Attachment A 2010 Contracts

# COUNTY OF MILWAUKEE Behavioral Health Division Administration INTER-OFFICE COMMUNICATION

**DATE:** December 10, 2009

**TO:** Supervisor Lee Holloway, Chairman – Milwaukee County Board

**FROM:** Lisa Marks, Interim Director, Department of Health and Human Services

Prepared by: John Chianelli, Administrator, Behavioral Health Division

SUBJECT: REPORT FROM THE INTERIM DIRECTOR, DEPARTMENT OF

HEALTH AND HUMAN SERVICES, REQUESTING AUTHORIZATION TO ENTER INTO 2010 PROFESSIONAL SERVICE CONTRACTS FOR

THE BEHAVIORAL HEALTH DIVISION

## **Issue**

Section 56.30 of the Milwaukee County Code of General Ordinances requires County Board approval for professional service contracts of \$50,000 or greater. Per Section 56.30, the Interim Director, Department of Health and Human Services (DHHS), is requesting authorization for the Behavioral Health Division (BHD) to enter into a variety of professional service contracts for 2010.

## **Background**

BHD and Emergency Medical Services (EMS), which was formerly part of County Health Programs, use several professional service contracts to support various essential staff activities, including medical and dental care services for patients at BHD, specialized IT support, and program planning. Each of these contracts support functions that are critical to patient care and are necessary to maintain hospital, Facility for the Developmentally Disabled (FDD), nursing home, crisis services licensure and paramedic services monitoring and training. A discussion of all new or renewed 2010 contract recommendations follows. Where feasible and appropriate, these contracts have been competitively bid.

## Dynacare Laboratories

The phlebotomy and laboratory services contract was competitively bid in 2009. Dynacare Laboratories was chosen from the respondents by a panel of reviewers. The contract value for 2010 is \$150,000, the same as it was for 2009 and the three prior years. Dynacare Laboratories has identified its certified DBE subcontractor(s) and will meet the 17% DBE participation goal for 2010.

DHHS is recommending a two-year contract with the option for a two-year extension for phle-botomy and laboratory services from Dynacare Laboratories from January 1, 2010 through December 31, 2013 in the amount of \$230,000 annually.

#### Mobile Dental Centers

This service was competitively bid in 2009. Mobile Dental Centers was again the sole respondent. Mobile Dental Centers provides on-site, basic dental services to BHD patients. BHD and the Office of Community Development Business Partners will continue to work with Mobile Dental centers to identify and utilize any DBE subcontracting opportunities.

DHHS is recommending a four-year contract for dental services from Mobile Dental Centers from January 1, 2010 through December 31, 2013 in the amount of \$70,200 in 2010, plus approximately a 3% annual increase each subsequent year: \$72,300 in 2011, \$74,500 in 2012, and \$76,700 in 2013.

#### *iVisions Solutions, Inc.*

The contract with iVisions Solutions, Inc provides information technology (IT) consulting services for the EMS program. This contract is a critical management tool that efficiently and effectively supports functions necessary to operate this program as well as meet county, state and federal guidelines.

iVisions Solutions, Inc, is a DBE certified, female-owned, minority business that specializes in system improvements, analyzing and managing data, and recommending solutions to effectively eliminate or rectify problem areas within information systems.

iVisions Solutions, Inc. supports the EMS systems that scan, capture and store paramedic run data, maintain patient records, monitor and record paramedic dispatches and pages county-wide, and administer and manage paramedic training course enrollment, renewals and certifications. Through iVisions solutions, these systems maintain and report data for Advanced Life Support (ALS) and provide and monitor crucial data for fire departments throughout Milwaukee County. In addition, these systems have allowed the development of comprehensive reports for the State of Wisconsin, data analysis for national studies and has been used as a model at national conferences in IT information.

DHHS is recommending a three-year contract extension for IT consulting and programming services from iVisions Solutions, Inc. from January 1, 2010 through December 31, 2012 in a not-to-exceed amount of \$240,142 annually.

*Network for the Improvement of Addiction Treatment (NIATx)* 

Wisconsin continues to build on its ATR-funded WiSER Choice (Wisconsin Supports Everyone's Recovery Choice) program in Milwaukee County. NIATx will be used to help Wisconsin develop process improvement capacity, so that a sustainable mechanism to address system objectives is put in place. NIATx will work with WiSER Choice to identify key issues within the system to target through the process improvement project. These services are part of a federal Substance Abuse & Mental Health Administration (SAMHSA) grant awarded to Milwaukee County in 2009. This is the third year of a three-year contract.

DHHS is recommending a one-year contract extension for quality improvement, technical assistance and training from Network for the Improvement of Addiction Treatment (NIATx) from January 1, 2010 through December 31, 2010 in a not-to-exceed amount of \$42,548.

