



CONCESSION GROUP
WORKING TOGETHER IS SUCCESS

10812 St. Charles Rock Road

St. Louis Mo, 63074

PH: 314-209-9200 FAX: 314-209-9201

Courtney Thornton

Vice President, Partner Relations & Business Diversity

One Meadowlands Plaza, East Rutherford, NJ 07073

Re: Milwaukee General Mitchell International Airport RFP Official Notice NO 6894

I would like to first of all appreciate you and your organization for thinking about OHM as ACDBE partner for this current opportunity for specialty retail and the electronic packages. We at OHM have evaluated the financial data and it's not meeting our criteria and would like to pass on this current opportunity.

Please do not hesitate to call me or email me if you have any additional information that is required.

Sincerely,

A handwritten signature in black ink, appearing to read "Milan Patel".

Milan Patel

314-280-5034 Cell Phone

From: raj@ohmgroup.com [raj@ohmgroup.com]
Sent: Monday, July 07, 2014 2:35 PM
To: Courtney Thornton; milan@ohmgroup.com
Cc: milan@ohmconcessiongroup.com; Jeniece McClary; Mike Blakely
Subject: RE: Milwaukee General Mitchell International Airport Milan Patel

Good Afternoon Courtney,

Here's the sign copy of the letter.

Thanks

Raj Patel

From: Courtney Thornton
Sent: Wednesday, July 02, 2014 1:44 PM
To: Milan Patel; Raj - OHM
Cc: milan@ohmconcessiongroup.com; Jeniece McClary; Mike Blakely
Subject: RE: Milwaukee General Mitchell International Airport Milan Patel

HIGH IMPORTANCE & TIME SENSITIVE

Milan:

I hope this message finds you well. I tried to reach out to you a few times however I was unable to leave a voicemail. In response to your question below, this is to confirm our intention to respond to both Specialty and Electronics. Also, you should have received the Proforma from Jeniece. Please let me know if you have additional questions.

Thank you,
Courtney

Courtney Thornton

Vice President, Partner Relations & Business Diversity

"The Traveler's Best Friend"

One Meadowlands Plaza, East Rutherford, NJ 07073

P: 504 346 1566 Email: cth Thornton@hudsongroup.com

From: Milan Patel [milan@ohmgroup.com]
Sent: Friday, June 27, 2014 9:20 PM
To: Courtney Thornton; Raj - OHM
Cc: milan@ohmconcessiongroup.com; Jeniece McClary; Mike Blakely
Subject: Re: Milwaukee General Mitchell International Airport Milan Patel

Ms. Thornton,
Good evening I'm so sorry for missing your call this afternoon. I apologies I'm in Orlando opening a new location of Dunkin Donuts.

Anyways I was wondering which package were you guys thinking to bid on the electronic and the specialty Gifts package? Please let me know. It looks interesting to me and I would like to discuss it further if possible. Let me know if your available over the weekend and if so plz give me some times that your available.

Have a great weekend speak to you soon!

Thanks
Milan Patel

> On Jun 27, 2014, at 4:19 PM, Courtney Thornton <CThornton@hudsongroup.com> wrote:
>
> Milan:
>
> I hope this message finds you well. I tried to reach you by phone and left you a voicemail.
>
> I understand that you are currently ACDBE certified in Milwaukee County and I'd like to speak with you about partnering with Hudson on a Specialty Opportunity in Milwaukee. I have attached a copy of the Invitation to Submit a Proposal for Specialty Retail Concessions. The same has a 21% ACDBE Participation goal. The RFP response due date has been extended until July 10, however, we expect to submit by July 8th.
>
> Also attached is a corresponding Non Disclosure Agreement ("NDA"). Please review this information and return an executed copy of the NDA and we will immediately forward the Proforma. We hope to schedule a follow-up call on Monday, June 30th to discuss.
>
> I'm happy to discuss at your convenience. You may contact me at anytime 504.342.1566.
>
> Thank you,
> Courtney
>
>
>
>
> Courtney Thornton
>

> Vice President, Partner Relations & Business Diversity

>

> "The Traveler's Best Friend"

>

> One Meadowlands Plaza, East Rutherford, NJ 07073

>

> P: 504 346 1566 Email: cth Thornton@hudsongroup.com

>

>

>

> Disclaimer: The information in this e-mail is confidential and may be legally privileged. It is intended solely for the addressee. If you are not the intended recipient, please destroy this message and notify the sender immediately. Any disclosure, copying or distribution of this message may be unlawful. There are risks in communicating by e-mail. E-mail may be susceptible to data corruption, delay, interception and unauthorized amendment and we do not accept liability for any such corruption, delay, interception or amendment or their consequences. Anyone who communicates with us by e-mail is taken to accept the risks in doing so.

