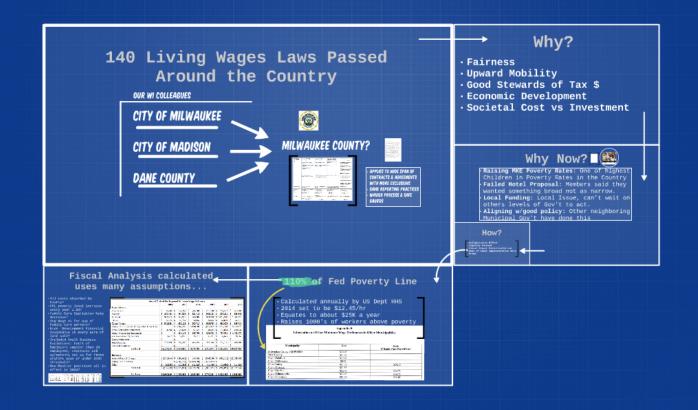
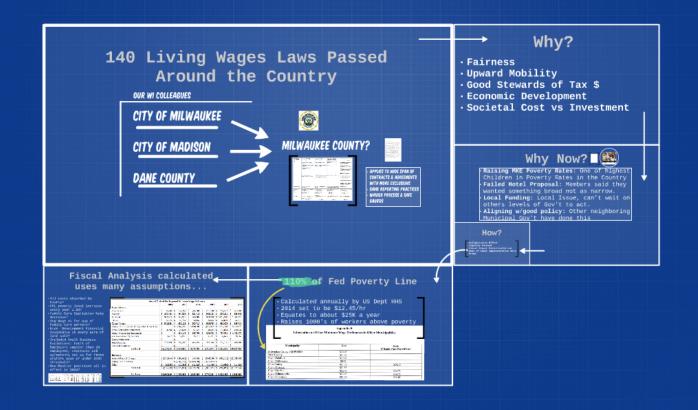
## THE LIVING WAGE BLUEPRINT





## THE LIVING WAGE BLUEPRINT





### 140 Living Wages Laws Passed **Around the Country**

OUR WI COLLEAGUES

CITY OF MILWAUKEE

CITY OF MADISON

**DANE COUNTY** 



**MILWAUKEE COUNTY?** 





- APPLIES TO WIDE SPAN OF SAME REPORTING PRACTICES **WAVIER PROCESS & SAFE**
- GAURDS

Fiscal Analysis calculated\_ uses many assumptions...

110% of Fed Poverty Line

OUR WI COLLEAGUES

CITY OF MILWAUKEE

CITY OF MADISON

DANE COUNTY





# MILWAUKEE COUNTY?

	City of Madison	City of Milwaukee	Milwaukee County PROPOSED
Section 25.015 1/1/99	Section 4.20 1/1/00	Chapter 310 – Department of Administration 12/31/95	
Dane County Employees  Service Contracts over \$5,000  General Labor, clenical work, janitorial, socurity, food services, human services, personal care, home care work  Contractors (Subcontractors)  Includes small business and nonprofits	City of Madison Employees  Service Contracts over \$5,000  Contracts in which City Financial Assistance was provided for agreement exceeding \$100,000	Service contracts over \$5,000 designated by the Central Board of Purchases.  Covers part time and temporary employees	Service Contracts over \$20,000 Concession and revenue generatin agreements over \$20,000. Leases with financial assistance. Financial Assistance over \$1,000,0 Family Care Contracts with prefer providers that exclusively contract with Milwaskee County for the provision of personal care and supportive home care.
			Milwaukee County employees.
Some nongrofits. All other types of contracts. Seasonal, Temporary, tipp ed, interns	All other types of contracts i.e. professional services and public works. Seasonal, Temporary, tipped, interns, workshop employees	All other types of contracts i.e. professional services and public works.	All other types of contracts i.e. professional services and public wo Non-profits; cultural institutions; businesses with 20 employees or le- other governmental entities.
	Service Contracts over \$5,000  General Labor, clorical work, janitorial, socarity, food services, human services, personal are, home care work  Contractors (Subcontractors)  Includes small business and nonprofits  Some nonprofits. All other types of contracts.	Service Contracts over \$5,000  General Labor, clenical work, janitorial, socurity, food services, human services, personal care, home care work  Contractors (Subcontractors)  Includes small business and nonprofits  Some nonprofits.  All other types of contracts. Seasonal, Temporary, tipped, interns  Scasonal, Temporary, tipped, interns,	Service Contracts over \$5,000  General Labor, clenical work, junitorial, socurity, food services, human services, personal care, home care work  Contractes (Subcontractors)  Includes small business and nonprofits  Some nonprofits.  All other types of contracts. Seasonal, Temporary, tipped, interns,  Scasonal, Temporary, tipped, interns,  Service Contracts over \$5,000  Purchases.  Covers part time and temporary employees  comployees  All other types of contracts i.e. professional services and public works.  Scasonal, Temporary, tipped, interns,





