

# **JAMES SULLIVAN**

N. 72<sup>nd</sup> Street, Wauwatosa, WI

## **EXPERIENCE**

### **DIRECTOR, MILWAUKEE COUNTY CHILD SUPPORT SERVICES**

2011-present. Responsible for leadership and management operations of a 130-employee Child Support Agency with 126,000 cases.

### **WISCONSIN STATE SENATOR, Madison, WI**

2007-2011

- Represented 160,000 residents of Milwaukee and Waukesha counties.
- Chairman, Committee on Banking, Military affairs, Biotechnology, and Financial Institutions.
- Co-Chair, Joint Committee on Audit; Vice Chair, Committee on Judiciary and Corrections.
- Drafted and passed over 20 separate pieces of legislation through an advocacy based process, interacting with political, business, and judicial leadership.
- Worked with bi-partisan effort in both legislative houses, developing strong reputation for partnership and team building across political divides to pass key legislation, including Research & Development tax credits for Wisconsin manufacturers.
- Author of Individual Retirement Account reform and modernization law.
- Author of comprehensive payday lending reform regulation, working with both advocacy groups and business to balance consumer protection and economic vitality.
- Senate author of the most sweeping Drunk Driving legislation in over 20 years.
- Author of Health Care Cost Transparency Act, a comprehensive reform allowing greater disclosure of health care costs to help reduce expense and better inform patients. Built a broad coalition of support among both political parties, providers, insurers, and advocacy groups.
- Managed constituent services for 160,000 residents and directed office staff of 5, maintained state office budgets, oversaw dozens of interns, and exercised hiring/firing responsibilities.

### **LAW OFFICES OF JAMES SULLIVAN, Wauwatosa, WI**

*Principal, 2003-2011*

- Represent clients in civil and probate litigation in Milwaukee circuit courts.
- General law practice representing individuals and businesses in tort, contract, and probate matters.

### **ALDERMAN, City of Wauwatosa, WI**

2000-2007

- Actively involved with municipal planning and development.
- Participated in staff hiring and employee contracting.
- Member, Board of Public Health.

### **FOLEY & LARDNER, Milwaukee, WI**

*Associate, 2001-2003*

*Law Clerk, 1997-2001*

- Associate in regulatory health law practice.
- Responsibilities included contract review and drafting, regulatory compliance for physicians and hospitals, and assistance with complex litigation.

**US NAVY RESERVE**, Milwaukee, WI  
1998-2006

- Assisted command Judge Advocate General (JAG) officer with mobilization readiness and legal needs for Navy Reserve and active duty members, including deployment legal services, wills, and powers of attorney.

**RADIO ADVERTISING SALES REPRESENTATIVE**, Milwaukee, WI and Chicago, IL  
1991-1997

- Represented client radio stations and advertisers, selling advertising in a fast paced, competitive market. Consistently met sales goals, worked with local businesses, advertising agencies, and media professionals.

**EDUCATION**

**MARQUETTE UNIVERSITY LAW SCHOOL**, Milwaukee, WI  
Juris Doctor, 2001

- Zilber Law Scholarship winner.
- American Jurisprudence Award in Alternative Dispute Resolution.

**UNIVERSITY OF WISCONSIN-MADISON**, Madison, WI  
Bachelor of Arts, Political Science, 1991

**ASSOCIATIONS, MEMBERSHIPS & AWARDS**

- Midwest Higher Education Compact, past board member. Worked with legislative and university leadership across 13 upper Midwest states to maximize educational attainment and reduce costs.
- National Conference of State Legislatures. Participated in workshops and national conference dedicated to legislative networking and best practices development.
- Senate majority caucus secretary.
- Wisconsin Bankers Association “Safe & Sound” award recipient.
- Professional Firefighters of Wisconsin Legislator of the Year award recipient.
- Vietnam Veterans of Wisconsin Legislator of the Year award recipient.
- Wisconsin State Fair Park Board, past member.
- Wisconsin Center District Board, past member.
- Wisconsin Bar Association Scales of Justice award recipient.
- Wauwatosa Economic Development Corporation, past board member.