

# DANIEL J. BUKIEWICZ

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S White Oak Drive • Oak Creek, WI

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## KEY AREAS OF COMPETENCY

- ◆ Microsoft Word
- ◆ Microsoft Excel
- ◆ Oral and Written Skills
- ◆ Leadership and Decision Making Capabilities
- ◆ Health Plan Analysis
- ◆ Contract Negotiations Skills
- ◆ Understand and work within budgets
- ◆ Project Management
- ◆ Customer Service
- ◆ Political and Economic background
- ◆ Results Oriented
- ◆ Excellent Communication Skills

## CERTIFICATIONS AND TRAINING

- ◆ Wisconsin State Electrical Journeyman License
- ◆ NFPA70E Certified
- ◆ MSHA Certified
- ◆ OSHA 30 Certified
- ◆ Supervisor Training Academy
- ◆ Casual Customer Business Conversation
- ◆ First Impressions for Customer Service
- ◆ Public Presentation Speaking
- ◆ AccuBid Estimating Program
- ◆ Professional Management of People 1 & 2
- ◆ Roberts Rule of Order Trained
- ◆ Wisconsin State Government Disclosure Laws
- ◆ Business Negotiations
- ◆ J.A.T.C. Certified Mentor

## PROFESSIONAL EXPERIENCE

### President, Milwaukee Building and Construction Trades Council (2014-present)

- Serve as representative for all 18 trade unions and affiliated councils in Southeastern Wisconsin on all development projects, work related issues and political matters.
- Provide representation for 13,000 workers in Milwaukee, Waukesha, Washington, and Ozaukee Counties on work related matters or issues.
- Negotiating contracts, pensions, annuities, wage and benefit packages for all 18 local trade and affiliated councils with public sector and public school workers in Milwaukee County.
- Negotiating contracts, pensions, annuities, wage and benefit packages all of the signatory workers at the Veolia Milwaukee plant.
- Director of Building Trades Safety Committee.
- Negotiate all area project labor agreements in Milwaukee, Waukesha, Washington, and Ozaukee Counties.
- Oversee all community volunteer work performed and donated by the Milwaukee Building and Construction Trades Council.
- Facilitate all management labor meeting regarding construction related issues.

### Business Representative, I.B.E.W. Local 494 Milwaukee, WI. (2012- 2014)

Responsible for representing all inside wireman and manufacturing personnel currently belonging to the membership of International Brotherhood of Electrical Workers Local 494. Provide representations for all contracts, apprenticeships, pensions, grievances, and communications with the various industries and businesses. Act as local 494 political registrar.

- Serves as business representative for all 1800 Local 494 electrical workers in Milwaukee, Waukesha, Washington, and Ozaukee Counties.
- Lead and assist in negotiating contracts, pensions, annuities, wage and benefit packages for all Local 494 electrical workers in Milwaukee, Waukesha, Washington, and Ozaukee Counties.
- Represent all of the electrical workers at the MaltEup Milwaukee plant.
- Advisor to MaltEup Corporation on setting up and establishing a new state recognized electrical maintenance apprentice program.
- Represent all electrical workers at the Miller/Coors Milwaukee plant.
- Successfully negotiated new 3 year contact agreement with Dietz Electric Motor Shop.
- Represent all of the electrical personnel at the Milwaukee Journal/Sentinel for a new 3 year working agreement.
- Represent all of the electrical personnel at the Milwaukee Problocki Sign Company for a new 5 year working agreement.
- Represent all of the electrical personnel at the Milwaukee Lemberg Electric Sign division for a new 3 year working agreement.
- Represent all of the electrical personnel at the Kurtz Motor Shop.
- Act as recording secretary for I.B.E.W. Local 494 PAC committee.

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#### 2<sup>nd</sup> District Alderman, Oak Creek, WI (April 2008 - Present)

Lead and represent the interest of 3500 to 4000 residents in the 2<sup>nd</sup> District for the City of Oak Creek, WI. Oversee and work closely with the city's elected officials, department managers, city administrator and attorney, to plan, budget and operate the city, for future growth.

