|---|---|---|
| BUSINESS | Office space for the Milwaukee County Department of Transportation | Technology park and business incubation for technology-based firms | Microwave probes based on electron spin resonance (ESR) technology | Water resource engineering and management, including storm water management | Conduct of high-quality social science research in the public interest grounded in a commitment to research excellence, innovation, and dissemination findings | ASP, web hosting, electronic publishing, eCommerce, and data conversion. | Flavor research and production business manufacturing flavored eLiquids | Software engineering tools, services, and distributed computer solutions | Software development and business management solutions consulting | Network security design and implementation | Instrumentation for measuring and controlling the flow rates of liquids and gases | Test automation software, data acquisition consoles, and related services | Job tracking software for the printing industry |
| SUITE | 516 | 123 | 301 | 305 | 321 | 222 | 105 | 140 | 259 | B46 | 315 | 239 | 229 |
| PRINCIPAL | Brian Dranzik | Guy T. Mascari | Richard Stevens | Rob Montgomery | Cindy Howes | Robert Grether | Don Muehlbauer | Matt Terski | Michael P. Lilek | Patrick Fetherston | Thomas Genack | Anish Mathews | Ken Meinhardt |
| TENANT | Milw. County Dept. of Transportation | Milwaukee County Research Park | Molecular Specialties, LLC | Montgomery Assoc. Resource Solutions | National Opinion Research Center | Productive Data Corporation | Securience, LLC | Serlio Corporation | Shining Brow, Inc. | Sieve Networks, Inc. | Smart Measurement, LLC | Soliton Technologies, Inc. | Tailored Solutions, Inc. |
| | 27. 1 | 28. | 29. | 30. | 31. 1 | 32. | 33. | 34. | 35. | 36. | 37. | 88 | 39. |

| | TENANT | PRINCIPAL | SUITE | BUSINESS | INTERNET |
|-----|--------------------------------------|----------------|-------|--|-----------------------|
| 40 | 40. Ticomix, Inc. | Tim Ancona | 518 | Customer Relationship Management software and IT Service Management (ITSM) | www.ticomix.com |
| 41. | Tobin Solutions, Inc. | Jeremy Cherny | 420 | Provides a complete range of information technology services for business | www.etobin.com |
| 42. | 42. Trillium Specialties, LLC | Dan Berg | B28 | Specialty chemical technology for color and other additives for the plastics | www.trilliumspec.com |
| 43. | 43. V-Glass, LLC | Peter Petit | 104 | Development of a vacuum window glass product that is highly energy efficient | www.swingresearch.com |
| 4 | 44. Vulkans Forge Consulting, Ltd. | Dylan Tuttle | 317 | Development of a pilot project to demonstrate the feasibility of an efficient marketplace for the exchange of procedural documentation among manufacturers | www. vulcanforge.com |
| 45. | Wauwatosa Chamber of Commerce | Terry Estness | 130 | Business association that represents companies in and around Wauwatosa | www.tosachamber.org |
| 46. | 46. Wiscionsin Procurement Institute | Aina Vilumsons | 228 | Assists business in selling to the Federal government and finding research funding | www.wispro.org |

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER TENANT SPACE ALLOCATION

| | TENANT (LESSEE) | SQ. FT. | SUITE | EMPL. | TYPE | | ENTRY DATE | | | EAS | E TION |
|-----|--------------------------------------|---------|-------|-------|------|----|---------------|------|----|-----|-----------|
| 1, | James Peterson Sons, Inc. | 476 | 117 | 7 | IND | 11 | 01 | 2013 | 12 | 31 | 2014 |
| 2. | Inphinet Interactive Communications | 2,291 | 450 | 11 | IT | 01 | 01 | 1996 | 12 | 31 | 2014 |
| 3. | Smart Measurement, LLC | 499 | 315 | 2 | IND | 01 | 01 | 2009 | 12 | 31 | 2014 |
| 4. | InSpatial, LLC | 2,027 | 322 | 5 | IT | 12 | 01 | 2005 | 12 | 31 | 2014 |
| 5. | Cytometix, Inc. | 2,223 | 303 | 5 | BIO | 01 | 01 | 2011 | 12 | 31 | 2014 |
| 6. | ManagePoint, LLC | 1,812 | 212 | 7 | 1T | 02 | 01 | 2003 | 01 | 31 | 2015 |
| 7. | Guild Software, LLC | 833 | 465 | 3 | ΙΤ | 03 | 01 | 2000 | 02 | 28 | 2015 |
| 8. | Soliton Technologies, Inc. | 322 | 239 | 10 | IT | 03 | 01 | 2006 | 02 | 28 | 2015 |
| 9. | Lansare Corporation | 426 | 131 | 4 | IT | 03 | 01 | 2008 | 02 | 28 | 2015 |
| 10. | Dermavation, S.C. | 242 | 226 | 2 | BIO | 03 | 01 | 2012 | 02 | 28 | 2015 |
| 11. | Serlio Corporation | 3,151 | 147 | 5 | IT | 04 | 01 | 2002 | 03 | 31 | 2015 |
| 12. | Montgomery Assoc. Resource Solutions | 324 | 305 | 2 | IND | 05 | 01 | 2012 | 04 | 30 | 2015 |
| 13, | James De Guzman d.b.a. H-P | 258 | 222 | 1 | IT | 05 | 01 | 2014 | 04 | 30 | 2015 |
| 14. | Global Capital Group, LLC | 419 | 310 | 2 | ΙΤ | 05 | 01 | 2013 | 04 | 30 | 2015 |
| 15. | KL Hotel, LLC ⁽¹⁾ | 1,515 | B62 | 0 | SUP | 01 | 01 | 2009 | 05 | 31 | 2015 |
| 16. | Illumination Optics, Inc. | 1,859 | В7 | 3 | IND | 05 | 01 | 2007 | 06 | 30 | 2015 |
| 17. | Securience, LLC | 8,635 | 115 | 27 | BIO | 01 | 01 | 2010 | 06 | 30 | 2015 |
| 18. | ABL Technologies, LLC | 242 | 202 | 3 | BIO | 07 | 01 | 2014 | 06 | 30 | 2015 |
| 19. | Logan Automation, LLC | 718 | 204 | 2 | IND | 08 | 15 | 2003 | 07 | 31 | 2015 |
| 20. | Tobin Solutions, Inc. | 3,266 | 420 | 10 | IT | 08 | 01 | 1998 | 07 | 31 | 2015 |
| 21. | Wauwatosa Chamber of Commerce | 759 | 130 | 3 | SUP | 80 | 01 | 2009 | 07 | 31 | 2015 |
| 22. | Bungee Craft Corporation | 652 | 200 | 2 | IT | 08 | 01 | 2009 | 07 | 31 | 2015 |
| 23. | Wisconsin Procurement Institute | 1,416 | 300 | 7 | SUP | 09 | 01 | 2009 | 07 | 31 | 2015 |
| 24. | Productive Data Corporation | 588 | 109 | 2 | IT | 09 | 01 | 1997 | 08 | 31 | 2015 |
| 25. | Attalus Communications, LLC | 3,102 | 249 | 10 | IT | 09 | 01 | 2001 | 08 | 31 | 2015 |
| 26. | Gammex, Inc. | 4,511 | B41 | 5 | IND | 09 | 01 | 2006 | 08 | 31 | 2015 |
| 27. | Ticomix, Inc. | 1,253 | 140 | 7 | IT | 09 | 01 | 2012 | 08 | 31 | 2015 |
| 28. | National Opinion Research Center | 476 | 321 | 3 | BIO | 10 | 01 | 2014 | 09 | 25 | 2015 |
| 29. | Shining Brow, Inc. | 526 | 259 | 1 | IT | 09 | 15 | 2003 | 09 | 30 | 2015 |
| 30. | Tailored Solutions, Inc. | 2,823 | 229 | 18 | IT | 12 | 01 | 1993 | 09 | 30 | 2015 |
| 31. | Groupware Technologies, Inc. | 2,834 | 306 | 8 | IT | 10 | 01 | 1994 | 09 | 30 | 2015 |
| 32. | Sieve Networks, Inc. | 1,600 | B46 | 4 | IT | 10 | 01 | 2005 | 09 | 30 | 2015 |
| 33. | Molecular Specialties, LLC | 648 | 301 | 1 | BIO | 11 | 01 | 2001 | 10 | 31 | 2015 |

