

1 Supervisor Michael Mayo, Sr., Chairperson,
2 From the Committee on Transportation, Public Works, and Transit, reporting on:

3
4 File No. 14-868

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6 (ITEM) From the Director, Department of Transportation, and the Interim Airport
7 Director requesting authorization to enter into an agreement with Payless Car Rental for
8 the operation of car rental concessions and related space rentals at General Mitchell
9 International Airport for a term of four and one-half years effective January 1, 2015,
10 through June 30, 2019, by recommending adoption of the following:

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12 **A RESOLUTION**

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14 WHEREAS, bids were solicited for the operation of one car rental concessions at
15 General Mitchell International Airport (GMIA) under Official Notice 6971 for the period
16 January 1, 2015, through June 30, 2019; and

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18 WHEREAS, two bids were received for the operation of the car rental
19 concessions under Official Notice 6971 as follows:

<u>Name</u>	<u>Minimum Annual Guarantee</u>
21 Enterprise Rent-A-Car Company, LLC	\$220,044
22 Payless Car Rental	\$275,000

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24 ; and

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27 WHEREAS, the Office of Community Business Development Partners reviewed
28 the two bids; and

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30 WHEREAS, the request for bids and the agreement to be entered into between
31 Milwaukee County and the car rental companies contain a 0% goal for Disadvantaged
32 Business Enterprise (DBE) participation; and

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34 WHEREAS, during the last five-year agreement period, DBE participation in car
35 rental concessions has been less than 1% of gross revenues per year; and

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37 WHEREAS, Payless Car Rental pledged a 1% DBE goal with the appropriate
38 supporting documentation; and

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40 WHEREAS, the Office of Community Business Development Partners has
41 verified that Payless Car Rental has met the Airport Concession Disadvantaged
42 Business Enterprise participation goal for this contract opportunity; and

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44 WHEREAS, the Committee on Transportation, Public Works, and Transit, at its
45 meeting of December 3, 2014, recommended adoption of the Department's request
46 (vote 7-0); and

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WHEREAS, the Committee on Finance, Personnel, and Audit, at its meeting of December 11, 2014, also recommended adoption of the Department's request (vote 8-0); now, therefore,

BE IT RESOLVED, the Director, Department of Transportation, and the Interim Airport Director are hereby authorized to execute an agreement between Milwaukee County and Payless Car Rental for the operation of a car rental concession at General Mitchell International Airport under the terms and conditions as contained in Official Notice No. 6971, inclusive of the following:

1. The agreement will be for a term of four and one-half years, effective January 1, 2015, through June 30, 2019.
2. Payless Car Rental will pay a sum equal to ten percent (10%) of gross receipts or a Minimum Annual Guarantee of \$275,000.
3. Beginning with the July 1, 2015, through June 30, 2016, contract year, the minimum guarantee will be adjusted annually to a sum of money equal to 85% of the total percentage fees payable for the previous 12-month period but will not be less than the first year minimum guarantee.
4. Ticket counter rental at \$35 per square foot per year as of January 1, 2015, for the term of the agreement.
5. Car "ready and return" space rental of \$6.73 per square foot per year, subject to an annual adjustment of two percent (2%) per year beginning July 1, 2015.

srb
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