# SAMHSA Grant Principal Investigator Services

- University of Wisconsin Milwaukee (UWM) Center for Addiction and Behavioral Health Research (CABHR)
- Marquette University
- University of Wisconsin Population Health Institute

BHD was recently awarded three federal SAMHSA grants; one for Drug Treatment Court services, one for homeless services and one for Offender Reentry services. As part of the application process, a Principal Investigator (PI) had to be identified for each grant that would perform the evaluation for the grant. BHD will oversee data collection for the outcome performance assessment, including the data collection interviews. The Principal Investigators will collect data for the performance assessment, analyze all data (including GPRA) for the performance assessment, and write the interim and final reports for SAMHSA. The goals of the performance assessment are to: 1) provide support for the collection of Performance Measures (GPRA), 2) describe service implementation, and 3) describe client outcomes.

DHHS is recommending a three-year contract for Principle Investigator services for the SAMHSA Drug Treatment grant from the University of Wisconsin Milwaukee (UWM) - based Center for Addiction and Behavioral Health Research (CABHR) from January 1, 2010 through December 31, 2012 in the amount of \$59,101 annually.

DHHS is also recommending a five-year contract for Principle Investigator services for the SAMHSA grant for homeless shelters from Marquette University Department of Counseling & Educational Psychology from January 1, 2010 through December 31, 2012 in the amount of \$69,300 annually.

Finally, DHHS is recommending a three-year contract for Principle Investigator services for the SAMHSA grant for Offender Reentry services from University of Wisconsin Population Health Institute from January 1, 2010 through December 31, 2012 in the amount of \$60,203 annually.

# Wilberg Consulting and Community Planning

Since 2005, Wilberg Consulting and Community Planning has provided consultation services for the purpose of research, development of reports, and planning necessary to support the Director. Activities have included participation in task force meetings, recording and documenting the work of its members, development of research projects supporting decision-making processes, and the development of a pandemic flu plan. In 2006, Wilberg Consulting and Community Planning became certified as a DBE provider for Milwaukee County.

DHHS is recommending a two-year contract extension for consultation services from Wilberg Consulting and Community Planning from January 1, 2010 through December 31, 2011 in a not-to-exceed amount of \$30,000 annually.

#### A'viands, LLC

The 2009 budget authorized the contracting of food service operations at the Behavioral Health Division. In March 2009, the County Board approved the recommendation of a 3-year contract with two additional one-year terms with the vendor, A'viands, LLC, chosen in accordance with the County's RFP procedure. Since June 8, 2009, A'viands has been providing a variety of quality and nutritious foods for BHD, the Detention Center, Meals on Wheels program and the Senior Citizen Community Meal Sites. A'viands staff and management have diligently worked with Milwaukee County to make the transition as smooth as possible, to be responsive and provide solutions to issues as they arise and to ensure the consumers are satisfied.

BHD is currently negotiating with A'viands, LLC in regards to the 2010 contract amount. The 2010 BHD budget includes provisions for an increase of up to 5%, the maximum allowed under the contract, which is the most conservative assumption. BHD anticipates that the annual increase will be less than 5%.

DHHS is recommending a contract amount for food service from A'viands, LLC, from January 1, 2010 through December 31, 2012 in a not-to-exceed amount of \$5,416,201 in 2010, plus no more that 5% annually for each subsequent year of the existing contract.

### Medical College of Wisconsin – Affiliated Hospitals

In the 2010 Budget, BHD realigned the house physician staffing, unfunding three positions in BHD and contracting for an additional 2.95 FTE positions through the residency program. Since residents have always filled these positions, moving the funding to MCW provides a more structured and streamlined approach to help maintain flexible and consistent staffing.

MCW has established relationships with several DBE vendors during the prior contract period. Through these continued relationships, MCW has identified sufficient qualified DBE vendors to comfortably meet or exceed the 17% commitment goal in 2010.

DHHS is recommending modifying the existing contract by adding an additional 2.95 FTE Medical Residents for a maximum total of 11.2 FTE positions from the Medical College of Wisconsin for the remainder of the contract term from January 1, 2010 through December 31, 2010 in the amount of \$535,000 annually.

# Recommendation

It is recommended that the Milwaukee County Board of Supervisors authorize the Interim Director, DHHS, or her designee, to execute the professional service agreements for 2010 identified in this report and for the amounts enumerated in the attached resolution.

# **Fiscal Effect**

The total amount of \$6,672,695 recommended in these contracts has been budgeted in BHD's 2010 Adopted Budget. A fiscal note form is attached.

Lisa Marks, Interim Director Department of Health and Human Services

Scott Walker, County Executive cc: Tim Russell, County Executive's Office Cynthia Archer, Director, DAS Joseph Carey, Fiscal Management Analyst Jennifer Collins, County Board Staff Jodi Mapp, County Board Staff