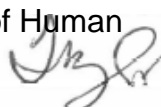


**COUNTY OF MILWAUKEE**  
Inter-Office Communication

Date: February 16, 2024

To: Marcelia Nicholson, Chairwoman, Milwaukee County Board of Supervisors

From: Tony L. Maze, Director of Benefits Administration, Department of Human Resources 

Subject: **Report from the Director of Benefits & HR Metrics, Department of Human Resources, requesting authorization for a two-year contract with Froedtert Workforce Health for three on-site employee Health Care Clinics for both Milwaukee County and Milwaukee County Transit Systems (MCTS) from April 1, 2024 through December 31, 2025**

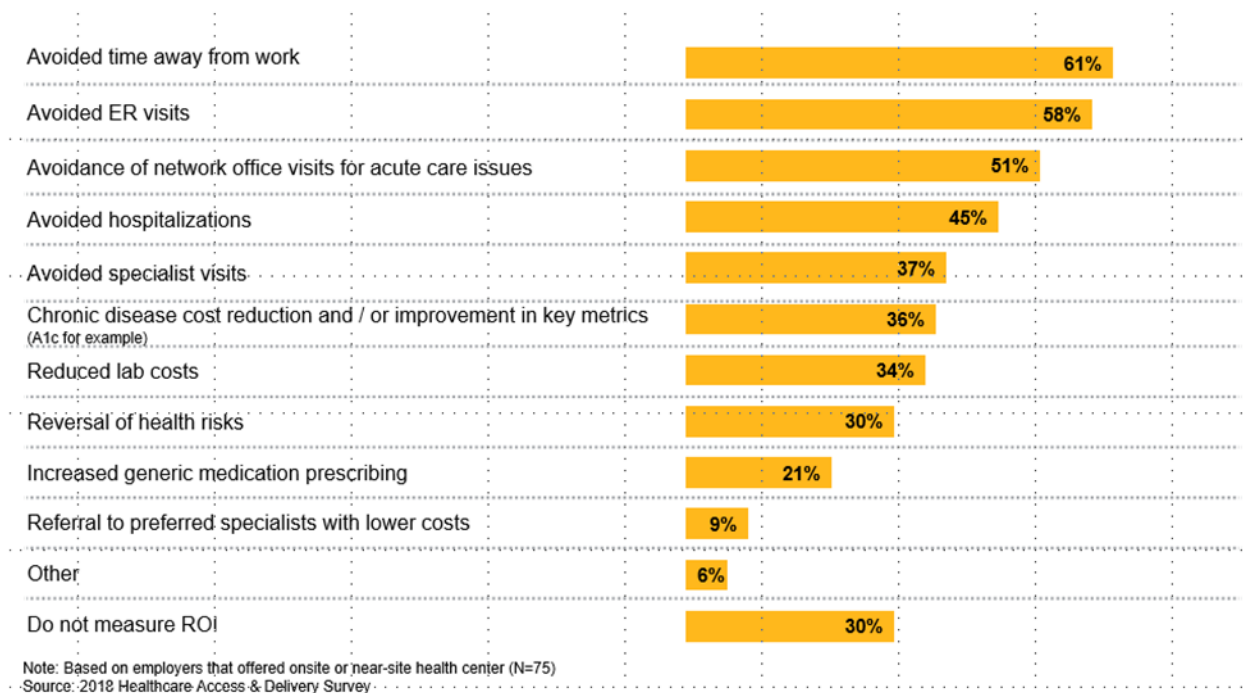
File Type: Action Report

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**REQUEST**

Milwaukee County is home to more than 950,000 residents and is the hub of the 37th largest regional economy in the United States. Our vision is by achieving racial equity, Milwaukee will be the Healthiest County in Wisconsin. Recognizing that many of our employees live, work, and play in Milwaukee County, we are working to build policies, practices and a culture that ensures race no longer predicts health outcomes and outcomes for everyone to improve. The goal to bring three (3) onsite clinics to Milwaukee County will support our overall vision. By implementing onsite health clinics, both Milwaukee County and Milwaukee County Transit System (MCTS) employees will receive healthcare at select Milwaukee County locations with the following goals in mind: Improved employee access to healthcare services, enhance employee productivity, reduce lost time and absence from work, improve overall health and wellbeing, and impact medical spend.