> <Official_Notice_No._6894.pdf>

> <OHM NDA 6.27.2014.pdf>

English Concessions

July 1, 2014

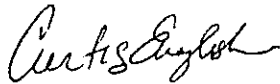
Ms. Courtney Thornton
1 Meadowlands Plaza, 11th Floor
East Rutherford, NJ 07073

Dear Ms. Thornton:

Thank you for the opportunity to submit a proposal for the specialty retail concessions at General Mitchell International Airport, Milwaukee, WI. After careful review of the proforma, however, I regret that I am unable to submit a proposal at this time due to the potential financial risks that it poses to my small business.

Thank you for your time and efforts and I look forward to participating in future opportunities.

Sincerely,



Curtis English
English Concessions

William Terwilliger

From: Jeniece McClary
Sent: Tuesday, July 01, 2014 3:52 PM
To: William Terwilliger
Subject: FW: Milwaukee General Mitchell International Airport United Concessions

Here is the Milwaukee denial from Ben.

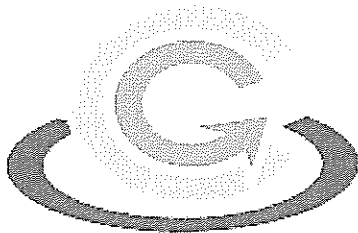
From: Ben Rababy [mailto:benrababy@gmail.com]
Sent: Monday, June 30, 2014 6:40 PM
To: Jeniece McClary
Cc: Benjamin Rababy; brababy@hudsonjv.com; hrababy@hudsonjv.com; Courtney Thornton; Mom Rababy
Subject: Re: Milwaukee General Mitchell International Airport United Concessions

Dear Jeniece,

Thank you for considering us for this opportunity and we appreciate your faith in us to partner together in another airport. Although we would be happy to entertain future deals in MKE we are going to have to pass on this round.

We wish you and your team continued success in this bid and hope you think of us when other opportunities in MKE, and across the country, become available.

Sincerely,
Ben Rababy



**UNITED
CONCESSIONS
GROUP**

On Jun 30, 2014, at 3:49 PM, Jeniece McClary <jjackson@hudsongroup.com> wrote:

Hi Ben,

As per Courtney's email below I have included the Proforma for this opportunity.

Please review and we will set up a call to review if you have any questions.

Best regards,

Jeniece

-----Original Message-----

From: Courtney Thornton

Sent: Friday, June 27, 2014 5:38 PM

To: benrababy@gmail.com

Cc: Jeniece McClary; Mike Blakely

Subject: Milwaukee General Mitchell International Airport United Concessions

Importance: High

Ben:

It was nice speaking with you and thank you for taking my call.

Consistent with our discussion, I'd like you to seriously consider partnering with Hudson on a Specialty Opportunity in Milwaukee. I have attached a copy of the Invitation to Submit a Proposal for Specialty Retail Concessions. The same has a 21% ACDBE Participation goal. The RFP response due date has been extended until July 10, however, we expect to submit by July 8th.

Also attached is a corresponding Non Disclosure Agreement ("NDA"). Please review this information and return an executed copy of the NDA and we will immediately forward the Proforma. We hope to schedule a follow-up call on Monday, June 30th to discuss.

I'm happy to discuss at your convenience. You may contact me at anytime 504.342.1566.

Thank you,
Courtney

Courtney Thornton

Vice President, Partner Relations & Business Diversity

"The Traveler's Best Friend"

One Meadowlands Plaza, East Rutherford, NJ 07073

P: 504 346 1566 Email: cthorton@hudsongroup.com

Disclaimer: The information in this e-mail is confidential and may be legally privileged. It is intended solely for the addressee. If you are not the intended recipient, please destroy this message and notify the sender immediately. Any disclosure, copying or distribution of this message may be unlawful. There are risks in communicating by e-mail. E-mail may be susceptible to data corruption, delay, interception and unauthorized amendment and we do not accept liability for any such corruption, delay, interception or amendment or their consequences. Anyone who communicates with us by e-mail is taken to accept the risks in doing so.

Disclaimer: The information in this e-mail is confidential and may be legally privileged. It is intended solely for the addressee. If you are not the intended recipient, please destroy this message and notify the sender immediately. Any disclosure, copying or distribution of this message may be unlawful. There are risks in communicating by e-mail. E-mail may be susceptible to data corruption, delay, interception and unauthorized amendment and we do not accept liability for any such corruption, delay, interception or amendment or their consequences. Anyone who communicates with us by e-mail is taken to accept the risks in doing so.

<Official_Notice_No._6894.pdf><Copy of MKE Partner Proforma 140627.xls>