

# Michael S. Harper

Managing Partner at Burrell Harper Greene Energy LLC

michael.harper@bhgenenergy.com

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## Summary

Entrepreneur with Capital Market experience, focused on environmental risk services and clean energy technologies. Combined experiences in financial and environmental services, uniquely positions our team to deliver "sustainable solutions" to the built environment and organizations committed to achieving "triple bottom-line" performance.

## Specialties

Area of expertise include: Sustainability and Climate Change, Risk Management , Project Finance, and Financial Analysis, Research, Due Diligence, and Valuation, Strategic Planning & Business Development, Construction/Project Management, High-Performance Work/Team Culture

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## Experience

### **Partner at Urban Clean Energy Ventures**

July 2010 - Present (3 years 7 months)

Project Developer: Turnkey Energy Efficiency and Clean Energy Project Development and Finance organization. Firm integrates technologies to reduce resource consumption of traditional fossil-fuels; and identifies opportunities to deploy solutions that are alternatives to conventional energy where no current infrastructure exists. Develop projects and export strategies for manufacturing and technology companies with an emphasis on Sub Saharan Africa.

### **Managing Partner at Burrell Harper Greene Energy LLC**

January 2010 - Present (4 years 1 month)

Market and Research Consultancy with focus on Climate Change and related Environmental Commodities(RECs, SRECs, EUAs, etc), Risk Management, Sustainable Development, and Project Development Finance

Expertise in: Capital Markets, Macro and Micro-Economics, Financial Intermediation, Regulatory and Compliance Analysis and Structuring

### **CM&AA at Alliance of M&A Advisors**

2007 - Present (7 years)

Certified Merger & Acquisition Advisor. Buy Side and Sell Side services for firms interested in growth through acquisition or companies seeking exit strategies from existing businesses.

### **Principal at Platinum Financial Group**

October 2001 - Present (12 years 4 months)

Small and Mid-Sized Company Valuation, Due Diligence, Exit Planning, Market Research, Risk Management

**International Business Development at Euromonitor International**

June 2011 - 2012 (1 year)

GATEWAY TO GLOBAL STRATEGIC INTELLIGENCE

**Managing Partner at Harper & Associates**

August 2008 - June 2011 (2 years 11 months)

Providing Sustainable Solutions for organizations impacted by Climate Change and Energy Risk.

**Instructor at MREA**

2010 - 2010 (less than a year)

PV Instruction- Basic PV and Intermediate PV

**Renewable Energy Project Manager at MCSC**

2010 - 2010 (less than a year)

Manage the Procurement and Integration of PV Systems for Residential and Commercial Buildings

**Renewable Energy at MATC**

2010 - 2010 (less than a year)

Member of the MATC Renewable Energy Advisory Committee. Courses in Sustainable Facilities Operations Certificate Program at The Energy Conservation and Advanced Manufacturing (ECAM) Program

**Project Manager at TMGAV**

2008 - 2009 (1 year)

Searle Lab- AV Integration for LEED NC on Campus of University of Chicago

**Associate Faculty at University of Wisconsin Oshkosh**

2008 - 2008 (less than a year)

Instructor- Corporate Finance and Financial Statement Analysis

**Project Coordinator at Gonzalez Saggio & Harlan LLP**

2007 - 2008 (1 year)

**Associate Faculty at University of Phoenix**

January 2005 - January 2008 (3 years 1 month)

Instructor of Corporate Finance and Financial Statement Analysis- Graduate Program

**Risk Management at Cobalt International Energy**

2003 - 2007 (4 years)

**Financial Rep at Northwester Mutual McTigue Group**

2003 - 2004 (1 year)

Financial Representative- McTigue Financial Group

**Trader at Sovereign Capital Partners**

January 2000 - February 2002 (2 years 2 months)

Exchange Traded Funds, Futures, & Options Trading

**Trader at Hull Trading**

1997 - 1999 (2 years)

Market Maker in S&P 100 (OEX) Options Market; Clerk Nasdaq 100 (NDX) Options

**Assistant Trader at Olde Financial (HR Block)**

1995 - 1996 (1 year)

OTC and Listed Market Making

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Languages

**Spanish**

**Portuguese**

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Skills & Expertise

**Mergers**

**Valuation**

**Due Diligence**

**Corporate Finance**

**Financial Analysis**

**Capital Markets**

**Renewable Energy**

**Risk Management**

**Entrepreneurship**

**Project Finance**

**Strategic Planning**

**Sustainability**

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Education

**Loyola University of Chicago**

Certification Credential, Alliance of Merger & Acquisition Advisors, 2007 - 2007

Activities and Societies: CM&AA

**Marquette University**

Certificate, Associates in Commercial RE (ACRE), 2004 - 2005

**Illinois Institute of Technology**

MS, Financial Markets & Trading, 1997 - 1999

**Miami University**

Business, Finance, 1990 - 1995

Activities and Societies: Alpha Phi Alpha

**Runners Club Chicago****University School Milwaukee**

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**Honors and Awards**

LEED Accredited Profesional

**Interests**

Business and Entrepreneurship, International Travel, Family

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[Contact Michael S. on LinkedIn](#)