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER TENANT SPACE ALLOCATION

| ARS IT Corporation ockstep Solutions, LLC ulkans Forge Consulting, Ltd. edTrak, LLC rillium Specialties, LLC lie, LLC daudia Egan Law Offices, LLC ilw. County Dept. of Transportation E Healthcare (Destination Wisconsin) | 334 1,339 384 161 204 794 754 359 305 5,730 | B52 414 135 317 141 B21 328 106 314 | 0 25 2 1 1 1 3 | SUP IT IT IT BIO IND BIO | 11 11 11 11 11 12 | 01 01 01 01 01 01 | 2001 2007 2009 2014 2011 2006 | 10 10 10 10 | 31 31 31 31 31 | 2015 2015 2015 2015 2015 |
|---|--|--|--|---|---|----------------------------------|--|--|--|---|
| ockstep Solutions, LLC ulkans Forge Consulting, Ltd. edTrak, LLC rillium Specialties, LLC lie, LLC Glass, LLC laudia Egan Law Offices, LLC ilw. County Dept. of Transportation | 384 161 204 794 754 359 305 | 135 317 141 B21 328 106 | 2 1 1 1 3 | IT IT BIO IND | 11 11 11 12 | 01 01 01 | 2009 2014 2011 | 10 10 10 | 31 31 | 2015 2015 |
| ulkans Forge Consulting, Ltd. edTrak, LLC rillium Specialties, LLC lie, LLC -Glass, LLC laudia Egan Law Offices, LLC ilw. County Dept. of Transportation | 161 204 794 754 359 305 | 317 141 B21 328 106 | 1 1 1 3 | IT BIO IND | 11 11 12 | 01 01 | 2014 2011 | 10 10 | 31 | 2015 |
| edTrak, LLC rillium Specialties, LLC lie, LLC -Glass, LLC laudia Egan Law Offices, LLC ilw. County Dept. of Transportation | 204 794 754 359 305 | 141 B21 328 106 | 1 1 3 | BIO | 11 12 | 01 | 2011 | 10 | | |
| rillium Specialties, LLC lie, LLC -Glass, LLC laudia Egan Law Offices, LLC ilw. County Dept. of Transportation | 794 754 359 305 | B21 328 106 | 1 3 | IND | 12 | | | | 31 | 2015 |
| lie, LLC -Glass, LLC laudia Egan Law Offices, LLC ilw. County Dept. of Transportation | 754 359 305 | 328 106 | 3 | | | 01 | 2006 | | | |
| -Glass, LLC laudia Egan Law Offices, LLC ilw. County Dept. of Transportation | 359 305 | 106 | | BIO | 4.0 | | | 11 | 30 | 2015 |
| laudia Egan Law Offices, LLC ilw. County Dept. of Transportation | 305 | | 2 | | 12 | 01 | 2013 | 11 | 30 | 2015 |
| ilw. County Dept. of Transportation | | 314 | | IND | 01 | 01 | 2014 | 11 | 30 | 2015 |
| | 5,730 | | 2 | SUP | 12 | 01 | 2014 | 11 | 30 | 2015 |
| E Healthcare (Destination Wisconsin) | | 518 | 26 | SUP | 12 | 01 | 2014 | 11 | 30 | 2015 |
| | 514 | 312 | 2 | BIO | 12 | 01 | 2014 | 11 | 30 | 2015 |
| gro BioSciences, Inc. | 3,401 | 100 | 11 | BIO | 06 | 01 | 2013 | 04 | 30 | 2016 |
| 2/31/14 Totals | 67,005 | | 258 | | | | | | | |
| 2/31/14 Building Total | 80,200 | | | | | | | | | |
| 2/31/14 Percent Occupied | 84% | | | | | | | | | |
| 2/31/13 Totals | 53,465 | | 195 | | | | | | | |
| 2/31/13 Building Total | 79,524 | | | | | | | | | |
| 2/31/13 Percent Occupied | 67% | | | | | | | | | |
| | 2014 | | 20 | 13 | | | | | | |
| BUSINESS TYPE | NO. | % | NO. | % | | | | | | |
| nformation Technology & Software (IT) | 21 | 47% | 19 | 49% | | | | | | |
| siotechnology & Medical Devices (BIO) | 10 | 22% | 7 | 18% | | | | | | |
| ndustrial Applications & Manufacturing (IND) ⁽²⁾ | 8 | 18% | 8 | 21% | | | | | | |
| Support & Other (SUP) | 6 | 13% | 5 | 13% | | | | | | |
| otal Number of Tenants | 45 | 100% | 39 | 100% | | | | | | |
| 1) No personnel on site. Remote office or stora | ige. | | | | | | | | | |
| 2) Materials science, industrial automation, opt | ics, & eng | ineering | | | | | | | | |
| 2 2 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | gro BioSciences, Inc. 2/31/14 Totals 2/31/14 Building Total 2/31/14 Percent Occupied 2/31/13 Totals 2/31/13 Building Total 2/31/13 Percent Occupied BUSINESS TYPE 2/31/13 Percent Occupied formation Technology & Software (IT) 2/31/13 Applications & Manufacturing (IND) 2/31/14 Percent Occupied BUSINESS TYPE 2/31/13 Percent Occupied 1/31/14 Percent Occupied 1/31/14 Percent Occupied 2/31/13 Building Total 2/31/13 Percent Occupied 1/31/14 Percent Occupied 1/31/14 Percent Occupied 2/31/13 Totals 2/31/13 Building Total 2/31/13 Percent Occupied 1/31/14 Percent Occupied 1/31/13 Percent Occupied 1/31/14 Perc | gro BioSciences, Inc. 2/31/14 Totals 2/31/14 Building Total 2/31/14 Percent Occupied 84% 2/31/13 Totals 2/31/13 Building Total 2/31/13 Percent Occupied 67% BUSINESS TYPE formation Technology & Software (IT) iotechnology & Medical Devices (BIO) idustrial Applications & Manufacturing (IND) 45 1) No personnel on site. Remote office or storage. | gro BioSciences, Inc. 3,401 100 2/31/14 Totals 67,005 2/31/14 Building Total 80,200 2/31/14 Percent Occupied 84% 2/31/13 Totals 53,465 2/31/13 Building Total 79,524 2/31/13 Percent Occupied 67% BUSINESS TYPE NO. % aformation Technology & Software (IT) 21 47% aformation Technology & Medical Devices (BIO) 10 22% adustrial Applications & Manufacturing (IND) (2) 8 18% aupport & Other (SUP) 6 13% otal Number of Tenants 45 100% | gro BioSciences, Inc. 3,401 100 11 2/31/14 Totals 67,005 258 2/31/14 Building Total 80,200 2/31/14 Percent Occupied 84% 2/31/13 Totals 53,465 195 2/31/13 Building Total 79,524 2/31/13 Percent Occupied 67% BUSINESS TYPE NO. % NO. 47% 19 47% 19 47% 19 47% 19 47% 19 47% 19 47% 19 47% 19 47% 19 47% 19 48 48 48 48 49 40 40 40 40 40 40 40 40 40 40 40 40 40 | gro BioSciences, Inc. 2,31/14 Totals 67,005 258 2/31/14 Building Total 80,200 2/31/14 Percent Occupied 84% 2/31/13 Totals 2/31/13 Building Total 2/31/13 Percent Occupied 67% 2014 2013 BUSINESS TYPE NO. MO. Mo. 49% formation Technology & Software (IT) 21 47% 19 49% iotechnology & Medical Devices (BIO) idustrial Applications & Manufacturing (IND) (2) 8 18% 8 21% upport & Other (SUP) 6 13% 5 13% 100% 1) No personnel on site. Remote office or storage. | 3,401 100 11 BIO 06 | 3,401 100 11 BIO 06 01 | ### Process of the Company of the Co | 3,401 100 11 BIO 06 01 2013 04 | 2014 2013 2014 2013 2014 2013 2015 |

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER LEASING ACTIVITY REPORT

AS OF DECEMBER 31, 2014

Total Space Leased: 1.

67,005 sq. ft. (53,465 sq. ft. as of 12/31/13)

2. Total Number of Companies: 45 (39 12/31/13)

Total Employment: 3.

257 as of 12/31/14 (195 12/31/13), 62 new net jobs

Total Monthly Rent: 4.

\$67,452 - \$12.08 psf (\$53,918 - \$12.10 psf 12/31/13)

5.

Total Rent paid to Milwaukee County: \$5,541,419 (March 1993 through 12/31/14)

6. Vacant Space (sq. ft.)

| Floor | 12/31/12 (Sq. Ft.) | 12/31/13 (Sq. Ft.) | 12/31/14 (Sq. Ft.) |
|--------------------------------|--------------------|--------------------|--------------------|
| Basement | 4,759 | 4,759 | 3,830 |
| First Floor Office | 2,737 | 2,315 | 50 |
| First Floor Laboratory | 2,407 | 738 | 0 |
| Second Floor | 1,221 | 2,620 | 1,605 |
| Third Floor | 6,720 | 6,360 | 2,134 |
| Fourth Floor | 6,915 | 5,818 | 5,576 |
| Fifth Floor | 3,409 | 3,448 | 0 |
| Total | 28,168 | 26,058 | 13,195 |
| Building Total | 79,524 | 79,524 | 80,200 |
| Occupancy (Total Building) | 64.58% | 67.23% | 83.55% |
| Occupancy (Excluding Basement) | 68.69% | 71.51% | 87.74% |

Summary of New Tenants & Graduates 7.

