## OFFICE OF THE SHERIFF



## MILWAUKEE COUNTY

## SHERIFF EARNELL R. LUCAS

File No: 22-318

**DATE:** January 31, 2022

TO: Supervisor Marcelia Nicholson, Chairwoman, Milwaukee County Board of

Supervisors

**FROM:** Denita Ball, Chief Deputy, Office of the Sheriff, Milwaukee County

**SUBJECT:** From the Chief Deputy, Office of the Sheriff, requesting retroactive

authorization to amend and extend the agreement with Allied Universal (previously G4S Secure Solutions USA, Inc.), to provide secure transport

services for the Milwaukee County Sheriff's Office.

## **BACKGROUND**

In November of 2020, the Milwaukee County Sheriff's Office (MCSO) issued Request for Proposal (RFP # 9820018) seeking qualified vendors of secured transport services to bid.

The vendor would provide secured transportation for the Milwaukee County Sheriff's Office in accordance with state and federal laws, MCSO rules and regulations and Wisconsin Department of Justice (DOJ) standards. Secured transportation includes but is not limited to trips between Milwaukee County Sheriff's Office, House of Correction, Vel Phillips Juvenile Justice Center, all state and county institutions in any of the 72 counites in the State of Wisconsin, US Marshall's, and health care facilities for medical and mental health appointments.

On February 12, 2021, G4S Secure Solutions (USA) Inc. submitted a responsive and responsible proposal in accordance with the RFP, including a cost and technical proposal response.

The Milwaukee County Procurement Office selected G4S Secure Solutions (USA) Inc.'s proposal as the highest-scoring and winning proposal after a review of all responsive and responsible proposals based on the RFP criteria and evaluation of the RFP responses.

Following the selection process, the winning respondent (G4S) indicated a request for price increase which invalidated the award for RFP #9820018. The County intends to re-issue the RFP.

On or around April 6, 2021 Allied Universal acquired G4S Secure Solutions (USA) Inc. and all obligations held by G4S Secure Solutions (USA) Inc. prior to acquisition, including the agreement with Milwaukee County.

Due to the need to re-issue the RFP, the parties wish to extend the contractual relationship on a month-to-month basis until the award and implementation of a new contract under the new RFP.

Allied Universal's bill rates were increased to accommodate market fluctuations because of COVID-19 pandemic. The new bill rate is mentioned in the scope of services of Amendment 3. Bill rates are modified as follows:

Positions	HPW	Wage Rate		Bill Rate		Monthly Estimate	Annual Estimate
Administrative	80	\$	22.00	\$	29.15	\$ 10,105.33	\$ 121,264.00
Transport Officer	840	\$	22.00	\$	31.28	\$113,859.20	\$1,366,310.40
Corporal	40	\$	23.00	\$	32.57	\$ 5,645.47	\$ 67,745.60
Supervisor	80	\$	24.00	\$	33.86	\$ 11,738.13	\$ 140,857.60
Accounting Manager	40	\$	41.61	\$	54.63	\$ 9,469.20	\$ 113,630.40
Total	1,080.00					\$150,817.33	\$1,809,808.00

Allied Universal shall submit invoices monthly for actual hours worked based on the bill rates identified in the amendment section 2: Scope of services, as well as \$75,306.10 per month for equipment. The total compensation for Allied Universal for services under this agreement is capped at \$2,713,481.20 for the 2022 year, unless agreed to by the County in writing.

It is requested that Milwaukee County Board of Supervisors approve the Chief Deputy's request to amend and extend the contract with Allied Universal to provide secure transport services for the Milwaukee County Office of the Sheriff in accordance with state and federal laws, MCSO rules and regulations and Wisconsin Department of Justice (DOJ) standards.

The agreement period will be on a month-to-month basis beginning on January 1, 2022 and continuing at the County's sole option until the award of a new contract and the completion of any transition period under any RFP.

Denita Ball

Denita R. Ball, Chief Deputy

Milwaukee County Office of the Sheriff