1 A RESOLUTION 2 From the County Treasurer requesting authorization to enter into contracts with Alberts Investment Management, Inc., 3 Dana Investment Advisors, Inc., and PFM Asset Management, LLC, 4 5 for investment advisory services. by recommending adoption of the following: 6 7 8 WHEREAS, County Board File No. 09-237 (Journal June 28, 2009) authorized 9 contracts with outside companies to provide investment advisory services and custodial 10 banking services for Milwaukee County's investments; and 11 12 WHEREAS, new Requests for Proposals (RFP) were issued on March 17, 2014 to 13 re-bid these services; and 14 15 WHEREAS, an extensive RFP process was used to solicit proposals, which 16 included a pre-proposal meeting with interested companies and resulted in a total of 17 thirteen proposals submitted for the County's investment advisory services; and 18 19 WHEREAS, after the scoring and interview processes were completed, Alberts 20 Investment Management, Dana Investment Advisors, and PFM Asset Management, LLC, 21 received the top ratings (in that order) for the investment advisor contracts; and 22 23 WHEREAS, the County Treasurer intends to (1) retain the practice of hiring the 24 three top-rated investment advisors in order to broaden the base of expertise available 25 to accomplish three objectives: (a) to better diversify our portfolio investments in order 26 to better protect the investment principal; (b) to test different portfolio management 27 strategies and their impact on the portfolio's performance; and (c) to increase the rate of 28 return on our investments; and (2) to conduct an independent performance appraisal on 29 30 an annual basis; now, therefore, 31 BE IT RESOLVED, that the Milwaukee County Treasurer is hereby authorized to 32 enter into contracts for Investment Advisor Services with Alberts Investment 33 Management, Dana Investment Advisors, and PFM Asset Management, for three (3) 34 years and include a provision for three (3) one-year extensions, based on the same 35 terms, at the discretion of the County Treasurer and subject to termination by either 36 party upon 120 day notice, subject to approval of the contracts by the County Board, 37 Corporation Counsel, the Office of Community Business Development Partners, and the 38 office of Risk Management; and 39 4()

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43 44 45 of the investment portfolio.

BE IT FURTHER RESOLVED, that the Milwaukee County Treasurer shall

continue reporting quarterly to the Finance and Audit Committee on the performance