| ITEM/YEAR | 93 | 94 | 95 | 96 | 97 | 98 | 99 | 00 | 01 | 02 | 03 | 04 |
|------------------------------|----|----|----|----|----|----|----|----|----|----|----|----|
| New Tenants (Graduated) | 6 | 5 | 10 | 7 | 6 | 7 | 2 | 3 | 8 | 9 | 3 | 6 |
| New Tenants (Current Tenant) | 1 | 1 | 0 | 1 | 1 | 1 | 0 | 1 | 3 | 1 | 3 | 0 |
| Total New Tenants (in year) | 7 | 6 | 10 | 8 | 7 | 8 | 2 | 4 | 11 | 10 | 6 | 6 |
| Graduates (in year) | 0 | 1 | 3 | 0 | 4 | 5 | 3 | 2 | 4 | 10 | 8 | 10 |

| ITEM/YEAR | 05 | 06 | 07 | 08 | 09 | 10 | 11 | 12 | 13 | 14 | Total |
|---|----|----|----|----|----|----|----|----|----|----|-------|
| New Tenants (Graduated) | 8 | 11 | 7 | 2 | 6 | 3 | 4 | 1 | 2 | 0 | 116 |
| New Tenants (Current Tenant) ⁽¹⁾ | 2 | 3 | 2 | 1 | 6 | 1 | 2 | 3 | 3 | 8 | 44 |
| Total New Tenants (in year) | 10 | 14 | 9 | 3 | 12 | 4 | 6 | 4 | 5 | 8 | 160 |
| Graduates (in year) | 8 | 4 | 3 | 7 | 9 | 9 | 8 | 9 | 6 | 2 | 116 |

⁽¹⁾ James Peterson Sons, Inc. graduated 12/31/14 and was counted both as a graduate and tenant for 2014.

- 8. New tenants 2014 (see attached sheet)
- 9. Graduates & Lease Terminations in 2014 (see attached sheet)
- 10. Largest Tenants by Space (10/1/14)

8,635 sq. ft. Securience, LLC 5,730 sq. ft. Milwaukee County DOT 4,511 sq. ft. Gammex, Inc. Agro BioScience, Inc. 3,401 sq. ft. 3,266 sq. ft.

Tobin Solutions, Inc.

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER NEW TENANTS, GRADUATES, AND LEASE TERMINATIONS – 2014

AS OF DECEMBER 31, 2014

NEW TENANTS

- 1. **V-Glass, LLC** development, testing, and manufacturing of a prototype vacuum window glass that is highly energy efficient. (1/1/14)
- 2. **James De Guzman d.b.a. H-P -** office for representative of Hewlett-Packard's commercial line-up of PCs, printers, notebooks, workstations, thin clients, displays and related accessories for corporate clients in the State of Wisconsin. (5/1/14)
- 3. **ABL Technologies, LLC** development of electrophysiology tools for the high growth cardiac ablation market that will provide a new mapping system for physicians treating heart arrhythmia. (7/1/14)
- 4. **National Opinion Research Center (NORC)** the conduct of high-quality social science research in the public interest (including child nutritional studies) which is grounded in a commitment to research excellence, innovation, dissemination of data and findings, and collegiality. Store needed supplies to collect samples, store samples, and to ship collected samples. NORC is affiliated with the University of Chicago. (10-1-14)
- 5. **Vulkans Forge Consulting, Ltd.** development of a proof of concept and conduct a pilot project to demonstrate the feasibility of an efficient marketplace for the exchange of procedural documentation among manufacturing professionals. (11/1/14)
- 6. Claudia Egan Law Offices, LLC law office focusing on complex commercial transactions and computer and technology law issues, particularly electronic medical records, system security and hardware and software acquisition. (12/1/14)
- 7. **Milwaukee County Department of Transportation -** office space for the Milwaukee County Department of Transportation. (12/1/14)
- 8. **GE Healthcare (through Destination Wisconsin)** planning sessions, team operating mechanisms and systems design work for a new business concept for GE Healthcare Diagnostic Cardiology. (12/1/14)

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER NEW TENANTS, GRADUATES, AND LEASE TERMINATIONS – 2014

AS OF DECEMBER 31, 2014

GRADUATES AND LEASE TERMINATIONS

- 1. **BizStarts Milwaukee, Inc.** connect resources together, such as local businesses, law firms, accounting firms, public sector service providers, other successful entrepreneurs, business incubators, investors, and universities; provide content in the form of training programs; and establish other contacts that will assist entrepreneurs to launch new enterprises. BizStarts has decided to focus its effort in the downtown area of the City of Milwaukee and has established offices in the Schlitz Park development. (4/1/09 3/31/14)
- 2. **BYK USA, Inc.** development and marketing of specialty chemical technology with a focus on color and other additives for the plastics and polymer industries. BYK acquired the assets and equipment of Trillium Specialties, a company that is still a tenant in the Technology Innovation Center. After a period of time a decision was made to consolidate operations in Wallingford, CT. (12/1/11 6/30/14)
- 3. **James Peterson Sons, Inc.** field office for road construction contractor during rebuilding of the Watertown Plank Road/US Highway 45 interchange and other related Zoo Interchange project activities. (11/1/13 12/31/14)



MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER EMPLOYEE COUNT

| | TENANT NAME | INITIAL | 12/31/13 | 12/31/14 | 12 MOS. CHANGE | HIGH | PERCENT INCREASE | Xs INCREASE |
|-----|---|---------|----------|----------|-------------------|------|---------------------|----------------|
| 1. | ABL Technologies, LLC | 3 | 0 | 3 | 3 | 3 | 0% | 1.00 |
| 2. | Agro BioSciences, Inc. | 3 | 5 | 13 | 8 | 13 | 333% | 4.33 |
| 3. | Attalus Communications, LLC | 2 | 10 | 10 | 0 | 10 | 400% | 5.00 |
| 4, | Bungee Craft Corporation | 3 | 2 | 2 | 0 | 3 | -33% | 0.67 |
| 5. | Claudia Egan Law Offices, LLC | 2 | 0 | 2 | 2 | 2 | 0% | 1.00 |
| 6. | Cytometix, Inc. | 4 | 5 | 5 | 0 | 6 | 25% | 1.25 |
| 7. | Dermavation, S.C. | 2 | 2 | 2 | 0 | 2 | 0% | 1.00 |
| 8. | Ellie, LLC | 2 | 2 | 3 | 2 | 3 | 50% | 1.50 |
| 9. | Gammex, Inc. | 3 | 6 | 5 | -1 | 7 | 67% | 1.67 |
| 10. | GE Healthcare ⁽¹⁾ | 0 | 0 | 0 | 0 | 0 | 0% | 1.00 |
| 11. | Global Capital Group, LLC | 3 | 2 | 2 | 0 | 3 | -33% | 0.67 |
| 12. | Groupware Technologies, Inc. | 1 | 7 | 8 | 1 | 12 | 700% | 8.00 |
| 13. | Guild Software, LLC | 6 | 4 | 3 | -1 | 6 | -50% | 0.50 |
| 14. | Illumination Optics, Inc. | 1 | 2 | 2 | 0 | 4 | 100% | 2.00 |
| 15. | Inphinet Interactive Communication | 2 | 11 | 11 | 0 | 17 | 450% | 5.50 |
| 16. | InSpatial, LLC | 3 | 9 | 5 | -4 | 9 | 67% | 1.67 |
| 17. | James De Guzman d.b.a. H-P | 1 | 0 | 1 | 1 | 1 | 0% | 1.00 |
| 18. | James Peterson Sons, Inc. | 3 | 3 | 7 | 4 | 7 | 133% | 2.33 |
| 19 | KL Hotel, LLC ⁽²⁾ | 0 | 0 | 0 | 0 | 0 | 0% | 0.00 |
| 20. | Lansare Corporation | 4 | 4 | 4 | 0 | 5 | 0% | 1.00 |
| 21 | Laser Center of Wisconsin, LLC ⁽²⁾ | 0 | 0 | 0 | 0 | 0 | 0% | 0.00 |
| 22 | Lockstep Solutions, LLC | 2 | 2 | 2 | 0 | 2 | 0% | 1.00 |
| 23 | Logan Automation, LLC | 2 | 2 | 2 | 0 | 5 | 0% | 1.00 |
| 24 | ManagePoint, LLC | 2 | 7 | 7 | 0 | 8 | 250% | 3.50 |
| 25 | MARS IT Corporation ⁽³⁾ | 4 | 26 | 25 | -1 | 26 | 525% | 6.25 |
| 26 | MedTrak, LLC | 1 | 1 | 1 | 0 | 1 | 0% | 1.00 |
| 27 | Milw. County Dept. of Transportation | 26 | 0 | 26 | 26 | 26 | 0% | 1.00 |
| 28 | . Molecular Specialties, LLC | 1 | 1 | 1 | 0 | 1 | 0% | 1.00 |
| 29 | . Montgomery Assoc. Resource Solutions | 1 | 2 | 2 | 0 | 2 | 100% | 2.00 |
| 30 | National Opinion Research Center | 2 | 0 | 2 | 2 | 2 | 0% | 1.00 |
| 31 | Productive Data Corporation | 1 | 1 | 3 | 2 | 10 | 200% | 3.00 |
| 32 | . Securience , LLC | 1 | 21 | 27 | 6 | 27 | 2600% | 27.00 |
| 33 | . Serlio Corporation | 5 | 5 | 5 | 0 | 7 | 0% | 1.00 |

MILWAUKEE COUNTY RESEARCH PARK TECHNOLOGY INNOVATION CENTER EMPLOYEE COUNT

| | TENANT NAME | INITIAL | 12/31/13 | 12/31/14 | 12 MOS. CHANGE | HIGH | PERCENT INCREASE | Xs INCREASE |
|-----|---------------------------------------|---------|----------|----------|-------------------|------|---------------------|----------------|
| 34. | Shining Brow, Inc. | 1 | 2 | 1 | -1 | 5 | 0% | 1.00 |
| 35. | Sieve Networks, Inc. | 2 | 4 | 4 | 0 | 8 | 100% | 2.00 |
| 36. | Smart Measurement, LLC | 2 | 2 | 2 | 0 | 2 | 0% | 1.00 |
| 37. | Soliton Technologies, Inc. | 1 | 5 | 10 | 5 | 10 | 900% | 10.00 |
| 38. | Tailored Solutions, Inc. | 3 | 15 | 18 | 3 | 18 | 500% | 6.00 |
| 39. | Ticomix, Inc. | 6 | 6 | 7 | 1 | 7 | 17% | 1.17 |
| 40. | Tobin Solutions, Inc. | 2 | 8 | 10 | 2 | 13 | 400% | 5.00 |
| 41. | Trillium Specialties, LLC | 1 | 1 | 1 | 0 | 3 | 0% | 1.00 |
| 42. | V-Glass, LLC | 2 | 0 | 2 | 2 | 2 | 0% | 1.00 |
| 43. | Vulkans Forge Consulting, Ltd. | 1 | 0 | 1 | 1 | 1 | 0% | 1.00 |
| 44. | Wauwatosa Chamber of Commerce | 4 | 3 | 3 | 0 | 4 | -25% | 0.75 |
| 45. | Wisconsin Procurement Institute | 3 | 4 | 7 | 3 | 7 | 133% | 2.33 |
| | Total Number of Employees | 124 | 192 | 257 | 66 | 310 | 107% | 2.07 |
| | Total Number of Tenants | 45 | | | | | | |
| | NOTES: | | | | | | | |
| | (1) Used space for strategic planning | | | | | | | |
| | (2) Equipment and storage only onsite | | | | | | | |
| | (3) Some employees work offsite | | | | | | | |