According a 2018 Healthcare Access & Delivery Survey, the top five important objectives in implementing health centers include:



## Financial Analysis

The total funds requested for the Onsite Clinic project is \$3,027,000.00. The fund provided through the ARPA proposal will allow Milwaukee County to build three onsite health clinics for Milwaukee County Employees to utilize. The upfront costs will cover clinic implementation, management, and staffing. Funds are also included to establish an Onsite Health Clinic at Milwaukee County Transport System (MCTS) for the benefit of Transit employees to help improve access to health care and achieve health equity.

Professional Services		
1. Implementation and management	This includes startup costs for all three locations and a monthly management fee for the first year. \$8000 per monthly management fee for year one and \$10,000 monthly management fee for year two. \$30,000,000 startup costs for three locations implementation. Assumption is \$5,000 per site.	\$222,000
2. Clinic staff/operations	This includes staffing a Practitioner and medical assistant for up to 70 hours a week. \$473,200 per year for 70 hours per week (hours padded). 70 hours in initial startup. An additional \$260,000 was approved through an amendment to include Milwaukee County Transit with this proposal. <b>These initial hours will give us enough data to support that increased utilization will allow the clinic to fund itself. These calculations</b> <ul style="list-style-type: none"> <li>o Assume a little less than 50% utilization for 4,000 eligible</li> <li>o \$95 for APP and \$35 for MA for \$125 per hour</li> </ul>	\$1,173,000

## **BACKGROUND**

[Include an explanation, file history, previous related File No's, currently associated File No's, previous adoption or placed on file dates, along with any relative links to the County Legislative Information Center]

Related File No's:	HRA 22-182, 22-592, 22-1178
Associated File No's (Including Transfer Packets):	
Previous Action Date(s):	June 23, 2022

## **ALIGNMENT TO STRATEGIC PLAN**

Describe how the item aligns to the objectives in the [strategic plan](#):

- 1A: Reflect the full diversity of the County at every level of County government  
Froedtert Workforce Health uses its tools and profession personal to ensure the County is receiving the best price and plans for all purchased services
- 1B: Create and nurture an inclusive culture across County government  
All services contracted services are made in consideration of all County Employees
- 1C: Increase the number of County contracts awarded to minority and women-owned businesses
- 2A: Determine what, where, and how we deliver services to advance health equity  
Froedtert Workforce Health has consistently demonstrated strong knowledge of the local health care provider and insurance market, as well as the Wisconsin regulatory environment.
- 2B: Break down silos across County government to maximize access to and quality of services offered  
Froedtert Workforce Health has consistently demonstrated strong knowledge of the local health care provider and insurance market, as well as the Wisconsin regulatory environment.
- 2C: Apply a racial equity lens to all decisions  
All services contracted services are made in consideration of all County Employees
- 3A: Invest "upstream" to address root causes of health disparities
- 3B: Enhance the County's fiscal health and sustainability  
Froedtert Workforce Health has provided services to the County for several years and has agreed to continue to provide Milwaukee County with additional savings and minimal increase in fees
- 3C: Dismantle barriers to diverse and inclusive communities

## **VIRTUAL MEETING INVITES**

Tony L. Maze, Director of Benefits Administration

## **PREPARED BY:**

Tony L. Maze, Director of Benefits Administration

**APPROVED BY:**

Tony L. Maze, Director of Benefits Administration

**ATTACHMENTS:**

Resolution

Fiscal Note

cc:

County Executive David Crowley

Mary Jo Meyers, Chief of Staff, County Executive's Office

Margo Franklin, Chief Human Resources Officer

Margaret Daun, Corporation Counsel

Supervisor Liz Sumner, Chair, Finance & Audit Committee

Supervisor Willie Johnson, Jr., Chair, Personnel Committee

Scott Manske, Controller

Stephen Cady, Comptroller's Office

Aaron Hertzberg, Director, DAS

Janelle M. Jensen, Legislative Services Division Manager, Office of the County Clerk