

JAMES SULLIVAN
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EXPERIENCE

WISCONSIN STATE SENATOR, Madison, WI
2007-2011

- Represented 160,000 residents of Milwaukee and Waukesha counties.
- Chairman, Committee on Banking, Military affairs, Biotechnology, and Financial Institutions.
- Co-Chair, Joint Committee on Audit; Vice Chair, Committee on Judiciary and Corrections.
- Drafted and passed over 20 separate pieces of legislation through an advocacy based process, interacting with political, business, and judicial leadership.
- Worked with bi-partisan effort in both legislative houses, developing strong reputation for partnership and team building across political divides to pass key legislation, including Research & Development tax credits for Wisconsin manufacturers.
- Author of Individual Retirement Account reform and modernization law.
- Author of comprehensive payday lending reform regulation, working with both advocacy groups and business to balance consumer protection and economic vitality.
- Senate author of the most sweeping Drunk Driving legislation in over 20 years.
- Author of Health Care Cost Transparency Act, a comprehensive reform allowing greater disclosure of health care costs to help reduce expense and better inform patients. Built a broad coalition of support among both political parties, providers, insurers, and advocacy groups.
- Managed constituent services for 160,000 residents and directed office staff of 5, maintained state office budgets, oversaw dozens of interns, and exercised hiring/firing responsibilities.

LAW OFFICES OF JAMES SULLIVAN, Wauwatosa, WI
Principal, 2003-Present

- Represent clients in civil and probate litigation in Milwaukee circuit courts.
- General law practice representing individuals and businesses in tort, contract, and probate matters.

ALDERMAN, City of Wauwatosa, WI
2000-2007

- Actively involved with municipal planning and development.
- Participated in staff hiring and employee contracting.
- Member, Board of Public Health.

FOLEY & LARDNER, Milwaukee, WI
Associate, 2001-2003
Law Clerk, 1997-2001

- Associate in regulatory health law practice.
- Responsibilities included contract review and drafting, regulatory compliance for physicians and hospitals, and assistance with complex litigation.

US NAVY RESERVE, Milwaukee, WI

1998-2006

- Assisted command Judge Advocate General (JAG) officer with mobilization readiness and legal needs for Navy Reserve and active duty members, including deployment legal services, wills, and powers of attorney.

RADIO ADVERTISING SALES REPRESENTATIVE, Milwaukee, WI and Chicago, IL

1991-1997

- Represented client radio stations and advertisers, selling advertising in a fast paced, competitive market. Consistently met sales goals, worked with local businesses, advertising agencies, and media professionals.

EDUCATION

MARQUETTE UNIVERSITY LAW SCHOOL, Milwaukee, WI

Juris Doctor, 2001

- Zilber Law Scholarship winner.
- American Jurisprudence Award in Alternative Dispute Resolution.

UNIVERSITY OF WISCONSIN-MADISON, Madison, WI

Bachelor of Arts, Political Science, 1991

ASSOCIATIONS, MEMBERSHIPS & AWARDS

- Midwest Higher Education Compact, past board member. Worked with legislative and university leadership across 13 upper Midwest states to maximize educational attainment and reduce costs.
- National Conference of State Legislatures. Participated in workshops and national conference dedicated to legislative networking and best practices development.
- Senate majority caucus secretary.
- Wisconsin Bankers Association "Safe & Sound" award recipient.
- Professional Firefighters of Wisconsin Legislator of the Year award recipient.
- Vietnam Veterans of Wisconsin Legislator of the Year award recipient.
- Wisconsin State Fair Park Board, past member.
- Wisconsin Center District Board, past member.
- Wisconsin Bar Association Scales of Justice award recipient.
- Wauwatosa Economic Development Corporation, past board member.