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(ITEM) From the Director, Department of Transportation, requesting authorization to amend the Concession Agreement with InMotion MKE, LLC, (InMotion) at General Mitchell International Airport, by removing “86 square feet of space on Concourse D” and adding “558 square feet of space on Concourse D”; by removing “582 square feet of space on Concourse C” and adding “1,072 square feet of space on Concourse C”; by InMotion paying Milwaukee County a Minimum Annual Guarantee of \$145,000 for the first year of the Concession Agreement to be adjusted annually to a sum equal to 85% of the total fees payable for the previous 12-month period, but never less than \$145,000; and by InMotion investing approximately \$650,000 in developing and equipping the stores, by recommending the adoption of the following:

A RESOLUTION

WHEREAS, on September 24, 2014, the Milwaukee County Board of Supervisors adopted File No. 14-657 awarding a Concession Agreement to InMotion MKE, LLC, (InMotion) to develop and operate retail stores for the sale of electronics and related merchandise as contained in InMotion’s response to Official Notice No. 6894; and

WHEREAS, Official Notice No. 6894 offered 86 square feet of space for the electronics store on Concourse D and 558 square feet of space for an accessories store on Concourse D; and

WHEREAS, InMotion is now requesting to exchange the 86 square feet of space on Concourse D for the 558 square feet of space on Concourse D in order to build a larger store that would result in increased sales and increased revenue to Milwaukee County due to increased space size; and

WHEREAS, Southwest Airlines is requesting to exchange the 1,072 square feet of space on Concourse C that it currently uses for rebooking passengers for the 582 square feet of space on Concourse C that was awarded to InMotion; and

WHEREAS, the Committee on Transportation, Public Works, and Transit, at its meeting of June 10, 2015, recommended adoption of the Director’s request (vote 7-0); and

WHEREAS, the Committee on Finance, Personnel, and Audit, at its meeting of June 18, 2015, also recommended adoption of the Director’s request (vote 9-0); now, therefore,

BE IT RESOLVED, the Director, Department of Transportation, is hereby authorized to amend the agreement between Milwaukee County and InMotion MKE, LLC, (InMotion) as follows:

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1. The 86 square feet of space on Concourse D shall be removed from the Agreement and the 558 square feet of space on Concourse D shall be added.
2. The 582 square feet of space on Concourse C shall be removed from the Agreement and the 1,072 square feet of space on Concourse C shall be added.
3. InMotion shall pay to the County a Minimum Annual Guarantee of \$145,000 for the first year of the Agreement that will be adjusted annually to a sum of money equal to 85% of the total fees payable for the previous 12-month period, but never less than \$145,000.
4. InMotion will invest approximately \$650,000 in developing and equipping the stores.

jmj
06/18/15
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