

Appendix A

Excerpts from Cost Avoidance Report

Honeywell

Honeywell Energy Analysis Team (HEAT)

Milwaukee County Energy Cost Avoidance Review

Energy Audit Year 2 of 10
November 2009 through October 2010



Cost Avoidance Summary

Year 2 Results

| | |
|----------------------------|------------|
| <u>Utility Savings</u> | \$ 207,803 |
| <hr/> | |
| Total Cost Avoidance | \$ 207,803 |
| Annual Energy Guarantee | \$ 182,132 |
| Excess Savings/(Shortfall) | \$ 25,671 |
| Percent of Plan | 114% |

Cumulative Results

| TIME PERIOD | | TOTAL COST AVOIDANCE | ANNUAL ENERGY GUARANTEE | EXCESS SAVINGS/ (SHORTFALL) |
|--------------|---------------|----------------------------|-------------------------------|-----------------------------------|
| Year 1 | 11/08 - 10/09 | \$ 199,741 | \$ 175,127 | \$ 24,614 |
| Year 2 | 11/09 - 10/10 | \$ 207,803 | \$ 182,132 | \$ 25,671 |
| | | \$ - | \$ - | \$ - |
| TOTAL | | \$ 407,544 | \$ 357,259 | \$ 50,285 |