

THE COUTURE AT A GLANCE

\$122 MILLION TOTAL PROJECT COST 44 STORIES / 700,000 SQUARE FEET

PUBLIC PLAZAS, PARK & PEDESTRIAN BRIDGES

302 MARKET RATE APARTMENTS

54,893 SQUARE FEET OF DESTINATION RESTAURANT & RETAIL SPACE

570 PARKING SPACES (147 PUBLIC SPACES)

26% OF THE TOTAL SPACE IS FOR PUBLIC USE

2,074 JOBS (1,120 IN CONSTRUCTION)

150 PERMANENT JOBS

CURRENT ANNUAL TAX REVENUE: **\$0** (CURRENT TRANSIT CENTER IS A COST TO TAX PAYERS TO MAINTAIN)

\$68,158,864 NEW TAX REVENUE OVER 30 YEARS FOR PUBLIC INFRASTRUCTURE AND OTHER PUBLIC INVESTMENTS

CREATE A NEW DEMAND BY OFFERING A VITAL HOUSING OPTION FOR **600** NEW DOWNTOWN RESIDENTS

1 MILLION ANNUAL VISITORS



A Catalytic Part of the Lakefront Gateway Project

A 44-story mixed-use skyscraper, The Couture, will play an essential and vital role in the transformation of Milwaukee's Lakefront Gateway. It has been designed, from the ground up, to serve as a key thoroughfare connecting our lakefront and cultural amenities with our downtown – through public plazas and parks, pedestrian bridges and a new lakefront stop for the proposed streetcar. The result: The Couture will replace an underused "bus barn," with a true multimodal transit hub for our community.

In the process, it will bring new vibrancy to the lakefront through a new destination site, including 600 new downtown residents, high-end retail and restaurants and generating millions of dollars in new tax base and creating thousands of new jobs.

Milwaukee County's Return on Investment

26% OF THE SITE WILL BE USED FOR NEW PUBLIC AMENITIES (More public space than at the current, underused "transit center.")

SUBSTANTIAL INVESTMENT IN NEW PUBLIC INFRASTRUCTURE
ENHANCING PUBLIC TRANSIT, GREEN SPACE, PUBLIC ACCESS AND CONNECTIONS
\$3 MILLION IN DEVELOPER-FUNDED SITE DEMOLITION AND PREP COSTS
\$.5 MILLION IN DEVELOPER-FINANCED CONTINGENCY FUND FOR LEGAL COSTS

\$68,158,864 TOTAL NEW TAX REVENUE OVER 30 YEARS FOR PUBLIC INFRASTRUCTURE AND OTHER PUBLIC INVESTMENTS \$610,000 IN NEW ANNUAL MILWAUKEE COUNTY TAX REVENUE AT STABILIZATION

PUBLIC AREAS:

