# COUNTY OF MILWAUKEE INTEROFFICE COMMUNICATION 

DATE : June 5, 2012
TO : Supervisor Marina Dimitrijevic, Chairwoman, County Board of Supervisors
FROM : Scott B. Manske, Comptroller
SUBJECT: Fiscal Report $1^{\text {st }}$ Quarter 2012 for Milwaukee County

## Policy Issue

County Ordinance $56.02(2)$ requires the Comptroller to "report, on a quarterly basis or in a manner determined to be most useful and effective, on the financial condition of the county, which report shall identify all major variances from the adopted budget on a department-bydepartment basis." To comply with this ordinance, the Comptroller provides a projection of year-end financial results on a quarterly basis to the County Board and County Executive. This fiscal report is a projection of 2012 financial results based on first quarter financial data. The County's 2012 fiscal year ends on December 31, 2012. For each fiscal year, the County prepares a balanced budget in which revenues equal expenditures. Therefore, a report of surplus or deficit for the County represents actual results that are in total above (surplus) or below (deficit) net budgeted funds.

## Year-end Projection

Based on financial results through March 31, 2012, Milwaukee County's projected 2012 yearend fiscal status is a deficit of $(\$ 0.5)$ million. The projected deficit assumes that the full amount appropriated balance in the contingency fund of $\$ 1.5$ million is applied to offset departmental and non-departmental deficits. To the extent the contingency fund is used during the year for deficit reduction, the projected deficit will increase.

This report projects year-end departmental operating surpluses of $\$ 3.5$ million in DOT - Transit, and $\$ 0.5$ million in the Department of Health and Human Services (DHHS).

Significant projected departmental deficits include: Behavioral Health Division (DHHS-BHD) of (\$3.5) million, Parks of (\$1.9) million, and Combined Courts of (\$0.2) million.

Non-departmental surpluses include: a surplus in projected savings from fringe benefits of $\$ 2.8$ million, and sales tax revenue of $\$ 0.6$ million.

The following attachments provide further detail:

- Attachment A: provides the projected surpluses and deficits in excess of $\$ 100,000$ by department.
- Attachment B: provides narrative explanations of the amounts reported in Attachment A.
- Attachment C: provides the projected surplus or deficit for 2012 by agency.


## 2012 Pension Contribution

The 2012 Budget includes an appropriation of $\$ 27.4$ million for contributions toward the County's Employee Retirement System (ERS) plan. Based upon the most recent actuarial report for ERS, the County is only required to contribute $\$ 24.9$ million to the pension plan in 2012. The required contribution is $\$ 2.5$ million less than the amount budgeted. The County Board and County Executive approved the original appropriation to ERS. Therefore, the County Board must approve any change to the pension contribution from the amount included in the budget. For purposes of the attached projections we did not change the budgeted contribution of $\$ 27.4$ million for 2012. A separate report on the 2012 pension contribution will be submitted to the County Board at a future date.

## Overview of Process for Determining County-wide Year End Financial Projections:

The projection of year-end results begins with an analysis of year-to-date actual results for the most recent quarter-end. These actual results become the basis for each department projecting twelve months of actual activity. Departments then submit a report of projected year-end results to the Comptroller. The departmental projections include a fiscal report of budget versus projected actual results by appropriation category, a written report of variances between budgeted and projected actual results, and a written report of any corrective action plan that the department intends to implement to reduce any projected deficit.

The Comptroller reviews the reports submitted by departments. During the review, questions may arise regarding departmental projections. Discussions will then occur with department personnel on the expected annual results. In rare instances, when the Comptroller projections differ from departmental financial results, the County-wide report will reflect the Comptroller projection, which will be noted in this report.

The Comptroller analyzes and projects financial results for most non-departmental accounts including fringe benefits, sales taxes, delinquent property taxes, investment income, unallocated contingency fund, debt service fund and capital projects fund. In addition, the Comptroller analyzes departmental salary projections and compares to the salary projections prepared by departments.

The projections by departments and the Comptroller are combined to arrive at a year-end projection of financial results for the County. The fiscal report is then submitted to the County Board and County Executive.

## Committee Action

This is an informational report only. This report should be referred to and reviewed by the Finance and Audit Committee.


Scott B. Manske
Comptroller
Attachments
cc: Chris Abele, County Executive
Supervisor William Johnson, Co-Chairman, Finance, Audit and Personnel Committee Supervisor David Cullen, Co-Chairman, Finance, Audit and Personnel Committee Finance, Audit and Personnel Committee
Patrick Farley, Director, Department of Administrative Services
Craig Kammholz, Fiscal and Budget Administrator
Stephen Cady, Fiscal and Budget Analyst, County Board
Department Heads


## Description of Significant Surplus and Deficit Projections for 2012:

Note: The County had an additional vacancy and turnover allowance in a non-departmental budget of $\$ 1,785,000$ that was allocated to departments. Departments were required to include in their projections this reduction to salary appropriations for the 2012 budgeted projections. A fund transfer will have to be made in the next month to align the budget with the projections that were made by departments.

