

Alexander P. Fraser

Managing Partner, Milwaukee Office

Overview

Alec serves as primary outside counsel to national, regional, and community banks on interest rate swaps, foreign exchange, commodities, and other derivatives product lines, including documentation for customer transactions and Dodd-Frank Act compliance. In addition, he represents end-users on interest rate swaps, foreign exchange, commodities, and other derivatives transactions and compliance.

Alec also practices in the areas of commercial lending, corporate finance, and mergers and acquisitions. As a lending attorney, he has represented financial institutions and borrowers in a broad range of transactions, including:

- Secured and unsecured credit transactions of all sizes and types
- Loan syndications and participations
- Leveraged buyout financings
- Reorganizations and workouts
- Correspondent banking transactions
- Equipment finance
- Municipal finance transactions

Alec chairs the Firm's Banking and Finance subgroup and is a past chair of the firm's Banking and Financial Services Industry Group.

Experience

Representative transactions and engagements include:

- Assisting community and regional banks to establish new hedging programs for their commercial banking customers, including Dodd-Frank compliance and development of form trading documents and credit policies.
- Assisting a regional bank to establish a commodities hedging program, including preparation of form trading documents, credit policies, and submissions for regulatory approval.




Industries

Banking & Financial Services
Digital Technology

Practices

Commercial Finance & Lending
Corporate
Derivatives
Mergers & Acquisitions
Securities & Capital Markets
Transactions



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- Leading a team which prepares and negotiates more than 2,000 derivatives document sets annually for bank clients across the U.S., and for customers and transactions of all sizes and types.
 - Leading the Firm's High Volume Documentation team, which assists clients with short-term, high-volume, low cost projects. One recent client project was completed for more than 14,000 loan documents at a low flat-fee per document.
 - Representing the private banking group of a large national bank in making customized loans to high-net worth individuals throughout the U.S.
 - Representing a large national bank in administering Medallion Guarantee compliance policies and procedures.
 - Representing the municipal finance group of a national bank in direct purchase and letter of credit backed municipal bond transactions.

Honors & Recognitions

- Leading Banking & Finance and Corporate/M&A Lawyer, *Chambers USA*, 2008-Present
- *The Best Lawyers in America*®, Corporate Law, Banking and Finance Law, Mergers and Acquisitions Law, 2009-Present
- *The Midwest's Best Lawyers*®, Corporate Law, Banking and Finance Law, Mergers and Acquisitions Law, 2021
- Abele Catalyst Award, Milwaukee Film, 2019
- "Leading Lawyers" list, Milwaukee's *M Magazine*, 2013 and 2015
- Leaders in the Law, *Wisconsin Law Journal*, 2013
- Presidential Citation, The American School Health Association, 2012
- Inaugural Philanthropic Five Award, United Way, 2008

Professional Activities

- Member, International Swaps and Derivatives Association, Inc.
- American Bar Association, Section on Business Law, Derivatives and Futures Law Committee
- American Bar Association, Commercial Finance Committee
- American Bar Association, Section on Business Law
- Wisconsin Bar Association

Education

- New York University School of Law, Juris Doctor (J.D.), 1994
- University of Wisconsin-Madison, Master of Business Administration (M.B.A.), 1991; Finance, Investments and Banking
- University of Wisconsin-Madison, Bachelor of Science (B.S.), 1990



Bar Admissions

Wisconsin

Court Admissions

New York

Community Involvement

- American School Health Association Board of Directors
- Boys & Girls Clubs of Greater Milwaukee Board of Trustees
- Greater Milwaukee Committee Member
- Historic Haymarket Milwaukee Board of Directors
- Milwaukee Art Museum Board of Trustees
- Milwaukee Film Inc., (Past Board Chair)
- Milwaukee Public Museum Board of Directors
- Milwaukee World Festival, Inc. (Summerfest) Board of Directors
- Shorewood SEED Foundation Board of Directors
- Skylight Music Theatre Board of Directors (Past President)
- Southeast Wisconsin Professional Baseball Park District (Miller Park) Board of Directors

Past Board Positions

- Bialystock and Bloom (Past President)
- Milwaukee Shakespeare Company
- Milwaukee Youth Arts Center (Past Chair)
- National Association of Health Education Centers Board of Directors (Past President)
- Piano Arts of Wisconsin
- United Performing Arts Fund (Past Chair)
- First Stage Children's Theater Board of Directors (Past-President)
- UWM Foundation Board of Directors
- Milwaukee Symphony Orchestra Board of Directors