

## MILWAUKEE COUNTY FISCAL NOTE FORM

**DATE:** August 14, 2025

Original Fiscal Note ☒

Substitute Fiscal Note ☐

**SUBJECT:** From the Interim Director, Department of Transportation and the Airport Director, Department of Transportation seeking authorization to enter into a Service Agreement for Janitorial Services.

**FISCAL EFFECT:**

- |                                                                                                                   |                                                        |
|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|
| <input type="checkbox"/> No Direct County Fiscal Impact                                                           | <input type="checkbox"/> Increase Capital Expenditures |
| <input type="checkbox"/> Existing Staff Time Required                                                             | <input type="checkbox"/> Decrease Capital Expenditures |
| <input checked="" type="checkbox"/> Increase Operating Expenditures<br>(If checked, check one of two boxes below) | <input type="checkbox"/> Increase Capital Revenues     |
| <input checked="" type="checkbox"/> Absorbed Within Agency's Budget                                               | <input type="checkbox"/> Decrease Capital Revenues     |
| <input type="checkbox"/> Not Absorbed Within Agency's Budget                                                      |                                                        |
| <input type="checkbox"/> Decrease Operating Expenditures                                                          | <input type="checkbox"/> Use of contingent funds       |
| <input type="checkbox"/> Increase Operating Revenues                                                              |                                                        |
| <input type="checkbox"/> Decrease Operating Revenues                                                              |                                                        |

*Indicate below the dollar change from budget for any submission that is projected to result in increased/decreased expenditures or revenues in the current year.*

|                            | Expenditure or Revenue Category | Current Year | Subsequent Year |
|----------------------------|---------------------------------|--------------|-----------------|
| Operating Budget           | Expenditure                     | \$3,263,991  | \$3,371,114     |
|                            | Revenue                         | \$3,263,991  | \$3,371,114     |
|                            | Net Cost                        | \$0          | \$0             |
| Capital Improvement Budget | Expenditure                     | \$0          | \$0             |
|                            | Revenue                         | \$0          | \$0             |
|                            | Net Cost                        | \$0          | \$0             |

## DESCRIPTION OF FISCAL EFFECT

In the space below, you must provide the following information. Attach additional pages if necessary.

- A. Briefly describe the nature of the action that is being requested or proposed, and the new or changed conditions that would occur if the request or proposal were adopted.
- B. State the direct costs, savings or anticipated revenues associated with the requested or proposed action in the current budget year and how those were calculated.<sup>1</sup> If annualized or subsequent year fiscal impacts are substantially different from current year impacts, then those shall be stated as well. In addition, cite any one-time costs associated with the action, the source of any new or additional revenues (e.g. State, Federal, user fee or private donation), the use of contingent funds, and/or the use of budgeted appropriations due to surpluses or change in purpose required to fund the requested action.
- C. Discuss the budgetary impacts associated with the proposed action in the current year. A statement that sufficient funds are budgeted should be justified with information regarding the amount of budgeted appropriations in the relevant account and whether that amount is sufficient to offset the cost of the requested action. If relevant, discussion of budgetary impacts in subsequent years also shall be discussed. Subsequent year fiscal impacts shall be noted for the entire period in which the requested or proposed action would be implemented when it is reasonable to do so (i.e. a five-year lease agreement shall specify the costs/savings for each of the five years in question). Otherwise, impacts associated with the existing and subsequent budget years should be cited.
- D. Describe any assumptions or interpretations that were utilized to provide the information on this form.
- A. Authorization to enter into a into a Service Agreement with Flagship Aviation Services LLC for Janitorial Services at Milwaukee Mitchell International Airport and Lawrence J. Timmerman Airport.
- B. The estimated cost of the agreement is \$3,263,991 for the first year pluse 3% annual increase for contract years 2 and beyond. The cost is fully offset with Airport revenue.
- C. No budgetary impact is anticipated with the proposed action in the Airport's budget for 2025 and 2026.
- D. The term of the agreement is from October 15, 2025 (estimated) through December 31, 2028 with up to four (4) optional one-year renewal terms.

Prepared By: Brian Dranzik, Airport Director, Department of Transportation

Approved By: John Rodgers, Interim Director, Department of Transportation

Authorized Signature \_\_\_\_\_

Did DAS-Fiscal Staff Review? ☐ Yes ☒ No

Did CBDP Review?<sup>2</sup> ☒ Yes ☐ No ☐ Not Required

<sup>1</sup> If it is assumed that there is no fiscal impact associated with the requested action, then an explanatory statement that justifies that conclusion shall be provided. If precise impacts cannot be calculated, then an estimate or range should be provided.

<sup>2</sup> Community Business Development Partners' review is required on all professional service and public work construction contracts.