

OFFICE OF THE COUNTY EXECUTIVE

Milwaukee County

CHRIS ABELE . COUNTY EXECUTIVE

DATE: September 29, 2015

TO: The Honorable Milwaukee Board of Supervisors

FROM: Chris Abele, Milwaukee County Executive

RE: County Board File No. 15-352 creating Chapter 21 of the Milwaukee County Code of General Ordinances to seek the inclusion of certain employment standards in development agreements

I agree with the County Board's view that Milwaukee should seek development proposals for County assets that will provide the greatest future benefit in jobs, tax base, and image for the community, as well as a fair price. Recently, Milwaukee County used its new land sales process to secure a development proposal for the Park East that will create 3,700 jobs, generate \$4.5 million in new annual property taxes per year by completion, maintains Milwaukee's status as a big league city, and removes the responsibility of paying millions of dollars in costs related to preparing the land for development from Milwaukee County. Milwaukee County will aim to apply this approach to future development proposals.