

# David Cialdini

Hales Corners, WI

---

**DEGREES:** UW-La Crosse ('98) - BA Business Management / Human Resources

## **MILWAUKEE COUNTY**

**Dates: 2013 – present**

### **Real Estate Agent – Department of Administrative Services – Economic Development**

Provide Real Estate Support Services to County Departments on various projects involving County owned land

- Strategic Planning – Project Manager for Milwaukee County Grounds; Regional Medical Complex, County Research Park, Behavioral Health Division. Developing efficiencies for internal policies and processes
- Negotiate – Property sales, land leases, Governmental MOU's, DOT takings
- Presentation – Present informational reports & actions items to Milwaukee County Board of Supervisors
- Drafting – Leases, Amendments, Offers to purchase, Deeds, and Internal reports
- Management – Land leases, Cell tower & Airspace agreements, permits for various County properties
- Advisory – Risk management for INREM foreclosures, Land transfers with municipalities

Involvements:

Milwaukee 7, South East Region Planning Commission, Wisconsin Department of Transportation, Milwaukee Gateway Project, Milwaukee Municipal GIS Users Group.

## **MILWAUKEE INVESTMENT REALTY Co., INC**

**Dates: 2001 - 2012**

### **Vice President - Asset Management**

Commercial Real Estate Company specializing in Development, Brokerage, and Investment throughout South East Wisconsin.

- Brokerage - sales, trades, tax-deferred exchanges, land contracts, leases
- Development - New construction & Rehabbing, municipal zoning compliance.
- Supervisor – Internal Staff, Field Staff, 3<sup>rd</sup> Party Vendors
- Finance - Budgeting, P&L reporting to executives, commercial lending trends
- Ownership representation - Lease negotiations, tenant conflicts, Municipal Commissions.

## **NAI / MLG COMMERCIAL**

**Dates: 1999 - 2001**

### **Information Technology - Research**

Commercial Real Estate (Office, Retail, Industrial)

## **LAWYERS TITLE CO.**

**Dates: 1998 - 1999**

### **Assistant - Closing Department**

Purchases, Refinance, Loan escrow

**CERTIFICATIONS & LICENSING:** - Notary Public (2005), Licensed Real Estate Broker (2001)