

(ITEM ), From the Zoo Director, requesting authority to execute a new agreement with Ropes Courses Inc. DBA Sky Trail Wisconsin for the operation of a CTS Zip Line and Sky Trail ropes course at the Milwaukee County Zoo, by recommending adoption of the following:

**A RESOLUTION**

WHEREAS, Milwaukee County Ordinance 56.30 requires that all revenue share agreements for multiple years be reviewed by the appropriate standing committee and approved by the County Board; and

WHEREAS, in searching for entrepreneurial opportunities to increase revenue, the Milwaukee County Zoo solicited proposals for providing a zip line and ropes course at the Zoo; and

WHEREAS, the chosen vendor, Ropes Courses, Inc., has been manufacturing, installing and servicing adventure ropes courses and zip lines since 1989 and have developed courses that meet the customer needs by addressing safety, high volumes of participants, scalability, easy training of operators, ability to theme and changeability; and

WHEREAS, Ropes Courses, Inc. has installed and operated a two-tower zip line structure with two lines at the Zoo since 2010 and the capacity is 60 participants per hour and will be in operation daily from Memorial Day through Labor Day and weekends in October as well as the balance of weekends in May and September; and

WHEREAS, Ropes Courses, Inc. will pay the Zoo at least 20% of gross receipts for a period of three years (2016-2018) which is estimated at \$50,000 for the County's share of the revenues; now, therefore,

BE IT RESOLVED, that the Zoo Director be authorized to execute an agreement with Ropes Courses, Inc. for the operation of a CTS Zip Line and Sky Trail ropes course on Zoo grounds for a three-year period (2016 through 2018) with the option to renew the agreement for two more years (2019-2020), or end its relationship with Ropes Courses, Inc.