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From the Director, My Choice Family Care, a Managed Care Organization administered by the Milwaukee County Department of Family Care, requesting authorization to execute a Professional Services Contract with Andrea & Orendorff, SC in an amount not to exceed \$1,305,096 annually to provide Senior Management Services, effective January 1, 2016, through December 31, 2016, with up to four one-year extensions based on satisfactory vendor performance, by recommending adoption of the following:

A RESOLUTION

WHEREAS, the Wisconsin Department of Health Services (DHS) engaged in a comprehensive effort to redesign Wisconsin’s Long-Term Support Services for older adults and persons with disabilities through the Family Care Program; and

WHEREAS, the purpose of Family Care is to divert persons requiring long-term care from expensive publicly funded nursing homes to more appropriate community-based forms of care desired by the clients themselves; and

WHEREAS, the My Choice Family Care, a Managed Care Organization (MCO) administered by the Milwaukee County Department of Family Care (DFC) has successfully maintained a contract with DHS to provide the Family Care benefit since 2000; and

WHEREAS, in 2015, the My Choice Family Care MCO issued a publicly solicited Request for Proposals (RFP) seeking a Senior Management Partner for assistance with the fiscal and business operations as an MCO as required by DHS and whose business objectives are aligned with the Department’s vision for a Family Care MCO; and

WHEREAS, the RFP sought an agency with a demonstrated record of providing fiscal and operational management experience for government agencies; and

WHEREAS, the RFP sought an agency with the ability to assist the MCO in meeting the changing requirements of the State of Wisconsin in regards to providing an integrated care model; and

WHEREAS, the RFP required applicants to (1) have experience working with Family Care; (2) have a documented track record with managed care accounting principles, auditing, cost projections, rate setting, refining Information Technology systems, operational and quality management; health care analytics and (3) be certified as a Disadvantaged Business Enterprise (DBE) firm; and

WHEREAS, Andrea & Orendorff, SC submitted a proposal that met the requirements of the RFP, was cost effective, and demonstrated expertise in all of the above areas; and

47 WHEREAS, a one-year contract with the opportunity to extend the contract
48 based upon satisfactory performance is the most cost effective and beneficial option for
49 the MCO providing a consistent source for undisturbed Senior Management Services;
50 and

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52 WHEREAS, Andrea & Orendorff, SC is a 100 percent contributor to the DBE due
53 to their firm being an approved DBE; and

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55 WHEREAS, My Choice Family Care uses no County tax levy; and

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57 WHEREAS, the full amount of the Professional Services Contract with Andrea &
58 Orendorff, SC will be funded through Medicaid rates and fees collected by DFC; and

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60 WHEREAS, the Committee on Health and Human Needs, at its meeting of
61 October 28, 2015, considered this item for informational purposes; and

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63 WHEREAS, the Committee on Finance, Personnel, and Audit, at its meeting of
64 November 2, 2015, recommended adoption of the Director's request (vote 8-0); now,
65 therefore,

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67 BE IT RESOLVED, the Director of My Choice Family Care, a Managed Care
68 Organization (MCO) administered by the Milwaukee County Department of Family Care,
69 is hereby authorized to enter into a Professional Services Contract with Andrea &
70 Orendorff, SC for the period effective January 1, 2016, through December 31, 2016,
71 and total fees paid to contractor shall not exceed \$1,305,096 annually during the
72 contract period, with the option of up to four one-year extensions without a competitive
73 Request for Proposal based on satisfactory vendor performance; and

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75 BE IT FURTHER RESOLVED, agreements will be contingent upon continued
76 Medicaid funding.

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