## Departmental Surpluses and Deficits:

## Combined Court Related Operations (Org 2000)

## Breakeven

The Combined Courts is projecting a breakeven for 2012. The breakeven includes a deficit in revenues of $(\$ 150,000)$, offset by a surplus in expenditures of $\$ 150,000$. The surplus in expenditures is in contractual services and commodities. The deficit in revenues is in bail forfeitures of $(\$ 100,000)$ and state revenue of $(\$ 50,000)$.

The deficit in bail forfeitures is due to a change in state law that allows the bond to be used for restitution. Therefore, forfeitures are being used for restitution, and not being returned to the Courts.

Child Support Enforcement (Org 2430)
< (\$0.1 million) deficit Child Support Enforcement is projecting a deficit of $(\$ 55,000)$ due mainly to reduced State match money from the Vacancy and Turnover adjustment allocated to Child Support. Child Support receives $66 \%$ State reimbursement for costs incurred. The Vacancy and Turnover adjustment applied to all departments for this quarter did not have a revenue offset applied with it. Child Support was given a Vacancy and Turnover adjustment of $(\$ 186,000)$.

## Sheriff's Department (Org 4000)

(\$3.8 million) deficit
The Sheriff's Department is projecting a 2012 deficit of $\$ 3.8$ million due to a revenue deficit of $\$ 2,635,000$ and an expenditure deficit of $\$ 1,195,000$. The variances are due to surpluses and deficits in a variety of revenue and expenditure categories.

Personal Services and Fringe Benefits are expected to deficit by $\$ 1.8$ million for 2012 . This deficit assumes a fund transfer later in the year from the fringe benefits budget related to concessions received from the Deputy Sheriffs Association contract. The adopted 2012 budget included many changes to the staffing and related budget for the department. In addition, the Deputy Sheriff's Association entered into a new contract agreement with the County near the end of 2011, which also had an impact on the costs and the adopted budget for 2012. The Sheriff's office is continuing to try to implement certain of the 2012 personnel budget actions, but has indicated in its report to the Comptroller that several of these actions cannot be completed due to concerns with public safety and the Christensen Consent Decree, which is related to inmates and detention services.

The Sheriff provided a detailed explanation of each 2012 budget action related to personnel services and their department's progress on implementing the budget, or reasons that the action cannot be implemented. The fiscal impact of actions will result in a deficit in salaries for continuing positions, higher overtime to fill staffing needs, and higher unemployment costs due to layoffs of positions.

Contractual services are expected to surplus by $\$ 1.1$ million for 2012 . This includes a surplus in detention meal services due to fewer average inmates than projected, and a surplus of $\$ 700,000$ in electronic surveillance costs due to a decision to limit the program. A deficit will occur in electronic surveillance revenue of $\$ 800,000$ since inmates are being taken off the program, which will offset this service savings. In addition, detention officers will no longer be needed to monitor the surveillance program, which will reduce overtime costs.

Revenues of the Sheriffs Office will be in deficit for 2012 due to reduced State, Federal and other governmental reimbursement of $\$ 580,000$. The largest deficit is Federal inmate revenue of $\$ 455,000$. The 2012 budget estimated that 60 federal prisoners would be housed at the correctional facility, however only 35 on average will be housed by the County. Another new initiative was for the charging of bomb and SWAT services to outside communities, instead of the tax levy for $\$ 186,000$. According to the Sheriff, this new policy has not been implemented, as it awaits further direction from the Board and County Executive.

Concession revenue will also deficit for the year by $\$ 302,000$ based on a reduction in the number of inmates, and a poor economy. The Sheriffs office has reduced the number of staff handling this area to due to the reduction in sales. Other revenue will also deficit for the year by $\$ 1,470,000$, which includes an $\$ 800,000$ deficit in electronic surveillance, as discussed above.

## DTPW - Transit/ Paratransit System (Org 5600)

## $\$ 3.5$ million surplus

The Transit/Paratransit System reported a projected surplus of $\$ 3.5$ million for 2012. This includes a surplus in Transit operations of $\$ 1.7$ million, and a surplus in Paratransit operations of $\$ 1.8$ million. The Transit operations surplus is based on a recent actuarial report of Other Post Employment Benefit (OPEB) costs. OPEB costs are the accounting for the post-retirement health care costs of Transit and are required to be accrued each year for the cost of providing these benefits to active employees. The recent OPEB report has reduced the required contribution for 2012 by $\$ 1.7$ million.

