

MILWAUKEE COUNTY FISCAL NOTE FORM

DATE: 6/24/26

Original Fiscal Note



SUBJECT: Authorization to enter into a Lease and Vendor Permit with ABC Estabrook Inc.

FISCAL EFFECT:

- | | |
|--|--|
| ☐ No Direct County Fiscal Impact | ☐ Increase Capital Expenditures |
| ☐ Existing Staff Time Required | ☐ Decrease Capital Expenditures |
| ☐ Increase Operating Expenditures
(If checked, check one of two boxes below) | ☐ Increase Capital Revenues |
| ☐ Absorbed within Agency's Budget | ☐ Decrease Capital Revenues |
| ☐ Not Absorbed within Agency's Budget | |
| ☐ Decrease Operating Expenditures | ☐ Use of contingent funds |
| ☒ Increase Operating Revenues | |
| ☐ Decrease Operating Revenues | |

Indicate below the dollar change from budget for any submission that is projected to result in increased/decreased expenditures or revenues in the current year.

	Expenditure or Revenue Category	Current Year	Subsequent Year
Operating Budget	Expenditure		
	Revenue		
	Net Cost		
Capital Improvement Budget	Expenditure		
	Revenue		
	Net Cost		

DESCRIPTION OF FISCAL EFFECT

In the space below, you must provide the following information. Attach additional pages if necessary.

- A. Briefly describe the nature of the action that is being requested or proposed, and the new or changed conditions that would occur if the request or proposal were adopted.
 - B. State the direct costs, savings or anticipated revenues associated with the requested or proposed action in the current budget year and how those were calculated. ¹ If annualized or subsequent year fiscal impacts are substantially different from current year impacts, then those shall be stated as well. In addition, cite any one-time costs associated with the action, the source of any new or additional revenues (e.g. State, Federal, user fee or private donation), the use of contingent funds, and/or the use of budgeted appropriations due to surpluses or change in purpose required to fund the requested action.
 - C. Discuss the budgetary impacts associated with the proposed action in the current year. A statement that sufficient funds are budgeted should be justified with information regarding the amount of budgeted appropriations in the relevant account and whether that amount is sufficient to offset the cost of the requested action. If relevant, discussion of budgetary impacts in subsequent years shall also be discussed. Subsequent year fiscal impacts shall be noted for the entire period in which the requested or proposed action would be implemented when it is reasonable to do so (i.e. a five-year lease agreement shall specify the costs/savings for each of the five years in question). Otherwise, impacts associated with the existing and subsequent budget years should be cited.
 - D. Describe any assumptions or interpretations that were utilized to provide the information on this form.
-
- A. The proposed long-term agreement will provide operational continuity while allowing the Vendor to move forward with additional renovations, additions, and capital improvements to the beer garden building prior to the expiration of the current term. Entering into a new agreement at this time supports continued private investment in County assets, enhances the visitor experience at Estabrook Park, and ensures the successful operation of a popular recreational amenity for Milwaukee County residents and visitors.
 - B. Revenue was already included in the 2026 budget. Revenue generated from this agreement will support Parks in meeting its annual revenue goals. 20% of gross alcoholic beverage revenue and 10% of gross food and non -alcoholic beverage revenue will be paid to the county.
 - C. Revenue was already included in the 2026 budget. Revenue generated from this agreement will support Parks in meeting its annual revenue goals in future operating budgets. The Vendor is also required to make capital investments into the building which helps Parks' offset maintenance expenses.
 - D. N/A

Prepared by: Robert Senglaub, Contracts Manager, Milwaukee County Parks

Authorized Signature: _____

Guy Smith

¹ If it is assumed that there is no fiscal impact associated with the requested action, then an explanatory statement that justifies that conclusion shall be provided. If precise impacts cannot be calculated, then an estimate or range should be provided.

Did DAS-Fiscal Staff Review?

☐

Yes

☒

No

Did CBDP Review?²

☐

Yes

☐

No

☒ Not Required