| | ELF Incorporated Robotic Systems, Inc. Healthcare Assurance Systems, Inc. Crystal Medical Products, Inc Doral Systems Corporation Ortech Solutions Company Computer Services Group, Inc. Internet Connect, Inc. Right Image, LLC Tushaus Computer Services, Inc. Apex Interactive, Inc. Jackson/MacCudden, Inc. | ENTRY D | | SPACE AT ENTRY, MAXIMUM SPACE, AND SPACE AT EXIT (SF) | | | EMPLOYMENT AT ENTRY, MAXIMUM EMPLOYMENT, AND EMPLOYMENT AT EXIT | | | |
|-----|---|----------|----------|---|--------|--------|---|----|----|--|
| 1. | Sirius Medical Systems, Inc. | 9/15/93 | 12/31/94 | 242 | 242 | 242 | 1 | 1 | 1 | |
| 2. | TPI Design and Engineering, Inc. | 4/1/94 | 1/25/95 | 1,318 | 1,318 | 1,318 | 5 | 5 | 5 | |
| 3. | Teleco Systems, Inc. | 5/1/93 | 4/30/95 | 457 | 659 | 659 | 3 | 3 | 3 | |
| 4. | Custom Computer Applications, Inc. | 10/1/93 | 8/31/95 | 394 | 394 | 394 | 2 | 2 | 2 | |
| 5. | Minton Brooks & Associates, Inc. | 5/1/93 | 4/30/97 | 804 | 2,927 | 1,319 | 3 | 12 | 5 | |
| 6. | MG Data Consulting Corporation | 1/1/95 | 7/31/97 | 476 | 476 | 476 | 1 | 1 | 1 | |
| 7. | Truth Telecommunications, Inc. | 4/1/95 | 9/30/97 | 242 | 756 | 514 | 2 | 3 | 3 | |
| 8. | Wisconsin Procurement Institute, Inc. | 12/1/95 | 10/15/97 | 1,550 | 1,730 | 1,730 | 6 | 8 | 4 | |
| 9. | K-Tech, Inc. | 12/1/93 | 1/31/98 | 876 | 1,037 | 876 | 3 | 4 | 3 | |
| 10. | Hestia Laboratories, Inc. | 6/1/95 | 3/31/98 | 282 | 443 | 443 | 1 | 2 | 2 | |
| 11, | ELF Incorporated | 3/1/96 | 3/31/98 | 242 | 484 | 484 | 1 | 4 | 4 | |
| 12. | Robotic Systems, Inc. | 11/1/96 | 3/31/98 | 305 | 305 | 305 | 1 | 2 | 2 | |
| 13. | Healthcare Assurance Systems, Inc. | 10/15/94 | 9/30/98 | 394 | 394 | 394 | 1 | 2 | 1 | |
| 14. | Crystal Medical Products, Inc | 6/1/96 | 3/31/99 | 808 | 1,612 | 1,612 | 3 | 6 | 6 | |
| 15, | Doral Systems Corporation | 9/1/96 | 8/31/99 | 1,608 | 1,608 | 1,608 | 3 | 7 | 7 | |
| 16. | Ortech Solutions Company | 12/1/96 | 10/21/99 | 367 | 1,193 | 1,193 | 2 | 6 | 6 | |
| 17. | Computer Services Group, Inc. | 6/1/97 | 1/31/00 | 804 | 804 | 804 | 3 | 3 | 3 | |
| 18. | Internet Connect, Inc. | 10/1/94 | 2/29/00 | 408 | 7,749 | 7,749 | 2 | 34 | 34 | |
| 19. | Right Image, LLC | 11/1/95 | 2/28/01 | 419 | 840 | 840 | 3 | 4 | 2 | |
| 20. | Tushaus Computer Services, Inc. | 7/15/94 | 4/30/01 | 1,642 | 12,355 | 11,311 | 5 | 72 | 72 | |
| 21. | Apex Interactive, Inc. | 4/1/97 | 5/31/01 | 96 | 7,782 | 7,782 | 2 | 77 | 3 | |
| 22. | Jackson/MacCudden, Inc. | 1/1/97 | 9/30/01 | 258 | 258 | 258 | 2 | 2 | 1 | |
| 23. | Juneau Partners, Inc. | 3/15/00 | 3/31/02 | 209 | 457 | 457 | 2 | 3 | 2 | |
| 24. | Mercator Software, Inc. | 10/1/99 | 3/31/02 | 278 | 278 | 278 | 1 | 1 | 1 | |
| 25. | Winstar Wireless, Inc. | 12/1/00 | 4/30/02 | 170 | 170 | 170 | 0 | 0 | 0 | |
| 26. | Discovery Technologies, Inc. | 6/1/95 | 5/31/02 | 242 | 242 | 242 | 1 | 1 | 1 | |
| 27. | Cyborg Games, Inc. | 5/1/98 | 6/30/02 | 242 | 242 | 242 | 1 | 1 | 1 | |
| 28. | ViraCor Diagnostics Labs, Inc. | 8/1/98 | 7/31/02 | 1,033 | 1,284 | 1,284 | 2 | 6 | 4 | |
| 29. | Veridian Systems Division, Inc. | 10/15/95 | 10/31/02 | 242 | 242 | 242 | 1 | 1 | 1 | |
| 30. | SparkLIST.com Corporation | 12/1/98 | 11/30/02 | 208 | 1,387 | 1,387 | 1 | 4 | 4 | |

