

JOANNE M. LIPO ZOVIC

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EDUCATION

MARQUETTE UNIVERSITY LAW SCHOOL Milwaukee, Wisconsin
Juris Doctor, Magna Cum Laude, December 1999
GPA: 3.711/4.0 Rank 7/140
Marquette Law Review Member
Dean's List All Semesters
Recipient of American Jurisprudence Award, Negotiations
Recipient of American Jurisprudence Award, Advanced Legal Research
Joseph Zilber Scholarship Recipient

KELLER GRADUATE SCHOOL OF MANAGEMENT Milwaukee, Wisconsin
Master of Business Administration, June 1990
GPA: 3.38/4.0

MARQUETTE UNIVERSITY Milwaukee, Wisconsin
Bachelor of Arts, Spanish, Cum Laude, May 1984
GPA: 3.528/4.0

LEGAL EXPERIENCE

PRIVATE PRACTICE July 2001-Present

Self employed as a private practice attorney, with principal emphasis on estate planning along with residential real estate and small business matters.

ASSOCIATE February 2000-July 2001
Davis & Kuelthau, S.C. *Milwaukee, Wisconsin*

Associate in Estate Planning Team responsible for research on varied estate planning and tax issues, preparation of memorandums, drafting of documents including but not limited to Wills, Powers of Attorney, Trusts and Marital Property Agreements, and preparation of gift tax returns.

LAW CLERK Summer 1999 Davis
& Kuelthau, S.C. *Milwaukee, Wisconsin*

Clerk for Corporate Team and Estate Planning Team responsible for varied assignments including research, preparation of memorandums and drafting of documents.

PROFESSIONAL EXPERIENCE

MANAGEMENT CONSULTANT
Minnesota Valley Testing Laboratories
Minnesota

August 1996-August 1997
New Ulm,

Assessed established assurance and quality control programs and recommended modifications to comply with State of Wisconsin regulatory requirements. Commission concluded upon the successful completion of a comprehensive laboratory audit by the Wisconsin regulatory authority.

CHEM-BIO CORPORATION

1984-1996

Oak Creek, Wisconsin

Parent company of three subsidiary organizations CBC Environmental Services (formerly CBC AquaSearch), Sigma Environmental Services, and CBC CliniLab.

PRESIDENT

October 1994-May 1996

CBC Environmental Laboratories

Oak Creek, Wisconsin

Responsible for all aspects of operating a \$5M, 150 employee commercial environmental testing laboratory including strategic planning, sales and marketing, operations, administration, finance and human resources. Also directed outside corporate counsel and other advisors. Lead effort to develop strategic business partners and successfully negotiated sale of two business units to separate entities.

LAB DIRECTOR

December 1987-October 1994

CBC Environmental Services, Inc.

Oak Creek, Wisconsin

Responsible for all laboratory operations including scheduling, production, quality assurance, client services and human resources. Designed and implemented plan for creating standard methods and operating procedures. Developed specifications, negotiated contract and lead team of managers in the evaluation, purchase, configuration and installation of a customized laboratory information management system.

CLIENT SERVICES MANAGER

June 1984-December 1987

CBC Aqua Search

Oak Creek, Wisconsin

Developed and implemented operational systems for managing all client services and laboratory support functions. Directly hired, trained and supervised staff responsible for system implementation.

TEACHING AND TRAINING EXPERIENCE

ASSISTANT ADJUNCT PROFESSOR – NEGOTIATIONS 2003-Present
Marquette University Law School,
Wisconsin *Milwaukee,*

PART-TIME LECTURER– NEGOTIATIONS 2004-Present
University of Wisconsin-Milwaukee
Wisconsin *Milwaukee,*

CONSULTANT/TRAINER 2006-Present

Develop and deliver customized communication and negotiation training programs for various entities in a variety of locations (private sector, higher education, legal, professional development, government) ranging from one-hour to full day and multi-day programs.

MEDIATION TRAINER/SUPERVISOR 2009-Present
Marquette University Law School
Wisconsin *Milwaukee,*

Prepare and deliver customized mediation training instruction for Marquette University Law School students participating in the Small Claims Mediation Clinical Program throughout the year. Serve as managing faculty member as contracted for Clinic term.

INSTRUCTOR July 1999-2003, 2005, 2007, 2009
The Phoenix Institute at the University of Notre Dame *South Bend,*
Indiana

Instructor of two-day Negotiation Workshop offered in conjunction with an international summer study program. The participating students are typically graduate students in law and come from various countries including Columbia, Mexico, The Netherlands, Poland and the United States.

TEACHING ASSISTANT – NEGOTIATIONS Fall 1998
Marquette University Law School, Professor Andrea Schneider *Milwaukee,*
Wisconsin

GRADUATE ASSISTANT June 1997-July 1998
Marquette University Law School, Professor Peter Rofes *Milwaukee,*
Wisconsin

Researched issues in Professional Responsibility and Legal Education.

GRADUATE ASSISTANT December 1997-February 1998
Marquette University Law School, Professor Craig Nard *Milwaukee,*
Wisconsin

ORGANIZATIONAL INVOLVEMENT

- Shorewood School District, Parent Association President, 2010-2011 school year
- Shorewood School District, Shorewood High School Student Council Volunteer Advisor, 2008
- Shorewood School District, Shorewood High School Advisory Team Member (2008-present)
- Shorewood Orchestra Boosters, President (2009-Present)
- Shorewood Orchestra Boosters Executive Committee (2006-Present)
- Shorewood Recreation Department Advisory Committee (2005-Present)
- Shorewood School District, Intermediate School Advisory Team Member (2004-Present)
- Milwaukee Dance Theatre, Board of Directors (1992-1994); Board Advisor (1994 – Present)
- Atwater PTA, Vice President-Ways and Means (2001-2002); Chair of select committees (2002-Present)
- Co-Chair, St. Mary's Academy 25 Year Reunion Celebration (2005)
- WYMS Radio, Fund Raising Volunteer (1997-2005)
- Association of Women Lawyers, Estate Planning Discussion Group Chair (2000-2001)
- Sigma Environmental Services, Inc., Board of Directors (1991-1997)
- CBC Environmental Laboratories, Inc., Board of Directors (1990-1996)
- Chem-Bio Corporation, Board of Directors (1994-1996)
- St. Mary's Academy, Alumnae Board Vice President (1991-1992)

LANGUAGE SKILLS

Conversational in Spanish