Municipality	Dane County	City of Madison	City of Milwaukee	Milwaukee County PROPOSED			
Ord. Ref/Date eff.	Section 25,015 1/1/99	Section 4.20 1/1/00	Chapter 310 - Department of	,			
			Administration 12/31/95				
Type of Contracts	Dane County Employees	City of Madison Employees	Service contracts over \$5,000	Service Contracts over \$20,000			
	Service Contracts over \$5,000	Service Contracts over \$5,000	designated by the Central Board of Purchases.	Concession and revenue generating			
	General Labor, clerical work,	Service Contracts over 35,000	Furchases.	agreements over \$20,000.			
	janitorial, security, food services,	Contracts in which City Financial	Covers part time and temporary	-			
	human services, personal care, home	Assistance was provided for agreement	employees	Leases with financial assistance.			
	care work	exceeding \$100,000					
	Contractors (Subcontractors)			Financial Assistance over \$1,000,000.			
	Includes small business and nonprofits			Family Care Contracts with perferred providers that exclusively contract with Milwaukee County for the provision of personal care and supportive home care.			
				Milwaukee County employees.			
Exclusions	Some nonprofits.	All other types of contracts i.e.	All other types of contracts i.e.	All other types of contracts i.e.			
	All other types of contracts.	professional services and public works.	professional services and public works.	professional services and public works.			
	Seasonal, Temporary, tipped, interns	Seasonal, Temporary, tipped, interns, workshop employees		Non-profits; cultural institutions; businesses with 20 employees or less; other governmental entities.			
				Contracts with State or Fed prevailing wage requirement			
				Interns, student learners, job trainces, workshop employees, volunteers receiving stipends, and employees under age 18			
Enforcement Agent	Contract Compliance Office in Purchasing Dept.	Department of Equal Opportunity and Diversity	Department of Public Works and DOA Administration Procurement Division	Department of Audit			
Method of Enf.	Payroll records must be made available upon request	Investigate complaints	Sworn report or affidavit with wages and benefits per person	Payroll records must be made available upon request			
Waivers	Yes by County Board	Allowed if no bids received	Not identified	Yes by County Board			
Sanctions	<ul> <li>Payment withholding</li> </ul>	<ul> <li>\$200 fine</li> </ul>	<ul> <li>Payment withholding</li> </ul>	Payment withholding			
	Suspension     Termination	Payment withholding     Suspension	Suspension     Termination	Termination     Debarring for 3 years			
	Debarring for 3 years	Termination	Debarring for 3 years	Permanent Debarment			
	- Detailing for 5 years	Debarring	- Detailing for 3 years	- Chimical Deballich			
Formula/Rate	100% of US Department of Health and Human Services (DHHS) poverty level wages for a family of 4/2080 hours	110% of DHHS poverty level wages for a family of 4/2080 hours	100% of DHHS poverty level for a family of 3/2080 hours	110% of US DHHS poverty level wages for a family of 4/2080 hours			
	2013 = \$11.33	2013 = \$12.45	2013 = \$9.39	2013 = \$12.45			

# Mhy



## Why?

- Fairness
- Upward Mobility
- Good Stewards of Tax \$
- Economic Development
- Societal Cost vs Investment







# Why

- · Fairness
- · Upward Mobility
- · Good Stewards of
- · Economic Develop



# wny?

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# Why Now?

