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3 From the Director, Facilities Management Division, Department of Administrative
4 Services, Requesting Authorization to Execute a Service Contract Exceeding \$300,000
5 for Countywide Janitorial Services, by recommending adoption of the following:
6

7 **A REVISED RESOLUTION**

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9 WHEREAS, a Countywide Janitorial Service Contract (the Contract) has been in
10 effect since 2017; and
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12 WHEREAS, this Contract terminated on December 31, 2021, and due to the
13 impacts of the Coronavirus Disease pandemic, release of a new Request for Proposals
14 (RFP) for services was delayed; and
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16 WHEREAS, Milwaukee County (the County) is engaged with the current service
17 provider on a month-to-month basis, until such time as the new RFP is awarded; and
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19 WHEREAS, in March 2022, the Procurement Division, Department of
20 Administrative Services (DAS), in partnership with the Facilities Management Division
21 (FMD), DAS, the Department of Transportation, the Office of the Sheriff, and
22 Department of Parks, Recreation, and Culture, developed and launched an RFP for a
23 new Contract; and
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25 WHEREAS, an Evaluation Committee (the Committee) comprised of subject
26 matter experts from multiple janitorial services user departments, reviewed and
27 evaluated all proposal submissions received for this solicitation; and
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29 WHEREAS, the Committee, using the factors in the RFP, found the proposal
30 from UG2, LLC (UG2), superior; and
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32 WHEREAS, participation by two Minority Business Enterprise contractors new to
33 the County at a level exceeding the goal set for this Contract, aligns with the County
34 Vision and Strategic Focus Area of "Create Intentional Inclusion," by increasing the
35 number of County contracts awarded to minority and women-owned businesses; and
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37 WHEREAS, each department has sufficient funds in their approved 2023
38 Operating Budget (the Budget) to cover the proposed cost of janitorial services, and the
39 Contract will produce operating cost savings relative to the Budget; and
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41 WHEREAS, the Committee has determined that UG2's proposal represents the
42 best value to the County, and wishes to award the Service Contract to UG2; and
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44 WHEREAS, the base term of the new three-year Contract is anticipated to begin
45 in January 2023, and end December 2025, and shall provide for two additional, one-
46 year extensions at the County's option, and over the five-year term of the Service
47 Contract, the total value is projected to be \$29,454,162; and

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49 WHEREAS, FMD-DAS has determined that a transition plan from the current
50 service provider to UG2 is required, which may also require an extension to the Service
51 Contract with the current service provider ABM; and

52
53 WHEREAS, the Committee on Finance, at its meeting of December 8, 2022,
54 recommended adoption of File No. 22-1142 (vote 6-0); now, therefore,

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56 BE IT RESOLVED, the Milwaukee County Board of Supervisors (County Board)
57 hereby authorizes the Director, Facilities Management Division (FMD), Department of
58 Administrative Services (DAS), to execute a Service Contract with UG2, LLC, exceeding
59 \$300,000 for countywide janitorial services, in an amount not-to-exceed \$29,454,151;
60 and

61
62 BE IT RESOLVED, the County Board hereby authorizes the Director, FMD-DAS,
63 to execute a Contract extension with ABM, Inc., exceeding \$300,000 for countywide
64 janitorial services, in an amount not-to-exceed \$1,237,000.

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67 srb
68 12/08/2022
69 S:\Committees\2022\December\FINANCE\Resolutions\22-1142 Resolution - Countywide Janitorial Services 10-31-22
70 (REVISED 11-30-22).docx