

County of Milwaukee
Interoffice Communication

DATE: 2/12/2018
TO: Michael Mayo, Sr., Chairman, Transportation, Public Works and Transit Committee
FROM: James Martin, Interim Director, Department of Transportation
SUBJECT: DBE Utilization on Airport Professional Services and Concessions Contracts

BACKGROUND

At the November 29, 2017 Committee on Transportation, Public Works and Transit (December 2017 Committee cycle), a request was made by the Chairman to have some additional information provided as it pertains to DBE utilization for airport professional services and concessions contracts. Since this information is compiled by the Community Development Business Partners (CDBP) office, a request by the Department of Transportation was made to the DAS-CDBP office with the following information being provided:

ACDBE/DBE Participation summary for participation at GMIA for non-construction activity.

For the reporting period January 1 through December 31, 2017, total contract dollars awarded were approximately \$40 million. Of that amount \$12.6 million of committed dollars were to ACDBE/DBE companies; representing approximately 31.5 percent participation. The overall ACDBE/DBE goal at GMIA is 30 percent. The \$12.6 million is divided among 10 ACDBE/DBE companies.

The ACDBE rental car numbers are marginal at 2.1 percent, representing \$321,166. Avis Budget Group, Inc. has a \$15.3 million reported revenue, with 1 percent ACDBE goal. As indicated above, Avis was able to achieve 2.1 percent; or \$321,166 in participation. The \$321,166 is not included in the \$12.6 million reported above. Goals are established based on the number of available ACDBE firm certified under the NAICS for car rentals. According to the information in B2G Now the car rental business at GMIA is approximately \$39 million. The number of local ACDBE companies certified in car rental is approximately 1 percent.

The table below is a list of ACDBE/DBE companies (non-construction) hired for 2018.

Primes	ACDBE/DBE Companies
InMotion Entertainment Group, LLC	APW Brands, LLC
SP Plus Corporation	Best Ed LLC
InterFlight	DURABLE CONTRACT SERVICES, INC.
Clear Channel Outdoor, Inc.	HURT ELECTRIC, INC.
Paradies-Mark II, LLC (JV)	MARK II LLC
Host International, Inc. (HMSHost)	Mid-West Institutional Food Distributors, Inc.
Royal Shine II	Royal Shine II
Clear Channel Outdoor, Inc.	Serendipity Communications
Taste, Inc	Superior & Equipment Supply Co.

CDBP can further clarify any additional information needed regarding this report.

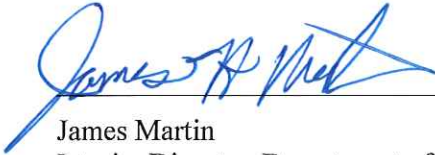
RECOMMENDATION

This report is for informational purposes unless otherwise directed.

Prepared by:

Brian Dranzik, Airport Director

Approved by:



James Martin
Interim Director, Department of Transportation

cc: Chris Abele, County Executive
Raisa Koltun, Chief of Staff, County Executive
Kelly Bablitch, Chief of Staff, County Board of Supervisors
Steve Cady, Research Director, Office of the Comptroller