The Paratransit surplus of $\$ 1.8$ million is due to a reduction in the number of trips for Paratransit clients and the resulting reduction in costs and related revenues. The projected number of Paratransit trips will be reduced by $25 \%$ from the budgeted estimates, therefore reducing costs by $\$ 5.4$ million. The reduced projection of trips will also reduce reimbursement revenue from managed care programs and clients by $\$ 3.7$ million.

## DHHS - Behavioral Health Division (BHD) (Org 6300)

## (\$3.5 million deficit)

BHD is projecting a deficit of $\$ 3.5$ million for 2012 , which consists entirely of a revenue deficit. Expenditures are expected to breakeven.

The revenue deficit is projected to occur in patient revenues of $\$ 2.3$ million, State and Federal revenues of $\$ 0.9$ million, and other revenue of $\$ 0.4$ million. It is unclear what is creating the
issue in patient care revenue, but it appears that the write-off percentage is up from budgeted levels. The revenue deficit in State and Federal revenues will be offset by a reduction in costs, which have been included in this projection. The expenditure breakeven consists of a personal services deficit of $\$ 1,100,000$ and a commodities deficit of $\$ 1,000,000$, offset by a surplus in other charges of $\$ 2,100,000$. The personal services deficit is due primarily to the reduction in $\$ 465,000$ of budgeted costs for Vacancy and Turnover allocation described earlier in this report.

## Department of Health and Human Services

## $\$ 0.5$ million surplus

DHHS is projecting a surplus of $\$ 576,000$ for 2012 due to a revenue surplus of $\$ 0.7$ million offset by an expenditure deficit of $\$ 151,000$. Revenue from Youth Aids is expected to exceed the budget by $\$ 1.1$ million due to a reduction in the number of juveniles being placed in State institutions. The department is projecting a deficit in personal services due to allocation of the vacancy and turnover budget from the non-departmental budget. The department will be submitting two fund transfers to acknowledge the closing of two programs at DHHS. The Children's Long Term Support program was transferred to a third party administrator by the State, which will reduce revenues and associated expenditures by $\$ 9.2$ million. In addition, the Medical Assistance transportation program was transferred by the State to a transportation broker which will reduce revenues and associated expenditures by $\$ 6.0$ million.

## Parks Division

(\$1.9 million) deficit
The Parks Division deficit consists of a revenue deficit of $\$ 1.6$ million and an expenditure deficit of $\$ 0.3$ million. The division does not believe it will be able to achieve the revenue budget of $\$ 19.2$ million, based on historical revenue collections for the Parks.

## Non - Departmental Surpluses and Deficits:

## Unallocated Contingency Fund (Org 1945)

## $\$ 1.5$ million surplus

The unallocated contingency account was appropriated at $\$ 1.5$ million. The unallocated contingency fund, for purposes of this report, is being utilized to offset deficits projected by various departments, and in order to arrive at a net deficit for the County of $\$ 0.5$ million.

Fringe Benefits (Org 1950)

## $\$ 2.8$ million surplus

Based on analysis performed by the County's Comptroller, fringe benefit costs are currently projected to surplus for 2012. The County has hired a new actuary to help evaluate fringe benefit costs for 2012 and future budget years. The Comptroller and the Department of Administrative Services will work with the actuary to help monitor and provide any update to the projections for 2012.

Sales Taxes (Org 1996)

## $\$ 0.6$ million surplus

The Comptroller is projecting a surplus of $\$ 0.6$ million in sales tax revenue for 2012. To date, the County has received the January thru March payments for sales tax. These payments are higher than the anticipated revenues for this period. The Comptroller will continue to monitor sales tax revenue for 2012.