| | COMPANY NAME | ENTRY D | | MAXIMU | CE AT ENT JM SPACI E AT EXIT | E, AND | MAXIMU | MENT AT MEMPLO MPLOYME EXIT | YMENT, |
|-----|--------------------------------------|---------|----------|--------|------------------------------------|--------|--------|--------------------------------------|--------|
| 31. | Progressive Business Solutions, LLC | 8/15/01 | 11/30/02 | 833 | 833 | 833 | 2 | 2 | 1 |
| 32. | Smart Systems, Inc. | 6/1/97 | 12/31/02 | 419 | 707 | 707 | 2 | 2 | 2 |
| 33. | Argus Technologies, Inc. | 10/1/97 | 1/31/03 | 180 | 180 | 151 | 0 | 0 | 0 |
| 34. | Collins Communications Technologies | 6/15/96 | 2/28/03 | 514 | 514 | 161 | 1 | 2 | 1 |
| 35. | Topical Networks, LLC | 3/1/01 | 2/28/03 | 514 | 514 | 514 | 2 | 5 | 1 |
| 36. | Desktop Engineering, Inc. | 10/1/95 | 9/30/03 | 419 | 419 | 419 | 1 | 1 | 1 |
| 37. | Time Warner Telecom IDD | 3/1/00 | 9/30/03 | 2,075 | 1,230 | 1,230 | 0 | 0 | 0 |
| 38. | Resilient Networks, LLC | 11/1/02 | 9/30/03 | 209 | 635 | 635 | 4 | 4 | 4 |
| 39. | Prince New Media | 2/1/03 | 9/30/03 | 237 | 237 | 237 | 1 | 1 | 1 |
| 40. | MC Services Company | 4/1/98 | 10/31/03 | 547 | 1,351 | 1,059 | 2 | 4 | 3 |
| 41, | Hinnovation, Inc. | 3/1/01 | 3/31/04 | 804 | 1,128 | 1,128 | 3 | 3 | 3 |
| 42. | Cogent Corporation | 10/1/98 | 5/31/04 | 418 | 2,199 | 591 | 2 | 40 | 40 |
| 43. | Info & Image Systems | 4/1/04 | 6/30/04 | 804 | 804 | 804 | 4 | 4 | 4 |
| 44. | Center for Industrial Retention | 5/1/03 | 7/31/04 | 804 | 804 | 161 | 2 | 2 | 1 |
| 45. | Vista Design & Construction, LLC | 2/1/04 | 7/31/04 | 161 | 161 | 161 | 3 | 2 | 2 |
| 46. | Institute for Viral Pathogenesis. | 7/1/99 | 8/31/04 | 168 | 168 | 168 | 1 | 2 | 2 |
| 47, | Vistelar, LLC | 4/1/04 | 9/30/04 | 484 | 484 | 484 | 5 | 5 | 4 |
| 48. | Heartland Software Development, Inc. | 9/1/02 | 10/31/04 | 476 | 476 | 476 | 11 | 8 | 8 |
| 49. | Advance Cabling Solutions, Inc. | 3/1/97 | 11/30/04 | 161 | 3,389 | 2,859 | 4 | 30 | 21 |
| 50. | Micro Resource, Inc. | 7/1/01 | 12/31/04 | 305 | 305 | 305 | 2 | 2 | 1 |
| 51. | Wisconsin Internet Solutions Company | 12/1/02 | 1/31/05 | 151 | 419 | 242 | 2 | 3 | 2 |
| 52. | IGC-Medical Advances, Inc. | 4/1/93 | 1/31/05 | 15,635 | 24,493 | 24,493 | 59 | 85 | 85 |
| 53. | SPS Productions, LLC | 3/1/95 | 3/31/05 | 419 | 3,943 | 3,482 | 3 | 11 | 9 |
| 54. | ArgiNOx, Inc. | 3/1/01 | 4/30/05 | 161 | 161 | 161 | 1 | 1 | 1 |
| 55. | Valen Biotech, Inc. | 8/1/05 | 8/31/05 | 271 | 271 | 271 | 1 | 1 | 1 |
| 56. | Leader Controls and Software, LLC | 10/1/02 | 9/30/05 | 804 | 1,046 | 423 | 5 | 10 | 10 |
| 57 | Brand 33 | 4/1/01 | 10/31/05 | 2,075 | 2,630 | 1,175 | 3 | 9 | 5 |
| 58. | Enkia Corporation | 6/1/04 | 10/31/05 | 237 | 419 | 419 | 2 | 2 | 2 |
| 59 | I.Net Solutions, LLC | 8/1/98 | 2/28/06 | 426 | 1,576 | 208 | 2 | 7 | 1 |
| 60 | CATI | 3/1/06 | 5/31/06 | 476 | 476 | 476 | 1 | 1 | 1 |

