

**MILWAUKEE COUNTY  
INTER-OFFICE COMMUNICATION**

Date: June 20, 2024

To: Marcelia Nicholson, Chairwoman, Milwaukee County Board of Supervisors

From: Stuart Carron, Director, Facilities Management Division, Department of Administrative Services

Subject: From the Director of Security, Facilities Management Division, Department of Administrative Services, Requesting Authorization to Execute a Multi-year Service Contract for Entrance Screening Equipment

File Type: Action Report

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**REQUEST**

The Security Director of Facilities Management respectfully requests authorization to execute a multi-year Service Contract for Entrance Screening Equipment.

**POLICY**

Milwaukee County Code of Ordinances Chapter 32 defines the procedure for acquisition of goods and services by competitive bidding.

Per Wisconsin Statutes, 2013 Act 14 and 2015 Act 55, full County Board review is required for Service Contracts exceeding \$300,000, and for any multi-year budget contract.

**BACKGROUND**

Ensuring the safety and security of Milwaukee County's facilities and their occupants has become a paramount concern. Historically, various security measures have been implemented across different county departments, leading to some inconsistent security levels and operational inefficiencies. The fragmented approach has made it difficult to consistently maintain a high standard of security uniformity within our facilities.

Facilities Management Division has recognized a need to upgrade security technology, processes and procedures across County facilities, and is working with IMSD to modernize access control systems, camera systems, and screening technology across many departments. The Courthouse Complex is a particular focus area due to its

unique access, occupant and risk profile, but other projects such as the Secure Residential Care Center for Children and Youth (SRCCCY), now under construction at the Vel Phillips Youth and Family Justice Center, are also driving the need for modern security technology.

The object of this report is a multi-year agreement for screening technology that reduces the obtrusiveness and time of the screening process, while at the same allowing officers to more effectively monitor the environment. A demonstration installation is planned, and pending user acceptance a scope of applications may be further developed in partnership with the Sheriff's office, occupant departments, and the County Executive.

Our priority is to ensure our public facilities are both accessible and safe. Our goal is that our screening procedures enhance the user experience and eliminate any perceptions of bias or preferential treatment, fostering equity, fairness, and inclusiveness. New security technologies such as the Evolv screening system may advance these goals.

The scope of the proposed contract includes the installation, training, maintenance, and servicing of Evolv entrance screening equipment. The contract will have an initial term of five (5) years, commencing on or about August 1, 2024, with fixed pricing throughout the initial term and the option to renew for two additional one-year terms. There are no specific county purchase obligations under this contract.

## **EVALUATION OF PROPOSALS**

The public solicitation for proposals was launched in April 2024, and proposals were received in May. The Milwaukee County's Department of Administrative Services, through an Evaluation Committee comprised of subject matter experts from multiple Departments, reviewed and evaluated proposal submissions received for this solicitation. The Evaluation Committee used technical capabilities and cost as their evaluation factors. Requirements were evaluated on a weighted point scale. A total of 1 Offeror responded to the RFP.

The Evaluation Committee has determined that the following proposal represented the intended value to Milwaukee County and wishes to award a Service Contract for Entrance Screening Equipment to:

### **LINSTAR a Division of Identisys**

The County plans to procure up to two (2) screening units for demonstration at the courthouse complex and one (1) screening unit for the upcoming SRCCCY within Vel Phillips. Depending on the performance and acceptability of this system we may procure other additional units for any county department or facility under this fixed price, extended term contract.

## **ALIGNMENT TO STRATEGIC PLAN**

The introduction of Evolv's state-of-the-art screening systems contributes to the county's commitment to 'Bridge the Gap' by improving how we deliver services at our secure facilities. These systems not only improve the overall security infrastructure but also enhance the experience for employees and visitors by providing efficient, touchless screening processes. Ensuring a safe and welcoming environment starts at the front door with our screening procedures. Our goal is a system that eliminates any perceptions of bias or preferential treatment, fostering equity, fairness, and inclusivity. This initiative demonstrates the county's dedication to leveraging modern technology to meet its strategic goals and ensure the well-being of its workforce and public.

## **FISCAL EFFECT**

The implementation of Evolv entrance screening equipment represents a significant investment in the security infrastructure of Milwaukee County. The costs associated with the new proposed service contract will follow a firm fixed pricing model. The current cost of this project is projected to be \$321,897 over the next 5 years.

Several major projects may benefit from this pricing model over the next several years as well. Milwaukee County has the option of purchasing additional units under this contract. This will allow Milwaukee County to scale the operation to its needs. Each additional unit would add to the projected cost of \$321,897 over the next 5 years.

Sufficient funds will be available for these services either within specific adopted capital projects or within department operating budgets.

## **TERMS**

The base term of the new 5-year contract is anticipated to begin in August 2024 and end August 2029. The contract shall provide for an additional two (2) one-year extensions at the County's option.

## **VIRTUAL MEETING INVITES**

Dustin Schrader, Security Director, Facilities Management Division, Department of Administrative Services

**PREPARED BY**

Dustin Schrader, Director, Facilities Management Division, Department of  
Administrative Services

**APPROVED BY**

*Stuart Carron*

Stuart Carron, Director Facilities Management Division, Department of Administrative  
Services

**ATTACHMENTS**

Resolution  
Fiscal Note

Cc: David Crowley, Milwaukee County Executive  
Mary Jo Myers, Chief of Staff, Office of the County Executive  
Kelly Bablitch, Chief of Staff, County Board  
Aaron Hertzberg, Director, Department of Administrative Services  
Steven Cady, Research and Policy Director, Office of the Comptroller  
Janelle M. Jensen, Manager, Legislative Services, Office of the County Clerk