

(ITEM) From the Director, Department of Transportation, and the Interim Airport Director requesting authorization to enter into an agreement with Payless Car Rental for the operation of car rental concessions and related space rentals at General Mitchell International Airport for a term of four and one-half years effective January 1, 2015, through June 30, 2019, by recommending adoption of the following:

A RESOLUTION

WHEREAS, bids were solicited for the operation of one car rental concessions at General Mitchell International Airport (GMIA) under Official Notice 6971 for the period January 1, 2015, through June 30, 2019; and

WHEREAS, two bids were received for the operation of the car rental concessions under Official Notice 6971 as follows:

<u>Name</u>	<u>Minimum Annual Guarantee</u>
Enterprise Rent-A-Car Company, LLC	\$220,044
Payless Car Rental	\$275,000

; and

WHEREAS, the Office of Community Business Development Partners reviewed the two bids; and

WHEREAS, the request for bids and the agreement to be entered into between Milwaukee County and the car rental companies contain a 0% goal for Disadvantaged Business Enterprise (DBE) participation; and

WHEREAS, during the last five-year agreement period, DBE participation in car rental concessions has been less than 1% of gross revenues per year; and

WHEREAS, Payless Car Rental pledged a 1% DBE goal with the appropriate supporting documentation; and

WHEREAS, the Office of Community Business Development Partners has verified that Payless Car Rental has met the Airport Concession Disadvantaged Business Enterprise participation goal for this contract opportunity; and

WHEREAS, the Committee on Transportation, Public Works, and Transit, at its meeting of December 3, 2014, recommended adoption of the Department’s request (vote 7-0); and

WHEREAS, the Committee on Finance, Personnel, and Audit, at its meeting of December 11, 2014, also recommended adoption of the Department’s request (vote

47 8-0); now, therefore,
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49 BE IT RESOLVED, the Director, Department of Transportation, and the Interim
50 Airport Director are hereby authorized to execute an agreement between Milwaukee
51 County and Payless Car Rental for the operation of a car rental concession at General
52 Mitchell International Airport under the terms and conditions as contained in Official
53 Notice No. 6971, inclusive of the following:
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- 55 1. The agreement will be for a term of four and one-half years, effective
56 January 1, 2015, through June 30, 2019.
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- 58 2. Payless Car Rental will pay a sum equal to ten percent (10%) of gross
59 receipts or a Minimum Annual Guarantee of \$275,000.
60
- 61 3. Beginning with the July 1, 2015, through June 30, 2016, contract year, the
62 minimum guarantee will be adjusted annually to a sum of money equal to
63 85% of the total percentage fees payable for the previous 12-month period
64 but will not be less than the first year minimum guarantee.
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- 66 4. Ticket counter rental at \$35 per square foot per year as of January 1,
67 2015, for the term of the agreement.
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- 69 5. Car "ready and return" space rental of \$6.73 per square foot per year,
70 subject to an annual adjustment of two percent (2%) per year beginning
71 July 1, 2015.
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