(ITEM) From the Director, Department of Transportation, and the Interim Airport Director requesting authorization to enter into an Air Freight Building Lease Agreement with American Sales and Management Organization, LLC, for a term of four years, effective July 1, 2014, and ending June 30, 2018, by recommending adoption of the following:

A RESOLUTION

WHEREAS, Section 301(M) of the Airline-Airport Use and Lease Agreement between Milwaukee County and signatory air carriers provides the right to enter into or conduct handling arrangements as part of their Air Transportation Business at General Mitchell International Airport ("GMIA"); and

WHEREAS, the rights granted under Section 301(M) may be exercised on behalf of an airline by its affiliates, by other signatory airlines, by an airline's wholly-owned subsidiary service companies, or by third-party suppliers, provided, however, that the County has reserved the right to require such wholly-owned subsidiary service companies or third-party suppliers to secure an operating agreement from the County; and

WHEREAS, Delta Air Lines, Inc., ("Delta") has secured the aircraft cleaning services of American Sales and Management Organization, LLC ("ASMO"); and

WHEREAS, Milwaukee County executed an agreement on March 6, 2014, with ASMO for the lease of approximately 2,442 square feet of air freight building space at GMIA to be used in conjunction with ASMO's operation of third-party aircraft cleaning services for Delta; and

WHEREAS, the agreement was co-terminus with the third-party supplier contract between ASMO and Delta for two years effective July 1, 2012, and ending June 30, 2014; and

WHEREAS, ASMO communicated to Airport staff that it has secured another four-year, third-party supplier contract with Delta and is now requesting to enter into a new agreement for the leased space which would be co-terminus with its new third-party supplier contract with Delta effective July 1, 2014, and ending June 30, 2018; and

WHEREAS, Airport staff recommends that Milwaukee County enter into a new lease agreement with ASMO for the 2,442 square feet of air freight building space previously leased under Airport Agreement No. OL-2262, inclusive of the following:

1. The term of the agreement shall be co-terminus with American Sales and Management Organization's third-party supplier contract with Delta Air Lines, Inc., effective July 1, 2014, and ending June 30, 2018.

2. Rental for the 2,442 square feet of air freight building space shall continue at a rate of \$10.00 per square foot per year.

3. The agreement shall contain the current standard insurance and environmental requirements for lease agreements for air freight building space at General Mitchell International Airport.

; now, therefore,

BE IT RESOLVED, that the Director of Transportation and the Interim Airport Director are hereby authorized to enter into an agreement with American Sales and Management Organization, LLC, for the lease of air freight building space at General Mitchell International Airport, under standard conditions for similar concessions, inclusive of the following:

1. The term of the agreement shall be co-terminus with American Sales and Management Organization's third-party supplier contract with Delta Air Lines, Inc., effective July 1, 2014, and ending June 30, 2018.

2. Rental for the 2,442 square feet of air freight building space shall continue at a rate of \$10.00 per square foot per year.

3. The agreement shall contain the current standard insurance and environmental requirements for lease agreements for air freight building space at General Mitchell International Airport.

srb 08/26/14

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