| | COMPANY NAME | All I | ATE AND | MAXIM | CE AT ENT UM SPACI E AT EXIT | E, AND | MAXIMU | MENT AT MEMPLO MPLOYME EXIT | YMENT, |
|-----|---|---------|----------|-------|------------------------------------|--------|--------|--------------------------------------|--------|
| 61, | ProtoPROBE, Inc. | 9/1/96 | 8/31/06 | 374 | 2,000 | 636 | 1 | 4 | 2 |
| 62. | Digital Technology Services | 9/1/98 | 8/31/06 | 213 | 324 | 242 | 1 | 1 | 1 |
| 63. | Real Time Automation | 9/15/06 | 3/14/07 | 804 | 804 | 804 | 5 | 5 | 5 |
| 64. | CDB Technologies, Inc. | 10/1/06 | 10/31/07 | 661 | 2,291 | 1,807 | 1 | 7 | 7 |
| 65. | Value Analysis & Systems Technologies | 1/1/05 | 10/31/07 | 204 | 308 | 308 | 7 | 8 | 7 |
| 66. | Badger Medical Systems, Inc. | 2/1/07 | 1/31/08 | 499 | 499 | 499 | 2 | 2 | 2 |
| 67. | KL Hotel, LLC | 9/1/07 | 3/15/08 | 645 | 1,449 | 1,449 | 1 | 6 | 6 |
| 68. | Thin Air Software, LLC | 6/1/04 | 5/31/08 | 394 | 2,278 | 2,278 | 2 | 16 | 16 |
| 69. | ProcessWorx, LLC | 8/1/05 | 7/31/08 | 242 | 305 | 305 | 1 | 2 | 2 |
| 70. | Lakeside Technical Services, Inc. | 9/1/06 | 3/31/08 | 242 | 242 | 242 | 4 | 4 | 4 |
| 71. | Sino-American Biomedical Services, Inc. | 9/1/06 | 10/31/08 | 258 | 258 | 258 | 2 | 2 | 2 |
| 72. | PointOne Systems, LLC | 10/1/01 | 12/31/08 | 457 | 2,872 | 2,045 | 2 | 23 | 8 |
| 73. | Integrated Data Storage, LLC | 1/1/09 | 2/28/09 | 305 | 305 | 305 | 1 | 1 | 1 |
| 74. | Neurognostics, Inc. | 4/1/04 | 3/31/09 | 804 | 1,109 | 1,109 | 2 | 8 | 5 |
| 75. | Zeon Solutions, Inc. | 7/1/06 | 5/31/09 | 275 | 2,034 | 2,034 | 4 | 17 | 17 |
| 76. | 21st Century Laboratories, LLC | 9/1/06 | 7/31/09 | 197 | 197 | 197 | 3 | 3 | 3 |
| 77, | Miller Computer Grouip, Inc. | 3/1/02 | 8/31/09 | 514 | 734 | 242 | 3 | 3 | 2 |
| 78. | Prism Clinical Imaging, Inc. | 1/1/09 | 9/30/09 | 375 | 375 | 375 | 2 | 7 | 7 |
| 79. | Connexion Technologies, LLC | 9/1/07 | 11/30/09 | 197 | 635 | 635 | 1 | 8 | 8 |
| 80. | Moistad Consulting, LLC | 2/1/05 | 12/31/09 | 242 | 242 | 242 | 1 | 2 | 2 |
| 81. | SEWRPC | 12/1/06 | 12/31/09 | 252 | 476 | 476 | 0 | 0 | 0 |
| 82. | Green Dining Solutions, LLC | 7/1/09 | 1/31/10 | 324 | 324 | 324 | 2 | 2 | 2 |
| 83. | Silicon Pastures | 10/1/05 | 1/31/10 | 393 | 393 | 393 | 1 | 3 | 2 |
| 84. | Dave and Buster's, Inc. | 1/1/10 | 2/28/10 | 1,669 | 1,669 | 1,669 | 4 | 4 | 4 |
| 85. | Technology by Design, LLC | 9/1/06 | 3/31/10 | 506 | 1,576 | 1,576 | 8 | 12 | 8 |
| 86. | Niceware International, LLC | 4/1/02 | 4/30/10 | 804 | 3,711 | 3,711 | 3 | 15 | 15 |
| 87. | Base Camp VI, LLC | 6/1/08 | 5/31/10 | 164 | 164 | 164 | 0 | 0 | 0 |
| 88. | Innotech, Inc. | 1/1/07 | 11/30/10 | 417 | 760 | 417 | 1 | 3 | 1 |
| 89. | Imris, Inc. | 11/1/05 | 11/30/10 | 204 | 204 | 204 | 1 | 1 | 1 |
| 90. | TPI Technology Group, Inc. | 2/1/95 | 12/31/10 | 514 | 1,081 | 170 | 3 | 3 | 3 |