- Elected April, 2008 re-elected April, 2010 and April 2012 each serving a term of two years.
- Assist in maintaining city budgets averaging 21 million to 24 million in annual operating cost without a rise in the cost of local taxes or the tax levy from 2008-Present.
- Serves as Common Council Representative, overseeing and approving all department budget requests.
- Serves as Common Council Representative to control spending and set ordinances.
- Create or modify any city ordinances or resolutions.
- Serves as Finance Committee Representative, reviewing city economic policies and procedures.
- Serves as Emergency Management Committee Representative, reviewing city emergency policies and procedures.
- Serves as Planning Committee Representative, reviewing all potential development ensuring current plans and ordinances are met.
- Serves as Personnel Committee Representative, negotiating all labor contracts and grievances with the city.
- Serves as Park and Recreation Board Member, overseeing and approving all budget related issues.
- Serves on the Oak Community Center Board of Directors Counsel, overseeing the Centers nonprofit and profit finances and assist in its fund raising activities.
- Address any resident complaint or question regarding the city of Oak Creek, including but not limited to Department of Transportation issues and Milwaukee County and State issues.
- Assisted in successfully negotiating voluntary labor agreement with AFSCME Local 133 in the City of Oak Creek from 2009- 2011.
- Assisted in successfully negotiating voluntary labor agreements with the International Association of Firefighters, local 1848, in the City of Oak Creek from 2009-2011 and 2012-2014.
- Assisted in successfully negotiating voluntary labor agreements with the Professional Police Association in the City of Oak Creek for 2009- 2011 contract and the 2012-2014 contact.
- Assisted in successfully negotiating voluntary labor agreements with Police Supervisors, in the City of Oak Creek from 2009- 2011 and 2012-2014.
- Assisted in successfully negotiating voluntary labor agreements with the Professional Police Clerk/ Matrons and Dispatchers in the City of Oak Creek from 2009- 2011 and 2012-2014
- Assisted in all labor grievances brought to the city by all represented bargaining units, in the City of Oak Creek from 2009- Present.

### Service Department Manager, Pieper Electric, Milwaukee, WI (2006 – 2012)

Responsible for a budget of \$1.8 million in sales, with supervision over 13 Journeymen and 1 Apprentice with an industrial customer service focus. Provide unparalleled customer support thru electrical knowledge, workmanship and personnel service.

- 2012 Year to date Sales totaling \$500,000.00.
- Exceeded 2011 budgeted goal of \$1.6 million generating sales over \$2 million.
- Targeted and secured 5 new customers resulting in \$500,000 in new sales for continued growth.
- Manage and control departmental working capital, below 7 percent goal, for outstanding receivables.
- Strong customer relationships with customers resulting in being the preferred contractor.
- Developed and mentored other journeymen and apprentices to help meet customers or industry needs.
- Developed and mentored department managers to help meet Branch, customer and sales goals.
- Facilitate and provide all project estimates and formal proposals.
- Administered and performed weekly billing reviews with accounts payable and customers for invoice accuracy.
- Assisted and negotiated from customers, account receivables if pass due by 120 days.
  
- Perform and implement development reviews and departmental goals for direct reports.
- Team player in supporting other departments needing additional manpower, industry knowledge, and technical expertise.
- Worked over 70 business accounts with an emphasis on industrial manufacturing.
- Major accounts  
Briggs and Stratton, Badger Alloys, GE Medical Equipment, Ashland Performance Chemical, ABB Corp. C&D Technologies, Rexnord, Oil Gear Co. Telsmith Corp. Pferd Brush Co. Lippmann Co. Complete Heat Treat, Wisconsin steel, Metaltek Foundry / Wisconsin Centrifugal, Brenntag Great Lakes, Lafarge Aggregates Co. Appleton Foundry, Black Bear Soda, Charter Automotive, Charter Steel, Astro Tool. Tulip Corp. Aldrich Chemical, Dana Corp. Pent Air Corp, Hystro Tool, Heim Corp. Hi-Mar Chemical.

### Account Representative Service Truck Driver, Pieper Electric Milwaukee, WI (2006-1993)

- Provided service or troubleshoot any electrical equipment, machine or building apparatus as required.
- Supervised customer related projects, meeting or exceeding budget and schedule.
- Provided estimate of potential cost.
- Design or planned electrical modifications or designs to meet customer needs.
- Facilitated and tracked all needed material and manpower for customer.
- Handled all job related purchase orders and work authorizations.
- Targeted potential new customers.

### Electrical Foreman, Spectrum Electric Milwaukee, WI (1993-1991)

- Provided supervision for small commercial projects.
- Project crew member on any build outs or remodeled projects.
- Installed all required electrical equipment for project completion.
- Performed periodic service calls.

