## UTILITY CART LEASE COST PROPOSAL

1. The Utility Cart Lease RFP shall consist of the equipment set forth in Attachment L. The Utility Cart Lease RFP's cost proposal structure shall consist of four annual payments of:
$\$ \underline{246,163.42}$ (due February 28, 2024)
$\$ \underline{246,163.42}$ (due February 28, 2025)
$\$ \underline{246,163.42}$ (due February 28, 2026)
$\$ 246,163.42$ (due February 28, 2027)
$\$$ 246,163.42 (due February 28, 2028)
with a buy-out at the end of the lease of $\$ 410,000.00$. The capitalized cost of the lease is $\$ 1,407,603.50$ and the effective annual lease rate is $\qquad$
Total lease payments shall equal $\$ 1,230,817.10$ (not including buy-out payment). The proposed lease schedule is attached.
2. The hourly rate for non-routine service calls (including the trip and fuel charge) as specified in the RFP shall equal $\$ 95.00$

SPENDING CAP NOTICE:
Please note that the total hourly rate submitted pursuant to this RFP must be less than or equal to Ninety Dollars (\$95.00). If you propose a cost that exceeds Ninety Dollars (\$95.00), your proposal will be disqualified from consideration.

The Utility Cart Lease RFP Cost Proposal shall be weighted as follows:
Total lease payments
50\%
Existing fleet purchase price $25 \%$
Hourly rate for service calls 25\%

Milwaukee County (164) Cushman Utility Vehicles

Compounding Period:

Nominal Annual Rate:

Monthly
5.860\%

## Cash Flow Data - Loans and Payments

|  | Event | Date | Amount | Number | Period |
| :--- | :--- | :--- | ---: | ---: | ---: |
| End Date |  |  |  |  |  |
| 1 | Loan | $02 / 28 / 2024$ | $1,407,603.50$ | 1 |  |
| 2 | Payment | $02 / 28 / 2024$ | $246,163.42$ | 1 |  |
| 3 | Payment | $02 / 28 / 2025$ | $246,163.42$ | 1 |  |
| 4 | Payment | $02 / 28 / 2026$ | $246,163.42$ | 1 |  |
| 5 | Payment | $02 / 28 / 2027$ | $246,163.42$ | 1 |  |
| 6 | Payment | $02 / 28 / 2028$ | $246,163.42$ | 1 |  |
| 7 | Payment | $12 / 29 / 2028$ | $410,000.00$ | 1 |  |


|  | Date | Payment | Interest | Principal | Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loan | 02/28/2024 |  |  |  | 1,407,603.50 |
| 1 | 02/28/2024 | 246,163.42 | 0.00 | 246,163.42 | 1,161,440.08 |
| 2024 | Totals | 246,163.42 | 0.00 | 246,163.42 |  |
| 2 | 02/28/2025 | 246,163.42 | 70,116.15 | 176,047.27 | 985,392.81 |
| 2025 | Totals | 246,163.42 | 70,116.15 | 176,047.27 |  |
| 3 | 02/28/2026 | 246,163.42 | 59,320.45 | 186,842.97 | 798,549.84 |
| 2026 | Totals | 246,163.42 | 59,320.45 | 186,842.97 |  |
| 4 | 02/28/2027 | 246,163.42 | 48,072.54 | 198,090.88 | 600,458.96 |
| 2027 | Totals | 246,163.42 | 48,072.54 | 198,090.88 |  |
| 5 | 02/28/2028 | 246,163.42 | 36,147.51 | 210,015.91 | 390,443.05 |
| 6 | 12/29/2028 | 410,000.00 | 19,556.95 | 390,443.05 | 0.00 |
| 2028 | Totals | 656,163.42 | 55,704.46 | 600,458.96 |  |
| Grand | Totals | 1,640,817.10 | 233,213.60 | 1,407,603.50 |  |

Last interest amount increased by 0.01 due to rounding.

Milwaukee County (164) Cushman Utility Vehicles

| ANNUAL |
| :--- | :--- | :--- | :--- |
| PERCENTAGE |
| RATE |$\quad$| FINANCE |
| :--- |
| CHARGE |
| The cost of your credit |
| as a yearly rate. |$\quad$| The dollar amount the |
| :--- |
| credit will cost you. |$\quad$| The amount of credit |
| :--- |
| provided to you or on |
| your behalf. |$\quad$| Total of Payments |
| :--- |
| The amount you will |
| have paid after you |
| have made all |
| payments as |
| scheduled. |