| | COMPANY NAME . ZyStor Therapeutics, Inc. | ENTRY D | | SPACE AT ENTRY, MAXIMUM SPACE, AND SPACE AT EXIT (SF) | | | EMPLOYMENT AT ENTRY, MAXIMUM EMPLOYMENT, AND EMPLOYMENT AT EXIT | | | |
|------|---|---------|----------|---|---------|---------|---|-----|-----|--|
| 91. | | 2/1/05 | 1/31/11 | 4,181 | 4,338 | 4,095 | 3 | 11 | 8 | |
| 92. | NRG Software, LLC | 11/1/07 | 2/28/11 | 476 | 1,513 | 1,513 | 3 | 7 | 6 | |
| 93. | Succeedia, LLC | 10/1/09 | 2/28/11 | 242 | 439 | 439 | 1 | 2 | 2 | |
| 94. | MR Instruments, Inc. | 3/1/11 | 3/31/11 | 384 | 384 | 384 | 2 | 2 | 2 | |
| 95. | JaRon, LLC | 4/1/08 | 5/31/11 | 231 | 231 | 231 | 2 | 2 | 2 | |
| 96. | Industrial Automation Solutions, Inc. | 9/1/06 | 6/30/11 | 635 | 804 | 804 | 6 | 6 | 4 | |
| 97. | Johnathan H. LeBowitz, Ph.D. | 2/1/11 | 8/31/11 | 243 | 243 | 243 | 1 | 1 | 1 | |
| 98. | InvivoSciences, LLC | 12/1/05 | 11/30/11 | 552 | 1,329 | 1,329 | 2 | 7 | 7 | |
| 99. | Terra Nova Learning Systems, LLC | 9/1/03 | 1/31/12 | 904 | 1,822 | 233 | 3 | 7 | 3 | |
| 100. | Convergent Commerce Group, LLC | 6/1/10 | 5/31/12 | 164 | 164 | 164 | 0 | 0 | 0 | |
| 101. | JSO Technology, LLC | 6/1/06 | 7/31/12 | 514 | 2,191 | 2,191 | 3 | 9 | 9 | |
| 102. | Techworks, LLC | 3/1/02 | 8/31/12 | 782 | 2,596 | 1,599 | 3 | 16 | 7 | |
| 103. | Dynamic Innovative Solutions, LLC | 10/1/10 | 9/30/12 | 215 | 215 | 215 | 2 | 2 | 2 | |
| 104. | PhysioGenix, Inc. | 1/1/02 | 10/31/12 | 804 | 4,647 | 4,641 | 5 | 15 | 10 | |
| 105. | Uni-Comm Corporation | 7/1/94 | 11/30/12 | 804 | 1,897 | 600 | 3 | 8 | 2 | |
| 106. | Veridia, LLC | 12/1/05 | 12/31/12 | 324 | 433 | 433 | 1 | 2 | 2 | |
| 107. | Procorp Enterprises, LLC | 8/1/07 | 12/31/12 | 596 | 596 | 596 | 1 | 3 | 1 | |
| 108. | MPP Group, LLC | 6/1/07 | 5/15/13 | 242 | 242 | 242 | 1 | 1 | 1 | |
| 109. | Johnson Heart Care Center, S.C. | 10/1/11 | 6/30/13 | 514 | 514 | 514 | 2 | 2 | 2 | |
| 110. | MMPEX Systems, LLC | 7/1/12 | 7/31/13 | 419 | 419 | 419 | 1 | 1 | 1 | |
| 111. | Wisconsin Viral Research Group, Ltd. | 8/1/02 | 7/31/13 | 1,284 | 1,896 | 389 | 2 | 6 | 2 | |
| 112. | Developer One, Inc. | 5/1/01 | 10/31/13 | 514 | 1,128 | 248 | 1 | 7 | 1 | |
| 113. | Jeenz, LLC | 11/1/13 | 11/30/13 | 389 | 389 | 389 | 3 | 3 | 3 | |
| 114. | BizStarts Milwaukee, Inc. | 4/1/09 | 3/31/14 | 161 | 242 | 242 | 1 | 2 | 2 | |
| 115. | BYK USA, Inc. | 12/1/11 | 6/30/14 | 1,631 | 1,631 | 1,631 | 1 | 1 | 1 | |
| 116. | James Peterson Sons, Inc. | 11/1/13 | 12/31/14 | 476 | 476 | 476 | 3 | 7 | 7 | |
| | | | | 78,633 | 162,038 | 140,422 | 320 | 828 | 632 | |

