MILWAUKEE COUNTY FISCAL NOTE FORM

DAT	E: 9.1	18.2018	Origina	al Fiscal Note	\boxtimes			
			Substit	cute Fiscal Note				
SUBJECT:		The Director of the Office of Emergency Management (OEM) requests authorization to execute an agreement with the Deer District LLC (ArenaCo) for the provision of emergency medical services during events at the Fiserv Forum arena.						
FISC	AL EFFE	CT:						
	No Direc	ct County Fiscal Impact		Increase Capital Expe	nditures			
	Increase (If check	Existing Staff Time Required e Operating Expenditures ked, check one of two boxes below) Absorbed Within Agency's Budget Not Absorbed Within Agency's Budget		Decrease Capital Expe Increase Capital Reve Decrease Capital Reve	nues			
	Decreas	e Operating Expenditures		Use of contingent fund	ds			
	Increase	e Operating Revenues						
	Decreas	e Operating Revenues						

Indicate below the dollar change from budget for any submission that is projected to result in increased/decreased expenditures or revenues in the current year.

	Expenditure or Revenue Category	Current Year	Subsequent Year
Operating Budget	Expenditure	\$76,595	\$229,787
	Revenue	\$76,595	\$229,787
	Net Cost	0	0
Capital Improvement	Expenditure	0	0
Budget	Revenue		
	Net Cost		

DESCRIPTION OF FISCAL EFFECT

In the space below, you must provide the following information. Attach additional pages if necessary.

- A. Briefly describe the nature of the action that is being requested or proposed, and the new or changed conditions that would occur if the request or proposal were adopted.
- B. State the direct costs, savings or anticipated revenues associated with the requested or proposed action in the current budget year and how those were calculated. ¹ If annualized or subsequent year fiscal impacts are substantially different from current year impacts, then those shall be stated as well. In addition, cite any one-time costs associated with the action, the source of any new or additional revenues (e.g. State, Federal, user fee or private donation), the use of contingent funds, and/or the use of budgeted appropriations due to surpluses or change in purpose required to fund the requested action.
- C. Discuss the budgetary impacts associated with the proposed action in the current year. A statement that sufficient funds are budgeted should be justified with information regarding the amount of budgeted appropriations in the relevant account and whether that amount is sufficient to offset the cost of the requested action. If relevant, discussion of budgetary impacts in subsequent years also shall be discussed. Subsequent year fiscal impacts shall be noted for the entire period in which the requested or proposed action would be implemented when it is reasonable to do so (i.e. a five-year lease agreement shall specify the costs/savings for each of the five years in question). Otherwise, impacts associated with the existing and subsequent budget years should be cited.
- D. Describe any assumptions or interpretations that were utilized to provide the information on this form.
- A. The approval of the requested action item will allow the Director of the Office of Emergency Management (OEM) to execute an agreement with the Deer District LLC (ArenaCo) for the provision of emergency medical services during events at the Fiserv Forum arena.
- B. Under the terms of this agreement, EMS services provided by OEM will be reimbursed by Deer District LLC (ArenaCo) at cost plus a 20% administration fee. OEM estimates that this agreement will generate approximately \$1.1 million in revenue over its 5-year term, which will be offset by an equal amount in expenditures.
- C. Approval of this action item will increase the revenues and expenditures of OEM by an equal amount in the 2018 and subsequent fiscal years.
- D. It is estimated that the 20% administration fee will be offset by a 20% increase in expenditures to administer the agreement.

Department/Prepared By	Erik Viel, EMS Division Director (interim), OEM				
Authorized Signature		Partite	A Walter	f ==	
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Did Fiscal Staff Review?	\boxtimes	Yes	☐ No		
Did CBDP Review? ²	\boxtimes	Yes	☐ No	Not Required	

¹ If it is assumed that there is no fiscal impact associated with the requested action, then an explanatory statement that justifies that conclusion shall be provided. If precise impacts cannot be calculated, then an estimate or range should be provided.

 $^{^2}$ Community Business Development Partners' review is required on all professional service and public work construction contracts.