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From the Interim Director, Department of Transportation, and the Airport Director, General Mitchell International Airport (GMIA), requesting authorization to enter into a Professional Services Contract with Interflight Parking Company, LLC, allowing Milwaukee County to receive 40 percent of gross receipts for the establishment and operation of a curbside valet parking service at GMIA for an initial three-year term, with two additional one-year options, by recommending adoption of the following:

A RESOLUTION

WHEREAS, Milwaukee County solicited proposals from interested parties under Official Notice No. 98170001 to establish and operate a curbside valet parking service at General Mitchell International Airport (GMIA); and

WHEREAS, two proposals were received by the October 16, 2017, due date; and

WHEREAS, Community Business Development Partners (CBDP), Department of Administrative Services (DAS), staff established a Disadvantaged Business Enterprise (DBE) goal of 17 percent for this service; and

WHEREAS, under the direction of the Procurement Division, DAS, the proposals were rated by an evaluation committee composed of three GMIA managers; and

WHEREAS, after careful deliberation, the evaluation committee is recommending that the valet service be awarded to Interflight Parking Company, LLC; and

WHEREAS, the Committee on Transportation, Public Works, and Transit, at its meeting of March 7, 2018, recommended adoption of File No. 18-206 (vote 5-0); and

WHEREAS, the Committee on Finance and Audit, at its meeting of March 15, 2018, recommended adoption of File No. 18-206 (vote *-*); now, therefore,

BE IT RESOLVED, the Interim Director, Department of Transportation, and the Airport Director, General Mitchell International Airport (GMIA), are hereby authorized to enter into a Professional Services Contract (Agreement) with Interflight Parking Company, LLC (Interflight), for the establishment and operation of a curbside valet parking service at GMIA, inclusive of the following:

1. The agreement will be for a term of three years, with the option to extend the Agreement for two additional terms of one-year each at Milwaukee County's (the County) sole discretion.
2. Interflight shall pay to the County a monthly percentage of 40 percent of gross receipts derived from all curbside valet parking receipts (cash, checks, and credit cards).

- 48 3. Interflight will invest approximately \$50,000 in establishing and equipping the
49 curbside valet parking service.
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- 51 4. Within 120 days of completion of the improvements, Interflight shall submit a
52 certified cost statement to the Airport Director, showing the expended investment
53 costs, which shall be the basis for establishing a written amortization schedule.
54 The costs of all leasehold improvements shall be amortized on a straight-line
55 basis over a three year period as of the first date of the Commencement Date.
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- 57 5. Interflight shall make a good faith effort to adhere to the Disadvantaged Business
58 Enterprise (DBE) program submitted with its proposal, which assures that 17
59 percent of the gross receipts derived from the operation of its business at GMIA
60 be attributed to the DBEs certified by the County throughout the Agreement term.
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- 62 6. Interflight shall maintain appropriate insurances as determined by the County's
63 Risk Manager, and comply with all Federal, State, and local laws and ordinances.
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