

COUNTY OF MILWAUKEE
INTEROFFICE COMMUNICATION

Date: March 7, 2022
To: Marcelia Nicholson, Chairwoman, County Board of Supervisors
From: Cassandra Libal, Director, Office of Emergency Management
Subject: From the Director, Office of Emergency Management, requesting authorization to commit to a 5-year term agreement with Zoll Medical for the use of their RescueNet Case Review product.
File Type: Passive Review Contract

REQUEST

The Director of the Office of Emergency Management (OEM) respectfully requests authorization to commit to a 5-year term agreement with Zoll Medical for the use of their RescueNet Case Review product.

BACKGROUND

The Office of Emergency Management – EMS Division provides Advanced Life Support ambulances within the County EMS system access to a Zoll Cardiac Defibrillator Monitor and communications technology to transmit data. This data is essential for conducting quality assurance and data analytics to improve patient care and contribute to research. It's important to note that these devices are used on nearly every single patient encounter. Milwaukee County and Zoll Medical have a strong, long lasting relationship. Milwaukee County was able to negotiate a savings by committing to a 5-year term contract to use this software.

The data collected and analyzed with this software includes, but is not limited to:

1. Blood pressure, pulse and respirations
2. Cardiac rhythms
3. Oxygen and carbon dioxide gas levels
4. CPR fraction and intervention
5. Electrical therapy such as defibrillation and synchronized cardioversion
6. 12-Lead EKG with computer interpretation

RECOMMENDATION

The Office of Emergency Management – EMS Division recommends authorization to commit to a 5-year term agreement with Zoll Medical for the use of their RescueNet Case Review product.

FISCAL IMPACT

Funds are available annually in the operating budget, there is no tax levy impact. Milwaukee County will recognize \$49,316.40 of cost savings spread over 5 years by committing to a 5-year term.

Action	Title	Term	Annual Cost	Total Cost
Approve	Zoll RescueNet Case Review	5-Year	\$49,316.40	\$246,582.00

VIRTUAL MEETING INVITES

Cassandra Libal - cassandra.libal@milwaukeecountywi.gov
 Chris McGowan - christopher.mcgowan@milwaukeecountywi.gov
 Dan Pojar - dan.pojar@milwaukeecountywi.gov

PREPARED BY:

Dan Pojar, EMS Division Director, Office of Emergency Management

APPROVED BY:

Cassandra Libal, Director, Office of Emergency Management

ATTACHMENTS:

FISCAL NOTE

ZOLL MEDICAL QUOTE

cc: Kelly Bablitch, Chief of Staff, Milwaukee County Board of Supervisors
 Janelle M. Jensen, Legislative Services Division Manager, Office of the County Clerk