

From the Chief Deputy, Office of the Sheriff and the Superintendent, House of Correction, are requesting authorization to enter a three-year, Professional Service Agreement with Inmate Calling Solutions LLC d/b/a ICSolutions from January 1, 2022 to December 31, 2024 with three (3) one (1) year renewal options or on a month-to-month basis to provide resident communication services to the Milwaukee County Jail and the House of Correction, by recommending adoption of the following:

A RESOLUTION

WHEREAS, pursuant to Chapter 56, Milwaukee County Code of General Ordinances, the Chief Deputy, Office of the Sheriff, and Superintendent, House of Correction (HOC), are requesting referral to proper committees for review, dispositions, and authorization to execute a Communication Services Agreement (the Agreement) with Milwaukee County (the County); and

WHEREAS, under a current contract, CenturyLink is providing telephone services and video visitation at the County Jail and HOC; and

WHEREAS, in June of 2020, a Request for Proposals (RFP) was issued by the County to provide correctional communication services for the County Jail and HOC (RFP #98200001), and received a response on August 7, 2020, from this provider; and

WHEREAS, Inmate Calling Solutions, LLC (ICSolutions), submitted a proposal to remit 65 percent revenue share on gross revenues generated by and through the telephone services; and

WHEREAS, ICSolutions submitted a proposal to remit 20 percent of all gross revenue generated by and through video visitation services and tablets; and

WHEREAS, ICSolutions shall pay the County a Minimum Annual Guarantee in the amount of \$2,036,242; and

WHEREAS, ICSolutions shall pay the associated costs of a County employee whose job function is to provide onsite administration for the communications system; and

WHEREAS, the total annual reimbursement is \$100,000, which will be remitted in installments of \$8,333.33 monthly; and

WHEREAS, at the time of contract signing, ICSolutions will pay a one-time upfront supplemental incentive of \$425,000 within five business days of the date the Agreement is executed by both parties; and

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46 WHEREAS, at any point during the life of the Agreement, a regulatory body,
47 whether it be local, state, or Federal, passes regulation that alters calling rates
48 implemented within this Agreement and caps them at a rate of \$0.16 per minute, the
49 parties agree that ICSolutions will provide a financial offering to the County that is
50 equivalent to the contractor's RFP response in its financial offer Option 2; and
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52 WHEREAS, the County will have the option to extend the original contract for three,
53 one-year renewal options, or on a month-to-month basis; and
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55 WHEREAS, the Committee on Finance, at its meeting of January 27, 2022,
56 recommended adoption of File No. 21-1004 (vote 5-2); now, therefore,
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58 BE IT RESOLVED, the Office of the Sheriff and the House of Correction is hereby
59 authorized to execute a three-year Professional Service Communications Agreement, with
60 three, one-year renewal options, or a month-to-month basis, with Inmate Calling Solutions,
61 LLC, for resident communication services in the estimated amount of \$6,833,726, at the
62 Milwaukee County Jail and House of Correction.
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