|  | March 31, 2012 Fiscal Report |  |  |  |  |  |  |  |  | Attachment C |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 | 2012 |  |  | 2012 | 2012 |  |  |  |
|  |  | Projected | Budgeted Net | Revenue | \% | Projected | Budgeted Net | Expense | \% | Surplus |
|  |  | Revenues | Revenues | Variance | Variance | Expenditures | Expenditures | Variance | Variance | (Deficit) |
|  | Public Works \& Development |  |  |  |  |  |  |  |  |  |
| 5040 | DOT - Airport Division | 85,547,833 | 85,547,833 | - | 0\% | 89,862,261 | 89,862,261 | - | 0\% | - |
| 5100 | DOT - Highway Maintenance | 18,623,395 | 18,823,395 | $(200,000)$ | -1\% | 19,588,382 | 19,659,352 | 70,970 | 0\% | $(129,030)$ |
| 5300 | DOT - Fleet Management | 10,922,499 | 10,912,499 | 10,000 | 0\% | 9,564,308 | 9,587,347 | 23,039 | 0\% | 33,039 |
| 5600 | DOT - Transit/Paratransit System | 101,523,303 | 105,164,880 | $(3,641,577)$ | -3\% | 118,440,368 | 125,621,868 | 7,181,500 | 6\% | 3,539,923 |
| 5800 | DOT - Admin Div | 250,000 | 250,000 | - | 0\% | 108,094 | 108,094 | - | 0\% |  |
| 5500 | DAS - Utility | 4,193,330 | 4,193,330 | - | 0\% | 4,678,311 | 4,678,311 | - | 0\% |  |
| 5700 | DAS - Facilities Mngmnt | 28,179,921 | 28,179,921 | - | 0\% | 27,726,256 | 27,726,256 | - | 0\% | - |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | Total Public Works \& Development | 249,240,281 | 253,071,858 | $(3,831,577)$ | -2\% | 269,967,980 | 277,243,489 | 7,275,509 | 3\% | 3,443,932 |
|  | Health \& Human Services |  |  |  |  |  |  |  |  |  |
| 6300 | Behavioral Health Division | 123,035,584 | 126,622,504 | $(3,586,920)$ | -3\% | 192,529,650 | 192,555,224 | 25,574 | 0\% | $(3,561,346)$ |
| 7900 | Department on Aging | 16,356,260 | 16,356,260 | - | 0\% | 18,364,774 | 18,364,774 | - | 0\% |  |
| 7990 | Department of Family Care (CMO) | 233,372,443 | 233,372,443 | - | 0\% | 233,312,626 | 233,312,626 | - | 0\% | - |
| 8000 | Department of Human Services | 65,749,013 | 80,255,051 | $(14,506,038)$ | -18\% | 92,677,699 | 107,760,136 | 15,082,437 | 14\% | 576,399 |
|  | Total Health \& Human Services | 438,513,300 | 456,606,258 | $(18,092,958)$ | -4\% | 536,884,749 | 551,992,760 | 15,108,011 | 3\% | $(2,984,947)$ |
|  | Parks, Recreation \& Culture |  |  |  |  |  |  |  |  |  |
| 9000 | Department of Parks | 17,597,559 | 19,197,559 | $(1,600,000)$ | -8\% | 42,500,108 | 42,142,108 | $(358,000)$ | -1\% | $(1,958,000)$ |
| 9500 | Zoological Department | 19,683,056 | 19,683,056 | - | 0\% | 25,034,002 | 25,034,002 | - | 0\% |  |
| 9700 | Milwaukee Public Museum | - | - | - | N/A | 3,502,376 | 3,502,376 | - | 0\% | - |
| 9910 | University Extension | 121,080 | 121,080 | - | 0\% | 458,712 | 458,712 | - | 0\% | - |
|  | Total Parks, Recreation \& Culture | 37,401,695 | 39,001,695 | $(1,600,000)$ | -4\% | 71,495,198 | 71,137,198 | $(358,000)$ | -1\% | $(1,958,000)$ |
| 9960 | Debt Retirement and Interest | 9,905,727 | 9,905,727 | - | 0\% | 66,458,328 | 66,458,328 | - | 0\% | - |
| 1200-1899 | Capital Improvements | 103,377,552 | 103,377,552 | - | 0\% | 175,039,167 | 175,039,167 | - | 0\% |  |
|  | Expendable Trusts |  |  |  |  |  |  |  |  |  |
| FUND 3 | Zoo Trust Funds | 952,424 | 952,424 | - | 0\% | 958,779 | 958,779 | - | 0\% | - |
| FUND 5 | Parks Trust Funds |  | - | - | N/A | - | - | - | N/A |  |
| FUND 6 | Office on Handicapped Trust Fund | 25,000 | 25,000 | - | 0\% | 25,000 | 25,000 | - | 0\% |  |
| FUND 7 | Behaviorial Health Complex Trust Funds | 35,100 | 35,100 | - | 0\% | 35,100 | 35,100 | - | 0\% |  |
| FUND 8 | Airport PFC | - | - | - | N/A | - | - | - | N/A | - |
| FUND 11 | Fleet Facilities Reserve Trust | - | - | - | N/A | - | - | - | N/A | - |
|  | Total Expendable Trusts | 1,012,524 | 1,012,524 | - | 0\% | 1,018,879 | 1,018,879 | - | 0\% | - |
|  | Projected Surplus (Deficit) | 1,338,132,669 | 1,364,280,771 | $(26,148,102)$ | -2\% | 1,430,792,086 | 1,456,437,087 | 25,645,001 | 2\% | $(503,101)$ |
|  |  |  |  |  |  |  |  |  |  |  |
|  | Reserves Expendable Trusts |  |  |  |  |  |  |  |  | - |
|  |  |  |  |  |  |  |  |  |  | - |
|  |  |  |  |  |  |  |  |  |  |  |
|  | Total Projected Surplus (Deficit) |  |  |  |  |  |  |  |  | $(503,101)$ |