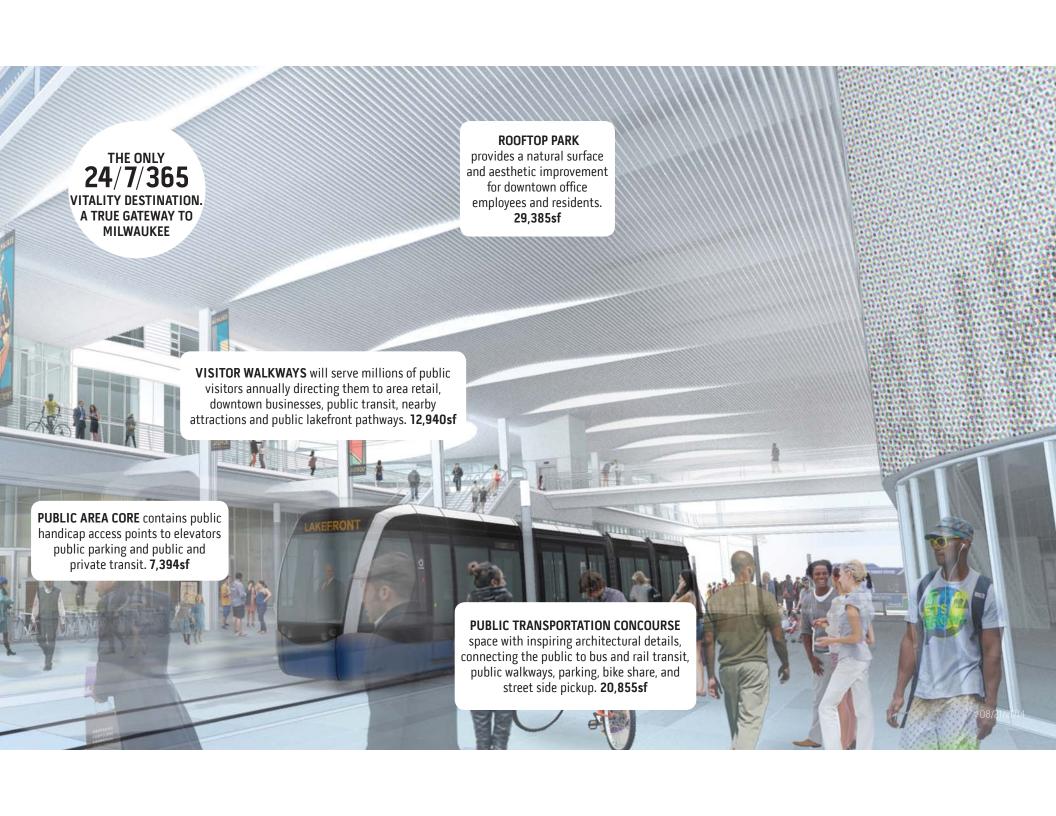
26%

OF TOTAL BUILDING AREA

(178,000 square feet)

TIF funding for the project would be solely used to support public benefits and amenities and will not be used for any parts of the site that are not open to the public or are income-producing for the developer.