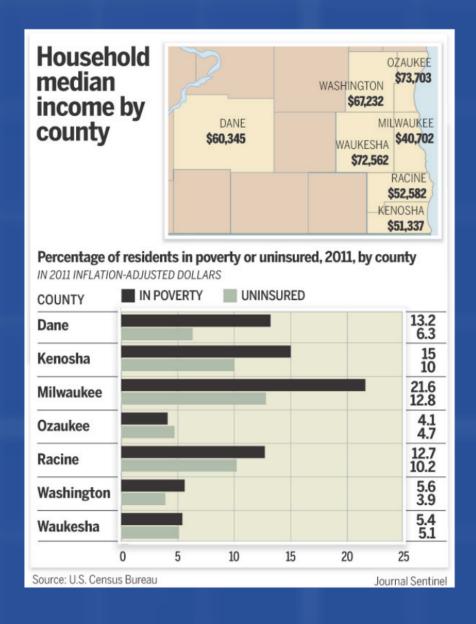




# Household median inclination of the control of the



Poverty Rates: One of Poverty Rates in the Proposal: Members sa



## Why Now?



- Raising MKE Poverty Rates: One of highest
   Children in Poverty Rates in the Country
- Failed Hotel Proposal: Members said they wanted something broad not as narrow.
- Local Funding: Local Issue, can't wait on others levels of Gov't to act.
- Aligning w/good policy: Other neighboring Municipal Gov't have done this

#### How?

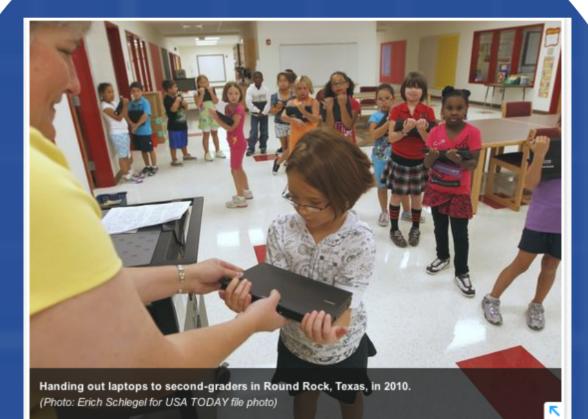
- · Collaborative Effort
- · Legality Focused
- · Fiscal Impact Historically Low
- Dept of Audit Implementation Work
  Group





by county

25
5.4 5.1
5.6 3.9
12.7 10.2
4.1 4.7
21.6 12.8
15 10
13.2 6.3



 As a nation, we need to move beyond treating the symptoms to addressing root causes. Poverty is the most relevant factor in determining the outcome of a person's educational journey, and in Finland, the child poverty rate is about 5%. In the U.S., the rate is almost five times as high. Unlike us,

# Why Now?



- Raising MKE Poverty Rates: One of highest
   Children in Poverty Rates in the Country
- Failed Hotel Proposal: Members said they wanted something broad not as narrow.
- Local Funding: Local Issue, can't wait on others levels of Gov't to act.
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#### How?

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# 

## Municipal Gov

## How?

- · Collaborative Effort
- Legality Focused
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# How?

- Collaborative Effort
- Legality Focused
- Fiscal Impact Historically Low
- Dept of Audit Implementation Work Group



### 110% of Fed Poverty Line

- Calculated annually by US Dept HHS
- 2014 set to be \$12.45/hr
- Equates to about \$25K a year
- Raises 1000's of workers above poverty

#### Appendix B

Information on Other Minimum Wage Ordinances in Other Municipalities

Municipality	Rate	Rate
		if Health Care Not Offered
Milwaukee County PROPOSED	\$12.45	
Dane County	\$11.33	
City of Madison	\$12.45	
City of Milwaukee	\$9.39	
Cook County	\$11.32	\$14.15
City of Chicago	\$11.53	
City of St. Paul	\$12.45	\$14.72
City of Minneapolis	\$12.45	\$14.72
City of Cincinnati	\$11.32	\$12.82



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PREZIDIIS	\$12.45	\$14.72
	****	

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## Appendix B Information on Other Minimum Wage Ordinances in Other Municipalities

Municipality Rate Rate if Health Care Not Offered Milwaukee County PROPOSED \$12,45 Dane County \$11.33 City of Madison \$12.45 City of Milwaukee \$9.39 Cook County \$11.32 \$14.15 City of Chicago \$11.53 City of St. Paul \$12,45 \$14.72 City of Minneapolis \$12,45 \$14.72 City of Cincinnati \$11.32 \$12.82



## Appendix B Information on Other Minimum Wage Ordinances in

Municipality	Rate
Milwaukee County PROPOSED	\$12.45
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City of Chicago	\$11.53
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City of Minneapolis	\$12.45
City of Cincinnati	\$11.32

# Fiscal Analysis calculated uses many assumptions...

s absorbed by

rty level increase ar 2.5%?

