

**COUNTY OF MILWAUKEE  
INTEROFFICE COMMUNICATION**

**DATE:** November 19, 2013

**TO:** Chairwoman Marina Dimitrijevic, Milwaukee County Board of Supervisors  
Supervisor Peggy Romo West, Chair, Committee on Health and Human Needs  
Supervisor Willie Johnson Jr., Co-Chair, Committee on Finance, Audit and Personnel  
Supervisor David Cullen, Co-Chair, Committee on Finance, Audit and Personnel

**FROM:** Maria Ledger, Director, Department of Family Care *ML*

**SUBJECT:** Request authorization to enter into a Hosting and Access Agreement with *Care Wisconsin First* Managed Care Organization (MCO) and *Community Care Central Wisconsin (CCCW)* MCO to use MIDAS to support their care management and claims processing systems and to receive the revenues thereunder.

I respectfully request that the attached resolution be scheduled for consideration by the Committee on Health and Human Needs at its meeting on December 11, 2013 and the Committee on Finance, Audit and Personnel on December 13, 2013.

The Department developed a proprietary data application system called MIDAS (Member Information, Documentation, and Authorization System) to assist the Department – MCO in managing the Family Care program. MIDAS is a multi-featured database/web application system to maintain client records, enrollment data, eligibility information, care plans and case notes, Medicare and Medicaid information, assessments, service authorizations, member obligation receivables, provider network and support contact information, and other features critical to effective administration of the Family Care program.

*Care Wisconsin First* and *Community Care Central Wisconsin (CCCW)* operate MCOs in Wisconsin and desire a Hosting and Access Agreement with MCDFC to use the MIDAS system.

The term of the Hosting and Access Agreement for *Care Wisconsin First* will be for 5 years. A five-year agreement is the most cost effective and beneficial option for the County providing consistent revenue to support a hosting environment, support and

maintenance necessary to assure a reliably high level (99%) of server and application availability to users.

The term of the Hosting and Access Agreement for *CCCW* will be for one year. A one-year agreement with *CCCW* will allow the use of MIDAS while members' data currently held in MIDAS is being transitioned into their own data management software system.

A 2013 Professional Services contract with Superior Support Resources to provide MIDAS Hosting and Support Services for multiple users will be funded through rates and fees charged to external users, including *Care Wisconsin First*; *CCCW*; *ContinuUs* and *Lakeland Care District* in 2014 and thereafter. Enhancements necessary to the most effective hosting and access to MIDAS for multiple users are fully funded through this agreement.

The Director, Department of Family Care, is hereby requesting authorization to enter into Hosting and Access Agreement with *Care Wisconsin First* and *CCCW* to receive the revenues thereunder to include:

1. *Care Wisconsin First, Inc.* shall pay a one-time setup fee of \$75,000 immediately.
2. *Care Wisconsin First, Inc.* shall timely pay monthly Hosting and Access fees to MCDFC at the rate of eight dollars (\$8.00) per enrolled Family Care member and thirteen dollars fifty cents (\$13.50) per enrolled Partnership members, with estimated enrollment in *Care Wisconsin First, Inc.* based upon enrollment as reported to the State in August 2013 of 3,655 Family Care members per month and 1,371 Partnership members per month.
3. Total monthly payment received from *Care Wisconsin First, Inc.* is approximately \$47,749/month commencing on February 1, 2014, with total estimated payments in 2014 to MCDFC of \$525,239.
4. *Community Care Central Wisconsin* shall pay monthly Hosting and Access fees to MCDFC at the rate up to ten dollars fifty cents (\$10.50) per enrolled Family Care member with estimated enrollment of 1,980 Family Care members.
5. Total monthly payment received form *Community Care Central Wisconsin* is approximately \$20,790/month commencing on January 1, 2014.

If you have questions concerning the agreement, please contact Maria Ledger at 287-7610.

Attachment

Cc: Chris Abele, County Executive  
Amber Moreen, Chief of Staff, Office of the County Executive  
Kelly Bablitch, Chief of Staff, County Board

Don Tyler, Director, DAS

Josh Fudge, Director, Office of Performance, Strategy & Budget, DAS

Mathew Fortman, Fiscal & Management Analyst, DAS

Steve Cady, Analyst, County Board Staff

Janelle M. Jensen, Committee Clerk, County Board Staff

Jodi Mapp, Committee Clerk, County Board Staff

Molly Pahl, Budget and Management Coordinator, Office of the Comptroller

Jim Hodson, Chief Financial Officer, MCDFC