

Return on Investment

	Units	Rate/Unit	Year 1	Year 2	Year 3	Total
BENEFITS						
Cost Avoidance	Medical Management ⁽¹⁾	10 % year	450,000	832,574	1,177,037	\$2,459,611
	Claim Reduction ⁽²⁾	15,10,10 % year	675,000	1,056,108	1,400,571	\$3,131,679
	FTE Funds & Time Redeployment ⁽³⁾	2.5 FTE year	\$ 211,268	211,268	211,268	\$633,804
	State Reporting Compliance / No Fines	1 Year	\$ 3,500	3,500	3,500	\$10,500
	Fed Reporting Compliance Contract Elimination	1 Year	\$ 10,000	10,000	10,000	\$30,000
	RMIS License Fee	1 year	\$ 54,900	43,900	43,900	\$131,700
	Subrogation Recovery	1 Year	\$ 50,000	50,000	50,000	\$150,000
	Loss Control / Prevention / Training					
	Transparency / No Conflicts					
	Access to Data					
	Increased Employee Customer Service					
Benefits Total			1,443,668	2,207,350	2,896,276	\$ 6,547,294
COSTS						
Installation	Contract Fee ⁽⁴⁾	1 Year	\$ 295,000	295,000	295,000	\$885,000
Costs Total			295,000	295,000	295,000	\$ 885,000
ROI						64.0%
Net Gain						\$ 5,662,294
Annual Avg Gain (3 yr)						\$ 1,887,431

⁽¹⁾ Gallogher Bassel Audit, 2012

⁽²⁾ County / Mutual Presentation, 2014

⁽³⁾ 2 Positions in Risk = \$175,128; 40 / Week Payroll Time Redeployment = \$36,140