are Capitation Rate

#s for pay of are workers? velopment Financial ce on every acre of

		2014		2015		2016	2017
Expenditures:							
Food Service	\$	8,248	\$	239,247	\$	245,204	\$ 251,310
Security	\$	284,488	\$	494,526	\$	551,418	\$ 565,148
Janitorial	\$	922,953	\$	945,935	\$	969,489	\$ 993,629
Clerical	\$	55,365	\$	56,744	\$	58,157	\$ 59,605
County Wages	\$	571,883	\$	586,123	\$	600,717	\$ 615,675
Family Care - Personal & Supportive Home Care	\$	-	\$	5,365,298	\$	5,498,894	\$ 5,635,817
Parks Concession Agreements	\$	3,960	\$	26,601	\$	91,929	\$ 98,614
Airport Concession Agreements	\$	-	\$	250,178	\$	256,408	\$ 262,792
Zoo Concession Agreements	\$	7,437	\$	17,936	\$	35,819	\$ 36,711
Lease Agreements	15	-	Ś	-	Ś	-	\$ -

Annual Costs of the Proposed Minimum Wage Ordinance

# Fiscal Analysis calculated uses many assumptions...

- All costs absorbed by County?
- FPL poverty level increase every year 2.5%?
- Family Care Capitation Rate decrease?
- Avg Wage #s for pay of Family Care workers?
- Econ. Development Financial Assistance on every acre of land sold?
- Included Small Business
  Exclusions: Costs of
  Employers smaller than 20
  employees, contracts and
  agreements not up for renew
  anytime soon or under \$20K
  threshold?
- New Monitor positions all in effect in 2014?

	FTE	Hours	Salary	1	Annual		SS		Pension		Tealth	Total	
Lead Auditor	1.0	2080	\$ 26.86	S	55,873	S	4,274	\$	6,034	S	13,836	S	80,018
Performance Evaluator 1	1.0	2080	\$ 18.69	\$	38,881	S	2,974	\$	4,199	\$	13,836	S	59,890
Performance Evaluator 3	1.0	2080	\$ 23.63	5	49,154	S	3,760	5	5,309	S	13,836	S	72,059
Principal Asst. Corp Counsel	0.5	1040	\$ 22.10	S	22,980	S	1,758	S	2,482	S	13,836	S	41,055
				S	166,888	S	12,767	S	18,024	S	55,344	S	253,022

			03			Vage Ordina						
	-	2014		2015		2016		2017		2018		201
Expenditures:												
Food Service	\$	8,248	\$	239,247	\$	245,204	\$	251,310	\$	257,567	\$	263,981
Security	\$	284,488	\$	494,526	\$	551,418	\$	565,148	\$	579,221	\$	593,643
Janitorial	\$	922,953	\$	945,935	\$	969,489	\$	993,629	\$	1,018,370	\$	1,043,728
Clerical	\$	55,365	\$	56,744	\$	58,157	\$	59,605	\$	61,089	\$	62,610
County Wages	\$	571,883	\$	586,123	\$	600,717	\$	615,675	\$	631,005	\$	646,717
Family Care - Personal & Supportive Home Care	\$	-	\$	5,365,298	\$	5,498,894	\$	5,635,817	\$	5,776,148	\$	5,919,975
Parks Concession Agreements	\$	3,960	\$	26,601	\$	91,929	\$	98,614	\$	112,083	\$	120,031
Airport Concession Agreements	\$	-	\$	250,178	\$	256,408	\$	262,792	\$	784,011	\$	1,422,079
Zoo Concession Agreements	\$	7,437	\$	17,936	\$	35,819	\$	36,711	\$	37,625	\$	38,562
Lease Agreements	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Audit Function	\$	253,000	\$	259,300	\$	265,756	\$	272,374	\$	279,156	\$	286,107
Financial Assistance	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
SubTotal	\$2	,107,334	\$	8,241,886	\$	8,573,790	\$	8,791,674	\$	9,536,276	\$	10,397,433
Revenue:	+-											
Airlines Rates & Charges	\$	(145,884)	\$	(399,695)	\$	(365,068)	\$	(374,158)	\$	(898, 151)	\$	(1,539,061
Family Care Reserves	\$	-	\$	(5,365,298)	\$	(5,498,894)	\$	(5,635,817)	\$		\$	
Other	\$	(10,595)	\$	(10,859)	\$	(11,129)	\$	(11,406)		(11,690)	\$	(11,98
SubTotal	\$	(156,479)	\$	(5,775,852)	\$	(5,875,092)	\$				_	
Tax Levy	¢1	050 856	¢	2 466 035	ċ	2,698,699	¢	2 770 202	¢	9 626 425	ć	8 846 30

