

## MILWAUKEE COUNTY FISCAL NOTE FORM

**DATE:** April 22, 2022

Original Fiscal Note

Substitute Fiscal Note

**SUBJECT:** Authorization to enter into certain agreements with Wisconsin Education Youth Development Foundation, Inc. dba First Tee — Southeast Wisconsin, for operation and management of the golf operations at Noyes Park and possible capital improvements to the golf course and surrounding environs.

**FISCAL EFFECT:**

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| <input type="checkbox"/> No Direct County Fiscal Impact<br><input checked="" type="checkbox"/> Existing Staff Time Required<br><input type="checkbox"/> Increase Operating Expenditures<br>(If checked, check one of two boxes below)<br><input type="checkbox"/> Absorbed within Agency's Budget<br><input type="checkbox"/> Not Absorbed within Agency's Budget<br><input type="checkbox"/> Decrease Operating Expenditures<br><input checked="" type="checkbox"/> Increase Operating Revenues<br><input type="checkbox"/> Decrease Operating Revenues | <input type="checkbox"/> Increase Capital Expenditures<br><input type="checkbox"/> Decrease Capital Expenditures<br><input checked="" type="checkbox"/> Increase Capital Revenues<br><input type="checkbox"/> Decrease Capital Revenues<br><input type="checkbox"/> Use of contingent funds |
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*Indicate below the dollar change from budget for any submission that is projected to result in increased/decreased expenditures or revenues in the current year.*

	<b>Expenditure or Revenue Category</b>	<b>Current Year</b>	<b>Subsequent Year</b>
<b>Operating Budget</b>	Expenditure	\$0	\$0
	Revenue	\$25,000	\$50,000
	Net Cost	(\$25,000)	(\$50,000)
<b>Capital Improvement Budget</b>	Expenditure	\$0	\$0
	Revenue	\$0	\$0
	Net Cost	\$0	\$0

## DESCRIPTION OF FISCAL EFFECT

**In the space below, you must provide the following information. Attach additional pages if necessary.**

- A. Briefly describe the nature of the action that is being requested or proposed, and the new or changed conditions that would occur if the request or proposal were adopted.
  - B. State the direct costs, savings or anticipated revenues associated with the requested or proposed action in the current budget year and how those were calculated. <sup>1</sup> If annualized or subsequent year fiscal impacts are substantially different from current year impacts, then those shall be stated as well. In addition, cite any one-time costs associated with the action, the source of any new or additional revenues (e.g. State, Federal, user fee or private donation), the use of contingent funds, and/or the use of budgeted appropriations due to surpluses or change in purpose required to fund the requested action.
  - C. Discuss the budgetary impacts associated with the proposed action in the current year. A statement that sufficient funds are budgeted should be justified with information regarding the amount of budgeted appropriations in the relevant account and whether that amount is sufficient to offset the cost of the requested action. If relevant, discussion of budgetary impacts in subsequent years also shall be discussed. Subsequent year fiscal impacts shall be noted for the entire period in which the requested or proposed action would be implemented when it is reasonable to do so (i.e. a five-year lease agreement shall specify the costs/savings for each of the five years in question). Otherwise, impacts associated with the existing and subsequent budget years should be cited.
  - D. Describe any assumptions or interpretations that were utilized to provide the information on this form.
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- A. This resolution requests authorization to enter into a Concession Agreement with Wisconsin Education Youth Development Foundation, Inc. dba First Tee — Southeast Wisconsin for two years with three one-year renewals during which First Tee plans on raising \$350,000 for improvements to Noyes golf operations and surrounding environs, as agreed upon with the County. If the fundraising goals are met, then First Tee will enter into a development agreement with Parks for the project; and once that is substantially complete First Tee and Parks will enter into a Lease and Management Agreement for ten years with one ten-year renewal.
  - B. Under the Concession Agreement First Tee will provide \$50,000 each year to Milwaukee County Parks for a Park Maintenance Worker to maintain Noyes Golf Course. If fundraising goals are met, First Tee will provide \$350,000 worth of capital improvements to Noyes Golf Course and then will be responsible for continued maintenance of the golf course under the Lease and Management Agreement. Parks will save a minimum of \$30,000 per year in labor, chemicals, water bills, and fleet services under this arrangement.
  - C. If approved this agreement will increase revenues by \$25,000 in the current budget year (\$50,000 prorated for the year) and \$50,000 in each subsequent year under the Concession Agreement. If First Tee is successful in fundraising, \$350,000 of capital funding will be provided for improvements to Noyes Golf Course and/or surrounding environs. Additionally, if First Tee then enters into the Lease and Management

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<sup>1</sup> If it is assumed that there is no fiscal impact associated with the requested action, then an explanatory statement that justifies that conclusion shall be provided. If precise impacts cannot be calculated, then an estimate or range should be provided.