SUMMARY OF TIF FUNDING FOR PUBLIC AREAS

PUBLIC AREA CORE/COMMON SPACE 7,394sf

PUBLIC TRANSPORTATION CONCOURSE 20,855sf

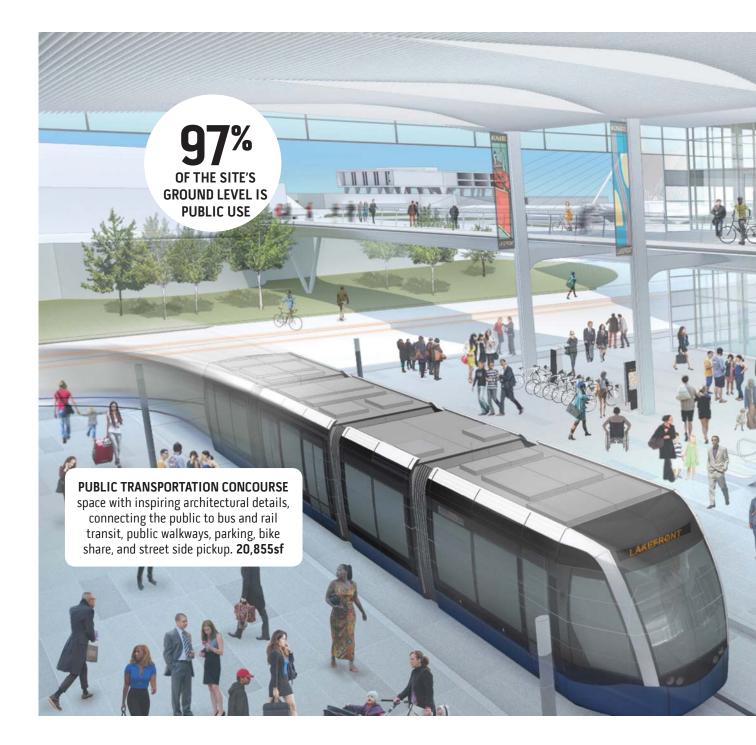
ROOFTOP PUBLIC PARK 29,385sf

PUBLIC ACCESS STAIRS TO WALKWAYS 1,715sf

PUBLIC PEDESTRIAN VISITOR PLAZA 9,150sf

VISITOR WALKWAYS 12,940sf

TOTAL PUBLIC AREA: 81,561sf



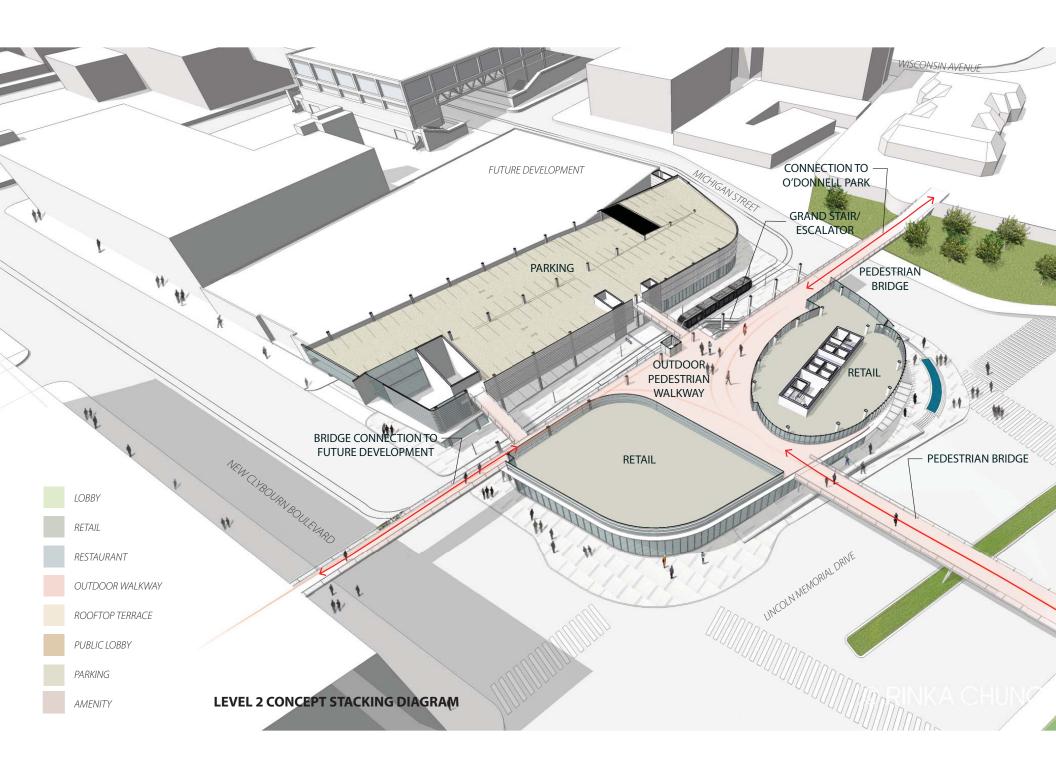


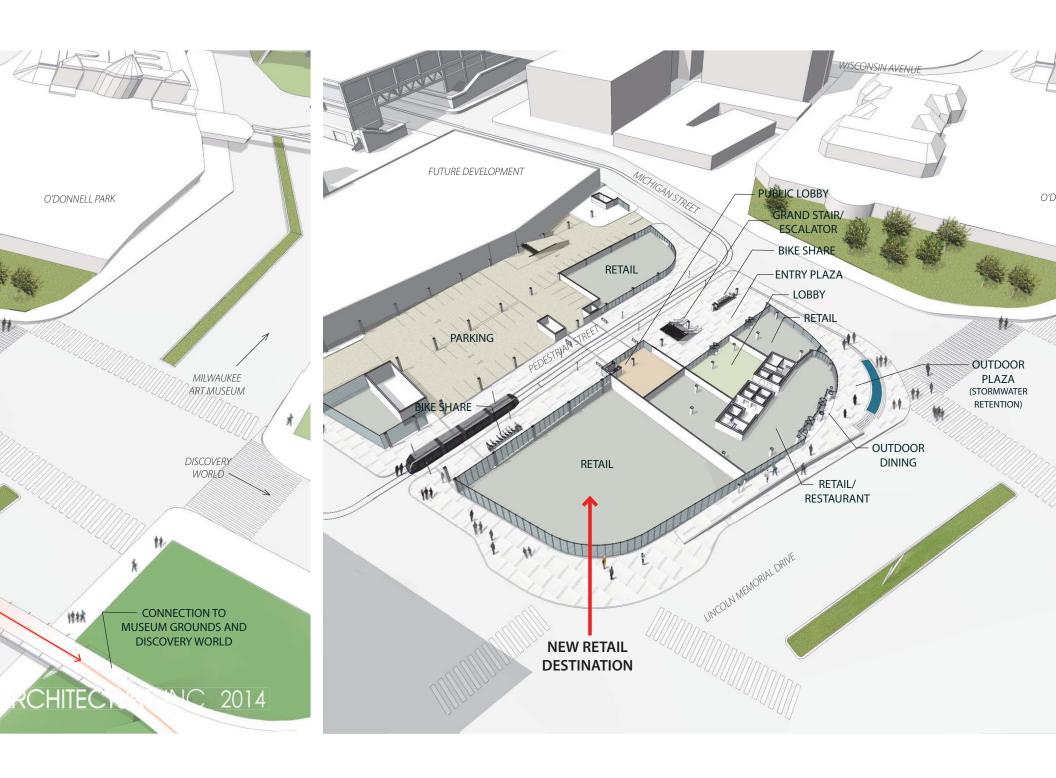
















Why The Couture Could Wow the Nation

Few cities have built towers this tall (44 stories) since 2000. This could be a coup for Milwaukee.

