



SHERIFF DENITA R. BALL

File No: 25-585

DATE: August 15, 2025

TO: Supervisor Marcelia Nicholson, Chairwoman, Milwaukee County Board of Supervisors

FROM: Brian Barkow, Chief Deputy, Milwaukee County Sheriff's Office

SUBJECT: From the Chief Deputy, Office of the Sheriff, requesting an appropriation transfer of \$350,000 from Agency 194-1945 Appropriation for Contingencies to Agency 400-4036 – Office of the Sheriff to increase the expenditure authority for the Allied Universal Security Services (AUS), (previously G4S Secure Solutions USA, Inc.) contract to provide secure transport services for the Milwaukee County Sheriff's Office and an approval of an amendment to the current contract to raise the contract cap \$350,000 to \$3,106,959.

BACKGROUND

On November 2, 2020, the County issued a Request for Proposal (RFP # 9820018) seeking qualified contractors of secured transport services to bid.

The contractor shall provide transportation services to and from the Criminal Justice Facility ("CJF"), Community Reintegration Center ("CRC"), Vel R. Phillips Youth Detention Center ("YDC"), other county jails and juvenile justice centers, State of Wisconsin correctional facilities and mental health facilities, medical facilities, federal correctional or detention facilities, and other locations as needed. The contractor shall provide transportation services to any of the seventy-two (72) counties located within the State of Wisconsin.

On February 12, 2021, G4S Secure Solutions (USA) Inc. submitted a responsive and responsible proposal in accordance with the RFP, including a cost and technical proposal response.

The Milwaukee County Procurement Office selected G4S Secure Solutions (USA) Inc.'s proposal as the highest-scoring and winning proposal after a review of all responsive and responsible proposals based on the RFP criteria and evaluation of the RFP responses.

Following the selection process, the winning respondent (G4S) indicated a request for price increase which invalidated the award for RFP #9820018.

On or around April 6, 2021, AUS acquired G4S Secure Solutions (USA) Inc., and all obligations held by G4S Secure Solutions (USA) Inc. prior to acquisition, including the agreement with Milwaukee County.

In Amendment 5, On March 29, 2023, the contractor requested an equitable increase to the Agreement based on ongoing cost increases, historic inflationary increases, and market parity for its transportation staff. There was a little over a dollar increase.

On September 27, 2023 the parties extended the contractual relationship on a month-to-month basis until the award and implementation of a new contract under a future RFP. This month-to month relationship was to end December 31, 2024.

On December 20, 2024, the County issued RFP-2024-011: Intrastate Correctional Secure Transportation Management, seeking one or more providers of Secure Transportation services to provide intra-facility, inter-facility, and medical transports and/or scheduling, administration, and logistics services. The parties amended the contract for a period of no more than twelve (12) months starting January 1, 2025, to allow AUS to continue to provide Services until the award of the RFP and transition to the Awardee of the RFP is complete.

In Amendment 7, MCSO agreed to adjust the contractor's pay and requirements for the Transportation staff to assist in the recruitment and retention of qualified candidates to provide the services, as well as to the staffing structure and overtime approval requirements to introduce more flexibility and transparency. There was a \$7 increase in the bill rates for most positions. Below are increases in the billing rates in amendment 7.

Position Title	2022 Billable Hourly Rate	2023 Billable Hourly Rate	2025 Billable Hourly Rate	Increase
Administrative	\$29.15	\$30.48	37.48	\$7.00
Transport Officer	\$31.28	\$32.71	39.71	\$7.00
Corporal	\$32.57	\$33.98	40.98	\$7.00
Supervisor	\$33.86	\$35.28	42.28	\$7.00
Account Manager	\$54.63	\$54.63	56.63	\$2.00

On April 4, 2025, Universal Protection Service, LLC d/b/a Allied Universal Security Services (AUS) received notice of the award of the contract for their proposal in response to RFP-2024-011: Intrastate Correctional Secure Transportation Management. There was only one bidder on this RFP.

The 2025 adopted budget for secured transportation services is \$2,756,959. Based on the billing trends, MCSO is averaging \$42,060 for personnel costs per week or \$2,187,120 annually. The monthly equipment and maintenance fees are \$75,306.10 for an annual cost of \$903,673. Total annual costs are estimated at \$3,090,793 which is \$333,834 over the contract cap. MCSO is requesting a \$350,000 increase in the cap for this contract and funding from the contingency fund to increase the expenditure authority.

AUS submits invoices weekly for actual hours worked based on the bill rates identified in table above as well as \$75,306.10 per month for equipment and maintenance fees. The total compensation for AUS services under this contract is capped at \$2,756,959 for the 2025 year, unless agreed to by the County in writing.

If this increase is not approved, MCSO will not be able to make the needed transports to courts, medical appointments, or other detention facilities. This would impede court operations and cause overcrowding at the MCJ which is a violation the Christensen decree.

It is requested that Milwaukee County Board of Supervisors approve the Chief Deputy's request to complete an appropriation transfer of \$350,000 from Agency 194-1945, Appropriation for Contingencies to Agency 400-4036 – Office of the Sheriff to increase the expenditure authority for the AUS contract to provide secure transport services for the Milwaukee County Sheriff's Office and an approval of an amendment to the contract to raise the cap \$350,000 to \$3,106,959.