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From the Register of Deeds, Office of the Register of Deeds, requesting authorization to enter into a five-year land records/cashiering contract, by recommending adoption of the following:

**A RESOLUTION**

WHEREAS, the Office of the Register of Deeds (ROD) became a permanent part of the Milwaukee County (the County) government structure by virtue of its inclusion as a constitutional office following the adoption of the State of Wisconsin Constitution in 1849; and

WHEREAS, the ROD is charged with recording, archiving, preserving in perpetuity, and making real property records available to the public and business entities for a fee pursuant to Section 59.43, Wisconsin State Statutes (State Statutes); and

WHEREAS, the ROD is also charged with the archiving, preserving in perpetuity, and issuing vital records to the public and business entities for a fee, pursuant to Section 69.20, State Statutes; and

WHEREAS, the ROD has relied on land records and cashiering software for at least 20 years to meet its statutory obligations; and

WHEREAS, Section 59.60(12), State Statutes, requires the Milwaukee County Board of Supervisors (County Board) to approve contracts that will use funds from future budgets; and

WHEREAS, the Audit Services Division, Office of the Comptroller, recommended that a Request For Proposals (RFP) be issued for a land records and cashiering contract in its February 19, 2021, Audit Report; and

WHEREAS, the ROD worked with the Procurement Division (Procurement), Department of Administrative Services (DAS), and the Information Management Services Division (IMSD), DAS, to draft and issue the RFP; and

WHEREAS, Procurement issued the RFP through the County’s usual and customary practice on or about August 30, 2021; and

WHEREAS, the ROD appointed key personnel from our office, IMSD-DAS, and the Land Information Office, Facilities Management Division, DAS, to form an RFP Evaluation Committee (the Committee); and

WHEREAS, the Committee met on several occasions under the direction of Procurement, to score each RFP submission; and

47 WHEREAS, the Committee issued a Notice of Award on  
48 March 10, 2022, awarding the land records and cashiering contract to Fidlar  
49 Technologies, Inc. (Fidlar); and  
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51 WHEREAS, the ROD, and the Contract Manager, IMSD-DAS, engaged in  
52 negotiations, which resulted in an agreement with Fidlar for a five-year contract with  
53 four, one-year extensions; and  
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55 WHEREAS, contract negotiations resulted in enhanced land records and cashiering  
56 software services, with guaranteed levels of revenues to the County of at least  
57 \$650,000 a year, and no increase in the overall cost of the contract, compared to prior  
58 years, to the County; and  
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60 WHEREAS, contract negotiations also resulted in an overall cost savings to the  
61 County in the amount of \$150,000 over the five-year contract; and  
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63 WHEREAS, the contract also includes language, which mandates that the staff,  
64 families, or friends of the ROD do not accept gifts, gratuities, donations (political or  
65 otherwise), loans, or monetary favors of any kind or of any value whatsoever from  
66 Fidlar; and  
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68 WHEREAS, the ROD and Fidlar negotiated the land records and cashiering  
69 contract in good faith, at arms-length, and in compliance with County procedures and  
70 requirements; and  
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72 WHEREAS, the Committee on Finance, at its meeting of December 8, 2022,  
73 recommended adoption of File No. 22-1060 (vote 7-0); now, therefore,  
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75 BE IT RESOLVED, the Office of the Register of Deeds (ROD) is hereby  
76 authorized to enter into a five-year land records and cashiering contract with Fidlar  
77 Technologies, Inc. (Fidlar), with four, one-year extensions effective January 1, 2023,  
78 through December 31, 2027; and  
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80 BE IT FURTHER RESOLVED, the ROD, Director and Chief Information Officer,  
81 Information Management Services Division, Department of Administrative Services, the  
82 Office of the Comptroller (Comptroller), County Executive, and Corporation Counsel,  
83 Office of Corporation Counsel, are authorized to sign and execute this Agreement with  
84 Fidlar; and  
85

86 BE IT FURTHER RESOLVED, the Milwaukee County Board of Supervisors  
87 hereby authorizes the Comptroller to process payment prior to services being rendered  
88 each contract year.  
89  
90

91 srb  
92 12/08/2022  
93 S:\Committees\2022\December\FINANCE\Resolutions\22-1060 ROD & IMSD Fidlar Contract.docx