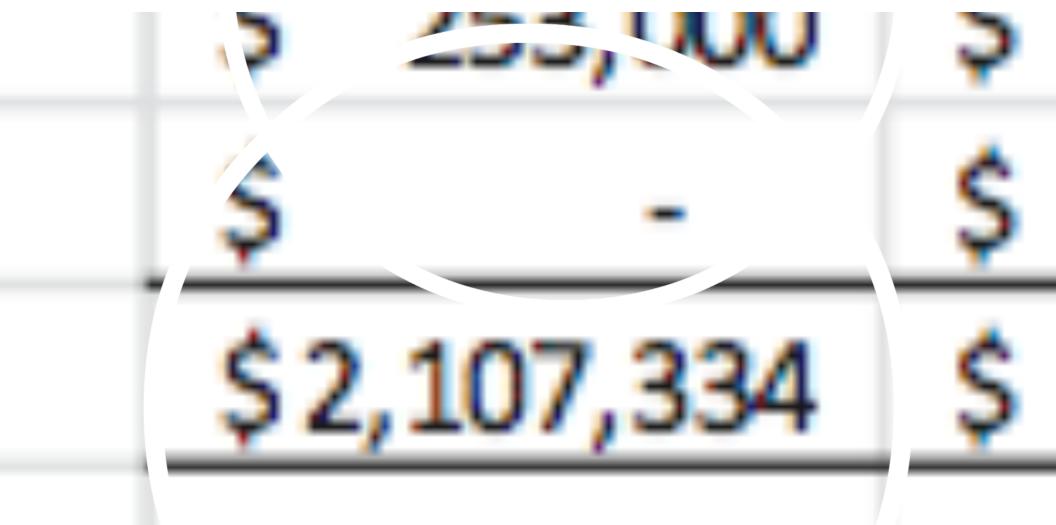


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   Ssistance on every acre of

## any assumptions...

			_		_		_		4			
Annual Cos	ts of the	Prop	ose	ed Minimur	n V	Vage Ordina	anc	е				
		2014		2015		2016		2017		2018		2019
Expenditures:												
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Other	\$ (10	,595)	\$	(10,859)	\$	(11,129)	\$	(11,406)	\$	(11,690)	\$	(11,981)
SubTotal	\$ (156	,479)	\$	(5,775,852)	\$	(5,875,092)	\$	(6,021,381)	\$	(909,841)	\$ (	1,551,042)
Tax Levy	\$1,950	,856	\$	2,466,035	\$	2,698,699	\$	2,770,293	\$	8,626,435	\$	8,846,391
				A								