### Service Truck Driver, National Electric Milwaukee, WI (1991 – 1991)

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- Performed all service truck calls, as needed.
- Handled and processed all required paper work.
- Provided supervision of small Industrial /commercial projects.
- Work as a member of a project crew on any build outs or remodel projects as needed.
- Installed all required electrical equipment for project completion.

### Journeyman/Apprentice, Spectrum Electric Milwaukee, WI (1991-1986)

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- Provided supervision for small commercial projects.
- Project crew member on any build outs or remodeled projects.
- Installed all required electrical equipment for project completion.

### EDUCATION

- ◆ State Indentured Apprenticeship, Milwaukee, WI (1986-1990)
- ◆ Milwaukee Hamilton High School, Milwaukee, WI (1980-1983)

### ADDITIONAL EDUCATION / TRAINING

- ◆ Milwaukee Hamilton High School, graduate (1980-1983)
- ◆ M.A.T.C. Principals of Electricity and Electrical Math (1985-1986)
- ◆ Foreman and Lead Man Training, Pieper Electric (1995)
- ◆ M.A.T.C. Building Construction and Inspection (1998-1999)
- ◆ Franklin Covey 7 Habits of Highly Successful People, Pieper Electric (1999)
- ◆ Microsoft Word / Microsoft Excel Intermediate, Pieper Electric (2000)
- ◆ M.A.T.C Home and Reality Inspection (2000)
- ◆ Franklin Covey Highly Effective Time Management, Pieper Electric (2002)
- ◆ Supervisor Training, Pieper Electric (2003)
- ◆ Allen Bradley PLC Training, Holt Electric (2004)
- ◆ Building construction and inspection (2005)
- ◆ Budgeting and Business planning (2007)
- ◆ Understanding and using Clever reports (2009)
- ◆ Progress Wisconsin GABS Election Campaign Reporting (2012)
- ◆ City of Oak Creek Robert's Rules of Order (2008,2012)
- ◆ School of Workers Steward Training (2012)
- ◆ School for Workers Essentials of Collective Bargaining (2012)
- ◆ School for Workers Dealing with Concession Demands (2012)
- ◆ School of Labor and Employment Relations University of Illinois Labor education Program IBEW 6<sup>th</sup> District Arbitration Institute Preparing and Presenting arbitration Cases (2012)
- ◆ Pro Union Consulting Contractor Business Course (2012)
- ◆ Wisconsin Extension School for Workers Union History (2013)
- ◆ Wisconsin Extension School for Workers Leadership Academy(2013-2014)

### AWARDS / ACHEIVEMENTS

- ◆ Common Council President, City of Oak Creek, WI (2009 - 2010)
- ◆ Apprentice Mentor, J.A.T.C. (2011 – Present)
- ◆ Governance Board member Tosa School of the Trades. (2010-present)
- ◆ Delegate to the Milwaukee Building Trades Council. (2012-present)
- ◆ IBEW Local 494 Resister (2012-present)
- ◆ IBEW Local 494 PAC recording secretary (2011 - present)
- ◆ IBEW Local 494 Political Outreach Coordinator (2012-present)

- ◆ IBEW Health Awareness Committee (2012- present)
- ◆ Greater Milwaukee Committee (2014-present)
- ◆ WRTP/Big Step Board of Directors (2014-present)
- ◆ Bradley Tech Foundation Board of Directors (2014-present)
- ◆ Co-Chair man of the Construction Labor Management Committee (2014-present)
- ◆ Recording Secretary/Finance Officer for the State Building Trades Committee (2014-present)

#### ACTIVITIES

- ◆ Oak Creek /Franklin School Board, Career Day speaker, representing trade apprenticeships (2011- present)
- ◆ Wauwatosa School of the Trades board of Governance (2011- present)
- ◆ Oak Creek 4th of July Parade and Activities Volunteer, City of Oak Creek (2008 – Present)
- ◆ National Night Out Volunteer, Oak Creek, WI (2008- Present)
- ◆ Oak Creek Community Pig Roast Volunteer, Oak Creek, WI (2008 – Present)
- ◆ Oak Creek Community Concert in the Park Volunteer, Oak Creek, WI (2008 – Present)
- ◆ Oak Creek Knight Out Spaghetti Dinner, Oak Creek, WI (2009)
- ◆ Junior Achievement Volunteer (2010 – 2011)
- ◆ Future Business Leader of America volunteer judge/mentor (2012-present)

**REFERENCES:** Available upon request