

W. Kenboern Drive
Glendale, WI 53209

Johnny C. White, Jr.

**Executive
Profile**

Action-oriented professional with 25 plus years of proven experience in successfully creating and managing multiple projects, developing and achieving strategic vision for several organizations. Skilled manager, team leader and facilitator with the ability to support big-picture thinking. Worked successfully in both for-profit and non-profit organizations.

**3/2007 - 04/2011 North Avenue Community Development Corp. Milw. WI
Director of Development**

Responsibility includes to direct and carryout the strategic and operating plans of the organization supporting Development of Commercial and Residential Housing for the City of Milwaukee Residents and Business Owners. Management of business leases; Maintenance, Security, Safety, and Building Acquisitions. Responsible for managing renovation construction projects. Responsible for the investigation for new business opportunities through due diligence processes. Responsibility includes site and facilities planning, process development and implementation.

Experience 3/2005- 2/2007 Social Development Commisssion Milw. WI

Director of Business Operations

Responsibility includes to direct and carryout the strategic and operating plans of the organization supporting Facilities Management; management of business leases; Maintenance, Security, Safety, and Building Acquisitions, a \$4 million budget. Provided oversight and management of a \$3 million Food Services Business; Residential Services Division of \$6 million for renovation and weatherization projects. Responsible for the investigation for new business opportunities through due diligence processes. Responsible for the implementation of Social Entrepreneurial Enterprises including plan development for new business initiatives. Responsibility includes site and facilities planning, process development and implementation.

6/2003- 3/2005 OIC-GM Milw. WI

Director of Business Operations

Responsible for the development of discrete initiatives that include market research, analysis, plan development, and process and quality improvement. Responsibility includes to direct and carryout the strategic and operating plans of the organization supporting Facilities/Maintenance, Security, Property Management, LOC Day Care departments. Provided management for Food Services division and Pallet manufacturing division. Responsible for the investigation for new business opportunities through due diligence processes. Responsible for process engineering and facilities planning, process development and implementation. Provided direction for all production equipment through preventive maintenance programs. Program Directors, plant manager and department coordinators were direct reports.

**12/1999-6/2002 HeartLove Place, Inc. Milw. WI
President**

Development and implementation of plan to build a 27,000 square foot facility, on schedule and within \$4.0 million budget. Developed programs and fund development for non-profit Christian Ministry. Hired professional staff and built the organization to 30 full-time employees. Developed and managed an operations budget of \$1.5 million. Responsible for program initiatives, including, adult and youth programming, banquet/kitchen operations, maintenance, day care, and other start-

up business operatives. Responsible for Board development and Board committee assignments. Led the Capital Campaign with volunteers to help raise over \$4.5 million. Assisted in the development of the strategic plan.

8/1995-12/1999

Johnson Controls, Inc.

Milw.

WI

Senior Project Engineer

Supported 10 battery division plants in U.S., Mexico & Canada in manufacturing process improvement and cost reduction programs. Annual savings averaged \$1.0 million.

Project Manager for Capital Equipment & Building Construction Projects in support of Manufacturing Engineering. Projects included automation equipment for acid fill, battery formation and shipping production lines per engineering specifications. Implemented documentation and training programs for new equipment and processes for manufacturing.

5/1990-8/1995

Case Corporation

Racine, WI

Senior Manufacturing Engineer

In-sourced \$5 million hydraulic components business from England. Project Manager of Capital Equipment projects, including machining, assembly and test operations.

Developed new processes including tooling at Racine Transmission Plant. Projects included Transfer Line modifications, CNC machining centers and assoc. coolant system installations, Final assy and test system development and implementation; Automated wash system, Material handling systems and an assortment of special mfg process improvement ops.

4/1981-5/1990

Martin Marietta Corporation

Orlando, FL

Staff Engineer

Project Manager for Capital Equipment and building upgrades. Process improvement and Product Development for Missile & Electronic Systems Division. Facility & construction project management including equipment modernization planning & implementation on projects exceeding \$300 million. Federal Military Standard compliance required on projects including forward-looking infrared navigation and targeting systems for Apache Attack Helicopters, F16 fighter aircraft components, Pershing and Patriot Missile systems.

6/1980-4/1981

General Dynamics Corporation

Ft. Worth, TX

Senior Industrial Engineer

Capital Equipment justification and project implementation on the F-16 Aircraft fighter. Responsible for machining equipment, inspection equipment and systems supporting machining processes.

3/1978-6/1980

Falk Corporation

Milw. WI

Facilities Planning Engineer

Designed facilities layout plans, justified capital equipment and building expansion projects. Project support included welding, fabrication, and machining processes

Education

1970-1973

University of Wisconsin

Madison, WI

1975-1977

Milwaukee School of Engineering

Milwaukee, WI

- Management & Manufacturing Engineering.
- Graduated in 1977 with BS.

1981-1982

Florida Institute of Technology

Melbourne, FL