ľ	Annual Cos	sts c	of the Prop	00
ı			2014	
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ı	Family Care - Personal & Supportive Home Care	\$	-	
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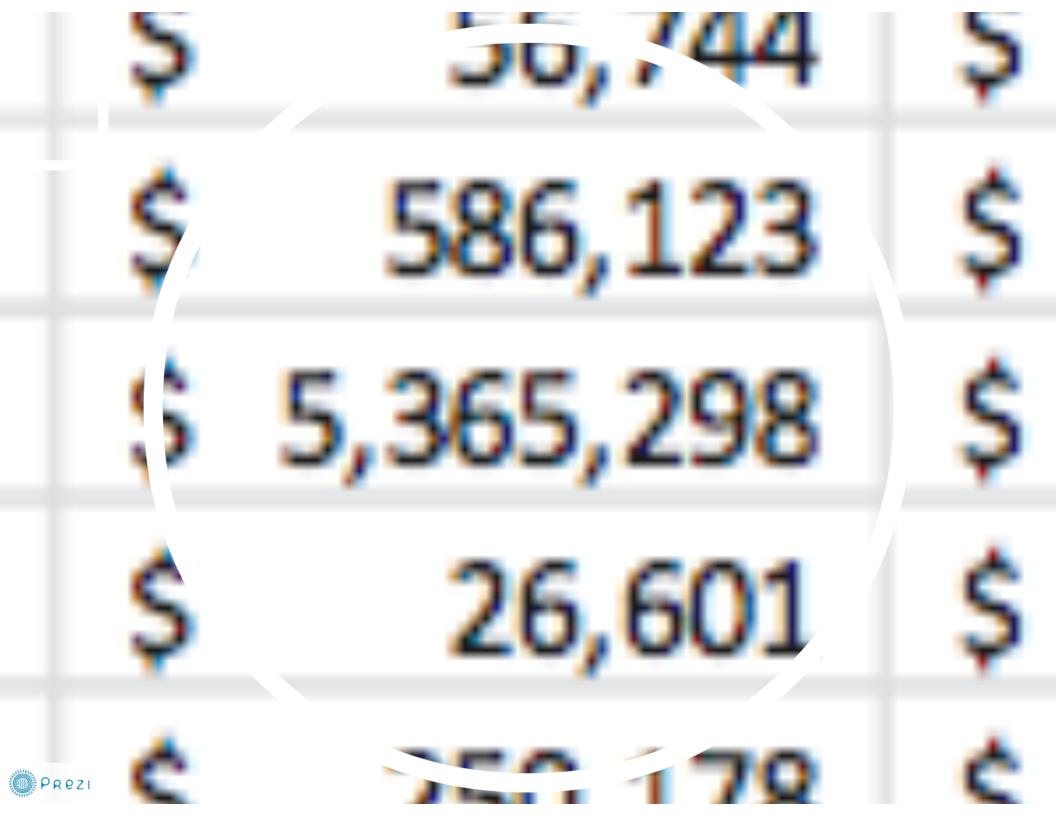


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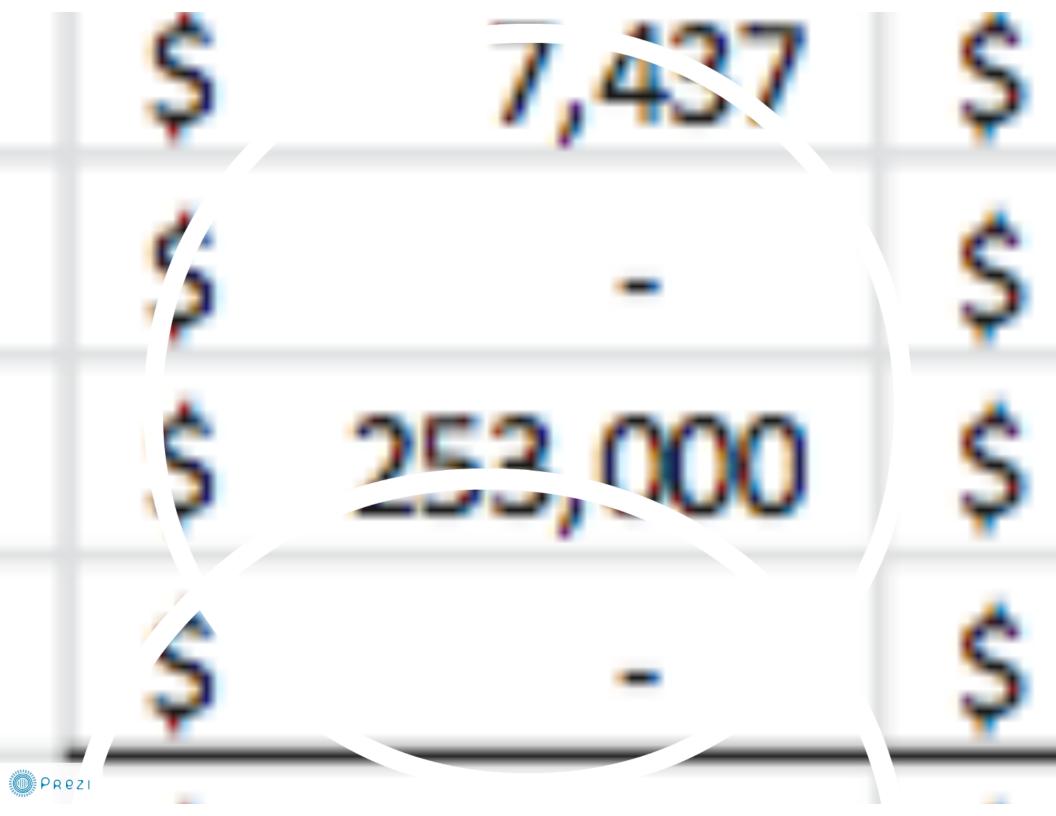


