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### **Professional Expertise**

James T. Barry III serves as the president of Cassidy Turley Barry and oversees its sales force. His responsibilities include office, industrial and investment brokerage, sale/leasebacks, tenant representation, confidential acquisitions, real estate consulting, expert witness testimony and site search and assemblage projects.

#### **Professional Recognition**

Under Mr. Barry's leadership, Cassidy Turley Barry has won the Commercial Association of Realtors of Wisconsin (CARW) "Deal of the Year" award numerous times for the firm's role in structuring complex and creative industrial, office and investment real estate transactions. Mr. Barry's involvement in such transactions has also been recognized by the Business Journal of Milwaukee which awarded Mr. Barry its Deal/Lease of the Year Award in 2009, 2010 and 2011. Cassidy Turley Barry has been recognized by Corporate Report Wisconsin as one of Wisconsin's Most Admired Companies and The Business Journal of Milwaukee has recognized Mr. Barry as one of the 100 Milwaukee business leaders "who get things done." In 2012, Mr. Barry was inducted into the Midwest Real Estate News Commercial Real Estate Hall of Fame.

In addition to his brokerage activities, Mr. Barry has served as a real estate consultant to numerous corporations, including MillerCoors, Roundy's, US Bank, Harley-Davidson, Foley & Lardner, and the Archdiocese of Milwaukee. He has testified as an expert witness for the City of Milwaukee, Land's End, Quad Graphics and other clients. He has spoken on real estate issues before the State Bar of Wisconsin, the National Business Institute, the Institute of Real Estate Management, the Institute of Property Taxation and Marquette University's Graduate School of Business. His articles on legal and real estate topics have been published in The University of Chicago Law Review, The Wisconsin Lawyer, The BizTimes and other publications. Prior to joining Cassidy Turley Barry, Mr. Barry served as a law clerk to the Hon. J. Clifford Wallace on the U.S. Court of Appeals for the Ninth Circuit and as an attorney at Foley & Lardner, where he practiced in the real estate and corporate finance departments.

# **Professional Affiliations**

Past Chairman & Founding Member - Commercial Association of Realtors of Wisconsin (CARW)

Founding Member - Bell Center for Real Estate, Marguette University

Member - Commercial Investment Real Estate Institute (CCIM)

Member - Wisconsin Realtors Association (Past Chairman, Commercial-Industrial Committee)

Member - Wisconsin, Seventh Circuit and US Supreme Court Bar Associations

Past Chairman - American Bar Association Committee on Brokers and Brokerage

Trustee - WRA Real Estate Political Action Committee

# **Education**

Mr. Barry is a graduate of Marquette University High School and an honors graduate of both the Georgetown University School of Foreign Service and the University of Chicago Law School, where he served as editor-in-chief of the Law Review.

# Community Leadership & Awards

Rotary Club of Milwaukee, Past President
Public Policy Forum of Milwaukee, Past Chairman
American Red Cross of Southeast Wisconsin, Past Chairman
UW-Milwaukee Board of Visitors, Chairman
Boys and Girls Clubs of Greater Milwaukee, Trustee
Order of Malta - Wisconsin, Area Chairman
Milwaukee Athletic Club, Director Emeritus
Philip K. Robinson Award for Outstanding Volunteer Leadership, American Red Cross
Franciscan Hope Award, Basilica of St. Josaphat
Bravo! Entrepreneur Award, BizTimes Milwaukee
Political Leader of the Year Award, CARW
Commercial Real Estate Hall of Fame, Midwest Real Estate News