(Second of two-part series in Urban Milwaukee. online at urbanmilwaukee.com)

By David Holmes - Aug 27th, 2013 01:43 pm

As a long-time resident of the Milwaukee area, I was excited when the proposal for the 44-story The Couture tower was announced in 2012. As my earlier story found, Milwaukee has out-performed most other major U.S. cities since 2000 in the construction of high-rise (at least 18 stories) buildings. However, even within the context of this remarkable overall performance, the proposal for The Couture tower seems extraordinary.

That became clear as I did a comparison to other cities, again using data on U.S. high rises at skyscraperpage.com. I tallied all residential towers having 44 or more stories completed in the 67 largest U.S. cities since 2000 (i.e., the 50 largest U.S. cities by population plus 17 cities that are the principal cities in one of the 50 largest U.S. metropolitan areas). Table 1 presents a summary showing there are just 11 major U.S. cities in which at least one 44-story or higher residential tower has been completed since 2000, or is currently under construction.

As shown, the list of major U.S. cities building residential towers of at least 44 stories in this century is short. Furthermore, the vast majority of these towers were constructed during the real estate bubble. For

instance, of the 32 residential towers completed this century in Chicago, 16 began construction during the 3-year period from 2005-07, and only 1 during the subsequent 3-year period from 2008-10 coinciding with the housing bust.

To better appreciate the trends in high-rise residential construction occurring in the post-bubble or "new normal" economic environment, I separately tabulated totals for buildings completed during the past three years (2011-13) as well as buildings currently under construction. Only 4 major U.S. cities are currently in this "club" – Milwaukee would be the 5th if and when The Couture begins construction. It is probably worth noting some of the major U.S. cities that are absent from Table 1 – every other city in the Midwest except Chicago; every major city in Florida except Miami; every major city in Texas except Austin; and the cities of Boston, Portland, and Seattle.

I suspect three factors may play a role in Milwaukee being the locale for a high-rise residential development of this magnitude. The first is an exceptional site. The second is a talented developer, Rick Barrett, who has already managed to complete one significant high-rise building in the post-bubble economic environment (the 30-story The Moderne). The third is a surrounding environment in the nearby downtown and lakefront areas of Milwaukee that is arguably one of the top urban environments for any major city in the U.S. (even if this fact is not fully appreciated by many long-time residents or the many Americans who have not yet had the good fortune to visit Milwaukee).

U.S. Cities with 44-Story or Higher Residential Towers Built Since 2000

| CITY | #Buildings Completed 2000-2013* | Max Floors | #Buildings Completed 2011-2013* | Max Floors | #Buildings Under Construction* | Max Floors |
|---------------|---------------------------------------|---------------|---------------------------------------|---------------|--------------------------------------|---------------|
| NY City | 32 | 76 | 4 | 76 | 14 | 89 |
| Chicago | 32 | 98 | 2 | 45 | 4 | 59 |
| Miami | 28 | 65 | 0 | 0 | 4 | 46 |
| Las Vegas | 14 | 64 | 0 | 0 | 0 | |
| Atlanta | 4 | 52 | 0 | 0 | 0 | |
| Philadelphia | 2 | 45 | 0 | 0 | 0 | |
| San Francisco | 2 | 58 | 0 | 0 | 2 | 50 |
| Austin | 2 | 56 | 0 | 0 | 0 | |
| Los Angeles | 1 | 55 | 0 | 0 | 0 | |
| Charlotte | 1 | 50 | 0 | 0 | 0 | |
| Denver | 1 | 45 | 0 | 0 | 0 | |

^{*}Totals are as of June 2013

Although the Milwaukee Art Museum addition has become a nationally-recognized symbol of Milwaukee's urban renaissance, the reality is that any city having enough wealthy and generous donors could build an architecturally notable museum, concert hall, or other civic monument. But a market-driven tower built to make money in the private sector — that's a different matter. The Couture could in some respects be even more important in changing national perceptions of Milwaukee: it would be a striking physical symbol of Milwaukee's desirability as a place to live, versus a place to give. You can't fake quality of life, or quality of environment — and Milwaukee's downtown and lakefront have both.





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