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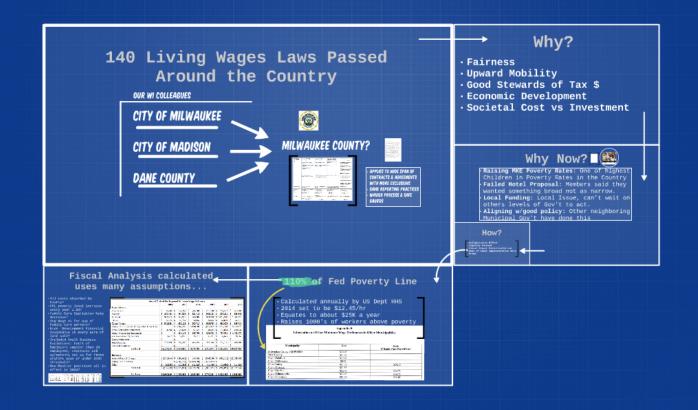
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				\$ 166,888	\$	12,767	\$ 18,	024	S	55,344	\$	253,022	





## THE LIVING WAGE BLUEPRINT





# MILWAUKEE COUNTY?

Municipality	Dane County	City of Madison	City of Milwaukre	Milwaukee County PROPOSED
Ord. Ref/Date eff.	Section 25,015 1/1/99	Section 4.20 1/1/00	Chapter 310 - Department of	
			Administration 12/31/95	
Type of Contracts	Dane County Employees	City of Madison Employees	Service contracts over \$5,000	Service Contracts over \$20,000
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	janitorial, security, food services,	Contracts in which City Financial	Covers part time and temporary	agreements over sexposo.
	human services, personal care, home	Assistance was provided for agreement	employees	Leases with financial assistance.
	care work	exceeding \$100,000		
	Contractors (Subcontractors)			Financial Assistance over \$1,000,000.
	<ul> <li>Includes small business and</li> </ul>			P
	nonprofits			Family Care Contracts with preferred providers that exclusively contract
				with Milwaukee County for the
				provision of personal care and
				supportive home care.
				Milwaukee County employees.
Exclusions	Some nonprofits.	All other types of contracts i.e.	All other types of contracts i.e.	All other types of contracts i.e.
	All other types of contracts.	professional services and public works.	professional services and public works.	professional services and public works.
	Seasonal, Temporary, tipped, interns	Seasonal, Temporary, tipped, interns,		Non-profits; cultural institutions;
		workshop employees		businesses with 20 employees or less;
		working capacitors		other governmental entities.
				Contracts with State or Fed prevailing
				wage requirement
				Interns, student learners, job trainces,
				workshop employees, volunteers
				receiving stipends, and employees
				under age 18
Enforcement Agent	Contract Compliance Office in	Department of Equal Opportunity and	Department of Public Works and DOA	Department of Audit
	Purchasing Dept.	Diversity	Administration Procurement Division	
Method of Enf.	Payroll records must be made available upon request	Investigate complaints	Sworn report or affidavit with wages and benefits per person	Payroll records must be made available upon request
Waivers	Yes by County Board	Allowed if no bids received	Not identified	Yes by County Board
Sanctions	Payment withholding	\$200 fine	Payment withholding	Payment withholding
	Suspension	<ul> <li>Payment withholding</li> </ul>	Suspension	Termination
	Termination	<ul> <li>Suspension</li> </ul>	Termination	Debarring for 3 years
	<ul> <li>Debarring for 3 years</li> </ul>	Termination	<ul> <li>Debarring for 3 years</li> </ul>	Permanent Debarment
		Debarring		
Formula/Rate	100% of US Department of Health and	110% of DHHS poverty level wages	100% of DHHS poverty level for a	110% of US DHHS poverty level
	Human Services (DHHS) poverty level	for a family of 4/2080 hours	family of 3/2080 hours	wages for a family of 4/2080 hours
	wages for a family of 4/2080 hours			
	2013 = \$11.33	2013 = \$12.45	2013 - 59.39	2013 - \$12.45
	2013 - \$11.55	2013 - 312.43	2013 - 39.39	2013 - \$12.43



- · APPLIES TO WIDE SPAN OF CONTRACTS & AGREEMENTS WITH MORE EXCLUSIONS · SAME REPORTING PRACTICES
- WAVIER PROCESS & SAFE GAURDS



## THE LIVING WAGE BLUEPRINT

